W. S. Clark - General Offices - B3NE

November 15, 1971

W. R. GRACE

A. W. M. Coaker
J. J. McNamara - 1130

John Gannon
1130

Re your last W. R. Grace call report. We have recently had some correspondence with Thiokol regarding replacement products for Aroclor 1254. Their proprietary, ZP-680, is apparently useful only in certain systems and they claim chlorinated paraffins have not been well accepted by their customers. Hence, the tendency for them to now start looking anew at Santicizer 335-type products.

Considering what we found upon analyzing the Santicizer 335 from Chicago, maybe we should keep pushing such products as Santicizer 327 and Aroclor 5432.

Willis S. Clark

/dbw

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