

From: Matt Todd [ToddM@api.org]
Sent: Tuesday, October 08, 2002 4:14 PM
To: Bill Frick; Lorraine Twerdok; Stuart Cagen (E-mail)
Cc: Donald Burnett (E-mail); Patrick Beatty (E-mail); William D. Broddle
Ph. D. (E-mail); Lynn B. Russo (E-mail); Patsy Clegg (E-mail)
Subject: Benzene Health Research Consortium: Sinopec and Petrochina

Please see forwarded message below from Lynn Russo of ExxonMobil regarding
BHRC recruitment efforts with Sinopec and Petrochina. Thank you.

- Matt

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-----Original Message-----

From: lynn.b.russo@exxonmobil.com [mailto:lynn.b.russo@exxonmobil.com]
Sent: Monday, October 07, 2002 10:39 AM
To: Matt Todd
Cc: carol.a.fairbrother@exxonmobil.com; myron.c.harrison@exxonmobil.com
Subject: Sinopec and Petrochina

Matt: Would you send this note to the appropriate "listserves", including
Bill Frick and Stuart Cagen.

At the recruitment meeting in Houston, ExxonMobil agreed to coordinate
recruitment activities with Sinopec and Petrochina. The note below lays
out the plan that had been agreed to before the meeting; it is my
understanding we did not change that plan. This initial approach to these
two companies is relatively low-key since the purpose is to get help in
identifying the appropriate contacts in those organizations and see if they
are willing to schedule a meeting for a more thorough review of the
project.

Thus, for logistics reasons we agreed API (Lorraine and/or Bill Frick) and
Shell (Stuart) would take the lead in contacting these companies. API and
Shell have the contact information for their US offices.

Lynn

----- Forwarded by Lynn B Russo/Fairfax/ExxonMobil on 10/07/02 10:33 AM

"Lorraine
Twerdok" To: "Benzene OC listserve (E-
mail)" <BenzConsort-OC@listserve.api.org>
<Twerdokl@api.o cc: "Lynn Russo (E-mail)"
<lynn.b.russo@exxonmobil.com>
rg> Subject: Sinopec and Petrochina

07/01/02 05:12
PM

Benzene OC -

Here is the proposed approach to Sinopec and Petrochina that Lynn discussed during our call for your review.

My apologies - I obviously glossed over the request to forward onto OC for concurrence.

Please reply ASAP with you comments/approval on approach.

Thanks,
Lorraine

-----Original Message-----

From: lynn.b.russo@exxonmobil.com [mailto:lynn.b.russo@exxonmobil.com]
Sent: Tuesday, June 18, 2002 10:57 AM
To: Lorraine Twerdok
Cc: myron.c.harrison@exxonmobil.com
Subject:

As discussed in our last recruitment conference call, outlined below is a suggested approach to making Sinopec and Petrochina aware of the Shanghai Health Research and, if possible, getting their participation. I've asked APCO China to review it and would at the same time like to be sure the Oversight Committee agrees with this approach.

Both Sinopec and Petrochina have offices in the U.S. (New York and Houston respectively). The project should initially be presented to them by API on behalf of the consortium. That review should be comprehensive but not as technical as the recent review with Dow, for example. It should include "management" to emphasize importance, for example Bill Frick or a senior company person. (The materials left behind will need to clearly identify the consortium members/research sponsors; the verbal discussions will also need to make that clear to avoid any misperception that the most senior person is the leader or that API is the sponsor.) The meeting purpose would be to brief them on the project and to solicit their interest in participating with us. We should offer to brief them in more detail, either in the US or preferably with their experts in China. The individuals we would approach are the senior person in the representation office: Qiang Kang, President, Sinopec USA and Zheng Chen, President or Director, Houston Office, China National Petroleum Company (there are inconsistent listings on his title, although I understand it is Director, and the company name is the full name for the shorthand Petrochina.)

Lynn

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