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Minutes Of The ANNUAL COUNCIL MEETING

The Annual Meeting of the National Safety Council convened on October 2, 1978 in the Grand Ballroom of the Conrad Hilton Hotel, Chicago, Illinois at 9:45 A.M., with Vincent L. Tofany, President, presiding as Chairman.

The meeting was called to order and started with the signing of "America the Beautiful," followed by an invocation offered by Reverend Timothy J. Lyne, Rector of Holy Name Cathedral in Chicago.

Mr. Tofany expressed gratification at seeing so many volunteers in the audience and remarked that America has enjoyed success in the safety movement only because of their dedication to this common cause.

The Chair remarked that the White House had acknowledged the 25th anniversary of the National Safety Council's becoming a federally chartered organization by a letter from President Carter which appears in the Congress Program. Mr. Tofany called special attention to two sentences in that letter: "Ever since its founding, the Council's members and its scores of volunteers at the grass roots level have worked diligently to achieve safety progress in this country. As a result, tens of thousands of lives have been spared, on and off the job and on the nation's highways."

A wire was also received which read, "I am very pleased once again to send greetings to those attending the National Safety Congress. The program for your 1978 meeting amply demonstrates the breadth of your continued efforts to make our country a safer place not only in the home and on the highway but in all sectors of our lives." The telegram was signed by President Jimmy Carter.

President Tofany followed with some remarks about the close working relationships between the City of Chicago and the National Safety Council. He was pleased to note that the Chicago Department of Human Resources was continuing the Cabrini-Green inner-city safety project that was completed a year ago. Our staff had also been working with this Department, under the leadership of Commissioner Cecil Partee, in a special training program of safety inspections of senior citizens homes.

The Chair then introduced the Honorable Michael A. Bilandic, Mayor of the City of Chicago. President Tofany expressed his appreciation to the Mayor for his words of welcome and for taking time to participate in the meeting.

Mr. Tofany then remarked that the description of this 66th Annual Safety Congress is Forum '78. It is, indeed, a forum in the purest sense—the gathering of people to share ideas on how to improve common goals. For 1977, the motor vehicle death rate was up 5 per cent and the overall accident rate was up over 3 per cent, as indicated in the 1978 edition of *Accident Facts*, which means that we have to roll up our sleeves and redouble our efforts.

Mr. Tofany then turned to the official business of the Annual Meeting of the National Safety Council, advising that a quorum of members entitled to vote were present in person or by proxy. Motions for dispensing with the call of the roll and approval of the minutes of the previous meeting were duly made, seconded, and carried.

The Chair called for a report by the Corporate Secretary, Tom Decker, on an amendment to the Constitution regarding terms of the Board of Directors. He stated that by mail ballot in June 1978 the Board passed a resolution calling for future terms of Directors to be for one year, and further resolved that the resolution be presented to the membership amending appropriate sections of the Constitution. A motion was made, seconded, and carried without dissent.

Mr. Tofany then called for a report of the Nominating Committee, which included J. H. Tyler McConnell, C. Deane Fortune, Mrs. John E. Krueger, John J. McKenna, George B. Morris, John L. Pickens, and Mark D. Robeson. The report was submitted by Mr. Fortune (substituting for Chairman McConnell). Mr. Fortune stated that the Committee had made a conscientious effort to propose men and women who were qualified to manage the affairs of the Council and carry it forward to new achievements. He thanked those who had served the past year, some of whom would continue to serve as a result of prior elections.

With these remarks, and the addition of one name that was received after the report went to press, and the filing of the complete printed report of the Nominating Committee, Mr. Fortune moved for the election of the Trustees, Members of the Board of Directors, and Officers named in the report. The motion was duly made, seconded, and carried. The Chair declared those named by the Nominating Committee as elected to their various positions and thanked the members of the Committee for their work in preparing the slate that had been elected.

President Tofany then introduced the guests who were sharing the platform, followed by presentations of mementos to two retiring Vice Presidents: Howard Rebholz, Vice President for Industry; and Dr. Carl Reuss, Vice President for Religious Leaders (in absentia).

