

FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Lamp Black Color in Oil
CATEGORY: Colors in Oil
COLOR: Black
QUALITY: First

	Lbs.	Yield in Gallons	Unit Cost	Total Cost
Pigment: 26%				
Lamp Black	60	Weight	.11	6.60
		per	Storage & handling cost	
		gallon	through loss - 1%	.06
		finished		
		product.		
Vehicle: 74%		Laboratory		
Linseed Oil	170	record	.13	22.10
		10. lbs.	Storage & handling cost	
			through loss - 3%	.66
Calculated Yield	230	23.		29.42
Manufacturing Loss - 2½%		.5		
Actual Yield		22.5		

Cost Analysis:

Material cost per gallon	1.31
Direct labor cost per gallon	.40
Factory overhead per gallon	.05
Bulk cost per gallon	1.76
Complete package cost per gallon, including filling charge	.19
Factory cost in package per gallon	1.95

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	3.15
(d) To an independent retailer (Dealer)	2.44
(e) To other (Industrial)	2.68
(Contractor)	2.52