FORM NO. 776-0
REV. 3/67

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO.
					DEC.	1968	674

11 6145 100 Therminol FR-0

				SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
				POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
13 38 A 316761	HAMILTON STAND					300	120		
13 52 A 316761	HAMILTON STAND					300	120		
15 31 A 331850	HERCULES INC WIL DEL					600	180	600	171
13 52 A 335240	HIGHWAY SEALER INC							600	180
13 52 A 364453	INTL BUS MACH ESSEX JNCT							240	96
13 33 A 410142	LANE COMPANY INC					2,400	720	2,400	720
15 31 A 427612	LINDSAY WIRE WEAVING CO							900	300
15 17 A 485200	MINN MIN & MFG ST PAUL					180	72		
05 23 A 493266	MONSANTO RESEARCH CORP					240	96		
13 38 G 499896	MORTON FROZEN FOODS DIV					1,200	360		
13 52 J 541424	OKEN INC							60	24
15 31 A 560772	PATTERSON INDUSTRIES INC							1,560	504
13 52 J 567182	PENNSALT CH KING OF PRUS					1,800	540	3,000	900
19 32 J 577700	PHILLIPS PETRO BARTLESVL					600	180		
19 36 G 587008	PLASTIC PRODUCT CO					600	210		
13 52 J 588942	POLYMER CORP READING PA							1,200	360
13 52 A 604575	RAYMOND MOORE							110	48
53 21 A 629650	ROHM & HAAS					360	144	240	96
13 52 G 650945	SCHENECTADY CHEM SCHE NY					60	24		
19 36 G 670782	SIEBEL AIR CO CALIF					60	27		
19 32 G 715240				2,400	720	2,400	720		
19 32 G 716300	SUNRAY D-X OIL TULSA					6,000	1,800		
19 50 J 716301	SUNRAY D-X OIL SHREVEP					4,800	1,440	1,800	540
19 36 G 726514	TECHFORM LABORATORIES					240	96		
19 50 A 729684	TEXAS AGRI TEXAS							60	24
13 33 A 748676	UNION CAR & NUCL OAKRDGE			10,800	2,808	11,460	3,012		
19 32 J 748685	UNION CARBIDE NUCLEAR CO					60	24		
15 31 G 756860	U S STEEL CLAIRTON PA			2,400	720	4,800	1,440		
15 51 J 756860	U S STEEL CLAIRTON PA							2,400	624
15 49 A 762770	VAPOR CORPORATION							1,200	360
15 31 G 792385	WESTON CHEM MORGANTON					60	24		
19 36 G 792729	WEYERHAEUSER LONGVIEW					2,400	720		
19 36 998021	BOEING AIRCRAFT DEVEL		5						
19 36 998049	AEROJET GEN ROSEMEAD		20						
POTENTIAL	37	PRODUCT GRADE TOTAL		15,600	4,248	44,760	13,367	23,065	7,188

X 11 6145 100 THERMINOL FRO LOW TEMP

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