

SUMMARY OF THE RULES AND REGULATIONS TO
RECALL AND REPURCHASE A BANNED HAZARDOUS SUBSTANCE

Manufacturer shall repurchase it from the person to whom the manufacturer sold it and shall

- (1) Refund that person the purchase price paid for the article
- (2) Reimburse that person for any reasonable and necessary transportation charges and expenses paid by that person in the return of such articles.

Manufacturer shall immediately notify each distributor, dealer, and other persons to whom the manufacturer has sold that product that it is a banned hazardous substance subject to repurchase under the act.

- (1) Notice will identify the article involved including model number or other distinguishing characteristics
- (2) Set forth the nature of the hazards involved in the use of the product
- (3) Provide instructions for return or other disposition of the product
- (4) Advise that any distributor or dealer who receives the notice is required to provide further notice as specified.

Distributor shall, in the same manner as above, notify each distributor, dealer, and other persons to whom the distributor has sold the article.

Dealer shall immediately do the following:

- (1) Prepare and prominently display a list captioned "Banned Articles or Substances List" which shall contain identification of the banned product including the model number or other distinguishing characteristics and the name and address of the manufacturer.
- (2) Date the notice was received from the manufacturer or distributor
- (3) Nature of the hazards involved with the use of the product
- (4) List must be posted for a period of not less than 120 days from the date dealer received the notification.

SIGN TO BE POSTED IN STORES

A sign not to be less than 22 inches by 28 inches in size shall be printed in color contrasting with the background and shall be posted on each floor of each store or other establishment open to the public where items similar to the banned products are displayed or sold for a period of not less than 120 days.

BANNED ARTICLES OR SUBSTANCES LIST AND REPURCHASE PROCEDURES

A list of products sold by this store which have been identified as banned articles or substances under the Federal Hazardous Substances Act by the Consumer Product Safety Commission is available for inspection at (DESCRIBE LOCATION OF LIST)....

These products should not be used.

The products which appear on this list may be returned for refund as specified in the "Notice of Refund Procedures" which is posted at the same location as the list.

REFUND PROCEDURE

To be prominently displayed for a period of not less than 120 days at the same convenient location in the store as the banned articles are sold.

NOTICE OF REFUND PROCEDURES FOR BANNED ARTICLES OR SUBSTANCES

If you have purchased any product on the accompanying list of banned articles or substances, return that product to the retail dealer from whom you purchased it and you will receive a refund of the price which you paid for the product and any reasonable and necessary transportation charges incurred in the return of the product.

"Reasonable and necessary transportation charges" include: (1) the actual cost of returning the product in any manner reasonably specified by the dealer, including personal conveyance; or (2) the actual costs incurred in returning the

product by mail, commercial carrier, or any other manner, including personal conveyance, reasonably utilized in the absence of specific instructions by the dealer.

(At this place, the retailer may specify the means to be used to return any product on the list purchased from that retailer)

(List of the banned products must be posted with this notice)

§ 1500.202 Repurchase of banned hazardous substances.

(a) *Scope.* This section establishes the procedures under which a banned hazardous article or substance which is required to be repurchased under section 15 of the act shall be repurchased.

(b) *Definitions.* For the purposes of this section:

(1) The term "manufacturer" includes any person who manufactures or imports an article or substance for distribution or sale in the United States or any territory thereof, except that in the case of an article or substance distributed or sold under a name other than that of the actual manufacturer of the article or substance, the term "manufacturer" includes any person under whose name the article or substance is distributed or sold.

(2) The term "distributor" includes any person who sells an article or substance at wholesale.

(3) The term "dealer" includes any person who sells an article or substance at retail.

(4) The term "person" includes individual, partnership, corporation, and association.

(5) The term "purchase price" means the amount of money paid to acquire an article or substance, including all taxes, but excluding transportation or shipping costs and finance, interest, or service charges.

(6) The term "reasonable and necessary transportation charges," when used in connection with the return of an article or substance to a dealer, means:

(i) The actual costs incurred in returning the product in any manner reasonably specified by the dealer, including personal conveyance; or

(ii) The actual costs incurred in returning the product by mail, commercial carrier, or any other manner, including personal conveyance, reasonably utilized in the absence of specific instructions by the dealer.

(7) The term "reasonable and necessary expense" when used in connection with the return of an article or substance to a distributor or manufacturer shall include the cost of labor, administration, and transportation in the handling, processing, and shipping of that product.

(c) *Dealers.* In the case of a person who has purchased an article or substance from a dealer and who returns it to that dealer, the dealer shall refund the purchase price paid and reimburse the purchaser for any reasonable and necessary transportation charges incurred in its return.

(d) *Distributors.* The distributor of the article or substance shall repurchase it from the person to whom the distributor sold it and shall:

(1) Refund that person the purchase price paid for the article or substance;

(2) If that person has repurchased the article or substance under paragraph (c) of this section, reimburse that person for any reasonable and necessary transportation charges paid in accordance with that paragraph for the return of the article or substance in connection with its repurchase; and

(3) If the distributor requires the return of the article or substance in connection with the distributor's repurchase

of it in accordance with this paragraph, reimburse that person for any reasonable and necessary expenses incurred in returning it to the distributor.

(e) *Manufacturers.* The manufacturer of the article or substance shall repurchase it from the person to whom the manufacturer sold it and shall:

(1) Refund that person the purchase price paid for the article or substance;

(2) Reimburse that person for any reasonable and necessary transportation charges and expenses paid by that person in connection with repurchase under paragraph (c) or (d) of this section; and

(3) If the manufacturer requires the return of the article or substance in connection with the manufacturer's repurchase of it in accordance with this paragraph, reimburse that person for any reasonable and necessary expenses incurred in returning it to the manufacturer.

(f) *Notice of banned article or substance subject to repurchase.* (1) As soon as the manufacturer of an article or substance knows or receives information from which the manufacturer should know that the article or substance is a banned hazardous substance, the manufacturer shall immediately notify each distributor, dealer, and other person to whom the manufacturer has sold that product that it is a banned hazardous substance subject to repurchase under the act. This notice will identify the article or substance involved (including model number or other distinguishing characteristics), set forth the nature of the hazards involved in the use of the product, provide instructions for return or other disposition of the product, and advise that any distributor or dealer who receives the notice is required to provide further notice as specified in this paragraph. As soon as the distributor receives such notice, that distributor shall, in the same manner, similarly notify each distributor, dealer, and other person to whom the distributor has sold the article or substance.

(2) A dealer who sells or has sold an article or substance at a retail establishment shall, upon notification that such product is a banned hazardous substance, immediately do the following:

(i) Prepare and prominently display a list captioned "Banned Articles or Substances List" which shall contain an identification of the banned product including the model number or other distinguishing characteristics, the name and address of the manufacturer, the date notice was received from the manufacturer or distributor, and the nature of the hazards involved with the use of that product. Each banned article or substance shall be maintained on the list for a period of not less than 120 days from the date the dealer received the notification. The list will be considered to be prominently displayed if it is available for inspection at a convenient location in the store, to which the public has access without having to obtain the permission or assistance of a store employee, and if a sign posted in accordance with the pro-

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visions of subdivision (ii) of this subparagraph clearly indicates the location of the list.

(ii) Prepare and prominently display a notice captioned "Notice of Refund Procedures for Banned Articles or Substances." This notice shall be displayed for a period of not less than 120 days from the date the dealer received the latest notification. The notice will be considered to be prominently displayed if it is available for inspection at the same convenient location in the store as the banned articles or substances list prepared in accordance with subdivision (i) of this subparagraph, to which the public has access without having to obtain the permission or assistance of a store employee, and if a sign posted in accordance with subdivision (iii) of this subparagraph clearly indicates the location of the list. The notice of refund procedures shall take the following format:

NOTICE OF REFUND PROCEDURES FOR BANNED ARTICLES OR SUBSTANCES

If you have purchased any product on the accompanying list of banned articles or substances, return that product to the retail dealer from whom you purchased it and you will receive a refund of the price which you paid for the product and any reasonable and necessary transportation charges incurred in the return of the product.

"Reasonable and necessary transportation charges" include: (1) the actual cost of returning the product in any manner reasonably specified by the dealer, including personal conveyance; or (2) the actual costs incurred in returning the product by mail, commercial carrier, or any other manner, including personal conveyance, reasonably utilized in the absence of specific instructions by the dealer.

[At this place, the retailer may specify the means to be used to return any product on the list purchased from that retailer].

(iii) Prepare and prominently display a sign captioned "BANNED ARTICLES OR SUBSTANCES LIST AND REPURCHASE PROCEDURES." This sign shall be posted on each floor of each store or other establishment open to the public where items similar to the banned product are displayed or sold. Each sign shall be not less than 22 inches by 28 inches in size, shall be printed in color contrasting with the background, and shall be so displayed for a period of not less than 120 days from date the dealer received the latest notification. Each sign shall contain the following language:

BANNED ARTICLES OR SUBSTANCES LIST AND REPURCHASE PROCEDURES

A list of products sold by this store which have been identified as banned articles or substances under the Federal Hazardous Substances Act by the Consumer Product Safety Commission is available for inspection at [describe location of list].

These products should not be used.

The products which appear on this list may be returned for refund as specified in the "Notice of Refund Procedures" which is posted at the same location as the list.

(3) In the case of an article or substance sold at retail other than in a retail establishment, the dealer, upon notification that the product is a banned article or substance, shall publicize a clear and

conspicuous "Notice of Banned Article or Substance," as follows, in a manner reasonably calculated to reach as many purchasers of the banned product as practicable:

NOTICE OF BANNED ARTICLE OR SUBSTANCE

The Consumer Product Safety Commission has identified the following as a banned article or substance under the Federal Hazardous Substances Act: [insert identification of banned product including model number or other distinguishing characteristics and name and address of manufacturer].

This product should not be used because [describe nature of hazards associated with the use of the product].

If you have purchased this product, return the product to the retail dealer from whom you purchased it and you will receive a refund of the price which you paid for the product, and any reasonable and necessary transportation charges incurred in its return.

If you purchased the product described in this notice from [insert name and address of retailer publishing this notice], return the product to this firm at the address listed above by [specify means of transportation to be utilized] to receive a refund of your purchase price and transportation charges.

Effective date. This order shall become effective March 6, 1974.

(Secs. 10(a), 15, 74 Stat. 378, 380, as amended 83 Stat. 189-90 (15 U.S.C. 1269(a), 1274))

Dated: January 29, 1974.

SADY E. DUNN,

Secretary, Consumer Product
Safety Commission.

[FR Doc. 74-2747 Filed 2-1-74; 8:45 am]

December 4, 1959

~~_____~~
President
~~_____~~
~~_____~~
Chicago, Illinois

Dear Mr. ~~_____~~

This spring I contacted you concerning your interest in vinyl chloride as an aerosol propellant. At that time I handed out a sheet on "Health Hazards and Precautions for Safe Handling and Use of Vinyl Chloride". This sheet reported that the vapors were not highly toxic but should be kept at a concentration of less than 500 ppm parts by volume in air in work spaces for safety. This value was in agreement with the M.A.C. for vinyl chloride of 500 ppm adopted at the 1957 meeting of the Conference of Governmental Industrial Hygienists.

Since this level of 500 ppm was not based on extensive toxicological investigations, our Biochemistry Laboratory initiated appropriate toxicological studies to test the validity of the accepted figure. Although these studies are not complete at this time, the results to date are sufficiently conclusive to show that a safe concentration for repeated daily exposure will be below 100 ppm. While experiments of this type are expensive and of little direct help in promoting sales of our products, we feel they are necessary to assure our customers as well as ourselves that the products which we promote are safe for their intended use.

While it is possible to control vapor concentrations of materials such as vinyl chloride in many types of operations, there are conditions peculiar to the aerosol filling industry which we believe would make such control quite difficult and expensive. Therefore we are discontinuing development work on vinyl chloride as an aerosol propellant.

Very truly yours,


John D. Kaufman
Technical Service
and Development

Sjo

Specialty Chemicals

Harristown

Mr. R. J. Regen, Marketing Manager

Plasti-Kote
Medina, Ohio
GENETRON/V.C. Blends

Specialty Chemicals

Saddle Brook Sales

January 28, 1975

As discussed, arrangements have been made to meet with Mr. McKenna to discuss the whole area. Presently Pat will arrive some time on the 5th of February. I will pick him up and advise you as to what time we will meet that evening.

J. R. Bardusch
Regional Manager

JRS/mf

cc: Mr. J. H. Hope, Director of Marketing

5004 UNITS X 13.02.

= 40641.68.

at .145/lb X 45%

= 20578.68

RECEIVED
FEB 14 1975

MAILED

ASI-PK-00307

Sales*

Pre-tax Income†

A. Home Products and Services



\$569,837,000
27%



\$57,570,000
42%

Consumer Markets Served: (a) Home Cleaning Appliances; (b) Home Decorations and Furnishings; (c) Personal, Home and Car Care Products; (d) Do-It-Yourself Products and Housewares; (e) Rental Services; (f) Hobbies.

Electrolux, Stamford, Conn. (a)

Conso Products Company, Yonkers, N. Y. (b)

The Graber Company, Middleton, Wis. (b)

Alpha Furniture, Carson, Calif. (b)

B. P. John Furniture, Santa Ana, Calif. (b)

* *The Fuller Brush Company*, East Hartford, Conn. (c)
(* See Sales)

Erdal Concert, Amersfoort, Holland (c)

Oxwall Tool Company, Flushing, N. Y. (d)

Plasti-Kore, Medina, Ohio (d)

Klein Industries, Baraboo, Wis. (d)

Abbey Rents, Los Angeles, Calif. (e)

Tyco Industries, Woodbury Heights, N. J. (f)

B. Commercial Products and Services



\$123,735,000
6%



\$14,337,000
10%

Commercial Markets Served: (a) Business Equipment, Supplies and Printing; (b) Environmental Chemicals; (c) Building Services; (d) Commercial Vehicle Cleaning.

Cosco Industries, Spring Valley, N. Y. (a)

Royal Aluminum, Los Angeles, Calif. (a)

Oxford Chemicals, Chamblee, Ga. (b)

Oxford Building Services, Atlanta, Ga. (c)

Olympic Manufacturing Company, Atlanta, Ga. (d)

C. Apparel



\$133,501,000
7%



\$14,001,000
10%

Consumer Markets Served: (a) Men's, Women's and Children's Sportswear; (b) Women's Intimate Apparel, Swimwear, Gloves and Coats; (c) Men's Shirts.

Robert Bruce, Philadelphia, Pa. (a)

Country Set, St. Louis, Mo. (a)

Pert Knitting Limited, Montreal, Que., Can. (a)

Kates Limited, Montreal, Que., Can. (a)

Canadian Lady-Canadelle Inc., Montreal, Que., Can. (b)

Aris Gloves, New York, N. Y. (b)

Russel Taylor, New York, N. Y. (b)

Sirena, South El Monte, Calif. (b)

Gant Shirtmakers, New Haven, Conn. (c)

D. Frozen and Processed Foods



\$645,510,000
31%



\$30,564,000
22%

Consumer Markets Served: (a) Specialty Meats; (b) Frozen Foods; (c) Seafood; (d) Canned Fruits and Vegetables; (e) Refined Sugar.

The E. Kahn's Sons Company, Cincinnati, Ohio (a)

Bryan Packing Company, West Point, Miss. (a)

* *Kitchens of Sara Lee*, Deerfield, Ill. (b)

* *Idaho Frozen Foods*, Twin Falls, Idaho (b)

Booth Fisheries, Chicago, Ill. (c)

Michigan Fruit Cannery, Inc., Benton Harbor, Mich. (d)

Jonker Fris B.V., Heusden A.D. Maas, Holland (d)

Azar Nut Company, El Paso, Tex. (d)

Bloch & Guggenheimer, Long Island City, N. Y. (d)

Union Sugar Division, San Francisco, Calif. (e)

E. Food Services



\$415,002,000
20%



\$15,671,000
11%

Consumer and Institutional Markets Served: (a) Food and Supplies For Volume Feeding Operations; (b) Convenience Stores; (c) Restaurants and Motels.

Monarch Institutional Foods, Greenville, S. C. (a)

Pearce-Young-Angel Company, Greenville, S. C. (a)

Lawson Milk Company, Cuyahoga Falls, Ohio (b)

L-K Enterprises, Marion, Ohio (c)

Manners Restaurants, Cleveland, Ohio (c)

Lyons Restaurants, Burlingame, Calif. (c)

F. Soft Drinks and Confections



\$187,553,000
9%



\$7,293,000
5%

Consumer Markets Served: (a) Soft Drinks; (b) Candy; (c) Frozen Confections.

* *Shasta Beverages*, Hayward, Calif. (a)

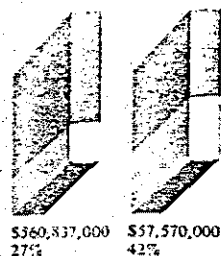
Hollywood Brands, Centralia, Ill. (b)

Popsicle Industries, Englewood, N. J. (c)

* Total 1973 Sales of \$2,069,438,000 by Industry Groups (Before deducting intercompany sales - see page 7)

† Total 1973 Pre-tax Income of \$139,441,000 by Industry Groups (Before adding other income - see page 7)

Sales* **Pre-tax Income†**

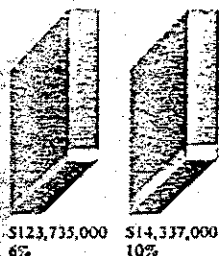


A. Home Products and Services

Consumer Markets Served: (a) Home Cleaning Appliances; (b) Home Decorations and Furnishings; (c) Personal, Home and Car Care Products; (d) Do-It-Yourself Products and Housewares; (e) Rental Services; (f) Hobbies.

Electrolux, Stamford, Conn. (a)
Conso Products Company, Yonkers, N. Y. (b)
The Graber Company, Middleton, Wis. (b)
Alpha Furniture, Carson, Calif. (b)
B. P. John Furniture, Santa Ana, Calif. (b)
The Fuller Brush Company, East Hartford, Conn. (c)

Erdal Concern, Amersfoort, Holland (c)
Oxwall Tool Company, Flushing, N. Y. (d)
Plasti-Kote, Medina, Ohio (d)
Klein Industries, Baraboo, Wis. (d)
Abbey Rents, Los Angeles, Calif. (e)
Tyco Industries, Woodbury Heights, N. J. (f)

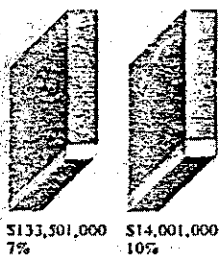


B. Commercial Products and Services

Commercial Markets Served: (a) Business Equipment, Supplies and Printing; (b) Environmental Chemicals; (c) Building Services; (d) Commercial Vehicle Cleaning.

Cosco Industries, Spring Valley, N. Y. (a)
Royal Aluminum, Los Angeles, Calif. (a)
Oxford Chemicals, Chamblee, Ga. (b)

Oxford Building Services, Atlanta, Ga. (c)
Olympic Manufacturing Company, Atlanta, Ga. (d)

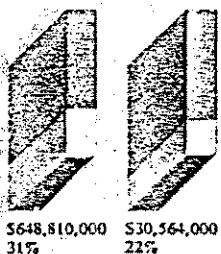


C. Apparel

Consumer Markets Served: (a) Men's, Women's and Children's Sportswear; (b) Women's Intimate Apparel, Swimwear, Gloves and Coats; (c) Men's Shirts.

Robert Bruce, Philadelphia, Pa. (a)
Country Set, St. Louis, Mo. (a)
Pert Knitting Limited, Montreal, Que., Can. (a)
Kates Limited, Montreal, Que., Can. (a)
Canadian Lady-Canadelle Inc., Montreal, Que., Can. (b)

Aris Gloves, New York, N. Y. (b)
Russel Taylor, New York, N. Y. (b)
Sirena, South El Monte, Calif. (b)
Gant Shirtmakers, New Haven, Conn. (c)

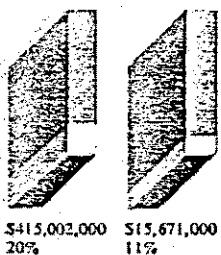


D. Frozen and Processed Foods

Consumer Markets Served: (a) Specialty Meats; (b) Frozen Foods; (c) Seafood; (d) Canned Fruits and Vegetables; (e) Refined Sugar.

