EQUIPMENT SALES AND MARKETING DEPT.

1976 JAN 12 PM 1 :42

Ford Marketing Corporation
Ford Customer Service Division

Service Research Center
18751 Oakwood Blvd.
Dearborn, Michigan 48121

January 12, 1976

PLAINTIFF'S
EXHIBIT
FD-391

Mr. R. G. Ronslip
Loss Prevention Department
Liberty Mutual
21040 Greenfield Road
Detroit, Michigan 48237

Dear Roland:

Thank you for your letter regarding our December 15, 1975 meeting and the status of the asbestos dust vacuum cleaner project.

We have advised Tempo Products of your observations regarding proper operator use of the vacuum. They will explore the possibilities of a more prominent label warning against use for wet recovery. In addition, Tempo indicates that the Clayton tests were very favorable. The airborne asbestos fiber emissions were much less than the limits scheduled for implementation July 1, 1976. Even with a ruptured primary filter the unit still meets the new limits.

Your proposed letter to all Ford Dealer Development Dealership Presidents regarding "Exposure to Asbestos Dust" is excellent. It will help to clarify the potential danger as well as offer the dealer a safe service procedure. We appreciate your mention of the future availability of a hotunda vacuum cleaner on the second page under the heading "Use a Vacuum". This should help in generating interest in our products.

Tempo indicates that they are receiving inquiries about the vacuum with increasing frequency from major automotive service chains and truck service centers. They definitely plan to market the unit under their own label during the first quarter of this year.

In closing I would like to express my appreciation for the information on exhaust systems for grinding and sanding equipment.

Very truly yours,

S. F. Svoboda

cc O. M. Julien
P. J. Keegan
A. N. Updegrove

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