

SI 4212 SI 0014M

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CUSTOMER PURCHASES REPORT
 DEC 1986 NET SALES
 SEQUENTIAL CATEGORY IN DISTRICT IN REGION

DISTRICT-WINKLES
 CATEGORY-NAPA D. C.

CUSTOMER NUMBER	ST-CITY CODE	CUSTOMER NAME	M O N T H			Y E A R			U A T E PLAN	PLAN VS ACT	T L T Y E A R PLAN
			1985	1986	% CHG	1985	1986	% CHG			
61520000	06-340	NAPA CONNECTICUT MIDDLETOWN, CONNECTICUT	1,216	20	98-	3,661	250	93-			
61529000	48-443	NAPA MILWAUKEE MILWAUKEE, WISCONSIN	30-	1,575-	5150	9	1,187-	13209-			
61530000	13-440	NAPA INDIANAPOLIS INDIANAPOLIS, INDIANA	491	1,910-	489-	8,062	4,301	47-			
61531000	21-364	NAPA CHICAGO CHICAGO, ILLINOIS	90-	51	157-	410	55-	125-			
61531000	12-544	NAPA DISTRIBUTION CNTR. NORMAL, ILLINOIS				468		100-			
61532000	37-857	NAPA DUNCANSVILLE DUNCANSVILLE, PA	119	62	48-	4,735	1,605	66-			
61534000	04-356	NAPA LOS ANGELES LOS ANGELES, CALIFORNIA	4	108	2600	12,717	2,283	82-			
61537000	34-150	NAPA CINCINNATI CINCINNATI, OHIO	35	540-	1485-	1,166	402-	134-			
61538000	04-635	NAPA SAN DIEGO SAN DIEGO, CALIFORNIA				68-	22-	69-			
61539000	04-225	NAPA FRESNO FRESNO, CALIFORNIA				903	910-	202-			
61540000	01-100	NAPA BIRMINGHAM BIRMINGHAM, ALABAMA	764	179	77-	16,600	8,798	47-			
61541000	03-237	NAPA LITTLE ROCK LITTLE ROCK, ARKANSAS	16	690	5213	3,733	2,166	42-			
61542000	09-650	NAPA TAMPA TAMPA, FLORIDA	1,799-	130	109-	1,296	1,761	36			
61543000	30-020	NAPA ALBUQUERQUE ALBUQUERQUE, NEW MEXICO				110		100-			
61544000	41-280	NAPA KNOXVILLE KNOXVILLE, TENNESSEE	88	54	39-	1,778	2,648	49			
61546000	12-523	NAPA MT. VERNON MT. VERNON, ILLINOIS				6,942	1,045	70-			
61547000	39-680	NAPA TULSA TULSA, OKLAHOMA	9	54	500	970	49-	105-			
61555000	32-113	NAPA CHARLOTTE CHARLOTTE, N. CAROLINA	313	116	63-	16,453	7,088	52-			
61570000	34-160	NAPA CLEVELAND CLEVELAND, OHIO	364	8	68-	2,722	667	75-			