The E. Kahn's Sons Company, Cincinnati, Ohio (a)
Bryan Packing Company, West Point, Miss. (a)
Kitchens of Sara Lee, Deerfield, Ill. (b)
Idaho Frozen Foods, Twin Falls, Idaho (b)
Booth Fisheries, Chicago, Ill. (c)

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Azar Nut Company, El Paso, Tex. (d)
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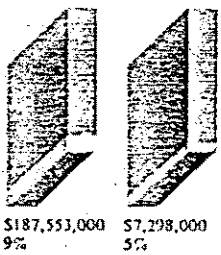


E. Food Services

Consumer and Institutional Markets Served: (a) Food and Supplies For Volume Feeding Operations; (b) Convenience Stores; (c) Restaurants and Motels.

Monarch Institutional Foods, Greenville, S.C. (a)
Pearce-Young-Angel Company, Greenville, S.C. (a)
Lawson Milk Company, Cuyahoga Falls, Ohio (b)

L-K Enterprises, Marion, Ohio (c)
Manners Restaurants, Cleveland, Ohio (c)
Lyons Restaurants, Burlingame, Calif. (c)



F. Soft Drinks and Confections

Consumer Markets Served: (a) Soft Drinks; (b) Candy; (c) Frozen Confections.

Shasta Beverages, Hayward, Calif. (a)
Hollywood Brands, Centralia, Ill. (b)

Popsicle Industries, Englewood, N.J. (c)

*Total 1973 Sales of \$2,069,438,000 by Industry Groups (Before deducting intercompany sales -see page 7)

†Total 1973 Pre-tax Income of \$139,441,000 by Industry Groups (Before adding other income -see page 7)

Sales*

Pre-tax Income†

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\$560,537,000
27%



\$57,570,000
42%



\$133,733,000
6%



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10%

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Jonker Fris B.V., Heusden A.D. Maas, Holland (d)
Azar Nut Company, El Paso, Tex. (d)
Bloch & Guggenheimer, Long Island City, N.Y. (d)
Union Sugar Division, San Francisco, Calif. (e)



\$633,810,000
31%



\$30,564,000
23%

E. Food Services

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L-K Enterprises, Marion, Ohio (c)
Manners Restaurants, Cleveland, Ohio (c)
Lyons Restaurants, Burlingame, Calif. (c)



\$415,002,000
20%



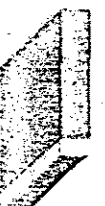
\$15,671,000
11%

F. Soft Drinks and Confections

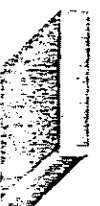
Consumer Markets Served: (a) Soft Drinks; (b) Candy; (c) Frozen Confections.

Shasta Beverages, Hayward, Calif. (a)
Hollywood Brands, Centralia, Ill. (b)

Popsicle Industries, Englewood, N.J. (c)



\$187,553,000
9%



\$7,298,000
5%

*Total 1973 Sales of \$2,069,438,000 by Industry Groups (Before deducting intercompany sales - see page 7)

†Total 1973 Pre-tax Income of \$139,441,000 by Industry Groups (Before adding other income - see page 7)

bcc A. J. D'Anisi

January 10, 1975

Mr. James F. Supik
Plasti-Kote, Incorporated
1000 Lake Road
Medina, Ohio 44256

Dear Mr. Supik:

Please refer to our contract with you dated April 15, 1971, and subsequent amendments thereto covering our sale of GENETRON® aerosol propellants. It is necessary to amend your contract, effective February 10, 1975, as follows:

PRICE

Prop B	GENETRON® 12/Isobutane (90:10)	\$0.3969
	GENETRON® 12/Isobutane/Propane (75:12.5:12.5)	\$0.3623

Other provisions of the contract remain the same.

Very truly yours,

R. J. Regan
Manager of Marketing

/dy

CC: Saddle Brook Office

ASI-PK-00311

TECHNICAL ASSISTANCE REQUEST

PCN

PRIORITY →		NUMBER → 81117		DATE
TO	519 ☒ MORRISTOWN	524 ☐ PHILADELPHIA	528 ☐ N.Y. DYE	MATERIAL SUBMITTED TO <u>Baron Colbert</u> VIA <u>M.F.O.</u> DATE <u>3-21-75</u>
	521 ☐ SYRACUSE	525 ☐ ANDOVER	☐	
	522 ☐ CHARLOTTE	526 ☐ CHICAGO	☐	
	523 ☐ BUFFALO	527 ☐ PRINTING	☐	
ORIGINATOR				
OFFICE		CODE	NAME	
<u>Saddle Brook</u>		<u>732</u>	<u>F.H. Grace</u>	
CUSTOMER'S NAME		CODE	REQUESTED ACTION	
<u>Plasti-Kote Inc.</u>			☒ LETTER ☐ FORMAL REPORT ☐ VISIT ☐ DISPLAY - INFORMAL ☐ TELEPHONE ☐ DISPLAY - REPORT ☐ OTHER	
LOCATION				
<u>Medina, Ohio</u>				
COMMENTS				
From Cache @ the above account has requested a propellant/concentrate ratio; & which propellant is in the can of "Stock Keep" gun stock wax? Sample sent under separate cover. Product marketed by Custom Industries Inc. 10100 Detroit Ave. Cleveland, Ohio. Approved <u>F.H. Grace</u>				
RECEIVED MAR 5 1975 MARKETING TECH. SERVICE DEPT. SPECIALTY CHEMICALS MAR 3 1975 TO				
FOR TECHNICAL SERVICE USE ONLY				
PRODUCT	33	END USE	05	ESTIMATE
RECEIVED				120
FIRST SUBMITTAL		DUE		CLOSED ☐
		ASSIGNED SECTION		REF. FILE

COMPANY CORRESPONDENCE

TO DIV: Specialty Chemicals

FROM DIV: Specialty Chemicals

LOCATION: Morristown

LOCATION: Saddle Brook Sales

ATT'N OF: Mr. R. J. Regan, Marketing Manager

DATE: January 28, 1975

SUBJECT: Plasti-Kote
Medina, Ohio
GENETRON/V.C. Blends

RECEIVED
JAN 30 1975
MARKETING

As discussed, arrangements have been made to meet with Mr. McKenna to discuss the whole area. Presently Pat will arrive some time on the 5th of February. I will pick him up and advise you as to what time we will meet that evening.


J. R. Bardusch
Regional Manager

JRB/mf

cc: Mr. J. H. Hope, Director of Marketing

MORRISTOWN ENGINEERING CUSTOMER ENGINEERING SERVICE REPORT		ASSIGNEE R. W. King	ASSIGN. NO. 4088	REPORT SHEET 1 of 1
CUSTOMER & LOCATION Plastic Kote, Inc. Medina, Ohio		DATE(S) OF VISIT 10/30/74		
CONTACTED Pat McKenna, President Bob Radigan, V.P., Mfg. Dick Kyle, Flt. Supt. Ray Fox, Maintenance		ACCOMPANIED BY R. H. Grace, Saddle Brook		
OPERATION New T/C unloading facilities for propellents and propellant heel recovery from T/C and T/T.		PRODUCT / ANNUAL REQUIREMENTS & USE Genetron 12/iso 90:10 Genetron 12/iso/prop 75:12.5:12 Propellant A70 Isobutane		
RECOMMENDATIONS 1. A rail spur, nearly a mile long, has been installed terminating in two spurs; one to the propellant unloading and the other to the plant warehouse. 2. The propellant unloading facilities, includes a Corken No. 1021 Vane pump at 520 rpm, with 7.5 HP motor and a Corken compressor No. 490-107, with 10 HP motor for both hydrocarbon propellents and Genetron unloading and vapor heel recovery. The system was designed and contracted by the Phillips Petroleum Co. 3. We recommend the installation of an additional vapor line from the compressor T/C side to the T/T unloading spots (about 120 feet) to permit recovery of vapor heels from T/T deliveries. The recovery from the first T/T delivery should cover the cost of this additional line. 4. These facilities should be in operation within the next few weeks. 5. Recommendations will be forwarded to Mr. Fox on T/C unloading facilities for acetone. The rail spur is adjacent to the acetone storage tanks.				
COPY TO: C. J. Dickens R. J. Regan C. D. Smith P. E. Heath J. R. Bardusch B. H. Grace		SIGNED <i>R. W. King</i> R. W. King DATE 11/7/74 APPROVED DATE		

September 19, 1974

Francis Cachet, T.D.
Plastikote, Inc.
1000 Lake Road
Medina, Ohio

Dear Fran,

Reference is made to the five aerosol
containers submitted by you for identification
of vinyl chloride propellant.

None of the submitted cans contain
vinyl chloride as propellant.

Regards,

Aaron Colbert
Aerosol Group Leader

/hms

bcc: B. R. Bardusch
B. H. Grace
R. J. Regan

✓
September 6
July 1, 1974

Mr. James F. Supik
Plasti-Kote, Incorporated
1000 Lake Road
Medina, OH 44256

Dear Mr. Supik:

Please refer to our contract with you dated April 15, 1971, and subsequent amendments thereto covering our sale of GENETRON® aerosol propellants. It is necessary to amend your contract, effective July 25, 1974, as follows:

PRICE

October 9
3478
GENETRON® 12/Isobutane (90:10) \$0.3122/lb. ~~3118~~
GENETRON® 12/Isobutane/Propane
(75:12.5:12.5) \$0.29/lb. ~~2832~~

Other provisions of the contract remain the same. 3132

Very truly yours,
ORIGINAL SIGNED
R. J. REGAN

R. J. Regan
Director of Sales

RJR:jad

bcc: Sallie Brook

July 30, 1974

Mr. James F. Supik
Plasti-Rote, Incorporated
1000 Lake Road
Medina, OH 44256

Dear Mr. Supik:

Please refer to our letter of July 1, 1974, amending our contract of April 15, 1971, with you for the sale of GENETRON® Aerosol Propellants. The prices should read as follows:

PRICE

GENETRON® 12/Isobutane (90:10)	\$0.3118/lb.
GENETRON® 12/Isobutane/Propane	\$0.2832/lb.

Thank you for your interest in Allied Chemical's products. We look forward to being of continued service to you.

Sincerely,

Original Signed
George D. Matzka
George D. Matzka
Manager of Sales

GDM:jad

June 1, 1974
April 11, 1974

Mr. James F. Supik
Plastikote, Incorporated
1000 Lake Road
Medina, Ohio 44256

Dear Mr. ^{Jim}Supik:

Please refer to our contract with you dated April 15, 1971, for GENETRON® and our subsequent revisions of prices to that contract.

It is necessary for us to ~~revise the most recent~~ increase effective retroactive to February 1, 1974, and amend your contract as follows:

PRICE

GENETRON® 12/Isobutane (90:10)

^{.287}
\$0.2596/lb.

GENETRON® 12/Isobutane/Propane (75:12.5:12.5)

\$0.2337/lb.

The above prices apply to bulk deliveries in tank transports, minimum delivery of 28,000 pounds.

~~Provisions to sell GENETRON® 12/Vinyl Chloride is~~
hereby eliminated from the contract.

All other terms and conditions of sale remain the same.

Thank you for your understanding and interest in Allied Chemical's products. We look forward to being of continued service to you.

Sincerely yours,

Original Signed
George D. Matzke

George D. Matzke
Manager of Sales

GDM:dy
CC: Saddle Brook



Specialty Chemicals Division

ALLIED CHEMICAL CORPORATION

P.O. Box 1087R, Morristown, New Jersey 07960

5:00 PM
MAR 29 1974
RECEIVED

March 25, 1974

Mr. James F. Supik
Plastikote, Incorporated
1000 Lake Road
Medina, Ohio

Dear Mr. Supik:

Please refer to our contract with you dated April 15, 1971, for GENETRON® and our recent price amendment increasing your price by \$.03 per pound effective February 1, 1974.

It is necessary for us to revise that increase effective retroactive to February 1, 1974, and amend your contract as follows:

GENETRON® 12/isobutane (90:10) - \$0.2548/lb.
(Tank trucks)

Provision to sell 12/vinyl chloride is hereby eliminated from the contract.

All other terms and conditions of sale remain the same.

We appreciate your understanding in this matter and look forward to a continued good relationship.

Very truly yours,

R. J. Regan
Director of Sales

RJR:bd
CC: Saddle Brook

ASI-PK-00319

cc: Mr. G. D. Matzke ✓
Mr. J. R. Bardusch
Mrs. V. R. Delaney

April 2, 1974

Plasti-Kote Inc.
1000 Lake Road
Medina, Ohio 44256

Attention: Mr. Robert Radigan, V. P. of Manufacturing

Dear Bob:

Confirming my phone call of March 25, 1974, the prices of GENETRON 11 and GENETRON 12 Aerosol Propellants are changed as indicated below. These prices are retroactive to February 1, 1974 and preceding price announcements are void.

Terms and conditions of sale remain the same.

Effective March 25, 1974 the blended price of all diluents, hydrocarbon and methylene chloride, is changed to \$.14/lb.

For your accounting records we will invoice the following aerosol blends in bulk as follows:

- 1) GENETRON 12/Iso (90:10)..... \$.2596/lb.
less 3% standard terms
- 2) GENETRON 12/Iso/Prop (75:12.5:12.5)..... \$.2397/lb.
less 3% standard terms

Should you have any questions regarding this matter, please do not hesitate to contact me.

Let me take this opportunity to say that we have appreciated greatly the understanding you have shown us during these last months of our raw material shortages, and that we are acutely sensitive to the hardships we have all endured.

We hope that the shortage will be relieved soon and that once again we will be able to supply all the GENETRON Propellant you want.

Respectfully,

B. H. Grace
Sales Representative

BHG/mf

ASI-PK-00320

March 25, 1974

Mr. James F. Supik
Plastikote, Incorporated
1000 Lake Road
Medina, Ohio

Dear Mr. Supik:

Please refer to our contract with you dated April 15, 1971, for GENETRON® and our recent price amendment increasing your price by \$.03 per pound effective February 1, 1974.

It is necessary for us to revise that increase effective retroactive to February 1, 1974, and amend your contract as follows:

GENETRON® 12/isobutane (90:10) - \$.2548/lb.
(Tank trucks)

Provision to sell 12/vinyl chloride is hereby eliminated from the contract.

All other terms and conditions of sale remain the same.

We appreciate your understanding in this matter and look forward to a continued good relationship.

Very truly yours,

ORIGINAL SIGNED
R. J. REGAN

R. J. Regan
Director of Sales

RJR:bd
CC: Saddle Brook

March 10, 1975

PLASTI-KOTE COMPANY
100 Lake Road
Medina, Ohio 44256

Attention: Mr. Robert Radigan, Vice President

Dear Bob:

Please be advised we are able to confirm meeting the competitive situation with regard to GENETRON[®] Propellants 12 and 11.

Bulk Quantities G-12 ----- \$.41 per lb.
(Min. 25,000 lbs.)

Bulk Quantities G-11 ----- \$.35 per lb.
(Min. 25,000 lbs.)

F.O.B.: Delivered

Terms: 30 25th or 10th prox., net cash 30 days from date of invoice.

Effective: February 21, 1975

Should there be any further questions on this matter, do not hesitate to let me know.

Very truly yours,

E. H. Grace
Sales Representative

EHG:ec

CC: Mr. John Bender, Finance Director - Plasti-Kote Co.

BCC: ✓ Mr. R. J. Regan, Mktg. Mgr.
Mr. J. R. Bardusch, Regional Mgr.
Mr. J. A. Lopez, Regional Mgr.
Order Dept.

ASI-PK-00322

September 26, 1972

Plasti Kote, Inc.
1000 Lake Road
Medina, Ohio

ATTENTION: Mr. James F. Supik

Dear Jim,

Please refer to our contract with you dated April 19, 1971 covering your requirements of GENETRON/ARLONOL PROPELLANTS.

Please be advised under Clause I of the contract the Seller can make a price adjustment upon not less than 30 days prior written notice to the buyer. Due to increasing raw materials and labor charges, we find it necessary to adjust the prices as follows:

~~GENETRON 12 VINYL CHLORIDE (50:50)~~
~~Tank Trucks (28,000# min.).....\$1.1542/Per Lb.~~

~~GENETRON 12 ISOBUTANE (90:10)~~
~~Tank Trucks (28,000# min.).....\$1.2270/Per Lb.~~

All other terms and conditions will remain in effect.

Please acknowledge your acceptance of the above by signing both copies of this amendment and return one copy for our files.

Very truly yours,

G. P. Schroer
Regional Sales Manager

CPS/UC
Attachment

ACCEPTED:

BY _____

$$\begin{array}{r} 12 \\ \hline .272 \\ -20\% \times .2336 \\ + .0253 \\ \hline .2589 \end{array}$$

$$+20\% \times .272 = .2676 + .011 = .2598$$

✓

May 11th, 1971

Mr. James F. Supik
Plasti Kote Company
1000 Lake Road
Medina, Ohio

Dear Jim:

I have enclosed our proposed contract, covering your partial requirements of Genetron[®] Propellants from May 1st, 1971 to April 31st, 1976.

I would appreciate it if you would sign all copies and return them to me for our execution.

If you have any questions pertaining to the contract or anything else, for that matter, please let me know.

Very truly yours,

G.F. Schroer
District Sales Manager

GFS:dm
Encl.

ASI-PK-00324

SPECIALTY CHEMICALS DIVISION

Correspondence

CONTRACT

(DATED) April 15, 1971

SPECIALTY CHEMICALS DIVISION, ALLIED CHEMICAL CORPORATION, SELLER, HEREBY SELLS

plasti-Kote® Company

BUYER.

R BUYER'S OWN USE AND CONSUMPTION IN ITS PLANT LOCATED AT 1000 Lake Rd., Medina, Ohio

10 BUYER HEREBY PURCHASES FROM SELLER THE FOLLOWING MATERIAL UPON THE TERMS AND CONDITIONS HEREINAFTER STATED.

MATERIAL AND QUANTITY: Buyer's partial requirement of:

I. GENETRON® 12/VC (50:50) - 1,600 N.T. minimum, 2,500 N.T. maximum

I. GENETRON® 12/isobutane (90:10) - 200 N.T. minimum, 340 N.T. maximum

Tonnage not to exceed maximum, except at seller's option.

(NOT SOLD FOR DRUG USE UNLESS DESIGNATED U.S.P.)

QUALITY: Commercial

RIOD: DURING THE PERIOD FROM May 1, 1971 TO April 31, 1976 INCLUSIVE

XX
 XXXXZG6X X00N1HS CRD8 RTX10F DNY PRYTHO DANY YEARN REEDID JS TO GOMMUS CXY

REFERENCE: Per Attachment "A"

CLAUSE 1 - PRICE ADJUSTMENT: Prices specified herein and any adjustments thereof shall be subject to adjustment by Seller effective at any time upon or less than 30 days' prior written notice thereof to Buyer. Buyer's failure to serve Seller with written objection thereto prior to the effective date thereof shall be considered acceptance of such adjustment. If Buyer shall give Seller written notice of objection to any such price adjustment prior to the effective date thereof, Seller may elect to continue to supply Buyer at the last prevailing contract price, or if Seller is unwilling to do so, then Seller shall be released from its obligation to make and Buyer from its obligation to take shipments until such time as the parties shall agree upon a contract price or until the last prevailing contract price is reestablished by Seller.

CLAUSE II - PRICE PROTECTION: If Buyer is offered material of equal quality by a responsible domestic manufacturer for delivery to the same destination in similar quantities and on like terms as herein provided, at a lower delivered cost to Buyer than the delivered cost hereunder, Seller, upon receipt of written evidence of same, shall either meet such lower delivered cost or permit Buyer to purchase elsewhere at said cost the quantity of offered, which quantity, if so purchased from others, shall be deducted from the quantity covered by this contract.

