

H. S. BERGEN - B2SL

January 15, 1973

GENERAL ELECTRIC AND THE SOVIET UNION

P. J. A. Marsh - BRUSSELS 5040
W. R. Richard - T3A
T. L. Gossage/C. Paton/P. G. Benignus
~~R. H. Marsh - FBI~~
R. Thompson - BRUSSELS 5040

The attached news clipping from the January 15 WALL STREET JOURNAL is self-explanatory.

Would all of you concerned, in your contacts with G.E. or the Soviet Union, try to find out specifically what is involved and in particular will this help us sell more Aroclor to the Russians.

Ed Hood is a friend of Frank Langenfeld and I'm asking Frank to check this contact for anything he can learn.

Tom Gossage—would you assume responsibility for pulling together the worldwide strategy on this aspect of General Electric.

H. S. BERGEN

/jfe

Attachment

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→ JF
Xerox CDs to:

- 1) Peter Maes Brussels
- 2) Dr Wuy Richard
- 3) T. Gossage / C Paton / RFB
- 4) Dr. R. Munch
- 5) Richard Thompson Brussels

Making GE Products in Russia, Value of Hundreds of Millions Of Dollars Termed Possible

General Electric Co. said it signed a broadly based agreement with the Soviet Union calling for mutual exchanges of technology, which could lead to licensing arrangements for manufacture of GE products in the Soviet Union.

The agreement establishes a formal policy between GE and the Soviet Union of general scientific and technical cooperation, and it specified power generation technology, including steam and gas turbine, and nuclear energy technology for power generation, as commanding immediate attention for mutual exchange and development.

Edward E. Hood Jr., GE vice president and group executive of the international and Canadian group, and Mr. Guine, former director of the National Aeronautics and Space Administration, signed the pact in Moscow Friday. It was also signed by Djerman Gelisiani, vice chairman of the Soviet Union's State Committee for Science and Technology.

"We know the Soviets are interested in many phases of U.S. commercial technology and there are areas of Soviet technology that have interest for us," said Mr. Paine after the signing of the agreement.

Other Areas Covered

Mr. Paine was also quoted as saying the agreement would involve certain exchanges of technology in which no payment would be called for, and some purchase of Soviet technology by GE.

Six months earlier, GE entered a similar agreement on gas turbines with the Soviet Union's Ministry of Heavy Equipment and Transport Engineering. Several technical seminars on large steam turbines and generators

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