

B1131-A DIRECT #2
01/22/70

ORGANIC DIVISION / PLASTIC LERS
PRODUCT/CUSTOMER SALES REPORT

FOR C 1969

PAGE 570

-IN THOUSANDS OF POUNDS AND DOLLARS-

MA G R	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. YTD.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. ID. / MAJR. GRD. GP.
		ARDELON DJST-1248																	1040-260-04

8381	TULL CHEMICAL CO OXFORD AL				1.20								1.20						10081181
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DSW 123879

STLCOPCB4032875

REPORT B1476-A

ORGANIC DIV - FUNCTIONAL FLUIDS

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NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1970

01/14/71

-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES	Y-T-D SALES	TOTAL LAST YEAR SALES	TOTAL YEAR	CUST ID
	POUNDS DOLLARS	POUNDS DOLLARS	POUNDS DOLLARS	GOAL LBS	MAJR-GRD-GP
TULL CHEMICAL CO OXFORD AL				AR 744168	10081181
1032 THERMINOL FR-2	1,200 420	1,200 420			1040-265-10

DSW 123880

STLCOPCB4032876

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ORGANIC DIV - PLASTICIZERS
NO. 4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1970
-IN ACTUAL POUNDS AND DOLLARS-

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01/14/71

	TOTAL MONTH SALES	Y-T-D	SALES	TOTAL LAST YEAR SALES	TOTAL YEAR	CUST ID
	POUNDS DOLLARS	POUNDS	DOLLARS	POUNDS DOLLARS	GOAL LBS	MAJR-GRD-GP
TULL CHEMICAL CO OXFORD AL						10081181
5387 AROCLOR 1248				1,200 243	AR 744168	10081181 1040-260-04

DSW 123881

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B1131-A DIRECT #2)
01/14/71

ORGANIC DIVISION PLASTIC. ERS.
PRODUCT/CUSTOMER SALES REPORT

FOR D.) 1970

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-IN THOUSANDS OF POUNDS AND DOLLARS-

AM G R	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. YTD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. LD. / MAJR. GRD. GP.
		AROCLOR 1248																	1040-260-04

DSM
123882

5387	.TULL CHEMICAL CO OXFORD AL		1.20																10081181
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STLCOPCB4032878

- IN THOUSANDS OF POUNDS AND DOLLARS -

M G R	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. YTD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJR-GRD-GP.
		TERMINOL FR-2																00357A	1040-265-10

1932	TULL CHEMICAL CO OXFORD AL	1.20																	10081181
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DSM 123883

STLCOPCB4032879