



ICI - INTERCAMBIO
COMERCIAL
INTERNACIONAL LTDA.
IMPORT/EXPORT

CX POSTAL 20814
P. O. BOX
CABLES: "ICITRADE"
TELEX: (011) 21307
- 01451 SÃO PAULO - BRASIL

N/REF.CB/es
S/REF.

DEPARTAMENTO

São Paulo, March 16, 1.978.

To
Special Materials Inc.
3628 West Pierce Street
Milwaukee - Wisconsin 53215

ATT. MR. RICHARD AND MR. WAREHAM S. S. Ward

Dear Dick,

Many thanks for letter of credit amounting to US\$8.052,00 to cover one container of grade "6" Antophyllite.

The price of US\$380,00 per Metric Ton Fob, which was only indicative, will be kept for this small lot but afterwards an increase between 5% and 10% will be most probably necessary. Of course this will be discussed during your next stay here.

We got meanwhile an unusual rainy period and it has been completely impossible up to now to reach the mine. I hope that it will be possible to go there next week in order to see what will be necessary in machinery maintenance to produce this first container and I shall revert soon on the matter.

Let us know please if you want us to book your hotel room in São Paulo

Best Regards

CESARE BALESTRIERI
Genl. Director