TERMS OF PAYMENT: ~~XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX~~ PAYABLE IN LAWFUL MONEY OF THE UNITED STATES. THE ACCEPTANCE BY
SELLER OF BANK DRAFTS, CHECKS OR OTHER MEDIA OF PAYMENT WILL BE SUBJECT TO IMMEDIATE COLLECTION OF THE FULL FACE AMOUNT THEREOF.

CONDITIONS: THE CONDITIONS ON THE REVERSE HEREOF ARE A PART OF THIS CONTRACT.

**SPECIALTY CHEMICALS DIVISION
ALLIED CHEMICAL CORPORATION**

ACCEPTED:

BY _____
ACCEPTED AND COUNTERSIGNED
SPECIALTY CHEMICALS DIVISION

ASI-PK-00325

ATTACHMENT "A"

Plasti-Kote, Inc.

Allied Chemical Corporation
Specialty Chemicals Division

- I. GENETRON® 12/VC (50:50) - \$.1535 per lb. in tank
trucks (30,000 lbs. min.)
- II. GENETRON® 12/isobutane - \$.2237 per lb. in tank
trucks (30,000 lbs. min.)

Terms - 3% 25th-10th prox net 30 days

Conditions - as specified

ASI-PK-00326

(DATED) April 15, 197

SPECIALTY CHEMICALS DIVISION, ALLIED CHEMICAL CORPORATION, SELLER, HEREBY SELLS

to Plasti-Kote® Company

BUYER

FOR BUYER'S OWN USE AND CONSUMPTION IN ITS PLANT LOCATED AT 1000 Lake Rd., Medina, Ohio

AND BUYER HEREBY PURCHASES FROM SELLER THE FOLLOWING MATERIAL UPON THE TERMS AND CONDITIONS HEREINAFTER STATED.

MATERIAL AND QUANTITY: Buyer's partial requirement of:

I. GENETRON® 12/VC (50:50) - 1,600 N.T. minimum, 2,500 N.T. maximum

II. GENETRON® 12/isobutane (90:10) - 200 N.T. minimum, 340 N.T. maximum

Tonnage not to exceed maximum, except at seller's option.

(NOT SOLD FOR DRUG USE UNLESS DESIGNATED U.S.P.)

QUALITY: Commercial

PERIOD: DURING THE PERIOD FROM May 1, 1971 TO April 31, 1976 INCLUSIVE

[illegible]

PRICE: Per Attachment "A"

CLAUSE I — PRICE ADJUSTMENT: Prices specified herein and any adjustments thereof shall be subject to adjustment by Seller effective at any time upon not less than 30 days' prior written notice thereof to Buyer. Buyer's failure to serve Seller with written objection thereto prior to the effective date thereof shall be considered acceptance of such adjustment. If Buyer shall give Seller written notice of objection to any such price adjustment prior to the effective date thereof, Seller may elect to continue to supply Buyer at the last prevailing contract price, or if Seller is unwilling to do so, then Seller shall be released from its obligation to make and Buyer from its obligation to take shipments until such time as the parties shall agree upon a contract price or until the last prevailing contract price is reestablished by Seller.

CLAUSE II — PRICE PROTECTION: If Buyer is offered material of equal quality by a responsible domestic manufacturer for delivery to the same destination in similar quantities and on like terms as herein provided, at a lower delivered cost to Buyer than the delivered cost hereunder, Seller, upon receipt of written evidence of same, shall either meet such lower delivered cost or permit Buyer to purchase elsewhere at said cost the quantity so offered, which quantity, if so purchased from others, shall be deducted from the quantity covered by this contract.

TERMS OF PAYMENT: ~~XXX XXXX XXXX XXXX XXXX XXXX XXXX~~. PAYABLE IN LAWFUL MONEY OF THE UNITED STATES. THE ACCEPTANCE BY SELLER OF BANK DRAFTS, CHECKS OR OTHER MEDIA OF PAYMENT WILL BE SUBJECT TO IMMEDIATE COLLECTION OF THE FULL FACE AMOUNT THEREOF.

CONDITIONS: THE CONDITIONS ON THE REVERSE HEREOF ARE A PART OF THIS CONTRACT.

ACCEPTED:

**SPECIALTY CHEMICALS DIVISION
ALLIED CHEMICAL CORPORATION**

ACCEPTED AND COUNTERSIGNED
SPECIALTY CHEMICALS DIVISION
ALLIED CHEMICAL CORPORATION

SCD-615 (8-68)

DUPLICATE

ASI-PK-00327

1. Seller's weights (or Seller's measurements in case of material sold by volume) taken at shipping points shall govern.
2. Seller may recover for each delivery hereunder as a separate transaction, without reference to any other delivery. If Buyer be in default with respect to any of the terms or conditions of this or any other contract with Seller, Seller may, at its option, defer further deliveries hereunder until such default be remedied (in which event, if Seller so elects, the contract period shall be deemed extended by a time equal to that during which deliveries shall be so deferred), or, without prejudice to any other legal remedy, Seller may decline further performance hereof.
3. Seller shall not be required to deliver in any month more than the monthly quantity herein specified, or, if no monthly quantity is specified, more than a pro rata amount of the entire quantity. In the event that Buyer fails to take said specified or pro rata quantity in any month, Seller, at its option, and in addition to any other remedy, may cancel such quantity or include same in subsequent deliveries hereunder.
4. Unless otherwise provided herein Seller may require at least fifteen days' written notice, accompanied by shipping instructions, with respect to each delivery required hereunder.
5. If, in Seller's judgment, Buyer's credit shall become impaired at any time, Seller shall forthwith have the right to decline to make deliveries hereunder except for cash until such time as said credit has been reestablished to Seller's satisfaction.
6. Any tax or other Governmental charge upon the production, sale and/or shipment of the material sold hereunder, now imposed by Federal, State or Municipal authorities or hereafter becoming effective for or during the period hereof, shall be added to the price herein provided, and shall be paid by Buyer. In the event that the price of any material herein specified is charged for on a basis which includes transportation charges, any increase or decrease in transportation charges thereon shall be for Buyer's account.
7. Failure of Seller to make or of Buyer to take any delivery hereunder (or portions thereof) when due, if occasioned by (a) Act of God or the public enemy, fire, explosion, perils of the sea, flood, drought, war, riot, sabotage, accident, embargo; or (b) without limiting the foregoing circumstances, any circumstance of like or different character beyond the reasonable control of the party so failing; or (c) interruption of or delay in transportation, inadequacy or shortage or failure of normal sources of supply of materials or equipment, breakdowns, labor trouble from whatever cause arising and whether or not the demands of the employees involved are reasonable and within said party's power to concede; or (d) compliance by Seller or Buyer with any order, action, direction or request of any governmental officer, department, agency, authority or committee thereof, including any direction or order restricting or limiting the selling price of the material specified herein or of any material produced in conjunction therewith or in connection with which such materials are used, which renders it impossible for Seller or Buyer, in its sole discretion, to make a reasonable profit on such production or use; and (e) whether in any case the circumstance now exists or hereafter arises, shall not subject said party to any liability to the other and, at the option of either party, the total quantity to be delivered hereunder shall be reduced by the quantity of the delivery or deliveries (or portions thereof) so omitted. If by reason of any such circumstance, Seller's supply of the material herein specified shall be insufficient to meet all requirements, Seller shall have the right at its option and without liability to apportion its available sales supply among any and all purchasers, including its affiliated divisions and companies, in such manner as Seller believes equitable.
8. Seller warrants that the material supplied hereunder shall conform to the description stated herein; and that said material shall be of merchantable quality, except Seller makes NO WARRANTY OF MERCHANTABILITY WITH RESPECT TO MATERIAL MADE PURSUANT TO BUYER'S SPECIFICATIONS. THERE IS NO WARRANTY THAT MATERIAL SUPPLIED HEREUNDER SHALL BE FIT FOR ANY PARTICULAR PURPOSE NOR IS THERE ANY OTHER WARRANTY, EXPRESS OR IMPLIED, EXCEPT SUCH AS IS EXPRESSLY PROVIDED HEREUNDER.
9. Seller warrants that the use or sale of the material delivered hereunder will not infringe the claims of any United States patent covering the material itself; but does not warrant against infringement by reason of the use thereof in combination with other material or in the operation of any process.
10. Seller shall not be liable to Buyer for damage to persons or property resulting from the use of said material in manufacturing processes, or in combination with other substances, or otherwise.
11. Claims on account of weight, quality, loss of or damage to said material are waived unless made in writing within 10 days after arrival thereof at destination, and any action for breach of this contract, other than for non-payment hereunder, must be commenced within one year of the date of delivery, or due date of delivery in the event of non-delivery, of the particular shipment upon which such claim is based.
12. Seller's liability for damages shall not exceed the purchase price of the particular shipment with respect to which such damages are claimed and shall not include liability for special, incidental, indirect, punitive, or consequential damages.
13. Carboys, drums, barrels, or other returnable containers are the property of Seller and are loaned to Buyer. Buyer shall make a deposit as security for the return of such containers, equal to Seller's current deposit charge therefor at time of shipment, such deposit to be paid when the invoice for the contents is paid. Buyer shall use such containers only for reasonable storage of Seller's material originally delivered therein, and shall promptly return same in good condition (f.o.b. Seller's shipping point, unless otherwise specified). Upon return of such containers as above provided, Seller shall credit Buyer with the amount of said deposit; but if Buyer fails to so return such containers, Seller may refuse to accept same and may retain said deposit. Unless otherwise stipulated all tank car and tank truck forwardings shall be made in Seller's equipment, without expense to Buyer for such equipment, but Buyer shall pay Seller's usual charge for detention of each unit of Seller's equipment held over free unloading time allowed by Seller at point of consignment; and no reconsignment of Seller's equipment shall be made except with Seller's written consent.
14. Seller shall certify on each invoice for material purchased hereunder that all material covered thereby was produced in compliance with all applicable requirements of Sections 6, 7, and 12 of the Fair Labor Standards Act of 1938, as amended.
15. This contract or any modification thereof shall not be binding upon Seller until accepted and countersigned on its behalf by an officer or other authorized representative. Commencement of performance hereunder prior to acceptance and countersignature as above stipulated in no case shall be construed as a waiver by Seller of this requirement.
16. Seller's waiver of any breach, or failure to enforce any of the terms and conditions of this contract, at any time, shall not in any way affect, limit or waive Seller's right thereafter to enforce and compel strict compliance with every term and condition hereof.
17. This contract supersedes and discharges, as of the effective date hereof, all previous contracts between the parties, covering sale of same kind of material as specified herein, except as to amounts due or to become due from Buyer thereunder, and constitutes the entire agreement between the parties hereto. There are no understandings or representations, express or implied, not expressly set forth herein, and this contract shall not be modified, varied or supplemented except by a writing signed by the parties hereto. This contract shall be governed by the laws of the State of New York (specifically by that State's Uniform Commercial Code) and shall bind and inure to the benefit of the executors, administrators, successors, and assigns of the parties hereto.

ATTACHMENT "A"

Plasti-Kote, Inc.

Allied Chemical Corporation
Specialty Chemicals Division

- I. GENETRON® 12/VC (50:50) - \$.1535 per lb. in tank
trucks (30,000 lbs. min.)
- II. GENETRON® 12/isobutane - \$.2237 per lb. in tank
trucks (30,000 lbs. min.)

Terms - 3% 25th-10th prox net 30 days

Conditions - as specified

Plasti-Kote COMPANY



A CONSOLIDATED FOODS COMPANY • RESPONSIVE TO CONSUMER NEEDS

February 7, 1973

Mr. H. L. Noble
Manager of Marketing, Propellants
Allied Chemical Corporation
P. O. Box 1087R
Morristown, New Jersey 07960

Dear Lee:

Thank you very much for The Aerosol Handbook we have just received. I am making this a one-volume circulating library, because I know our entire executive group will find it most interesting and valuable.

Very sincerely,

Richard H. Schellschmidt
President

RHS:lgs

cc: G. Schroer
J. Madeira
J. Supik
R. Radigan
R. Howell
F. Cachat

Specialty Chemicals Division

ALLIED CHEMICAL CORPORATION

P.O. Box 108276, Montclair, New Jersey 07060

(201) 641-8000

February 4, 1974

Mr. J. Supik
Comptroller
Plastikote
Medina, Ohio

Dear Mr. Supik:

Please refer to my letter of January 28th advising of a price increase. It is necessary for us to revise that increase to \$.03 per pound effective February 1st. Therefore, please disregard my earlier letter.

This increase is in compliance with regulations established by the Cost of Living Council.

In addition to this we have incurred significant price increases from our suppliers of diluents. It is our intention, effective February 1st, to pass these increases along to you. We will advise as soon as possible the price of each product involved.

Very truly yours,

R. J. Regan
Director of Sales

PJR:bd

ASI-PK-00331

MASTER SALES REPORT

☒ GENETRONS & URETHANES

CLASS OF LATEST REPORT _____

(HEADING SHEET)

☐ DYES, CHEM. INTERMEDIATES
AND PIGMENTS

LETTER _____ PAGE _____ OF _____

SALES OFFICE Saddle Brook, N. J.

NAME OF ACCOUNT <u>Plasti-Kote Inc.</u>		BUSINESS AND INDUSTRY CODE <u>Aerosol 36</u>
HOME OFFICE ADDRESS <u>1000 Lake Road, Medina, Ohio (216) PA-5-4511</u>		
PLANT LOCATIONS COVERED BY THIS MSR. <u>Pet McKenna - President</u>		
<u>Bob Radican, Plant Mgr., Fran Kache, Tech. Dir.</u>		
PERSONS REGULARLY INTERVIEWED	POSITION	LOCATION
<u>Joe Soiyshian, Plant Supt.,</u>	<u>Jack Roehrich,</u>	<u>P. A.</u>

PRODUCT PLANT LOCATION YEAR & QUANTITY	FORM OF DELIVERIES	PRICE & F.O.B. POINT	SM VALUE PER YEAR	CONTRACT QUANTITY OR O.M.	CONTRACT EXPIRATION DATES	SUPPLIER (SHOW THE MFR. IF OTHER THAN SUPPLIER)												
<u>PROP B</u> <u>12/130/PROP</u> <u>542.5:12.5</u> <u>'74 1500T</u>	<u>T/T</u>	<u>SCHEDULE</u> <u>LESS DEL'D.</u>	<u>\$500,000</u>	<u>CONT.</u>	<u>4/31/76</u>	<u>ALLIED-SCD</u>												
<u>12/130/90:10</u> <u>'74 300T</u>	<u>T/T</u>	<u>SCHEDULE</u> <u>LESS DEL'D.</u>	<u>\$140,000</u>	<u>CONT.</u>	<u>4/31/76</u>	<u>ALLIED-SCD</u>												
<u>11 -</u> <u>'74 70T</u>	<u>DRUMS</u> <u>650# EA.</u>	<u>"</u>	<u>\$3,000</u>	<u>"</u>	<u>"</u>	<u>"</u>												
<u>ETHYLENE</u> <u>CHLORIDE</u> <u>'74 1.2 MIL.</u> <u>lbs.</u>	<u>T/T</u>	<u>?</u>				<u>CHEMICAL</u> <u>SOLV. DIST.</u> <table><tr><td>HCH</td><td>HLN</td></tr><tr><td>RNR</td><td>WFS</td></tr><tr><td>QDA</td><td>HCB</td></tr><tr><td>JHH</td><td>JMH</td></tr><tr><td></td><td></td></tr><tr><td></td><td></td></tr></table>	HCH	HLN	RNR	WFS	QDA	HCB	JHH	JMH				
HCH	HLN																	
RNR	WFS																	
QDA	HCB																	
JHH	JMH																	

CALLS TO BE MADE PER YEAR 24

RED CHECK INDICATES CHANGE OR ADDITION SINCE LAST REPORT

CALLS MADE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
19 <u>73</u>												<u>50</u>
19												
19												

CALLS MADE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
19												
19												
19												

THIS SHEET MUST BE PRECEDED BY HEADING SHEET FOR ACCOUNT COVERED

NAME OF ACCOUNT		SALES OFFICE - LETTER				
Plasti-Kote, Inc.		Saddle Brook, N.J.				
PRODUCT PLANT LOCATION YEAR & NET TONS	FORM OF DELIVERIES	PRICE & F.O.B. POINT	DEL'D SM VALUE PER YEAR	CONTRACT N.T. OR O.M.	CONTRACT EXPIRATION DATES	SUPPLIER - (SHOW THE MFR. IF OTHER THAN SUPPLIER)
ACETONE 74 3.2 MIL. LBS.	T/H's	?	-	-	-	?

RED CHECK INDICATES CHANGE OR ADDITION SINCE LAST REPORT.

MS G-3341 (3-64)

ASI-PK-00333

NAME OF ACCOUNT

SALES OFFICE - LETTER

Plasti-Kote

Saddle Brook

MASTER SALES REPORT COMMENTS BELOW: SHOWING DATE OF CALL; S/R CLASS; PRODUCTS DISCUSSED (UNDERLINED); PERSON INTERVIEWED; INFORMATION BEING REPORTED; AND REPORTING SALESMAN'S NAME - TO BE FOLLOWED BY MANAGER'S INITIALS AND DESIGNATED DISTRIBUTION.

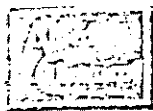
12/17/73 GENETRON® - Mr. Radican, Mr. Soiyshian

To establish MSR! Customer is also trying to exert some leverage to get any quantities of Acetone. They asked if it would be possible for Allied Chemical to supply approximately 1.0 mil lbs. of Acetone or 1 T/T per month! They do realize that this particular chemical is in very short supply, however, it is a necessity in their operation!

B. H. Grace
B. H. Grace

cc: Chicago Sales Office - B&A Emory Jorgenson
Saddle Brook - B&A Frank Radican
Cleveland Sales Office - Plastics Jack Roache
G. M. Matzke, Mto.

PRODUCTS NOT NOW OFFERED BY SPECIALTY CHEMICALS DIVISION				SMALL TONNAGE PRODUCTS	QTY./YR.
PRODUCT	QTY./YR.	SUPPLIER	END USE		



ALLIED CHEMICAL CORPORATION

P.O. Box 1087R, Morristown, New Jersey 07960

January 28, 1974

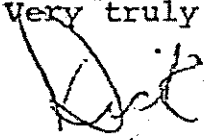
Mr. J. Supik, Comptroller
Plastikote
Medina, Ohio

Dear Mr. Supik:

Due to increased costs, it is necessary for us to increase your price on GENETRON® 12 by \$.0156/pound and GENETRON® 11 by \$.0068/pound, effective February 1, 1974. This is in compliance with regulations established by the Cost of Living Council.

For your planning purposes, because we are incurring additional cost increases, it is our intention to file with the Cost of Living Council notification of a further cost-justified price increase. Additionally, the world-wide shortage of chlorine has limited our suppliers' ability to provide all of our requirements. Our representative will contact you to discuss our ability to keep you supplied.

Very truly yours,


R. J. Regan
Director of Sales



October 26, 1972

Mr. H. Lee Noble
Allied Chemical Company
D.A.B. - 1
Box 1087 - R - Spec. Chem. Div.
Morristown, New Jersey 07960

Dear Lee:

As important friends of Plasti-Kote Company, we thought you might be interested in the enclosed copy of the annual report of Consolidated Foods Corporation, our parent company.

Due to Consolidated Foods' policy of permitting their member companies almost total autonomy, this association gives us the benefit of unsurpassed corporate prestige, access to unexcelled expertise in all specialized areas which affect the operation of a manufacturing and marketing company and many other benefits without infringing on our ability to operate our company in accordance with the wishes and objectives of our own management. We consider their record, both long range and recent, to be outstandingly excellent and after reviewing this report we are sure you will understand how proud we are of being "A Consolidated Foods Company -- Responsive To Consumer Needs."