A special welcome was then extended to the international delegates. This year's representatives came from such far away places as Africa, Antilles, Argentina, Australia, Brazil, Canada, Chile, China, Dominican Republic, England, Germany, Hong Kong, India, Iran, Ireland, Israel, Jamaica, Kuwait, Mexico, The Netherlands, New Zealand, Norway, Panama Canal Zone, Philippines, Puerto Rico, Santo Domingo, Saudi Arabia, Spain, Surinam, and Sweden. All were invited to rise and be recognized. The Chairman reminded them that they were to be honored guests at the International Breakfast reception during the Congress.

Announcements were made about the Exposition—more than 350 exhibitors with about 1,500 safety products. The Palmer House again housed some of the exhibits. National Safety Council staff would be available at both the Hilton and Palmer House to answer questions regarding the many services we have to offer. The icing on the cake this year was an all new audio-visual exhibit that reflects the overall activities of the Council.

The Chair then remarked that we look to our Council membership for guidance in the directions we will travel, particularly as they apply to future Congresses. Delegates were given survey forms and asked to study them, fill them out, and return them to any staff member. The input from this survey will be very valuable in the preparation of the next Congress.

Because of the favorable reaction to the free shuttle bus between the Hilton and Palmer House, it was being provided again. Supervisor's Day had been made part of the Wednesday morning program so attendees could visit the Exposition. The final printed program featured the larger program size with an inside tear-out as a pocket-sized guide to all sessions. Nameplate badges were being used again.

For the past two years our annual Congress banquet in the Grand Ballroom of the Hilton had featured top-flight entertainment designed to provide a relaxed, informal evening of good fellowship. The 1978 banquet would offer a special headliner—Margaret Whiting.

The National Safety Council headquarters would be open from 9:00 A.M. to 3:00 P.M. for escorted tours each day of the Congress, and delegates were invited to visit the offices located at 444 North Michigan Avenue.

Mr. Tofany then announced a new theme and safety campaign—"Win With Safety." The campaign is based on three seasonal sports: basketball, baseball, and football. Each season will reflect sports themes centered around an outstanding athlete. The first phase will feature a basketball theme, and the star celebrity will be Julius Irving, better known as "Dr. J," the celebrated superstar of the Philadelphia 76'ers National Basketball Association team. Some of the youth delegates who were in the audience then passed out "Win With Safety" buttons to the

delegates. Mr. Tofany expressed his pleasure at seeing so many younger members present at the Annual Meeting.

In addition to "Win With Safety," the Council is moving into an area of off-the-job safety—the "Good-Life" program. This is a continuing effort which will be expanded significantly in the months and years ahead. A film presentation was made, after which Paula Karol sang, "It's the Good Life."

The National Safety Council's annual report was just off the press and had been mailed to the membership. It was announced that advance copies were available at the National Safety Council exhibits.

President Tofany then stated that the past two years at the Council had been exciting. Key internal positions had been strengthened, a committee of the Board conducted a total review of the volunteer structure, and we extended our outreach in many areas. During this time the Council had the good fortune of having as the Chairman of the Board of Directors a gentleman who gave unsparingly of his personal time and energies. Mr. Tofany then introduced Mr. John E. Angle.

After Mr. Angle's remarks, President Tofany delivered his annual address to the members. In concluding, he urged that all redouble their efforts in what he considers the most noble effort of all—safeguarding human life. Thanking all for being present, he wished success in making the next week as productive as possible. The meeting was declared adjourned.

THOMAS J. DECKER, Corporate Secretary

(Texts of remarks by Mayor Michael Bilandic, NSC Board Chairman John E. Angle, and President Vincent L. Tofany are on the following pages.)

OFFICIAL WELCOME

By the Hon. Michael A. Bilandic
Mayor of the City of Chicago

I am very pleased to see so many of you here, so bright-eyed and alert, and so early on a Monday morning. It must be a great indication of what the next few days are going to bring for the safety movement here in our country and throughout the world.

The safety of our citizens has always been foremost in the minds of all of our citizens, and since the founding of your organization in 1913, we have gone through a long series of scientific and technological breakthroughs. As we have learned to cope with one type of disaster, suddenly science and technology makes it obsolete and man has discovered a new way of inflicting harm upon himself and his fellow citizens. So it is an ever continuing battle to search for ways to present the best and most effective programs for our citizens.

