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Office of the Comptroller
WHITE LEAD IN OIL REPLACEMENT COSTS

January 13, 1942

	per cwt Heavy Paste	per cwt Soft Paste	per cwt Average
Pig Lead at \$6.60 cwt Corr. N. Y.			
72.8¢	\$ 4.805		
71.2¢		\$ 4.699	
71.8¢			\$ 4.719
Sinced Oil at 10.2			
9¢	.918		
11¢		1.122	
10.6¢			1.081
Steel Package	<u>.400</u>	<u>.430</u>	<u>.424</u>
TOTAL MATERIAL	\$ 6.123	\$ 6.261	\$ 6.224
Mfg. Cost Lead in Oil (1.165 per cwt. 12 Mos. 1940)			
102.8%	1.186		
99.5%		1.159	
100.0%			1.165
Packing Labor (12 Mos. 1940)	<u>.030</u>	<u>.030</u>	<u>.030</u>
TOTAL MANUFACTURING	\$ 7.339	\$ 7.440	\$ 7.419
Branch Selling Expense (12 Mos. 1940 Excl. Calif.)	\$ 1.264		
Branch Administrative Exp. (12 Mos. 1940 Excl. Calif.)	.803		
General Office	.796		
	\$ 2.863	\$ 2.863	\$ 2.863
Price to Agents on 13.25 Card	\$10.280	\$10.280	\$10.280
Cost as above	<u>9.992</u>	<u>9.992</u>	<u>9.972</u>
Income Tax at 60%	<u>.288</u>	<u>.287</u>	<u>.276</u>
TOTAL COST	\$ 10.107	\$ 10.147	\$ 10.129
NET PROFIT	<u>.145</u>	<u>.103</u>	<u>.111</u>
SELLING PRICE	\$ 10.250	\$ 10.250	\$ 10.250

COST OF SOFT PASTE OVER HEAVY

Average Figure (19% Heavy)
(81% Soft)

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N 4874

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