Very sincerely,

Richard H. Schellschmidt
President

RHS:lgs

XXXXXXXXXX
(201) 455-2050

September 4, 1974

Mr. F. Cachet T.D.
Plastikote, Inc.
1000 Lake Road
Medina, OH 44256

Dear Fran:

Reference is made to your request for analysis of the
propellant systems of two submitted aerosol containers.

Enclosed you will find the results of our analysis.

Regards,

Aaron Colbert
Aersol Specialist

AC/pam

Enclosure

cc: J. Bardusch, Saddle Brook
B. Grace, Home
R. Regan

ASI-PK-00337

genetron[®] products



SPECIALTY CHEMICALS DIVISION
TECHNICAL SERVICE DEPARTMENT
MORRISTOWN, NEW JERSEY 07960

AEROSOL

Gold

Black

PROPELLANT SYSTEM

Propane/Isobutane/Methylene chloride
(21.5:16.9:61:6)

Propane/Isobutane/Methylene chloride
(12.0:54.2:33.8)

ASI-PK-00338



SPECIALTY CHEMICALS DIVISION

FORWARD INQUIRIES TO OUR NEAREST SALES OFFICE.

BILLING OFFICE COPY

BL
RECEIVED FROM

ORDER NO.	CUSTOMER NO.	DATE	CAR NO.
	703617	09 000 0	

SAME

REDIT
CCCT
OF
PLASTI-KOTE, INC
100 LAKE ROAD
MEDINA, OHIO 44256

PLEASE INDICATE

ON CORRESPONDENCE

SLSMN	CUSTOMER ORDER NO.	TERMS	CT	TEAR INFO	ST.	CITY	COUNTY	TAX CL.	INDUSTRY	M.T.O. USE	CREDIT DATE	CREDIT NO.
7202		052		72000	34	1540	10300	X7399			5-15-74	0073 753

RMS

DESCRIPTION	CODE	UNIT PRICE	UNIT	WEIGHT OR QUANTITY SHIPPED	AMOUNT
REF: INV. '073-788 OF 3-21-74					541.13
REF: INV. 073-7520 OF 4-4-74					7.29
ADDITIONAL CREDIT DUE					
					548.42

C 1734 CR (4/72)

ASI-PK-00339

July 16, 1974

Mr. Fran Cachet
Plastikote, Inc.
1000 Lake Road
Medina, OH 44256

Dear Mr. Cachet:

Mr. Brian Grace, of our Saddle Brook, New Jersey, sales office called yesterday afternoon and requested an aerosol formulation for air freshener.

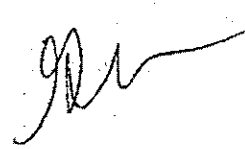
Accordingly, we are enclosing a formulation sheet for your information.

Very truly yours,

Frank Fang
Aerosol Specialist

FF/ckd
Enclosure

bcc: G. D. Matzke, DAB-1
J. R. Bardusch, Saddle Brook
B. H. Grace, Saddle Brook
A. Colbert, CRL-1



genetron[®] products



SPECIALTY CHEMICALS DIVISION
TECHNICAL SERVICE DEPARTMENT
P. O. BOX 405, MORRISTOWN, N. J. 07960

AIR FRESHENER

Concentrate

	wt %
Santophen 1	0.2
Metazene (80% solution)	2.0
Igepal CO-730	4.0
Polyethylene Glycol 600	20.0
Propylene glycol	20.0
Isopropyl alcohol, anhydrous	53.3
Perfume	0.5

Method of Preparation

Combine all components and stir until solution occurs.

Aerosol Formulation

	wt %
Concentrate	50.0
GENETRON [®] propellant 12/11 (65:35)	50.0

Valve

Precision Valve Corporation 09-1220 stem; 07-7720 body;
01-5020 actuator.

Container

Side-seam, unlined.

ALL STATEMENTS, INFORMATION, AND DATA GIVEN HEREIN ARE BELIEVED TO BE ACCURATE AND RELIABLE BUT ARE PRESENTED WITHOUT GUARANTEE, WARRANTY, OR RESPONSIBILITY OF ANY KIND, EXPRESS OR IMPLIED, ON OUR PART. STATEMENTS OR SUGGESTIONS CONCERNING POSSIBLE USE OF OUR PRODUCT ARE MADE WITHOUT REPRESENTATION OR WARRANTY THAT ANY SUCH USE IS FREE OF PATENT INFRINGEMENT AND ARE NOT RECOMMENDATIONS TO INFRINGE ANY PATENT.

ASI-PK-00341

CY 100
J.R. Bazzano
F. Menkes
R. Delamney

Plasti-Kote COMPANY



A CONSOLIDATED FOODS COMPANY • RESPONSIVE TO CONSUMER NEEDS

25A

April , 1974

RECEIVED

MAY 23 1974

MARKETING

Dear Supplier:

We know the chemical market. We understand justified price increases. We are familiar with material shortages.

As managers of all companies are doing, we have been selective in soliciting new business, we have adjusted manufacturing levels to available raw materials, and we have raised our prices.

One thing we have not done is change our attitude toward our customers. Our customers deserve and receive accurate information on delivery of goods, concern and action on their problems, and we thank them for their business. They are our greatest asset - they are our customers.

Several times in the past weeks we have shut-down production lines because our suppliers have not kept their delivery promises. Lately, we notice a lack of concern about customer service by some of our suppliers. Shortages are no excuse for a lack of follow-up by any supplier. We can adjust to any situation, if we receive accurate information.

Help us maintain our customer relations by keeping your promises.

Sincerely,

PLASTI-KOTE COMPANY

Robert M. Radigan
Vice President of Manufacturing

RMR/hmd

1000 LAKE ROAD • MEDINA, OHIO 44256 • TELEPHONE (216) 725-4511

Integrity In Aerosols

ASI-PK-00342

XXXXXX
455-2050

March 28, 1974

Mr. Robert M. Radigan, Vice-President
Plasti-Fote, Inc.
1000 Lake Road
Medina, Ohio

Dear Mr. Radigan:

Reference is made to your request through Mr. B. Grace
requesting information relative to crimping of aerosol
containers.

Enclosed you will find the following articles relative
to crimping:

1. Pressure Filling and Crimping Problems
2. Crimping Aerosol Cans
3. Crimping -- The Aerosol Handbook

I believe that the information contained therein will be
of help.

Sincerely,

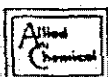
Aaron Colbert
Aerosol Group Leader



AC:sc

bc: J. Bardusch -- att: B. Grace
G. Matzke

ASI-PK-00343



CUSTOMER SERVICE REPORT REPLY

☒ North East/Saddle Brook ISSUING SALES OFFICE ☒ MORRISTOWN QUALITY CONTROL F. B. Rozek ☒ J. F. Smigel DIRECTOR OF PRODUCTION ☒ R. J. Regan DIRECTOR OF SALES ☐ DIRECTOR OF PRODUCT MANAGEMENT ☒ G. D. Matzke, Mgr., Sales ☒ N. A. Lanter, DVW ☒ File ☐	CUSTOMER		
	Plasti-Kote		
	ADDRESS		
	1000 Lake Rd. Medina, Ohio		
	PRODUCT		
G12/Iso/Pro (75/12.5/12.5) Iso/Pro (24/76)			
REPORT ISSUED BY SALES OFFICE		REPORT NO.	DATE
North East/Saddle Brook		532-4-4	2-20-74
REPLY ISSUED BY LOCATION			DATE
Danville Works			3-12-74

Customer ordered a split load with one compartment to be straight isobutane. Instead an isobutane/propane blend (24/76) was shipped.

See attached comments of B. H. Grace for explanation.

REFERENCE - PROCEDURE QC-2 C-3473 (7-66)	PERSON IN CHARGE OF QUALITY (TITLE) <i>N. A. Lanter</i>	DATE 3-13-74
	LOCATION EXECUTIVE (TITLE) <i>W. C. C. Schroder</i>	DATE 3-14-74

Reference: Plasti-Kote

Customer's Comments

Please note attached letter. The order in question was called into Sharon at the Cleveland Office; she in turn called the order into Ronnie at the Saddle Brook Office.

The customer ordered a split-load with one side supposed to be straight isobutane; instead Sharon wrote up and called in the order as an isobutane/propane mix (24:76).

Salesman's Comments

In defense of Sharon, Mr. Jack Roehrich is a new man and purchasing agent with Plasti-Kote; and could have been confused himself.

Plasti-Kote's people did check the bill of lading and unloaded the material and it wasn't until 6,000 cans of product had been filled before the error was caught.

You as well as Dick Regan were made aware of this problem at the time it happened.

B. H. Grace

MORRISTOWN ENGINEERING CUSTOMER ENGINEERING SERVICE REPORT		ASSIGNEE R. W. King	ASSIGN. NO. 4005	REPORT 4005					
		DATE(S) OF VISIT 1/28/74	SHEET 01						
CUSTOMER & LOCATION Plastikote Inc. Medina, OH		ACCOMPANIED BY B. H. Grace-Saddle Brook							
CONTACTED Pat Mc Kenna, President Bob Radigan V.P.-Mfg. Joe Soisson Plt. Supv. Jack Roehrich P.A.		PRODUCT (ANNUAL REQUIREMENTS & USE) Genetrons & Hydrocarbons Aerosols							
OPERATION Relocation of bulk propellant facilities									
RECOMMENDATIONS 1. This company recently relocated a 10,000 gallon fluorocarbon gas propellant tank from near the building to the hydrocarbon gas bulk storage area. A previously unused 5400 gallon skid tank was also installed adjacent to the 10,000 gallon tank for hydrocarbon gas propellants. These now contain A70 propellant. 2. One tank of several additional tanks to be installed in their compounding room building addition will be available for methylene chloride service in addition to the present 4000 gallon outdoor tank. 3. Mr. Mc Kenna is interested in the packaging of 14 oz. R12 change units. The R12 may be stored in some existing hydrocarbon gas tanks. We recommended that these tanks be thoroughly cleaned and that a new dedicated pipe line be installed for the R12 service to avoid any contamination. 4. This plant continues to grow and to have increased propellant requirement.									
RECEIVED MAR 15 1974 MARKETING									
COPY TO R. J. Regan DAB-1 G. D. Matzke DAB-1 J. R. Bardusch SB B. H. Grace Home H. M. Betzig CRL-G		SIGNED <i>R. W. King</i> DATE R. W. KING APPROVED DATE							

February 20, 1974

Mr. F. Cachet, T. D.
Plasti-Kote, Inc.
1000 Lake Road
Medina, Ohio 44256

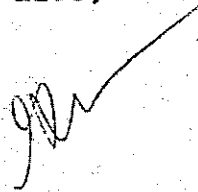
Dear Fran:

Reference is made to your telephone call on February 15
requesting pressure vs temperature curves for the follow-
ing propellant blends:

GENETRON® 12/Isobutane (90:10)
GENETRON 12/Propane/Isobutane (75:12.5:12.5)

Enclosed you will find the data you required.

Regards,



Aaron Colbert
Aerosol Group Leader'

AC/car
Enclosures

cc: G. D. Matzke, DAB-1 ✓
J. R. Bardusch, Northeastern Sales ✓
B. H. Grace, at home

☒ MORRISTOWN QUALITY CONTROL F. B. Rozek ☒ DIRECTOR OF PRODUCTION J. Smigel ☒ DIRECTOR OF SALES R. J. Regan ☐ SALES MANAGER		TO: LOCAL MANAGER EXECUTIVE 12 COPIES Danville Works Mr. W. C. A. Schrader, Plant Mgr. ISSUING SALES OFFICE North East/Saddle Brook DATE 2/20/74 REPORT NO. 532 - 4 - 4 Plastic-note 1000 Lake Rd. Medina, Ohio CODE NO. 3000 SPECIFICATION NO. DATE SHIPPED 12-15-73 FOLD, SHIPPING ORDER OR STV NO. Note Attached SHIPPED FROM Danville Works ESTIMATED AMOUNT OF CLAIM \$3,000 NO. SIZE & KIND OF PKG. INVOLVED (1) T/T IDENTIFICATION LOT NO., CAR NO. IF NOT AVAILABLE GIVE REASONS IF YES, TO WHOM SENT. IF NO, REASONS B. Grace GASES & CYLINDER NUMBER OF EACH CONTAINER INVOLVED IF CONTAINER BEING RETURNED MARKED WITH STRIPED TAPE? YES NO IF NO, WHY?	
CUSTOMER'S COMMENTS BASED ON: PHONE ☒ LETTER ☐ DURING VISIT ☒			

Note attached - include FF copy & customer's letter.

RECEIVED

FEB 25 1974

MARKETING

SALESMAN'S COMMENTS AND SUGGESTIONS BASED ON	VISIT ☒	NO VISIT MADE ☐
--	---	--

Note attached - include F/F copy and copy of customer's letter.

FOR FURTHER CLARIFICATION, USE BACK OF FORM - INCLUDING SKETCHES, PARTICULAR USE, AND TEST METHODS	SALESMAN B. H. Grace J. L. Erdreich
--	---

Reference: Plasti-Kote

Customer's Comments

Please note attached letter. The order in question was called into Sharon at the Cleveland Office; she in turn called the order into Ronnie at the Saddle Brook Office.

The customer ordered a split-load with one side supposed to be straight isobutane; instead Sharon wrote up and called in the order as an isobutane/propane mix (24:76).

Salesman's Comments

In defense of Sharon, Mr. Jack Roehrich is a new man and purchasing agent with Plasti-Kote; and could have been confused himself.

Plasti-Kote's people did check the bill of lading and unloaded the material and it wasn't until 6,000 cans of product had been filled before the error was caught.

You as well as Dick Regan were made aware of this problem at the time it happened.

B. H. Grace

COMPANY CORRESPONDENCE

TO DIV: Specialty Chemicals
LOCATION: Morristown
ATT'N OF: Mr. R. J. Regan,
Director of Sales
SUBJECT: Plasti-Kote Company

FROM DIV: Specialty Chemicals
LOCATION: North East/Saddle Brook
DATE: January 30, 1974

RECEIVED

FEB 1 - 1974

MARKETING

I discussed the attached problem with Mr. P. McKenna. He still maintains that Allied owes him a commitment. His allocation of our material from Ashland has been reduced to 50%. His problem is immediate in that if he does not get at least one truck additional from us per month he will have to shut down operations. His present allocation will only allow him to operate three of the four weeks during February. He is requesting your help in this and is looking forward to seeing you soon.

JRB.
J. R. Bardusch
Regional Manager
GENETRON®

JRB/mf

cc: Mr. J. Crouch
Mr. J. Shand

ALLIED CHEMICAL CORPORATION

MEMORANDUM

TO: J. R. Bardusch - Regional Manager - SCD - Saddle Brook

J.R.B.

DATE: January 25, 1974

JAN 29 1974

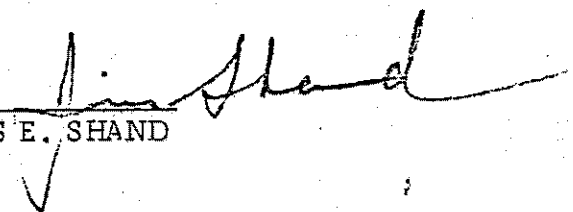
SUBJECT: Plasti-Kote Company

Joe, I have discussed Mr. McKenna's letter with Jack Roche of our Cleveland Office in whose area Plasti-Kote is located.

Our records indicate that Plasti-Kote consumes approximately four million lbs. of Acetone and that this has been divided between Ashland and other suppliers.

We have been a supplier to Ashland's Cleveland location, and it is our intention to continue shipping in 1974. While our sales will be drastically reduced due to our overall shortage of product it is not in our plan, at least at the present time, to discontinue sales completely. So we assume that Plasti-Kote will still be able to obtain some of our Acetone from Ashland.

Our records also show that USS Chemicals (U. S. Steel) enjoys the major share of Ashland's Acetone business.


JAMES E. SHAND

JES:jw

cc: Cleveland Office
R. M. Rutan
J. D. M. Shelley

enc.

G. G. over journal - one taken for monitor

ASI-PK-00351

Plasti-Kote COMPANY

© A CONSOLIDATED FOODS COMPANY • RESPONSIVE TO CONSUMER NEEDS

J.R.E.

JAN 21 1974

January 17, 1974

Mr. J. R. Bardusch, Regional Manager
Allied Chemical Corporation
Park 80 Plaza West One
Saddlebrook, New Jersey 07662

Dear Joe:

As we discussed at length at our meeting on Tuesday, the situation on acetone is now critical at Plasti-Kote. Acetone is one solvent that we cannot do without if we are to continue to manufacture even at our present reduced level. I am sure that you can see what effect your company's decision to discontinue the sale of acetone to Ashland Chemical had on Plasti-Kote.

Plasti-Kote purchased between 60% and 75% of the acetone that Allied Chemical supplied Ashland. I am obviously in no position to criticize your company's decision and I realize that under today's conditions, business decisions of this type have to be made. However, I must point out that Allied was fully aware that Plasti-Kote was Ashland's principal customer for acetone, and in my opinion, has an obligation to continue to serve Plasti-Kote, either directly or through another distributor.

As things now stand, it is possible that we will not have enough acetone to continue our present level of operations past the 28th of January. Ashland has agreed to do everything possible to give us what they can, but at this writing, the outlook is far from bright. Joe, I sincerely feel that Allied Chemical has an obligation to continue to supply Plasti-Kote, since we have always been a customer, even though we purchased our acetone through your distributor, Ashland Chemical. Please understand that I am not pleading Ashland's case, although they have always been a fine supplier and are conveniently located in Northern Ohio.

Our usage of acetone runs between 45,000 and 60,000 gallons per month, depending upon whether we are in a five week or four week month; the first month of each quarter, being a five week accounting period. So you can see, what effect the loss of 12,000 to 13,000 gallons will have on our operations.

In closing, I would once again like to emphasize that the situation is critical and time is of the essence. Plasti-Kote and Allied Chemical have had a long and I hope, mutually profitable association and I cannot believe that management was fully aware of the impact on Plasti-Kote when it made its decision to discontinue the services of Ashland Chemical.

Joe, will you please review our situation with management as soon as possible? I will look forward to an early and favorable reply.

Sincerely,

P. W. McNamara
President

1/31

Jack Crouch

Mr. R. J. Regan

Dick. sorry. We
have been unable to
do any good.

Jack

ACT the new super stain and water repellent



COMPANY CORRESPONDENCE

TO DIV: Specialty Chemicals
LOCATION: Morristown
ATT'N OF: Mr. R. J. Regan,
Director of Sales
SUBJECT: Plasti-Kote
Medina, Ohio

FROM DIV: Specialty Chemicals
LOCATION: North East/Saddle Brook
DATE: January 11, 1974

Subject company has asked if we can supply any part
of or all of the following:

RECEIVED

JAN 14 1974

MARKETING

- Hopewell* *TES* 1) Methyl Ethyl Ketone - 1500 gallons - X
WEH 2) Ethyl Alcohol - 9000 gallons - X
3) Ethyl Acetate - 4000 gallons - (7) No
WEH 4) Isopropyl Alcohol - 6000 gallons - X

Mr. Radigan, Vice President would like this information
for potential business that they are quoting on.

Please advise as soon as possible.

B. H. Grace
B. H. Grace
Sales Representative

BHG/mf

cc: Mr. G. Matzke
Mr. J. R. Bardusch

Just
can you help?

1/29 - Houghton - not in

COMPANY CORRESPONDENCE

TO DIV: Specialty Chemicals
LOCATION: Morristown
ATT'N OF: Mr. R. J. Regan,
Director of Sales
SUBJECT: Plasti-Kote
Medina, Ohio

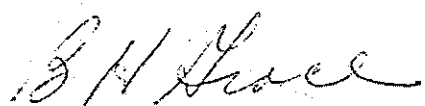
FROM DIV: Specialty Chemicals
LOCATION: North East/Saddle Brook
DATE: January 11, 1974

Subject company has asked if we can supply any part of or all of the following:

- 1) Methyl Ethyl Ketone - 1500 gallons
- 2) Ethyl Alcohol - 9000 gallons
- 3) Ethyl Acetate - 4000 gallons
- 4) Isopropyl Alcohol - 6000 gallons

Mr. Radigan, Vice President would like this information for potential business that they are quoting on.