Very recently the City of Chicago has enacted an ordinance requiring smoke detectors to be placed in buildings over three stories in height and more than six units. It has achieved considerable acclaim, and the response of our citizens has been very good. The success that we have had in this program now has people complaining who didn't come within the purview of the ordinance. So a demonstration of leadership which points out to the citizens ways in which they could improve their safety and the safety of their families, originally by legislation, later wins acceptance and voluntary compliance, so that laws really become unnecessary, because people are convinced that it is to their best interests.

And I think I ought to share with you my own personal experience in this area. I live in a single family residence which doesn't come within the purview of the law, but it was appropriate that smoke detectors be placed in my own home so that we could show the way. And I must say they are effective, because every time I help out in the kitchen, even if it's to prepare some bacon, the slightest burning touches it off, and we have almost had the fire department respond on more than one occasion. I know that the police department was frightened, thinking that some harm had befallen us. But we learned one very important lesson from this: that it is not just a matter of having the smoke detector; it's a matter of placing it in the right place, and in the kitchen above the stove is not the right place for it. That is, unless you want to be in a constant state of alarm. But we have learned from that experience and we have adapted, just as we learn and adapt from so many things.

When the horse and buggy had given way to the automobile and the nation had gone through the process of building expressways connecting one coast to the other and the northern part of our country to the southern part, we found that mass transportation also had to be updated, that we couldn't rely solely on the automobile, and here in Chicago we are proud to say we were pioneers in using the median strip in our expressways as a public mode of conveyance, and I'm sure that has increased the safety record we have had here in Chicago.

But everything doesn't depend purely upon science, technology, and innovativeness. When we had a series of fires a few years ago in some of our Spanish-speaking areas, we found there was a difficulty of communication between our citizens and the police and fire departments who were coming to their assistance, so we embarked upon a program of multilingual education, not just for the personnel of the City of Chicago, but also for the citizens. We started a program in conjunction with the Board of Education, the Catholic School Board of Education, and other departments of our city government, and we taught

our fire fighters, policemen, and other city employees to understand words and phrases of calls for help, directions out of a building, and the usual type of words and phrases that are used in emergency situations, so that our people were able to learn in many languages. Those who were assigned in Latino-concentrated communities learned to speak Spanish; those in Italian communities, Italian, Polish, etc.

But, by the same token, this is a two-way street. We taught the citizens who live in those communities who haven't yet mastered the English language to be able to call for police, for firemen, for help, for direction, by use of the English language. So if they didn't learn to communicate fully, at least they learned the words and phrases, and that has been a most successful program and has saved a considerable amount of lives and property.

We look forward to your conference here and will be watching it very carefully, and our people will be monitoring it to get some new ideas so that we can continue to serve the people better. We know the long and honorable history you have had, and we want to compliment you for the great progress that you have made since the time of your founding in 1913. We want to wish you well in all of your future endeavors.

So on behalf of the citizens of the City of Chicago, it is my privilege to welcome you to our city, to wish you well during your deliberations, and to thank you for your many past kindnesses and your courtesies.

REMARKS

By JOHN E. ANGLE
Chairman of the Board,
National Safety Council

I am very happy to have a part in the ongoing life of the National Safety Council, and it is a privilege to be able to speak to you at this great annual meeting of the Council.

Vince Tofany, our fine president, will be talking in much more detail about the Council's work and plans than I will in these remarks.

Instead of making anything like a report, I want to comment on just a few things that seem to me, as a member and officer of the Council, to be particularly noteworthy.

First of all, I sense a growing understanding and proficiency in the work of those who stand on the front lines of accident prevention in the private sector of American life. I include in that endorsement not only the safety professionals but also the management people whose policies are the essential undergirding of the safety professionals' work.

Secondly, I see a growing involvement and creativity in the contributions which the volunteers within the National Safety Council family make to the development and utilization of programs and materials. These are essential tools in the day-to-day work for safety.

