

PREPARED
BY
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BY

SCHEDULE I

GRADE SPECIFICATIONS

MARKET COST AND SELLING PRICES AS OF MARCH 31, 1942

Sheet 1
Market

TRADE NAME: Blue Star Flat
 CATEGORY: Inside Wall Paint
 COLOR: White
 NUMBER: 827
 QUALITY: Second

PIGMENT: 63.6%

	LB.	YIELD IN GALLONS	UNIT COST	TOTAL COST
Titanox	328	12.10	.0556 per Lb.	18.24
Surfax	517 1/8	23.42	.0198 "	8.17

VEHICLE: 36.4%

	LB.	YIELD IN GALLONS	UNIT COST	TOTAL COST
Heavy Bodied Linseed Oil	168	21	1.1933 per Gal.	25.06
Gloss Oil	23 7/8	3	.2354 "	.71
Heavy Bodied Linseed Oil and Thinner	43 1/2	5.7/8	.4511 "	2.65
Drier & Thinner	249 1/2	38 1/8	.1088 "	4.15

Calculated Yield	1,328	103.92		58.98
Manufacturing Loss		3.92		
Actual Yield		100.		

COST ANALYSIS:

Material Cost per Gallon or Pound		.5898
Direct Labor Cost per Gallon or Pound		.0452
Factory Overhead per Gallon or Pound		.0899
Bulk Cost per Gallon or Pound		.7249
Complete Package Cost per Gallon or Pound		
Package	.1278	
Labor	.0378	
Overhead	.0457	.2113
Factory Cost in Package per Gallon		.9362

PRICES

Show the highest net unit price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

		L.C.L.	Carload	Truckload	and
(A) To a company owned or controlled outlet	Delivered	1.80	1.71		
(B) To an independent wholesaler	"	1.56	1.47		
(C) By company owned or controlled outlet to retail customer	"	2.15	--		
(D) To an independent retailer (Dealer) (Under \$500.00 - 5%)	"	1.90	--		
(E) To other (Specify) (To Larger Retail Dealer Super) (Over \$500.00 - 10%)	"	1.80	1.71		

(A very small percentage of our business is sold to Class D customers)

N 4803