Please advise as soon as possible.


B. H. Grace
Sales Representative

BHG/mf

cc: Mr. G. Matzke
Mr. J. R. Bardusch

TECHNICAL ASSISTANCE REQUEST

PRIORITY →					NUMBER →	36811	DATE January 2, 1974
TO	512 ☒ MTO-GEN./URETH.	517 ☐ HALEDON	527 ☐ DALTON	MATERIAL SUBMITTED TO _____ VIA _____ DATE _____			
	513 ☐ MTO-S&A/ORG.	522 ☐ CHARLOTTE	529 ☐ SYRACUSE-SCD				
	514 ☐ MTO-DYES/INT.	523 ☐ BUFFALO	☐				
	515 ☐ MTO-CUST. ENGRG.	526 ☐ CHICAGO	☐				

ORIGINATOR									
OFFICE					CODE		NAME		
Northeastern Sales Office					5 3 2		J. R. Bardusch		
CUSTOMER'S NAME					CODE		REQUESTED ACTION		
PLASTI-KOTE							☐ LETTER ☐ FORMAL REPORT ☐ VISIT ☐ DISPLAY-INFORMAL ☐ TELEPHONE ☐ DISPLAY-REPORT ☐ OTHER		
LOCATION									
MEDINA, OH									

COMMENTS

Perform technical service work requested by customer during 1974 (includes visits).

RECEIVED

JAN 3 1974

MARKETING

TECH. SERVICE DEPT.

SPECIALTY CHEMICALS

JAN 2 1974

TO _____

FOR TECHNICAL SERVICE USE ONLY									
PRODUCT	3 3	END USE	0 1	ESTIMATE *	1 0 0 0	CLOSED ☐			
RECEIVED				ASSIGNED SECTION					
FIRST SUBMITTAL			DUE			REF. FILE			

December 20, 1973

Mr. Fran Cachet
Plasti-Kote, Inc.
1000 Lake Road
Medina, Ohio 44256

Dear Fran:

Reference is made to your telephone call on December 19, 1973, requesting information on aerosol cleaners.

Enclosed you will find formulation data sheets for six aerosol cleaners.

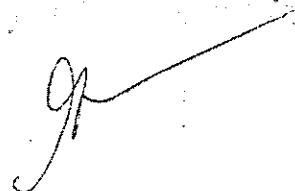
Should you have any specific questions, please call.

Regards,

Aaron Colbert
Aerosol Group Leader

AC/car
Enclosures

cc: G. D. Matzke, DAB-1 ✓
J. R. Bardusch, Northeastern Sales
B. H. Grace, at home

A handwritten signature, likely of Aaron Colbert, in dark ink. The signature is stylized and cursive, starting with a large 'A' and ending with a long horizontal stroke.

August 30, 1973

TO: Mr. G. F. Schroer
Manager of Regional Sales

SUBJECT: CUSTOMER ENGINEERING REQUEST

Please complete and submit to this office subject
form concerning vessel redesign at PlastiKote.

Thank you for your cooperation.

H. L. Noble
Manager of Marketing
Propellants

HLN:bd

ASI-PK-00358

bcc: R. J. Regan, DAB-1
H. L. Noble, DAB-1✓
G. F. Schroer, Cleveland Sales
H. M. Betzig, CRL-G

July 30, 1973

Mr. J. V. Soisson
Director of Purchasing
Plasti-Kote Company
1000 Lake Road
Medina, Ohio 44256

Dear Joe:

Reference is made to our recent meeting and phone conversation, on converting a 10,000 gallon exist GENETRON[®] tank for a flammable propellant.

Mr. William Cox of Diversified Chemicals has worked with the State on this conversion. I concur with Mr. Cox on the plan of drilling and tapping the MH cover for two (2) 2"-7534G relief valves and the addition of excess flow and back pressure check valves in the top 2"-300 lb flanged nozzles.

The bottom nozzles for pump suction can be fitted with a Rego 3292A or B excess flow valve, but this valve may cause pumping problems when the liquid level is low. This excess flow valve will not close as it has a flow rating in excess of 50 gpm, but will offer considerable pressure drop.

Enclosed are two copies of a sketch covering a 2-1/2" MGH No. 1661G excess flow valve and steel spacer to adapt it to the existing 2"-300 lb flanged nozzle. This would bolt between the tank nozzle and the existing 2" flanged valve. This unit appears to have a greater open area than the 2" Rego 3292-A or B.

Sketches B and C show the best methods of insuring good flow and a properly sized excess flow valve for good operation. These would use a 3" excess flow valve such as Rego 3129P. Sketch B requires machining from one piece whereas Sketch C requires welding but little machining.

Copies are being sent to Mr. Cox for his comments and possible approval by the State. We will be in touch with you next week on my return from a few days vacation.

Sincerely yours,

RWK/car
Enclosures

R. W. King, Manager
Customer Engineering

cc: Mr. William Cox
Diversified Chemicals & Propellants Co.

8-5/8" x 1 3/4"
Tap Bolts

2"-300 lb flg

weld inside
and outside

6 1/2" OD x 2 3/8" ID
x 3/4" thick
with 8-5/8" NC
tapped holes
on 5" BC

3" Full
2000 lb
Coupling

3" FPT for
Valve

3" Excess Flow
Rego 3129 P

followed by 3" Rego valve

and 3" Padgett C strainer, 20 mesh

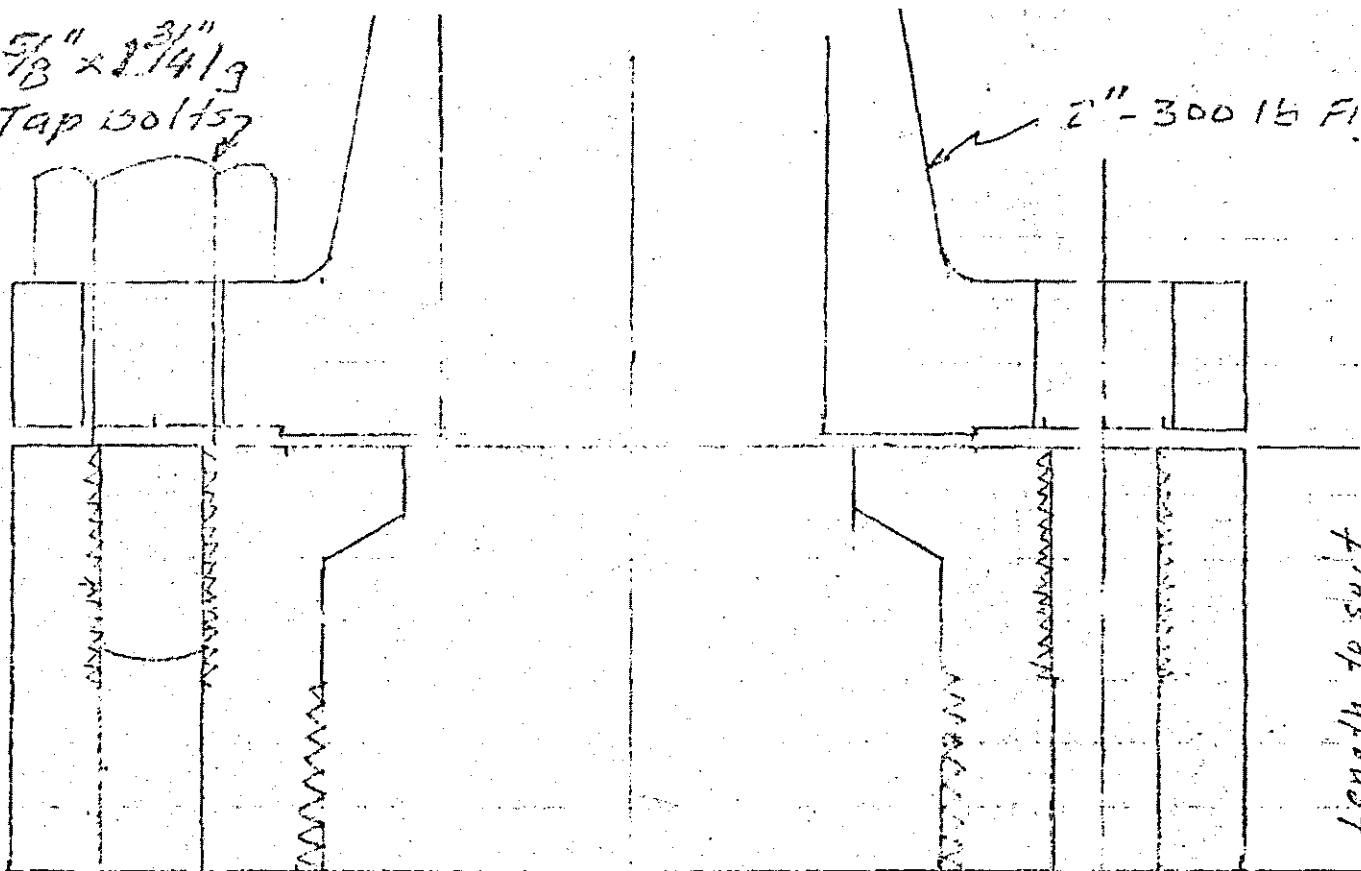
Piping 3" beyond strainer to

pump or pumps.

Applied Chemical
R. W. King
Sketch 'C'

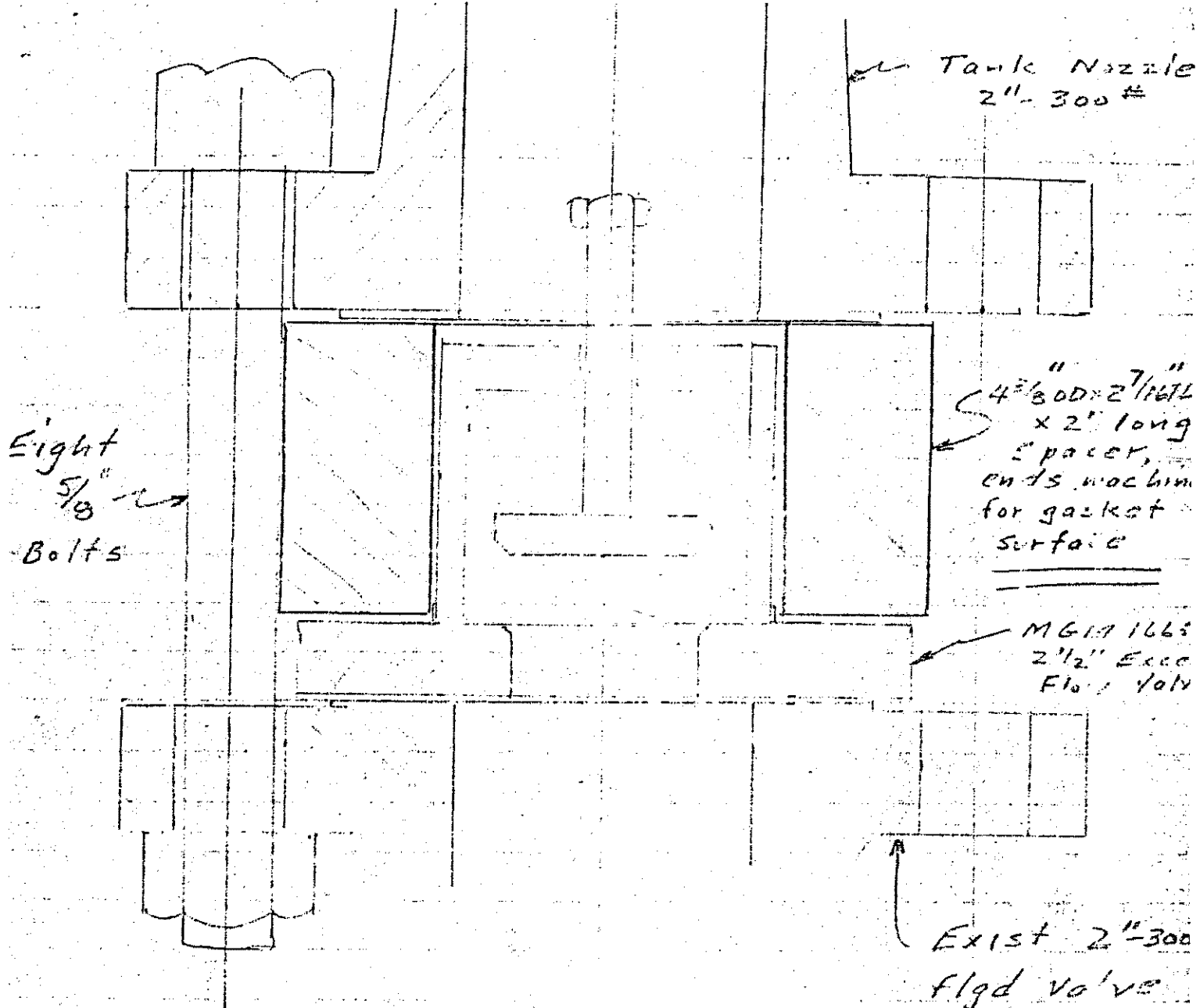
8- $\frac{5}{8}$ " x $2\frac{3}{4}$ "
Tap bolts

2" - 300 lb Fl



3" FPT for 3" Excess Flow
Valve

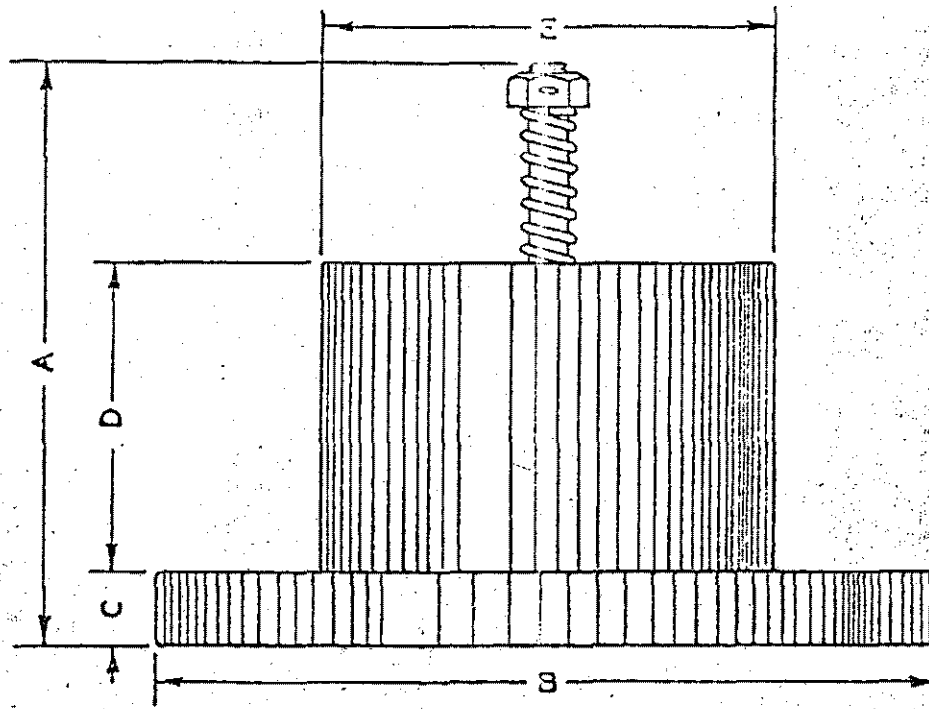
Allied Chemical
R. W. King
Sketch "B"



Allied Chemical Corp
Morristown N.J

R.W. King
4/25/73

INSTALLATION DIMENSIONS FOR NO. 166 SERIES MGM EXCESS FLOW CHECK VALVES.



NO.	A*	B	C	D	E
166:I	3 11/32	3 5/8	1/2	1 1/2	1 29/32
→ 166:J	3 11/16	4 1/8	1/2	1 7/8	2 1/4
166:K	3 23/32	5	1/2	2	2 7/8
166:L	4 3/8	5 1/2	1/2	2 1/4	3 1/4
166:M	4 11/16	6 3/16	5/8	2 1/2	3 3/4
166:N	5 15/32	7 5/16	5/8	3 3/8	4 3/4
166:P	7 7/32	8 1/2	3/4	4	5 11/16
166:Q	8 3/16	10 5/8	3/4	4 1/4	7 1/2
166:R	11 5/16	12 3/4	7/8	5 3/4	9 5/8

*NOTE: Dimension "A" is given with valve in open position.

These valves are made to slip into extra heavy pipe of the size indicated by the code letter. Flange diameters will fit inside the bolts of 300 pound American Standard steel pipe flanges. Standard size gaskets should be used.

TABLE OF SIZES

Code:	I	J	K	L	M	N	P	Q	R
Pipe Size:	2"	2 1/2"	3"	3 1/2"	4"	5"	6"	8"	10"



METAL GOODS MANUFACTURING COMPANY

110 SOUTH PARK AVENUE, BARTLESVILLE, OKLAHOMA, U.S.A.

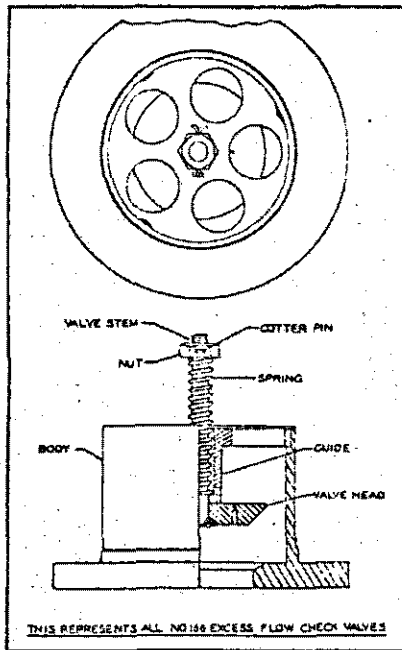
7D

June 15, 1960

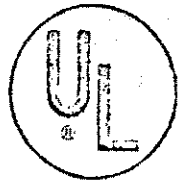
F4

ASI-PK-00363

NO. 166 SERIES MGM EXCESS FLOW CHECK VALVES



Listed under reexamination service of UNDERWRITERS' LABORATORIES, INC. for propane and butane. Underwriters' Laboratories ratings are shown below. The METAL GOODS MANUFACTURING COMPANY is listed in UNITED STATES COAST GUARD EQUIPMENT LIST CG-190, as an acceptable manufacturer of valves and fittings.



This series of valves is acceptable for use on vessels classed with The AMERICAN BUREAU OF SHIPPING, provided the installation is carried out to the satisfaction of the Bureau's surveyors. In order that the requirements of the regulatory organizations can be met, the purchaser should inform the manufacturer of the exact service for which the item is intended.

NO. 166 MGM EXCESS FLOW CHECK VALVES are flange type valves, made entirely of steel and stainless steel. Guide, nut, and body are made of carbon steel. Valve stem, spring, and cotter pin are made of stainless steel. Valve head on sizes 2" through 3 1/2" is made of stainless steel. Valve head on sizes 4" through 10" is made of carbon steel. Body is zinc or cadmium plated. Valves made entirely of stainless steel can be furnished. All valves are set for their rated flow and should not be changed. Parts are not sold separately.

These valves are heavily constructed and will stand extremely rough treatment without failure. NO. 166 MGM EXCESS FLOW CHECK VALVES, by reason of improved features of design, will permit maximum flow with desired safety, and liquid hammer has been reduced to a negligible amount.

Flow is toward the flange end when used as excess flow check valves but these valves can be used as back pressure check valves for lines flowing into the tank, which reverses the flow through the valve. They can be turned upside down with only slight change in flow characteristics.

Size designation is by code following the basic item number and separated from it by a colon. Each pipe size is represented by a letter as shown in the table of sizes.