I want to pay high tribute to the Council's leadership. The board of directors, which I have the honor to chair, has conducted its deliberations in the finest tradition of collective leadership. This group is a pleasure to work with!

The officers of the Council, both volunteer and staff, have proved able executors of the board's policies and strong initiators of the ideas upon which policies must be based.

Vince will be describing later his change of direction in the last year from a necessary concentration upon internal fiscal issues to an outward-looking, forward-looking strategic approach.

Since this will no doubt be the last time I will address this meeting as chairman, let me describe briefly the nature of the change in the council's affairs, which, I am sure, will enhance greatly its importance in the future.

Looking back two years when I came aboard, it seemed to me that the inherent intelligence and potential of the National Safety Council, and particularly its staff, was being restrained and diverted from doing the best job of which it was capable.

I believe I may have said at that time that my impression of the Council was it hadn't yet moved into the 70's—that it was still doing things the way it had for the past 20 years. This is not meant as a reflection on the individuals involved, but rather the environment which prevailed.

I take no credit for what has been done since, except that I believe I was instrumental in removing the roadblocks and restraints.

Possibly there is an analogy here with our present problems in Washington. We have too much government and it is acting as a wet blanket and is inhibiting initiative and forward movement.

In the past year we have completely revised our approach to our fiscal problems and now find ourselves not only in tune with our natural fiscal year, but also in a vastly improved financial situation.

There has been a basic reorganization of our management staff and we have been joined by some sharp and dedicated people.

There has been a marked improvement in our marketing effort and in the various programs and publications which we offer.

More importantly, we have studied

and are now ready to recommend a basic change in the structure of the council directed toward more involvement and input from the volunteer membership and a more active board of directors.

Finally, the staff is now developing a framework for a forward planning effort which will surely make the Council an even more vital factor in the national and worldwide safety movement.

For all these accomplishments, and many more, I give credit to Vince Tofany and his staff, and the invaluable contributions of the dedicated leaders of our volunteer membership.

I take satisfaction in having made a contribution to this progress, and I thank you for your help and the opportunity of being part of it. I am convinced the Council has a great future and I like to think that all of you will be involved.

Speeches

ANNUAL ADDRESS OF THE PRESIDENT

By VINCENT L. TOFANY
President, National Safety Council

I look back upon the last year in the life of the National Safety Council with mixed feelings.

It began as a year in which serious fiscal difficulties required concentrated attention. Inflation was sending the costs of the Council's operations to new highs. Economic problems were besetting many of the Council's member companies, producing an adverse impact upon the demand for Council materials and services.

The combination of these factors threatened the Council with a serious operating deficit.

The Council's leadership was, therefore, compelled to concentrate much of its attention upon financial matters. The search for solutions to the money problems proved successful. Red ink was replaced by black on the Council's books, and the leadership could, in the later months of the year, make strategic planning for the future of accident prevention its dominant activity.

We need make no apologies for either the fiscal or the strategic emphasis. The Council is not a government agency with appropriations to finance its work. The Council cannot count on large scale foundation grants or individual gifts to meet its bills. It must pay its own way, and almost all its income must come from revenue produced through the provision of materials and services.

The survival of the Council, therefore, requires fiscal prudence. Neglect of financial issues would cripple its work.

This is not the place for any detailed description of our steps to set our fiscal house in order, but here are a few things we have done:

The Council's units dealing with business matters have focused their attention more precisely on the needs of our members. We have developed the capacity to better describe the safety market place and the needs of that market place. We have proceeded to translate this knowledge into a range of programs, materials and services.

The Council's business management systems have been improved substantially.

But we never forget that the National Safety Council is a nonprofit organization whose mission is to save lives, prevent injuries and reduce property loss through accidents. The accomplishment of this mission takes precedence over any effort to amass a large surplus.

We know that there is a widespread lack of perception of the Council's role and mission. Through improved communications, we have embarked on a program to make the public better aware of the Council's true identity.

We have met the financial problem successfully, and we are now proceeding apace in the strategic planning which is essential to fulfillment of our mission.

It might be asked why there is such an urgent need for strategic planning. After all, the Council is 65 years old, and generations of able safety leaders have been shaping its strategy for many years. Why cannot we simply execute the strategies developed in previous years?

