FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT #2 | #1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS | #2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY | #3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS | #4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1964 | PAGE NO. 621

DIST.	SALES-MAN	PROD GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			16 1050 200 Transformer Inerteen PPO															
0306	G636440		RURAL COOPERATIVE POWER															
0301	J638778		S M SUPPLY CO	1														
0705	J644886		SANDMAN ELECTRIC CO.															
1606	G650457		SCHANER TRANSFORMER			5										1		
0303	G653230		OSCAR A SCHOTT MPLS MINN			1			1									
2309	J664550		SHEFFIELD STEEL CORP			-	-											
4405	J671105		SIERRA TRANSFORMER CO	13	10													
4405	J671629		C W SILVER COMPANY	2														
4405	J675928		FRANK W SLOAN ELEC CO	1														
0306	J676650		A O SMITH CORPORATIO	2		1									1			
4405	A686628		SOUTHERN CALIF EDISON LA															
2309	G688280		S ILL UNIV EDWARDSVLLE ILL															
2806	A701029		STNDRD TRNSFRMER WARREN OH	202	220	102			51				51					
4411	J715680		SUNKIST GROWERS	1														
2709	J718684		SUPERIOR STERLING CO															
1104	A728300		TENNESSEE EASTMAN CO	1	1													
0868	A728542		TENN. RIVER PULP & PAPER	1														
1106	J728650		TENN VALLEY AUTHORITY *	2														
2906	J737582		TOLEDO EIDSON CO	3														
4405	J739654		TRANS-REX EQUIPMENT INC															
2906	J739678		TRANSFORMER SERV DETROIT			7							7					
4405	J740823		TRI-COUNTY ELECTRIC	4														
2309	J740970		TRI STATE ARMATURE															
1505	J744164		CHARLES E TULL COMPANY	1														
1012	G745095		TURTLE & HUGHES N Y			1					1							
1571	A748238		UNION BAG CAMP PA FRANKLIN															
1010	A748588		UNION CARBID CHEM CO NY NY			3		1				1	1	1				
2309	A748676		UNION CAR & NUCL OAKRIDGE	1														
2806	J748682		UNION CARBIDE CORP															
1005	J752695		UNITED ILLUMINATING CO															
0609	J753989		NATIONAL ADVISORY			2		2										
0609	J754580		NAVAL AIR STA OAK HARBOR															
0609	J754731		SUPPLY OFFICE	4		6	5							1				
0306	G755073		VETERANS ADM HOSPITAL			1								1				
0609	J755325		SUPPLY AND FISCAL OFFICER	1														
0609	J755424		DETROIT ARSENAL	1														
1601	A756865		U S STEEL GARY IND	2		1										1		
1601	J756868		U S STEEL PITTSBURGH PA	2		3		1	1									
1601	A756872		U S STEEL CORP FAIRFIELD			1										1		
1606	A758345		R E UPTEGRAFF MFG CO	148	260	155					52				51			51
2309	G768817		VOLLE ELECTRIC															

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