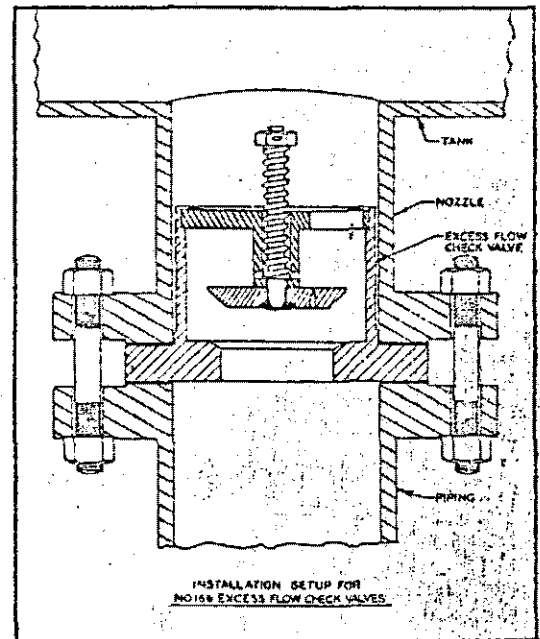
TABLE OF SIZES

Code: I J K L M N P Q R
Pipe Size: 2" 2 1/2" 3" 3 1/2" 4" 5" 6" 8" 10"

These valves are made to slip into extra heavy pipe of the size indicated by the code letter. Flange diameters will fit inside the bolts of 300 pound American Standard steel pipe flanges. Valves may also be furnished for Ring Type Joints. Standard size gaskets should be used.

LIQUID FLOW RATES G. P. M.

VALVE NUMBER	BUTANE	PROPANE
166:I	41	44
166:J	58	59
166:K	93	99
166:L	113	125
166:M	193	209
166:N	311	332
166:P	436	466
166:Q	590	631
166:R	897	1068



METAL GOODS MANUFACTURING COMPANY

110 SOUTH PARK AVENUE, BARTLESVILLE, OKLAHOMA, U.S.A.

CREDIT RETURN PROPOSAL

PLASTI-KOTE, INC.

LOCATION

Medina, Ohio

SALES OFFICE

Cleveland Sales

REF. NO.

535-3-04

o. W. F. Schmidt, Mktg. Mgr. Morristown
~~XXXXXXXXXXXX~~

PRODUCT	Isobutane		
CODE NO.	096-6531		
LOT NO.	-		
NO., UNIT WEIGHT & DESCRIPTION OF PACKAGE	2500 gallons		
PRESENT LOCATION OF MATERIAL	Customer		
PROPOSED FOR RETURN TO (CO., LOCATION)	Danville, Illinois		
DATE OF ORIGINAL SALE	5/29/73 - 066-0090		
REASON FOR PROPOSED RETURN	See Below		
PRICE AT WHICH ORIGINALLY SOLD a. PRICE & UNIT	\$.0470/lb.		
*b. DELIVERY	Prepaid		
PROPOSED CREDIT TO BE ALLOWED (SUBJECT TO INSPECTION AND/OR ACCEPTANCE UPON RECEIPT FOR RESALE OR RESTOCKING) c. PRICE & UNIT	Full		
b. RETURN FREIGHT TO BE ABSORBED BY COMPANY OR CUSTOMER (STATE WHO)	Company		
c. EST. FREIGHT (IF FOR CO.)	?		

REMARKS BY PERSON SUBMITTING (GIVE CUSTOMER'S COMPLAINT NO. IF ONE HAS BEEN ISSUED)

Material being returned to Producing Plant to
make room in customer storage tank for a new
product - Propellent B.

CONDITION OF PRODUCT	INSPECTED BY
Saleable	

WH CAN SALES OFFICE DISPOSE OF THE RETURNED PRODUCT?

METHOD OF APPROVAL OR DISAPPROVAL

Indicate whether Delivered, F.O.B. (shipping point) or Freight equalized
with (F.O.B. and equalization points)

CO 737 (9-64)

SUBMITTED BY

G. F. Schroer, Regional Sales Mgr. 7/13/73

APPROVED

Original Signed
H. L. Noble

DATE

DATE

ASI-PK-00365

CREDIT RETURN PROPOSAL

PLASTI-RITE COMPANY

4/21/73

LOCATION

Medina, Ohio

SALES OFFICE

REF. NO.

MTO

XXXXXXXXXX

Cleveland Sales

535-3-03

H.L. Noble, Mkt. Mgr.-DAB-1

1. PRODUCT	Genetron® 12/VC		
2. CODE NO.	096-9252		
3. LOT NO.	---		
4. NO., UNIT WEIGHT & DESCRIPTION OF PACKAGE	Bulk 16170#		
5. PRESENT LOCATION OF MATERIAL	Danville, Ill.		
6. PROPOSED FOR RETURN TO (CO. LOCATION)	Danville, Ill.		
7. DATE OF ORIGINAL SALE	5/30/73 066-0037		
8. REASON FOR PROPOSED RETURN			
9. PRICE AT WHICH ORIGINALLY SOLD			
10. PRICE & UNIT	.1815/Lb.		
11. DELIVERY	S/T		
12. PROPOSED CREDIT TO BE ALLOWED (SUBJECT TO INSPECTION AND/OR ACCEPTANCE UPON RECEIPT FOR RESALE OR RESTOCKING)			
13. PRICE & UNIT	Full		
14. RETURN FREIGHT TO BE ABSORBED BY COMPANY OR CUSTOMER (STATE WHO)	Allied		
15. EST. FREIGHT (IF FOR CO.)			

REMARKS BY PERSON SUBMITTING (GIVE CUSTOMER'S COMPLAINT NO. IF ONE HAS BEEN ISSUED)

No further use of material.

CONDITION OF PRODUCT

INSPECTED BY

HOW CAN SALES OFFICE DISPOSE OF THE RETURNED PRODUCT?

METHOD OF APPROVAL OR DISAPPROVAL

Indicate whether Delivered, F.O.B. (shipping point) or Freight equalized with (F.O.B. and equalization points)

SUBMITTED BY

G.F. Schroer

DATE

6/18/73

APPROVED

DATE

6/20/73

ICD 737 (9-64)

ASI-PK-00366

June 4, 1973

Mr. John Simatacoulos
Plasti-Kote, Inc.
1000 Lake Road
Medina, Ohio 44256

Dear John:

Reference is made to my visit to your facilities on June 1
at which time we discussed quality control.

Enclosed you will find recommended procedures for the
following:

Quality Control Procedures for the Filling Line
Quality Control Procedures for the Laboratory
Quality Control Procedures for Coating Concentrates

The above testing programs can be extended or shortened,
depending upon the history of the product.

Sincerely,

Aaron Colbert
Aerosol Group Leader

AC/car
Enclosures

cc: H. L. Noble, DAB-1 ✓
G. F. Schroer, Cleveland Sales

TECHNICAL SERVICE CONTACT REPORT INDUSTRIAL CHEMICALS DIVISION

DATE (PERFORMANCE)	REPORT NO.	COMPANY CONTACTED, AND LOCATION	
6/1/73	AC-3-10	Plasti-Kote, Inc. Medina, Ohio	
CONTACT MADE		(1) PRODUCT, (2) TYPE INDUSTRY AND USE INVOLVED	
☒ CUSTOMER LOCATION ☐ ALLIED LOC. ☐ OTHER LOC. ☐ TELEPHONE CALL		GENETRON [®] Aerosols	
COMPANIED BY		PERSONS CONTACTED AND TITLE	
G. F. Schroer		F. Cachet, T. D. P. McKenna, President	
REPORT SUBMITTED BY	DATE	TECHNICAL SERVICE LOCATION	
A. Colbert	6/23/73	Morristown, CRL	

Discussion involved the substitution of a propellant for 12/VC (50:50). Parameters were price, density, solubility and pressure. Mr. McKenna wants to continue the sale of 16 net wt oz cans and this will preclude the use of propane/methylene chloride systems.

More than one propellant system of 12/hydrocarbon will probably be utilized and this will depend upon the concentrate that is used.

car

FUTURE ACTION

Specialty Chemicals
Cleveland Sales Office
Mr. G. F. Schroer

Specialty Chemicals
Technical Service, CRL
May 29, 1973

PLASTI-KOTE
AEROSOL WINDOW CLEANER

1. Reference is made to your request for analysis of a submitted aerosol window cleaner.
2. Enclosed you will find the results of our analysis.

A. Colbert
Aerosol Group Leader

AC/car
Enclosure

cc: H L Noble, DAB-1 ✓

April 26, 1973

Mr. F. Cachet, T. D.
Plasti-Kote, Inc.
1800 Lake Road
Medina, Ohio 44256

Dear Fran:

Reference is made to the four aerosol coatings submitted
for lead analysis.

Enclosed you will find the results of our tests.

Sincerely,

Aaron Colbert
Aerosol Group Leader

AC/car
Enclosure

cc: H. L. Noble, DAB-1 ✓
G. F. Schroer, Cleveland Sales

February 5, 1973

Mr. Richard Schellschmidt, President
Plastikote Company
1000 Lake Road
Medina, Ohio 44256

Dear Dick:

Enclosed is a copy of The Aerosol Handbook,
which was recently completed. I thought you might enjoy
having one of these as a reference volume.

Look forward to seeing you soon.

Sincerely,

H. L. Noble
Manager of Marketing
Propellants

HLN:gp
Enclosure

February 1, 1973

Mr. Fran Cachet
Plasti-Kote, Inc.
1000 Lake Road
Medina, Ohio 44256

Dear Fran:

The information I requested from the New York Department of Health finally arrived. Enclosed are copies of the two references in the New York City Code to lead in paint. Note they allow 1% in the dried film. Of course, you are aware that the FDA promulgated regulations last year to take effect January 1, 1973 and January 1, 1974.

As of January 1, 1973, no paint or coating intended to be used in and around the household can contain more than 0.5 percent lead in the dried film. According to attorneys for NPCA, Federal Law cannot be pre-empted on labeling; however, they can on standards providing the State or City standards are at least as stringent as the Federal. In other words, N.Y. City could set a standard of 0.2% lead in paint, but in no case could a standard greater than 0.5% be established. Also enclosed are copies of the Federal Law.

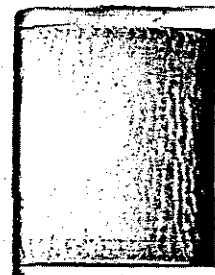
I hope this information helps guide you when formulating paints.

Very truly yours,

Lloyd T. Planner, Manager
Technical Service

LTF/car
Enclosures

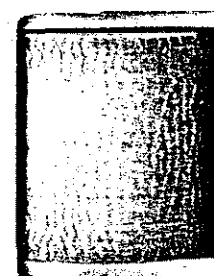
cc: R. J. Regan, DAB-1
H. L. Noble, DAB-1
G. F. Schroer, Cleveland Sales Office



REMITTANCE ADVICE

DATE	REFERENCE	AMOUNT	DISCOUNT	BALANCE DUE	
9.20	660,315	7,265.16 ✓	217.95	7,047.21 *	
9.13	66,373	5,674.24 ✓	170.23		
9.26	660,460	5,779.95 ✓	173.40	18,157.77 *	7,047.21
9.27	660,418	5,464.53 ✓	163.94	23,458.36 *	18,157.77
10.9	DM 9757	(\$851.97)		\$22,606.39**	
10.4	CM 0066-6087	(\$6,504.37) ✓		\$16,102.02*	

Plasti-Kote



ALLIED CHEMICAL CORPORATION

P.O. Box 1210R Morristown, New Jersey 07960

(201) 538-8000

October 23, 1972

Ref: 703617

Plastic-Kote
1000 Lake Road
Route 19
Medina, Ohio

Attention: Accounts Payable Department

Gentlemen:

Thank you for your Check No. 54220
dated 10/10/72 in the amount of \$16,102.02.
Included in this payment was a deduction of
\$851.97.

To assist us in tracing this deduction
through our various accounting records it is
requested that a copy of your debit memorandum, or
other supporting papers, be forwarded to the attention
of the writer.

Thank you for your kind cooperation in
this matter.

Very truly yours,

R. G. O'Brien
Customer Accounting

ASI-PK-00375

Plasti-Kote[®] COMPANY

A CONSOLIDATED FOODS COMPANY • RESPONSIVE TO CONSUMER NEEDS

October 26, 1972

Allied Chemical Corporation
P.O. Box 1219R
Morristown, New Jersey 07960

Attention: R. G. O'Brien

Dear Mr. O'Brien:

Reference is made to your letter of October 23, 1972, regarding our deduction of \$851.97 on our check No. 54220 dated 10/10/72.

This deduction was taken to adjust your Credit Memo #0066-6087 dated 10/4/72 which omitted the adjustment for the attached invoice #066-373 dated 7/13/72.

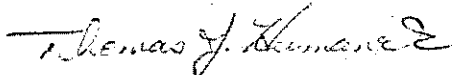
The computation of the deduction was made as follows: 33,280 lb.
 $X \$0.0256/\text{lb.} = \851.97 , this being the same method used in your computation.

It appears that the erroneous date on the invoice caused this omission. The invoice date shown as 7/13/72, should be 9/13/72, since shipment was received on 9/14/72. Furthermore, it appears as though this invoice was manually typed rather than following the normal billing procedure which may have caused it to be overlooked inadvertently.

If you should have any further questions don't hesitate to contact us.

Very truly yours,

PLASTI-KOTE COMPANY



Thomas J. Humaneck
Accountant

TJH:jbb

cc: J. F. Supik, Jr.



INVESTIGATION DIVISION
FEDERAL BUREAU OF INVESTIGATION

INVOICE
M.T.O. FILE COPY

SHIP TO: 404 48
SHIP TO: 404 48
SHIP TO: 404 48

ORDER NO.	703617	IDENTIFICATION NO.	01 001 1	CAR NO.	RY 8807
-----------	--------	--------------------	----------	---------	---------

SAME

PLASTI-KOTE INC.
1000 LAKE ROAD
MEDINA, OHIO

1. ANALYSIS	2. FREIGHT	3. OTHER SPECIFIC
4. COMMISSION	5. PRICE ADJ.	6. CREDIT
7. WEIGHT	8. DATE	9. / /

STANDARD ORDER NO.	3501 9352	073	3500034154010300X7309	INVOICE DATE	7 13 72	INVOICE NO.	066-373
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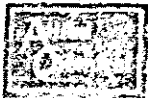
3% 25TH, NET 30 DAYS INV DATE 1ST TO 15TH
DST. S/T

DESCRIPTION	UNIT PRICE	QTY	AMOUNT	CONTAINER	WEIGHT OF QTY SHIPPED	AMOUNT
GENETRON 12/VC BLEND G-12-50% VC-50% T/T 20TN	.17050LB096925202002	1	BLK TRK	33280	5674.24	

INVOICED
15 SEP 82
#1

LAST DATE DISCOUNT ALLOWED	AMOUNT SUBJECT TO DISCOUNT	AMOUNT OF DISCOUNT ALLOWABLE	TOTAL INVOICE AMOUNT
----------------------------	----------------------------	------------------------------	----------------------

ASI-PK-00377



UNITED STATES GOVERNMENT
DEPARTMENT OF COMMERCE
BUREAU OF ECONOMIC ANALYSIS

CREDIT
M.T.O. FILE COPY

46770 703617 00 000 0

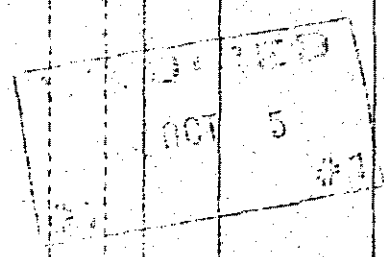
CREDIT ACCOUNT OF

Plasti Kote Inc.
1000 Lake Road
Madina, Ohio 44256
Attn: Mr. Jim Supic, Controller

RECORD OF ADJUSTMENT (CIRCLE NUMBER)	
1. ANALYSIS	2. FREIGHT
3. CANCELLATION	4. POLICY
5. COMMISSION	6. PRICE ADJ. TO CREDIT
7. ESCALATION	8. ADJUST DATE

DATE	ORDER NO.	UNIT PRICE	STATE	UNIT	CODE	DATE	MOCKUP	M.T.O. USE	CREDIT DATE	CREDIT NO.
7202		052 7200 034	1540	103 00X	7399				10/04/72	0066-6087
										dcm

DESCRIPTION	UNIT PRICE	UNIT	CODE	QTY RETURNED	CONTAINER	WEIGHT OR QTY. RETURNED	AMOUNT
Adjust 9/72 billings of Genetrans per attached							\$6,504.37



Chemical

TO Wm. H. Hall FROM 300 WOR
AT 100 MONTH OF Sept. 1912

ASI-PK-00379

January 23, 1973

Mr. Francis Cachet
Plasti-Kote, Inc.
1000 Lake Road
Medina, Ohio 44256

Dear Mr. Cachet:

I am forwarding six samples of aerosols using A.C.T. 9067 prepared as you requested. Enclosed are the formulations.

If we can be of additional service on this project, please call on us.

Very truly yours,

Robert S. Kolker
Aerosol Specialist

RSK/car
Enclosures

cc: H. L. Noble, DAB-1 ✓
G. F. Schroer, Cleveland Sales
A. Colbert, CRL

January 15, 1973

Mr. F. Cachet, T. D.
Plasti-Kote, Inc.
1000 Lake Road
Medina, Ohio 44256

Dear Fran:

Reference is made to your request for analysis of an
Aerosol Silicone Lubricant.

Analysis indicated the following:

	<u>Wt. %</u>
Silicone	4.4
GENETRON® 11	63.0
Isobutane	4.2
GENETRON 12	28.4

Under separate cover, I am forwarding to your atten-
tion the empty aerosol container.

Regards,

Aaron Colbert
Aerosol Group Leader

AC/car

cc: H. L. Noble, DAB-1 ✓
G. F. Schroer, Cleveland Sales

ASI-PK-00381

SCD

DAB-1

Ginny Braund

SCD

DAB-1

November 16, 1972

Please issue a credit to Plastikote, Inc. in Cleveland, Ohio for \$5564.58. This credit should be charged against Account 743-74148 as it is for leased equipment.

H. L. Noble
Manager of Marketing
Propellants

HLN:gp

CONCUR:

R. J. Regan

R. J. Regan
5-7-72
Regan

Plasti-Kote® COMPANY

DIVISION OF CONSOLIDATED FOODS CORPORATION

1000 LAKE ROAD • MEDINA, OHIO 44256 PHONE (216) 725-4511

Integrity in Aerosols

Richard H. Schellschmidt
President

October 18, 1972

Mr. H. Lee Noble
Allied Chemical Company
D. A. B. - 1
Box 1087 - R. - Spec. Chem. Div.
Morristown, New Jersey 07960

Dear Mr. Noble:

This is to protest officially the notification of price increase we recently received on 12/VC.

Competitive conditions within our industry are such that any price increase can only be taken out of our already submarginal profit margins and if you insist upon raising our price it will be necessary for us to seek an alternate source.

We shall be delighted to meet with you on November 1, at which time we are counting on your having better news for us.

Very sincerely,

Richard Schellschmidt

RHS:lgs

cc: G. Schroer
J. Madeira
J. Supik
J. Chantler

ASI-PK-00383

August 3, 1972

Mr. Francis Cachet, T. D.
Plasti-Kote, Inc.
1000 Lake Road
Medina, Ohio 44256

Dear Fran:

Reference is made to your request through Mr. G. Schroer for analysis of three submitted aerosol products.

Analysis of the aerosol containers indicate the following:

AEROSOL SAMPLE - All Purpose Oil

	Wt. %
Concentrate	36.2
Methylene Chloride	32.4
Isobutane	21.2
Propane	10.2

AEROSOL SAMPLE - Silicone Lubricant

	Wt. %
Concentrate	8.0
1,1,1 Trichloroethane	49.0
Isobutane	29.0
Propane	14.0

AEROSOL SAMPLE - Penetrating Oil

	Wt. %
Concentrate	47.80
Methylene Chloride	45.10
Isobutane	4.75
Propane	2.35

If we can be of any further assistance, please advise.