The answer to that question is that the world does not stand still. Strategies which were wise in the 1950's, '60's and even the early '70's have been made obsolete by rapid and profound changes in the world in which we live.

Technological changes produce new hazards in the work place and in the environment, while at the same time equipping us with new accident-fighting tools. The population grows, the average age increases, the amount if not the quality of education is on the rise, social mobility is expressed in

geographical movements of both the population and enterprises. But social mobility is even more dramatically expressed in the achievement by women and minorities of a new status in the world of work and in the community. The industrial mix required to maintain the American productive apparatus is changing away from a concentration on the extractive and manufacturing industries and toward the service fields. The American family is changing, too, and there is ground for serious concern that the family changes are more harmful than helpful to the wellbeing of our people.

The last decade has seen large-scale intervention in safety activities by the Federal Government for the first time in the nation's history. More recently there has been evidence of a groundswell of public sentiment resistant to the increase in governmental regulation.

We face an immediate future in the safety arena in which the issue of the proper and most effective role for government has not been settled and in which controversy on the subject can be expected to continue indefinitely into the future.

There appears to be a real and growing sense of mistrust of the usefulness of government activity. Both the President and Congress seem to be aware of a desire on the part of the American people to be left alone. New budgeting procedures are requiring government agencies to justify their programs from scratch each year. Congress is devoting more time and thought to oversight hearings to evaluate government programs. There is both Congressional and Presidential support for sunset legislation which would require Congressional re-authorization of appropriations at frequent intervals. The Consumer Product Safety Commission almost fell a casualty to the reauthorization process this year.

In planning the safety efforts which the changing national situation requires, the Council is fortunate in the breadth of its constituency. Few significant organizations so well reflect the variety of American interests as does the Council. We rejoice in having in our membership massive representation of both business management and organized labor. Many local and state government units are members of the Council. The academic community is well represented in our ranks. So are organizations representing millions of American women and youth. The Council has had a long and valued relationship with the farmers of the United States.

Nearly 100 chapters and affiliates of the National Safety Council serve more than 70 per cent of the people of the United States where they live. Their work is of inestimable value to their communities, their members and to the national safety effort.

With the cooperation of these local and state safety organizations, the National Safety Council is planning to establish regional mini-congresses. These will ultimately, we believe, make available excellent programs and exhibits in the various parts of the country.

The Northeast has taken the lead in this effort, and we plan to hold mini-congresses in Boston or in Philadelphia in 1980 and 1981. We are not yet sure which city will host the first one.

Advance planning of this type is necessary and useful, but it is only a beginning. As the Council moves toward the future, it must engage in deep, considered, astute strategic planning. In doing so, it needs the best advice it can get from its members and from the public it serves.

I am calling upon every conference and every major group within the Council's membership to think ahead to the changing world of the 1980's and give the Council's leadership the benefit of that thinking.

We will reach out beyond the ranks of Council members to involve in this activity the best brains of the nation.

And we will also reach within our own staff ranks for strategic insights as well.

The strength and breadth of its constituency is the Council's greatest asset, but it is also the source of some very real problems.

Differences of opinion between various elements in the Council's family have inevitably spilled over from other

areas into the safety field. Perfectly honest representatives of different interests have inherited different sets of memories of past conflicts and different sets of anxieties about the future.

Many of the differences of opinion center on such issues as the role of government and the nature of the regulatory process.

The Council has always worked on the consensus principle. That is, it has spoken out officially on issues only when a substantial measure of agreement on these issues emerged. In spite of some efforts by some to alter the policy, the Council remains committed to speaking on the basis of consensus.

This has not condemned the Council to silence or to the repetition of platitudes. On the contrary, the Council's major governing and policy bodies have proved capable of evolving strong positions on major issues which reconciled all major differences.

The model program approach has provided a means of giving expression to various views.

The Council's reputation for credibility, clarity of thought and adherence to the performance of its mission has led to increased opportunities to convey to responsible authorities the views of the voluntary safety movement. We have been repeatedly invited to testify to Congressional committees. Our counsel has been sought by high level people in the national administration.

