



INTERNAL CORRESPONDENCE

PLAINTIFF'S EXHIBIT

UC-3677

METALS DIVISION

P.O. BOX 579 - 4625 ROYAL AVE., NIAGARA FALLS, NEW YORK 14302

To (Name) Mr. W. C. Thurber
Division UCC - Metals Division
Location 38th Floor
270 Park Avenue
New York, NY 10017

Date May 6, 1976
Originating Dept. "Calidria" Asbestos

Answering letter date

Copy to Messrs. R. E. Byrne, Jr.
F. H. Larrison
H. B. Rhodes
R. L. Schult

Subject April Sales

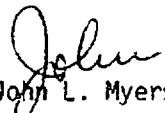
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Attached is a comparison of unofficial April sales figures with first quarter actual and 2Q Forecast II monthly averages.

Export sales were \$20M above Forecast II and domestic sales were \$54M below. Uvalde took one less car of SG-104 than expected and Winburn will not take a car until June. The two main short falls were Montello and RG-244. Montello was \$41M under budget and Ken Campbell sees no sign of improvement. Their phone isn't ringing for other materials and business is just down, not lost to others. Export sales are also nil and he does not know the reason-unless the whole world is waiting on a change in U.S. Policy and the November election.

RG-244 sales were limited by availability of product, as we had orders for over \$50,000 Domestic and \$60,000 Export which could not be shipped as requested. The attached sheets summarize the status of SX-24/RG-244 orders and shipments.


John L. Myers

JLM:dal
Attachs.

UCC 005670

"Calidrix" Sales - 1976

	Actual		Fcast II		April		Actual MAY		June	
	10 Mo. Ave		20 Mo. Ave		T	\$M	T	\$M	T	\$M
Domestic	T	\$M	T	\$M	T	\$M	T	\$M	T	\$M
SG-102	87	8	65	6	195	18				
-103	0	0	137	13	0	0				
-104	542	40	823	58	627	46				
-130	20	2	20	2	0	0				
-200	60	6	40	4	0	0				
-210	227	34	147	22	173	26				
HPP	5	1	32	4	2	-				
HPO	196	30	201	30	332	51				
T-135-0	2	2	5	3	12	7				
RG-100	-	-	0	0	3	1				
-110	57	9	57	9	5	1				
-144	49	20	39	14	84	33				
-244	52	91	56	101	41	73				
Visb	20	2	20	2	79	8				
CSV	336	37	333	36						
SHUR	100	11	100	11						
CG-135-P	0	0	17	3	0	0				
TOTAL Dom.	1753	293	2092	318	1553	264				
EXPORT										
SG-100	81	7	60	5	169	15			0	
SG-130	25	3	0	0	0	0			0	
AS-200	75	8	80	8	169	17			2	
HPP	213	27	154	20	244	32			22	
HPO	6654	810	29	4	46	7			37	
T-135-P	13	6	13	6	16	8			36	
RG-110	45	8	33	6	33	6				
144	22	8	9	3	0	0				
SX-14	16	5	10	3	23	7				
RG-244	23	37	10	16	9	14				
SX-24	57	70	46	57	37	48				
			Less Credit to WRG		-	-6				
TOTAL EXP	636	189	444	128	746	148				
TOTAL	2389	482	2536	446	2299	412				
Forecast II							2536	445	2542	451
% Budget To Date					84	101				
					UCC 005671				JLM	

RG-244 Domestic Status

5/5/76

Date Ent.	Order No.	For Shmt	Customer	Loc.	Lbs.	Value	Cumulative Lbs.	Value	Remarks
4/2	14466	ASAP	Tech. Prod.	OH	20800	14227	14227	14227	11600 Received 5/19
4/19	37650	"	Applied Resin	MA	12000	9828	24055	24055	from Overseas next week 5/19
4/21	1524031	"	Amisco	KAN	10400	7114	31169	31169	Shipped 5/2
4	01196	"	Thermoseal	IN	800	920	32089	32089	✓
4	8080	"	Prairie	IL	400	500	32589	32589	✓
4	3900	"	Roar T	MN	400	500	33089	33089	✓
4/28	93826	"	Hated	FL	7000	6370	39459	39459	Ship 5/6
4/30	6915	"	Whitaker	NC	7000	6370	45829	45829	Ship 5/6
5/3	2K12007	"	OCF	SC	7000	6370	52199	52199	" 5/5
-	-	June	Intl Paint	NJ	2400	2520	94719	94719	✓
5/5	-	ASAP	Harwick	OH	2000	2070	70200	70200	✓
-	-	Warehouse	- Hammond		11600	-	-	-	Shipped 4/26
-	-	"	- Finnerne		12000	-	-	-	Ship 5/6
-	-	"	- Atlanta		4800	-	-	-	
-	-	"	- Houston		2400	-	101000	-	

UCC 005672

SX-24/RG-244 Export Status 5/5/76

Date	Order No.	For Shipment	Cust.	Location	Lbs.	Value	Cumulative lbs	Cumulative \$
2/12	8626	3	TEC	Osaka	9200	6992	9200	6992
2/20	8630	3/12	Ciba	Brazil	2400	2321	11600	9313
3/1	8632	3/15	Resana	"	13200	12767	24800	22080
3/15	8638-2	4	TEC	Tokyo	9200	6992	34000	29072
3/16	8648	ASAP	UCAL	Sydney	4600	4105	38600	33177
3/30	8652	ASAP	UCAL	Sydney	9200	8210	47800	41387
4/9	8656	May	TEC	Tokyo	9200	6992	57000	48379
4/13	8658	4/26	Joory	Brazil	20,000	19344	77000	67723
4/20	8665	Immed	WRG	Port.	5060	3542	82060	71265
2/9	8614-2	15/5	WRG	Germl.	30360	18975	112420	90240
"	" -3	5/26	"	"	30360	18975	142780	109215
"	" -4	6/16	"	"	30360	18975	173140	128190

Letter of Credit expired before
RG-244 was available

8/1/76 shipped
5/1/76 shipped

Ready, waiting shipping instructions
Material Ready Shipped 5/1/76
Released 5/5, 15, 18, ready (all shipped 15/76)

Turnover by end of month
if 1st no problem

I-1 BUDGETS & FORECASTS
1980