Sincerely,

Aaron Colbert
Aerosol Group Leader

AC/cah

cc: R. J. Regan, DAB-1
H. L. Noble, DAB-1
G. F. Schroer, Cleveland Sales

ASI-PK-00384

✓
July 10, 1972

Mr. Francis Cachet
Technical Director
Plasti-Kote, Inc.
1000 Lake Road
Medina, Ohio 44256

Dear Mr. Cachet:

Reference is made to your recent request for the Material Safety Data Sheet for Propellant 12/VC blend.

We are sending you a copy of each of the components of the blend. Please note that when handling a mixture of two or more components, care should be taken to assure the safety limits and necessary precautions provided for all the components as if they are handled alone. The lowest allowable TLV given to any particular component will prevail on the entire mixture.

If we can be of further assistance, please do not hesitate to let us know.

Very truly yours,

Frank Fang
Refrigeration Specialist

FF/cah

cc: R. J. Regan, DAB-1
H. L. Noble - DAB-1
G. F. Schroer, Cleveland Sales

June 15, 1972

Mr. Jack Chantler
Director of Manufacturing
Plasti-Kote, Inc.
1000 Lake Road
Medina, Ohio 44256

Dear Jack:

It was our pleasure to meet with you last week to review your propellant handling systems.

Enclosed are one folder each on typical fluorocarbon and hydrocarbon propellant systems. In the pocket of the hydrocarbon systems are copies of sheets on the flammability limits of propane, butane and isobutane and on back pressure check valves and excess flows.

Kindly advise if we can be of further service.

Very truly yours,

R. W. King, Manager
Customer Engineering

RSK/cah
Enclosures

cc: R. J. Regan, DAB-1
H. L. Noble, DAB-1
G. F. Schroer, Cleveland Sales

ASI-PK-00386

May 24, 1972

Mr. F. Cachet
Plasti-Kote, Inc.
1000 Lake Road
Medina, Ohio 44056

Dear Fran:

Reference is made to your request for analysis of an aerosol window cleaner for evidences of corrosion.

Enclosed you will find data that was performed by our analytical laboratory.

If we can be of any further assistance, please advise.

Sincerely,

Aaron Colbert
Aerosol Group Leader

AC/cah
Enclosure

cc: R. J. Segar, DAB-1
H. L. Noble, DAB-1
G. F. Schroer, Cleveland Sales

ASI-PK-00387

Specialty Chemicals
Cleveland Sales Office

Mr. G. P. Schroer

PLASTI-KOTE, INC.
AEROSOL CONTACT CLEANER

Specialty Chemicals
Technical Service, CRL

May 22, 1972

1. Reference is made to your letter dated May 4 requesting an aerosol product similar to the submitted sample.
2. Enclosed you will find a formulation data sheet for an aerosol contact cleaner.
3. Under separate cover, I am forwarding to your attention an aerosol container of the above product for transmittal to the subject company.

A. Colbert
Aerosol Group Leader

AC/cah
Enclosure

cc: E. J. Regan, DAB-1
H. L. Noble, DAB-1

May 5, 1972

Mr. Fran Cachet
Plasti-Kote, Inc.
1000 Lake Road
Medina, Ohio 44256

Dear Fran:

Gerry asked me to send you a completed Material Safety
Data Sheet on Vinyl Chloride. It is enclosed.

Hope you and your family are well.

Very truly yours,

Lloyd T. Planner, Manager
Technical Service

LTF/can
Enclosure

cc: G. Schroer, Cleveland Sales
L. Noble, DAB-1

Specialty Chemicals
Cleveland Sales Office
Mr. G. F. Schroer

Specialty Chemicals
Technical Service, CRL
May 2, 1972

PLASTI-KOTE
AEROSOL ANALYSIS

1. Reference is made to your letter requesting analysis of two aerosol gloss black coatings.
2. Analysis of the submitted containers indicated the following:

	CONTAINER	
	Marked 373.5 grams	Marked 380.5 grams
	Wt. %	Wt. %
Propane	15.8	16.7
Isobutane	11.2	9.3
Acetone	39.9	41.0
Methylene Chloride	13.9	13.9
Toluol	19.2	18.6

A. Colbert
Aerosol Group Leader

AC/cah

cc: R.J. Regan, DAB-1 ✓
H.L. Noble, DAB-1

April 10, 1972

Mr. F. J. Cachat
Technical Director
Plasti-Kote Company
1000 Lake Road
Medina, Ohio 44256

Dear Mr. Cachat:

Reference is made to your letter dated March 8, 1972,
requesting Safety Data Sheets on our GENETRON® products.

Accordingly, we are sending you copies of the Material
Safety Data Sheet for GENETRON 11, GENETRON 12 and
GENETRON 114.

If we can be of further assistance, please feel free to
call on us.

Very truly yours,

Frank Fang
Refrigeration Specialist

FF/cah
Enclosures

cc: G. E. Schroer, Cleveland Sales
H. L. Noble, DAB-1

March 28, 1972

Mr. F. Cachet
Plasti-Kote, Inc.
1000 Lake Road
Medina, Ohio 44056

Dear Fran:

Reference is made to our discussion on Rule 66.

Enclosed you will find a copy of an article entitled, "Rule 66 " as issued by Los Angeles Air Pollution Control District that appeared in "The American Paint Journal" on December 12, 1966.

If you need any further information, please call.

Regards,

Aaron Colbert
Aerosol Group Leader

AC/cah
Enclosure

cc: R. J. Regan, DAB-1
H. L. Noble, DAB-1
G. F. Schroer, Cleveland Sales Office

172 ✓
COMPANY CORRESPONDENCE

TO DIV: Specialty Chemicals

FROM DIV: Specialty Chemicals

LOCATION: Morristown, New Jersey

LOCATION: Cleveland, Ohio

ATTN OF: Mr. R.J. Regan, Dir. of Sales

DATE: February 4, 1972

SUBJECT: PLASTI-KOTE CO.
MEDINA, OHIO

1. Jim Supik of Plasti-Kote called to my attention the fact that a mixed tank truck of Genetron® 12 Vinyl Chloride and Genetron® 12 Isobutane was not credited for the proper amount.
2. The invoice in question is 066-0302 of January 24 covering a shipment made on January 19. The credit issued reflected the Genetron® 12 VC discount as 10% rather than the 15% as presented by Mr. Bardusch in January. The Genetron® 12 Iso portion of the shipment was discounted at the 12% rate rather than the 15% rate.
3. Would you please contact the appropriate people in Accounting to make the necessary adjustments to the Plasti-Kote account?

Jim Moss
ps

G. F. Schroer
G. F. Schroer
Regional Sales Manager

GFS:bc

Jim Moss:

Can you please handle

Zee Noble

2/14/72

SPECIALTY CHEMICALS DIVISION
TECHNICAL ASSISTANCE REQUEST

PRIORITY →		NUMBER →		08863		DATE	1-10-72	
TO	520 ☒ MORRISTOWN	524 ☐ PHILADELPHIA	528 ☐ N.Y. DYE	MATERIAL SUBMITTED TO _____ VIA _____ DATE _____				
	521 ☐ SYRACUSE	525 ☐ ANDOVER	517 ☐ HALEDON					
	522 ☐ CHARLOTTE	526 ☐ CHICAGO	☐					
	523 ☐ BUFFALO	527 ☐ PRINTING	☐					
ORIGINATOR								
OFFICE				CODE		NAME		
North Central				535		G. Schroer (A. COLBERT)		
CUSTOMER'S NAME				CODE		REQUESTED ACTION		
PLASTIKOTE						☒ LETTER ☐ FORMAL REPORT ☐ VISIT ☐ DISPLAY - INFORMAL ☐ TELEPHONE ☐ DISPLAY - REPORT ☐ OTHER		
LOCATION								
MEDINA OHIO								
COMMENTS								
Sub. 1/6 liter of 12/ve to be analyzed for moisture content Submitted silicone aerosol (Bowman Lake) to be analyzed for chlorinated solvents - type & amount								
 TECH. SERVICE DEPT. SPECIALTY CHEMICALS JAN 10 1972								
TO _____								
FOR TECHNICAL SERVICE USE ONLY								
PRODUCT	33	END USE	01	ESTIMATE		80	CLOSED	☐
RECEIVED				ASSIGNED SECTION				
FIRST SUBMITTAL			DUE			REF. FILE		

☐ INDUSTRIAL CHEMICALS DIVISION
☐ SPECIALTY CHEMICALS DIVISION
 TECHNICAL ASSISTANCE REQUEST

PRIORITY →		NUMBER →		05921	DATE 12/30/71
TO	520 ☒ MORRISTOWN	524 ☐ PHILADELPHIA	528 ☐ N.Y. OYE	MATERIAL SUBMITTED	
	521 ☐ SYRACUSE	525 ☐ ANDOVER	517 ☐ HALEDON	TO	
	522 ☐ CHARLOTTE	526 ☐ CHICAGO	☐	VIA	
	523 ☐ BUFFALO	527 ☐ PRINTING	☐	DATE	
ORIGINATOR					
OFFICE		CODE	NAME		
CLEVELAND SALES OFFICE		535	G. F. SCHROER		
CUSTOMER'S NAME			CODE	REQUESTED ACTION	
PLASTI-KOTE, INC.				☐ LETTER ☐ FORMAL REPORT ☐ VISIT ☐ DISPLAY - INFORMAL ☐ TELEPHONE ☐ DISPLAY - REPORT ☐ OTHER	
LOCATION					
MEDINA, OHIO					
COMMENTS					
Perform Technical Work requested by customer during 1972.					
APPROVED: _____					
TECH. SERVICE DEPT. SPECIALTY CHEMICALS JAN 11 1972 TO _____					
FOR TECHNICAL SERVICE USE ONLY					
PRODUCT	33	END USE	01	ESTIMATE	1000
RECEIVED		CLOSED ☐			
FIRST SUBMITTAL		DUE		REF. FILE	

Specialty Chemicals
North Central Sales Office
Mr. G. F. Schroer

Specialty Chemicals
Technical Service, CRL
January 3, 1972

PLASTI-KOTE, INC.
AEROSOL HEAT RISER LUBRICANT

1. Reference is made to your telephone call requesting an aerosol lubricant to withstand temperatures of 750°F.
2. Enclosed you will find a formulation data sheet for an aerosol heat riser lubricant.
3. Under separate cover, I am forwarding to your attention an aerosol container of the above product for transmittal to the subject company.

A. Colbert
Aerosol Group Leader

AC/cah
Enclosure

cc: J. R. Bardusch, DAB-1
H. L. Noble, DAB-1

8-4-72

Specialty Chemicals
Cleveland Sales Office
Mr. G. F. Schroer

Specialty Chemicals
Technical Service, CRL
December 3, 1971

PLASTI-KOTE
AEROSOL ANALYSIS

1. Reference is made to TAR 26990.
2. Enclosed you will find the analysis requested by the subject company for the sample submitted by Mr. F. Cachet.

A. Colbert
Aerosol Group Leader

AC/cah
Enclosure

cc: J. R. Bardusch, DAB-1
H. L. Noble, DAB-1

f 12-8

October 15, 1971

Mr. Richard Schellschmidt
President
Plasti-Kote® Company
1000 Lake Road
Medina, Ohio 44256

Dear Dick:

Reference is made to your letter concerning a proposal to demonstrate that the concentration of carbon dioxide near a person opening a beverage is the same as the concentration of fluorocarbon near a person using a hair spray.

I have checked with our technical staff, and they report the following, "The actual weight of carbon dioxide contained in a can of beer or bottle of soda at 90 pounds pressure is approximately 0.016 ounces. When all this gas is released from opening the container, the volume would be less than the volume of fluorocarbon if a hair spray was sprayed for a period of two seconds."

Users of hair sprays discharge more than this quantity in normal use. Therefore, the volume of fluorocarbon gas in the air is much greater (in the order of 10-50 times greater) than carbon dioxide coming from the beer can or soda bottle.

Further, although the Underwriters Laboratories classified carbon dioxide as Group 5A, i.e., lower than 6, we can find no good justification for this. The health of one group exposed continuously to 3% CO₂ (30,000 ppm) was only slightly affected. The American Conference of Governmental Industrial Hygienists has set the Threshold Limit Value (TLV) for CO₂ at 5,000 ppm vs. 1,000 ppm for GENETRON® 12. We doubt that either of these values is too meaningful because neither is harmful at concentrations encountered in normal use provided oxygen supply is not deficient.

As you know, propellant 12 has been reported as the cause of deaths via the deliberate abuse of aerosol products, whereas carbon dioxide is usually described as a simple asphyxiant. Accordingly, while we too are very concerned at the half truths in the Anderson column, we believe that an attack on CO₂ would not provide a strong enough basis.

Recently Allied took part in two meetings held in Washington, D.C. The first was a joint meeting of interested Government officials and industry manufacturers. The second

Mr. Richard Schellschmidt
Page 2
October 15, 1971

was a closed meeting held by the F.D.A. with invitations extended to various aerosol technical experts. We were in attendance. In addition, Allied is a member of the Inter-Industry Committee on Aerosol Use. The Chemical Specialties Manufacturers Association and the Cosmetic Toiletries and Fragrance Association are also members of this Committee.

Through this Committee we have aided in the development of a film called "Rap-On" which deals with aerosol misuse and which is being distributed to 3,000 school districts. A booklet, "Will Death Come Without Warning?", cites the safety of aerosol products when used as directed.

There is no doubt that all members of the aerosol industry share your concern over the recent vague articles dealing with aerosols. This concern has not been "swept under the rug."

I want to thank you for sending me those clippings and would appreciate any others you may run across. I will be seeing you soon and will look forward to discussing this further.

Very truly yours,

Original Signed
J. R. BARDUSCH

J. R. Bardusch
Manager of Sales

JRB:bd

COMPANY CORRESPONDENCE

TO DIV: Specialty Chemicals
LOCATION: GENETRON Sales, DAB-1
ATT'N OF: Mr. J. R. Bardusch
SUBJECT: PLASTI-KOTE COMPANY
PROPELLANT INHALATION

FROM DIV: Specialty Chemicals
LOCATION: Technical Service, CRL
DATE: October 5, 1971

1. Reference is made to Mr. Schellschmidt's letter and his proposal to demonstrate that the concentration of carbon dioxide near a person opening a beverage is the same as the concentration of fluorocarbon near a person using a hair spray. This is not true.
2. A can of beer and a bottle of soda contains dissolved gas, carbon dioxide. The actual weight of gas contained therein at 90 lbs pressure is approximately 0.016 ozs. When all this gas is released from opening the container, the volume would be less than the volume of fluorocarbon if a hair spray was sprayed for a period of two seconds.
3. Users of hair sprays discharge more than this quantity in normal use. Therefore, the volume of fluorocarbon gas in the air is much greater (in the order of 10-50 times greater) than carbon dioxide gas coming from the beer can or soda bottle.
4. I hope the above gives you sufficient information to answer Mr. Schellschmidt's letter.


L. T. Flanner, Manager
Technical Service

LTF/cah

10-15-71

Plasti-Kote[®] COMPANY

DIVISION OF CONSOLIDATED FOODS CORPORATION

1000 LAKE ROAD • MEDINA, OHIO 44256 PHONE (216) 725-4511

Integrity in Aerosols

Richard H. Schellschmidt
President

October 8, 1971

Mr. Joseph Bardusch
Allied Chemical
P. O. Box 70
Morristown, New Jersey 07960

Dear Joe:

While awaiting a response to my letter of August 11 my attention has been drawn to another article by Jack Anderson, copy attached, which cannot fail to be terrifying to a very large number of women utilizing aerosol personal products, and particularly hair spray.

In the paint industry I am afraid we are not going to develop a lot of excitement, since we are almost the last of the Mohicans in the extensive use of fluorocarbon propellants for paint. However, since we do continue using fluorocarbon propellants in a great many of our products and are sensitive to indictments of the aerosol industry per se we are deeply concerned by the Anderson article. Surely your people are also.

Do you know of any plans by any major company or organization in the aerosol industry for combating this propaganda?

Very sincerely,

Richard H. Schellschmidt

RHS:lgs

cc: J. Madeira

f 10-15-71

ASI-PK-00401

Plasti-Kote[®] COMPANY

DIVISION OF CONSOLIDATED FOODS CORPORATION

1000 LAKE ROAD • MEDINA, OHIO 44256 PHONE (216) 725-4511

Integrity in Aerosols

Richard H. Schellschmidt
President

September 30, 1971

Mr. G. F. Schroer
District Sales Manager
Allied Chemical Corporation
One Public Square
Cleveland, Ohio 44113

Dear Jerry:

Per your letter of May 11, attached is the signed contract covering the purchase of Genetron^R. After it has been signed by your company, please return a copy for our files.

Very sincerely,

Dick Schellschmidt

RHS:lgs

cc: J. Madeira
J. Supik
R. Arnold

10-4-21

ASI-PK-00402

RECEIVED

AUG 17 1971

H. BAK

Plasti-Kote COMPANY

DIVISION OF CONSOLIDATED FOODS CORPORATION

1000 LAKE ROAD • MEDINA, OHIO 44256 PHONE (216) 725-4511

Integrity in Aerosols

Richard H. Schellschmidt
President

August 11, 1971

Mr. Joseph Bardusch
Allied Chemical
P. O. Box 70
Morristown, New Jersey 07960

Dear Joe:

Attached is a copy of a recent column by Jack Anderson, which in my opinion libels the aerosol industry in general. As usual DuPont got the principal shaft since their trade name was specifically mentioned; however, I think that you and I must be equally concerned, because they might just as well have used Genetron and in the eyes of the public and probably of legislators we are all tarred with the same brush. I have expressed my indignation to the public relations director of Consolidated Foods, with a request for suggested action. You and I are aware of the measures being attempted by both CSMA and NPVLA in this connection, and I imagine you share my conclusion that not much has been accomplished to date.

Seeking specific rebuttal to the Jack Anderson libel, it occurs to me that a company with your research facilities could produce some facinating data sufficiently interesting to receive wide-spread acceptance as editorial material, despite the current anti-business attitude of all the news media.

In my letter to Con Foods I pointed out that everything in this world can be used in a deadly fashion, and that death can be induced by drinking too much pure water, for example. The specific thought I had in connection with Jack Anderson's article and Grace Lichenstein's recent article in the New York Times would take the following approach:

Freon gas is actually one of the most inert and harmless gases in general use today. As a matter of fact, it is probably quite comparable to carbon dioxide in this characteristic. Carbon dioxide is actually a very innocuous substance, yet in sufficient concentrates it, like everything else, can kill.

Anderson makes a big point of the fact that in utilizing aerosol products -- specifically in his case hair spray, a certain amount of Freon is released in the vicinity of a human head. Every time a can of beer or a bottle of Coca-Cola is opened carbon dioxide is released in the vicinity of the human head. I would be inclined to guess that opening a can of beer at room

f847-71

ASI-PK-00403

Mr. Bardusch
Page 2
August 11, 1971

temperature would release as much carbon dioxide as the volume of Freon used in the typical application of hair spray. Certainly, if a person empties an entire can or bottle of beer into a glass as they do on TV commercials, with the great burst of gas and bubbling of foam, the quantity of gas escaping right under the nose of the consumer almost has to approximate the amount released in a typical application of hair spray.

Your laboratory people will know whether or not this comparison has merit. Wouldn't you agree, that if it does, there would be lots and lots of columnists and newspapers who would pick it up. I doubt that there are many who would care to say anything in defense of an industry, but they might well pick it up as a means of attacking another industry -- brewing and soft drinks, and whereas I have no wish to spread these senseless attacks on business, at the moment it appears that our only defense is to make these attacks look ridiculous which this kind of publicity would tend to do. Please let me have your reaction.