You may remember that when the Carter administration took office, the Council sent to President Carter its "Recommendations for a Safer America" for consideration by the White House.

I was gratified when, just a few weeks ago, the Interagency Task Force on Workplace Safety and Health (the establishment of which was one of our recommendations) issued a report which calls for, among other things, greater flexibility in OSHA's enforcement philosophy—another of the Council's recommendations. The Task Force report acknowledges that enforcement of standards focused on physical workplace conditions can have only a limited impact on occupational safety and health performance.

In calling for shared efforts of employers, employees and the Government, the report echoes one of the dominant themes I have been hammering at in speech after speech the last five years.

The Council's utilization of its unique position as the representative of all voluntary forces involved in safety has not been limited to testimony to Congressional committees and advice to executive agencies.

Early in 1978 the Council brought together a blue ribbon group of leaders of business, labor and government to deal with a sensitive issue which had already produced considerable controversy.

The particular issue involved was the development of information on causal factors in occupational injuries. That may sound like a safe and technical issue, but I assure you that earlier discussions of the subject had produced more heat than light.

From the meeting of leaders in the symposium came agreement on the need and on the practical steps to be taken to meet the need. In true statesmanlike fashion, industrialists, labor leaders and government officials transcended their narrow institutional interests and arrived at a consensus serving the need of all safety-minded forces in the nation.

A continuing mechanism, with representation of all major interests on its working committees, has been established and housed in the National Safety Council headquarters, which will, I am convinced, help greatly in developing the information we all so badly need.

But I think that something even more important came out of the symposium. What happened in that day-long session established the fact that safety is an issue around which consensus can be achieved, even where there appear to be sharp differences of opinion. It was established also that the Council has the capacity (and therefore the responsibility) to use its influence and credibility to serve as a major unifying, reconciling force in our society. I believe the application of this lesson to other safety issues in the future will be a very important part of

the National Safety Council's contribution to the public good.

In less formal but still very significant ways, the Council is engaged in efforts to reconcile the various views on the whole complicated issue of occupant restraints in motor vehicles and their use.

From this, I conclude that the Council's role is not weakened but strengthened by its adherence to the consensus principle.

We are not condemned either to abdicate our position of safety leadership or to be the voice of any special interest. Instead, we have an opportunity to be most creative as a reconciling force, a catalyst helping others to achieve unity. This may sometimes involve compromise, but it will far more often lead, by transcending short-range interests of various groups, to positive advances toward mutually acceptable and genuinely creative solutions of problems. This is not the easiest way to achieve decisions. It is, I am convinced, the way to achieve the best decisions and to win support for those decisions when they are made.

Back at the start of these remarks, I mentioned the shift of emphasis from fiscal problems to strategic planning.

It is not possible to provide a simple blueprint of future Council strategy, but it is possible to sketch in the broad outlines of that strategy.

First, we must maintain the ongoing programs of the Council through sound administration, fiscal prudence and channeled creativity. The great team made up of the thousands of active volunteers and of the much smaller number of Council staff members must continue to serve cooperatively to generate an ongoing flow of material and services designed—and well designed—to meet continuing needs and newly emerging problems.

We have already launched upon the development of programs in fields whose importance—or awareness of whose importance—has greatly increased in recent years, such as occupational health and product safety.

But these elements of our future strategy are only the most obvious ones.

There are emerging opportunities for service in both familiar and unfamiliar elements of the Council's work.

The Council has always sought, for example, to work with various civic, professional and governmental groups on behalf of actions in areas with which these groups were especially concerned. One of my predecessors as President of the National Safety Council once said there was credit enough for all in every cooperative effort for safety. I most gladly acknowledge what all cooperating groups have done to help the Council and the nation deal with specific elements of the safety problem.

But I am also convinced that the Council must intensify its efforts to draw into safety action many other groups not yet involved.

By this I do not mean that the Council should stray from its defined mission into a sort of generalized do-goodism.

Far from it! What we must do is help the various organizations to see how important a stake they have in the cause of safety.

A corollary of this point is the need to increase the already great and helpful contribution to the Council's work made by its volunteers.

In talking about involvement of other groups and our volunteers in our work, I include their active participation in our strategic planning.

