

INGERSOLL PAINT WORKS
156 South Street
New York

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CONFIDENTIAL

W 18709

Worthy Brother.

I herewith mail you some circulars, which explain themselves. This paint is of an entire different composition from any of the Chemical Enamel, or Rubber Paints, or in fact any other Ready Mixed Paint. As far as my experience, extends, I regret to say, they are all swindles. As a Patron, I unhesitatingly assert, that this Paint is all we claim it to be. This statement is endorsed by eminent Patrons, who have used it in almost every state. They have only the same interest in the matter that you have. That is the interest of our order. I therefore hope you will deem it your duty to bring the subject to the attention of every member of your Grange that they too may have an opportunity to avail themselves of our liberal offer. In doing this properly you will incur some expense, and lose some time, which is money. Not having any right to ask this, I beg you to accept a special discount of 10 cents per gallon and 5 per cent on brushes on all that your members use. Seeing the Paint, many outside the order, will want it.. To them you should sell at our retail prices retaining the 30 per cent, & 10 cents. You however in such cases, paying the freight. Hoping to hear from you soon, I am,

Yours fraternally

O. I. R. Ingersoll
of Knickerbocker Grange 154

These Ready Mixed PAINTS are made from Quarterman's formula and have been in use for the last 25 years, and by actual test have stood 20 years. Being a preparation of French Zinc and old English Lead and Pure Linseed Oil and Turpentine, to which are added such chemicals as effectually prevent the chemical disintegration and discoloring that so soon take place in all other Paints. Mr. Quarterman has been established as a Painter and Chemist since 1819, and stands at the head of his profession. Our book, giving prices and specimens of thirty colors, and telling how every one can be his own painter, mailed free upon receipt of postage stamp.

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