Very sincerely,



RHS:lgs

P. S. Reference is made to Table III giving Underwriters' Laboratories' classifications for a long list of propellants, as to their toxicity ratings. This is a reprint from American Perfumer of an article by Fred T. Reed of DuPont. Please note that Propellant 12 is given Underwriters' Laboratories' classification 6 whereas CO₂ received their classification 5A. In Table I classification 5A is described as "Much less toxic than 4 but more toxic than 6." (underscoring supplied)

Anderson:



Jack Anderson

Aerosol sprays hazardous, but warnings lacking

WASHINGTON — The airwaves have been flooded for years with beguiling commercials for aerosol sprays which hold together women's (and men's) hairdos in everything from a windstorm to a steam bath.

But the Madison Avenue message leaves this part out: These sprays will become blowtorches in the presence of a flame, and they contain chemicals which may sear the eyes, damage the lungs and weaken the heart.

Hundreds of millions of these colorfully packaged spray cans have been sold. But the manufacturers have never determined whether the propellants, polymers, plasticizers, solvents and scents in the sprays are safe when combined.

THE PROPELLANT in most of these sprays is a form of Freon, a DuPont product long used as a refrigerant. It makes up as much as 75 per cent of the ingredients by weight.

While it is known that Freon has damaged the hearts of test animals, and the substance has been linked to the death of hundreds of birds who inhaled it for a "high," the hair-spray manufacturers apparently have

no qualms about encouraging you to spray it around your head.

The only hint the trusting buyer may get that the spray is flammable and noxious is a fine-print warning on the back of the can which cautions against getting it near a flame and spraying it in the eyes.

New evidence of the dangers of the sprays has now been gathered by the Citizen Advocate Office, a West Los Angeles product safety group, which has prepared a draft study of the sprays.

THIS CONSUMER group assessed 51 retail and beauty-shop brands by price, weight and labeling. In addition, they have established the chemical ingredients of most brands. Here are their main findings:

- Besides the known dangers of the sprays to the heart, there is reason to link them to skin, eye, lung and mucous membrane disorders.

- None of the 51 cans examined listed ingredients. This, of course, makes it extremely difficult for doctors to warn patients who have respiratory, heart and skin ailments about certain sprays that might endanger them. It also makes it difficult for physicians to treat

patients who have toxic reactions.

- Some of the 51 cans have no health warnings, some several warnings. Only 32 warn against letting children get near the spray, some 66 warn about possible eye troubles.

- The warnings on some cans to "avoid inhaling," are almost useless since it is virtually impossible to avoid breathing the substance after spraying it on the head indoors.

- Despite the variety of exotic name brands, many of the sprays are the same standard formulas made by B. F. Goodrich Chemical Co., Amerchol, and a handful of other companies.

This means that a 39-cent can of "Style" may be the same, or virtually the same, as a more expensively packaged and promoted brand selling for \$3.

AND EVEN THE cheapest

of the sprays brings its a stunning profit. The Citizen Advocate Office quotes industry sources to the effect that a typical 13-ounce costs only about 15 cents to manufacture. Even after costs are added on, the margin is huge.

Furthermore, the use of nontoxic propellant such as Freon, and a stronger, can with a pressure valve would add only a few cents to the manufacturing cost.

One reason the makers of these sprays have been able to operate in such freedom is that the timid regulators of the Food and Drug Administration are reluctant to require listing of ingredients or proper warnings on the can.

And Congress, not much braver than the FDA, has not yet passed a law forcing the manufacturers to pretest their products for safety before dumping them on the market.



Smile, Herman—you look like you're full of mercury, u

Further, although Underwriters Laboratories classifies carbon dioxide as Group SA (i.e. lower than 4) we can find no good justification for this. Health of marine personnel continuously exposed to 3% CO_2 (30,000 ppm) is only slightly affected and the American Conference of Governmental Industrial Hygienists has set Threshold Limit Value, for CO_2 at 5000 ppm (TLV) v.s. 1000 ppm for Genitor 12. We doubt that either of these values is too meaningful because neither is harmful at concentrations encountered in normal use provided oxygen supply is not deficient.

As you know even propellant R-12 has been ^{reported as} the cause of acrosal death via abuse whereas carbon dioxide is usually described as a simple asphyxiant. Accordingly, while we, too, are very annoyed at the half-truths in the Anderson column, we believe that any attack on CO_2 must be ^{factually} well documented.

All things considered we believe that an educational campaign devoted against aerosol abuse is the best defense. To this end

It is difficult to attack CO_2 when clean air (the last part of an expired breath of air) approaches 5.5% CO_2 .

CARBON DIOXIDE

5000 ppm (Approximately 9000 mg/m³)

The most outstanding effect of carbon dioxide is to stimulate the respiratory center. Stimulation is pronounced at 5% (50,000 ppm) concentration. The health of submarine personnel exposed continuously to 3% carbon dioxide was only slightly affected provided the oxygen content of the air was maintained at normal concentrations (1); when oxygen content was reduced to 15-17%, a variation in effects occurred according to duration of exposure. Impairment in general occurred at lower oxygen levels when exposure persisted over days and weeks. Deaths from carbon dioxide have been reported (2), but these were asphyxiating concentrations, probably several hundred thousand parts per million. The gas is weakly narcotic at 30,000 ppm (3) giving decreasing acuity of hearing and increasing blood pressure and pulse. Above this level subjective symptoms occur; at 50,000 ppm a 30-minute exposure produces signs of intoxication, and 70,000 and 100,000 ppm, unconsciousness in a few minutes. Flury and Zernik (4) quote Lehman-Hess that 5500 ppm CO₂ for 6 hours causes no noticeable symptoms.

The threshold limit of 5000 ppm for carbon dioxide would appear to provide a reasonably good margin of safety for an 8-hour daily exposure, provided ordinary amounts of oxygen are inhaled. Under these conditions no significant signs of oxygen deficiency should appear.

References:

1. Schaefer, K.E.: Med. Res. Lab. Rept. No. 181, 10, 156 (1951).
2. Winter, J.: Arbeitsschutz, p. 104 (1937).
3. Aero Medical Assn., Committee on Aviation Toxicology, Blakiston, N.Y. (1953).
4. Flury, F., Zernik, F.: Schädliche Gase und Dämpfe, J. Springer, Berlin, (1931).

CARBON DISULFIDE - Skin

20 ppm (Approximately 60 mg/m³)

Carbon disulfide vapor is largely absorbed through the lungs, although toxic quantities can also be absorbed through the skin (1). Its effects are largely on the nervous system; single exposures are characterized by narcosis and its sequelae. Symptoms of repeated exposure are nervousness, irritability, indigestion, bizarre dreams leading to insomnia, excessive fatigue, loss of appetite, and headache (1).

Wiley and associates (2) exposed animals repeatedly to carbon disulfide at 37 ppm and found significant toxic effects. They recommended that atmospheric concentrations be kept below 32 ppm. It is now recognized that the neural responses to CS₂ are greatly influenced by the mineral content of the diet, at least in animals (3); a highly mineralized diet exerts substantial protection against the neural effects of CS₂. Patty's review (4) cites data to the effect that exposure of men to 160 to 230 ppm causes slight or no effects, 320 to 390 ppm causes slight symptoms after several hours, 420 to 510 ppm causes symptoms after ½ hour, 1150 ppm causes serious symptoms after ½ hour, 3210 to 3850 ppm is dangerous to life after ½ hour, and 4815 ppm is fatal in ½ hour. Elkins (5) reports that industrial poisoning has occurred at concentrations ranging from 50 to 100 ppm or more, but that no ill effects were found among workers exposed to concentrations averaging from 10 to 65 ppm. Barthelémy (6) reports that when carbon disulfide concentrations are kept below 30 ppm, no trouble was experienced; and Brieger (7) is in substantial accord. Rubin and Arief (8) found equivocal evidence of toxic effects in persons exposed to an average concentration of from 2 to 26 ppm. The limit of 20 ppm although offering protection against serious systemic effects would appear to have little margin of safety particularly for those with poorly mineralized diets.

Specialty Chemicals

Cleveland

G. Schroer

PLASTIKOTE, INC./
AEROSOL ANALYSIS

Specialty Chemicals

Technical Service, M-2

May 7, 1971

1. Reference is made to TAR #26990.
2. Analysis of the submitted aerosol car color indicates the following:

	<u>% by Wt.</u>
Concentrate	50.00
Genetron 12/isobutane (91:9)	50.00

Aaron Colbert
Aerosol Group Leader

AC/pl

cc: L. Noble
J. Bardusch

5-10-71

ASI-PK-00408

April 21, 1971

Mr. Francis Cachet
Plasti-Kote, Inc. ✓
1000 Lake Road
Medina, Ohio 44256

Dear Fran:

Reference is made to your request for an analysis of an aerosol paint sample, this is to advise our work is completed and the analytical data shown herein.

If we can be of any further assistance, please do not hesitate to contact us.

Sincerely,

Aaron Colbert
Aerosol Group Leader

AC/cah
Enclosure

cc: J. Bardusch
L. Noble
G. Schroer, Cleveland Sales Office

f 4-23-71

INDUSTRIAL CHEMICALS DIVISION
SPECIALTY CHEMICALS DIVISION
TECHNICAL ASSISTANCE REQUEST

PRIORITY →		NUMBER →		26990		DATE March 22, 1971	
TO	517 ☐ HALEDON 520 ☒ MORRISTOWN 522 ☐ CHARLOTTE		523 ☐ BUFFALO 525 ☐ ANDOVER 526 ☐ CHICAGO		527 ☐ DALTON 529 ☐ SYRACUSE-SCD 685 ☐ SYRACUSE-ICD		MATERIAL SUBMITTED TO _____ VIA _____ DATE _____
	ORIGINATOR						
	OFFICE Cleveland Sales Office		CODE 5 8 3		NAME G. Schroyer		
CUSTOMER'S NAME PLASTI-KOTE, INC. ✓				CODE		REQUESTED ACTION ☐ LETTER ☐ FORMAL REPORT ☐ VISIT ☐ DISPLAY - INFORMAL ☐ TELEPHONE ☐ DISPLAY - REPORT ☐ OTHER	
LOCATION Medina, Ohio							
COMMENTS Perform technical work requested by customer during 1971. <i>J. R. Bardusel</i> <i>M-1</i> <i>f3 m</i>							
FOR TECHNICAL SERVICE USE ONLY							
PRODUCT 3 3		END USE 0 1		ESTIMATE 2 0 0 0		CLOSED ☐	
RECEIVED				ASSIGNED SECTION			
FIRST SUBMITTAL				DUE		REF. FILE	

March 10, 1971

Mr. S. Rybecki
Plastikote, Inc.
1000 Lake Road
Medina, Ohio 44256

Dear Steve:

Reference is made to your telephone call on March 9, concerning an aerosol cloth stiffener.

Enclosed you will find an aerosol formulation data sheet for the above product.

Under separate cover I am forwarding to your attention an aerosol container for your evaluation and comments.

Regards,

Aaron Colbert

AC/o
Encl.

cc: G. Schroer
R. Regan
L. Noble
J. Bardusch

8-17-71

ASI-PK-00411

Specialty Chemicals

Cleveland Sales Office

G. Schroer

Plastikote, Inc.

Aerosol Analysis - Silicone Mold Release

Special Chemicals

Tech. Serv., MTO, M-2

March 8, 1971

1. Reference is made to TAR 12484.
2. Aerosol sample of silicone mold release submitted by the subject company indicates the following:

% by Wt.

Concentrate	3.10
Methylene Chloride	20.50
Genatron 11	34.50
Vinyl Chloride	19.10
Genatron 12	22.80

A. Colbert
Aerosol Group Leader

AC/mm

cc: R. Regan
L. Noble
J. Bardusch ✓

3-10-71

Specialty Chemicals

Cleveland Sales Office

G. Schroer

PLASTIKOTE, INC.
AEROSOL WINDOW CLEANER

Specialty Chemicals

Tech. Serv., M-2

March 3, 1971

1. Reference is made to TAR #12479.
2. Enclosed you will find a formulation data sheet for an aerosol window cleaner; GAPF-100; including the results of our stability tests.
3. Attempts to replace the Genetron 12/114 (30:70) blend with Genetron 12/Isobutane (90:10) resulted in pressures that were too high for the container. Replacement of a portion of water with isopropyl alcohol to lower the pressure when utilizing Genetron 12/Isobutane (90:10) resulted in poor spray characteristics, which manifested itself in a wet running spray.

A. Colbert
Aerosol Group Leader

AC/mm

cc: R. Regan
L. Noble
J. Bardusch✓

Enclosure

3-5-71

TECHNICAL SERVICE CONTACT REPORT INDUSTRIAL CHEMICALS DIVISION

DATE (PERFORMANCE) February 17, 1971 CONTACT MADE	REPORT NO. AC-1-16	COMPANY CONTACTED, AND LOCATION Plastikote Medina, Ohio	
☒ CUSTOMER LOCATION ☐ ALLIED LOC. ☐ OTHER LOC. ☐ TELEPHONE CALL		(1) PRODUCT, (2) TYPE INDUSTRY AND USE INVOLVED Genetron-Aerosol	
COMPANIED BY G. Schroer		PERSONS CONTACTED AND TITLE Mr. F. Cachet-T.D. Mr. R. Fox - Chemist Mr. S. Rybeck-Chemist	
REPORT SUBMITTED BY A. Colbert <i>A Colbert</i>	DATE 2/19/71	TECHNICAL SERVICE LOCATION Morristown, M-2 <i>J</i>	

Our discussion with their technical people concerned aerosol window cleaners, anti-static sprays, adhesive products and undercoaters.

Subject company has furloughed thirty people due to business conditions.

mal

FUTURE ACTION

ASI-PK-00414

January 19, 1971

Mr. S. Rybacki
Plastikote, Inc.
1000 Lake Road
Medina, Ohio 44256

Dear Steve:

Reference is made to the pinholing problem that has occurred with your aerosol vinyl cleaner.

Upon opening the cans of concentrates that you submitted, it was quite evident that the new concentrate had attacked the can, whereas the old concentrate did not. Therefore, analytical tests were conducted on both concentrates in order to determine any differences.

Enclosed you will find the tests that were run, any differences found, and comments.

If we can be of any further assistance, please contact Mr. G. Schroer or our Technical Service laboratory.

Very truly yours,

Aaron Colbert
Aerosol Group Leader

AC/cah
Enclosure

cc: R. Regan
J. Bardusch
L. Noble

ASI-PK-00415

COMPANY CORRESPONDENCE

Plasti-Kote

TO DIV: Specialty Chemicals

FROM DIV: Specialty Chemicals

LOCATION: Morristown

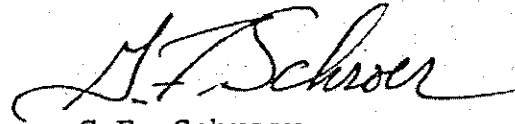
LOCATION: Cleveland

ATT'N OF: J.R. Bardusch, Manager of Sales

DATE: January 8th, 1971

SUBJECT: Chicago Fire Prevention Code

1. Attached is a letter received by Plasti Kote from the National Paint, Varnish & Lacquer Association.
2. As you can see, it provides for interesting reading.



G.F. Schroer
District Sales Manager

dm

cc: H.L. Noble, Prod. Manager

f 1-24-71

National Paint, Varnish and Lacquer Association

I N C O R P O R A T E D

1500 RHODE ISLAND AVE., N.W., WASHINGTON, D. C. 20005

PHONE: 202-452-6272

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SOUTHWESTERN - HAROLD WEINBERG, DENVER
WESTERN - G. W. KENNEDY, LOS ANGELES

December 30, 1970

TO: MEMBERS OF THE AEROSOL COATINGS MANUFACTURERS COMMITTEE

Subject: Chicago Fire Prevention Code

Attached is information concerning the revision which the City of Chicago is suggesting for its Fire Prevention Code. You will remember from our December 7th meeting that one section of the Code prohibits the manufacture or sale of aerosol cans using liquefied petroleum gas as a propellant. This proposed section of the Code is shown on page two of the attached letter from Mr. O'Toole, General Counsel for the Chicago Paint, Varnish and Lacquer Association.

Please note that Mr. O'Toole has requested in writing how this proposed section of the Code would adversely affect your operation. Would you please send copies of any comments to Mr. O'Toole to me.

Sincerely,



JERRY L. COLNESS, Assistant Director
Trade Sales Division

JLC:srm

Enclosure

PROGRESS THROUGH COOPERATION

ASI-PK-00417



CHICAGO PAINT, VARNISH AND LACQUER ASSOCIATION

SUITE 1710 • 33 N. DEARBORN ST. • CHICAGO, ILLINOIS 60602

November 25, 1970

TO ALL MEMBER COMPANIES -

Gentlemen:

Following further discussions with the City of Chicago with respect to the section of the new Fire Prevention Code having to do with tank vehicle loading and unloading of flammable liquids, we have been informed that the City agrees to add a stipulation that this section, now re-written, will be prospective in effect. However, in existing plants, the loading and unloading facilities will have to be 25 feet from lot lines on which buildings may be built in the future.

A copy of the newly revised text of this section of the new Code reads as follows, with the changes underlined:

"129.1-101. Tank vehicle loading and unloading racks dispensing Class I liquids hereafter erected shall be separated from structures by a clear distance of not less than twenty-five feet, measured from the nearest portion of any fill stem. In pre-ordinance and existing installations, tank vehicle loading and unloading racks dispensing Class I flammable liquids shall be separated from lot lines on which buildings may be built by a clear distance of not less than twenty five feet, measured from the nearest portion of any fill stem."

Would you please contact the Association headquarters and describe in writing whether this revised section would adversely affect your operation. Your comments are also solicited in writing as to whether the following proposed section of the new fire Code would adversely affect your operation:

"129.1-35. Closed containers stored outside in the open shall be of a type meeting the regulations of the Interstate Commerce Commission or Department of Transportation or as herein required. No more than forty drums (fifty-five gallon capacity per drum) of Class I flammable liquids shall be stored per pile and the pile shall be located at least forty feet from the nearest building; except that the pile can be located ten feet from the nearest building located on the same premises and under

(cont'd.)

129.1-35 cont'd.-

the same management. No more than eighty drums (fifty-five gallon capacity per drum) of Class II flammable liquids shall be stored per pile and the pile shall be located at least thirty feet from the nearest building; except that, the pile can be located ten feet from the nearest building located on the same premises and under the same management. A minimum distance of five feet shall be maintained between all piles of Class I and/or Class II flammable liquids. There shall be a twelve foot wide access road within two hundred feet of each container. If equipped with a deluge type sprinkler system, the size of the piles can be doubled and all safety clearances reduced by one-half."

As a further point of information, we understand that it was the City's intent to expand the definitions for fume and explosion hazard gases in Chapter 129 of the new Fire Prevention Code in order to better cover various liquefied petroleum (LP) gas containers. However, it should be pointed out that the following definition, which includes certain gases under "any" condition, now exists in the present City fire code for licensing purposes:

"129-2 (d). - Explosion hazard gases, acetylene gas, ammonia gas, ether gas, ethyl chloride gas, ethylene gas, liquefied hydrocarbon gases, liquefied petroleum gases, hydrogen gas, illuminating gas, methyl chloride gas and any other gas which is a poisonous, irritant or corrosive gas and is also susceptible to explosion under any condition or is not a poisonous, irritant or corrosive gas but is a gas susceptible to explosion under any condition shall each be defined as an explosion gas."

It is the City's intention to use the term "flammable compressed gases" in place of "explosion hazard gases" in a revision that is now planned of Chapter 129 as a result of conferences that the City and the Fire Prevention Bureau are having with the LP gas industry. It is generally understood that the LP propellants in aerosol cans are included within the scope and definitions of Chapter 129. For this reason, we would like to point out a section which is intended to prohibit the filling operations as to aerosol canned products within the City.

"129-67. The manufacture or sale of aerosol cans utilizing liquefied petroleum gas as a propellant is prohibited within the City."

Please describe, in writing, as to whether the above section of the new Code would adversely affect your operation.

Very truly yours,

CHICAGO PAINT, VARNISH & LACQUER ASSN.

Edward F. O'Toole

Edward F. O'Toole
General Counsel