In other words, in involving volunteers and outside organizations, we are not just looking for laborers in safety vineyards, not just transmission belts to carry our message to the public.

We want to establish a multi-level strategic planning process which assures that the Council will have the benefit of the best thinking available.

If you see a similarity between what I have said about strategic planning and the lessons I drew from the symposium effort, I assure you that the similarity is neither superficial nor coincidental.

Reconciliation of differing views produces the basis of sound strategy. It opens the way to a flexible approach to problems as distinct from the rigidity of any monolithic decision-making process.

The changes in our world, our technology and our society, to which I referred earlier, make flexibility in strategic planning a continuing necessity.

Part of the improvement in the Council's capacity for sound strategic planning must lie in improvements in the Council's own policy-making apparatus. Our Board of Directors' Committee on Policies and Procedures will recommend at the Board meeting tomorrow a number of changes which they feel will help us move toward further improvement.

First, it will recommend a drastic reduction in the size of the Board itself. Experience shows that a body of more than 200 members is not the best instrument for serious strategic decision-making. Yet it is the Board which is charged with responsibility for strategic decisions.

I know that whatever decision is made by the Board in this matter, it will be in the best interests of the National Safety Council and its members.

The Policies and Procedures Committee, chaired by safety's grand lady, Marion Martin, did not suggest any reduction in the size of our twelve Conferences. Seeing these bodies as groups of specialists, the committee urges the establishment, not of maximum, but of minimum size. The committee feels that the present Conferences are all useful and should be continued. It does not propose establishing any new Conferences.

The reason for maintaining large membership in the Conferences—the Divisions as they would be known—would be to provide maximum input from volunteers with competence and expertise. The detailed tasks these groups perform require a variety of knowledge and insight quite different from what is needed in dealing with the broad issues that are the Board's special concern.

I said at the start of this talk that I looked back on the past year with mixed feelings.

I look forward to the coming year with no such division in my mind!

As Jack Angle has explained to you, the Council is healthy, fiscally solvent, professionally capable and vigorous. I am not concerned about its capacity to continue to serve the nation and the safety community in the superb way it has done for so many years.

But this confidence is only the undergirding of my great hopes and expectations for 1979 and the rest of the twentieth century.

Our expansion and outreach to new areas and new constituencies promises great enrichment of the National Safety Council's total effort.

Meantime, I feel confident that opportunities to serve as a reconciling, unifying force in the development of safety will multiply.

One of my ablest helpers believes that this mediating role of the Council offers great opportunities. He also points out that there are real perils in serving as a mediator.

It is my conviction that the opportunities for service of the cause of safety are so great as to far outweigh the risks involved in mediating between parties in disagreement.

Every good cause is, in some sense, a great adventure.

You and I are the inheritors of a great tradition handed down from safety's pioneers. We can take satisfaction in our faithful stewardship of the tradition we have received.

But if we would be faithful to that tradition we must remain alert to changing conditions which require changing emphases in our policies and practices.

The pioneers of safety were great innovators, charging ahead to do what had not been done before. We, too, are called to be innovators. We, too, are called to be pioneers.

The future is full of both challenge and hazard. We will meet those challenges and face those hazards in the sure confidence that the work we do is work well worth doing.

Like the safety pioneers of 65 years ago, we have the opportunity to leave this world better and safer than we found it.

I thank you for the contributions you have made.

I urge you to redouble your efforts in what I consider the most noble mission of all—safeguarding human life.

In carrying out that mission, I make one claim for the National Safety Council—one claim in three parts:

The Council's effort has worked in the past;
It works today;
It will work in the future!

NSC Congress

SAFETY EXPOSITION EXHIBITORS—1978

Abcor Development Corp., 850 Main St., Wilmington, MA 01887
Gas and vapor monitors.

Acoustic Instruments International, 650 Vaqueros Ave., Sunnyvale, CA 94086
Sound level meters.

ADCO Hearing Conservation, 1558 California St., Denver, CO 80202
Hearing protection.

Aden Safety Co., 5706 W. River Dr., N.E., Belmont, MI 49306
Safety glasses.

Advance Glove Mfg. Co., 901 W. Lafayette Ave., Detroit, MI 48226
Industrial work gloves and clothing.

Aetna Life & Casualty Co., 151 Farmington Ave., Hartford, CT 06115
Traffic safety programs.

Ai-San Industries, Inc., Box 5950, Lakeland, FL 33803
Rubber footwear, gloves, rainwear.

Akron Brass Mfg. Co., 1450 Spruce St., Wooster, OH 44691
Fire fighting equipment.

Allied Glove Corp., 325 E. Chicago St., Milwaukee, WI 53202
Gloves and clothing.

All-Vac Industries, Inc., 4013 N. Monticello Ave., Chicago, IL 60618
Vacuum lifters.

Ambi-Tech Industries, Inc., 319 Knickerbocker Ave., Hillsdale, NJ 07642
Machine guarding.

American Allsafe Co., Inc., 2145 Niagara St., Buffalo, NY 14213
Drybrow sweatbands, nylon fan guards and related products.

American Biltrite Co., 29 Hampshire St., Cambridge, MA 02139
Floor matting, fire hose, industrial hose.

American Optical Corp., 14 Mechanic St., Southbridge, MA 01550
Head, eye, respiratory, protective devices, safety clothing, safety specialty products.

American Safety Equipment Corp., 3535 De La Cruz Blvd., Santa Clara, CA 95050
Eye and face protection products.

American Society of Safety Engineers, 850 Busse Hwy., Park Ridge, IL 60068
Professional society.

Ampco Metal, Inc., 1745 S. 38th St., Milwaukee, WI 53201
Hand tools of spark-resistant alloys for use in explosive or flammable conditions.

Analytical Chemical Laboratories, 2424 Pan Am Blvd., Elk Grove Village, IL 60007
Static control products.

Analytical Instrument Development, Inc., Rt. 41 & Newark Rd., Westwood, NJ 07675
Portable gas chromatographs.

Angelica Uniform Co., 700 Rosedale Ave., St. Louis, MO 63112
Flame retardant clothing.

Animal Repellents, Inc., P.O. Box 999, Griffin, GA 30224
Repellents for animals.

Ansell Corp., 222 Valley Rd., Wilmington, DE 19804
Rubber industrial gloves.

Antenna Products Div., DHV, Inc., Box 520, Mineral Wells, TX 76067
Climbing safety devices.

Apex Safety Products, Box 250, Sanford, NC 27330
Safety hats and caps.

Atlas Safety Equipment Co., Inc., 1 Johnson Ave., Matawan, NJ 07747
Industrial safety belts, harnesses, and straps. Ladder climber's safety device.

Bacharach Ind. Inst. Co., 2300 Leghorn St., Mountain View, CA 94043
Gas analysis instruments. Humidity and temperature indicator recorders. Multi-gas leak detectors. Air flow velocity indicators.

Bachmann, 1400 E. Erie St., Philadelphia, PA 19124
Safety eyewear.

J. T. Baker Chemical Co., 222 Red School Lane, Phillipsburg, NJ 08865
Laboratory spill control kit.

Barry Mfg. Co., Ltd., 920 Lakeshore Road East, Mississauga, Ontario L5E1E1.
Coated and impregnated work gloves.

W. M. Bashlin Co., 119 W. Pine St., Grove City, PA 16127
Linemen's and industrial safety belts, slings, high voltage rubber gloves.

Bausch & Lomb Inc., 1400 N. Goodman St., Rochester, NY 14602
Vision and audio testing equipment.

Bell Safety Mirrors, 1328 Flatbush Ave., Brooklyn, NY 11210
Traffic safety mirrors.

Beltone Electronics Corp., 4201 W. Victoria, Chicago, IL 60646
Hearing protection equipment.

Bendix Environmental and Process Instruments Div., P.O. Drawer 831, Lewisburg, WV 24901
Personal monitoring systems for dusts, gases, vapors.

Best Mfg. Corp., Menlo GA 30731
Work gloves.

Best Mfg. Corp., Menlo, GA 30731
Safety publications.

Channing L. Bete Co., 45 Federal St., Greenfield, MA 01301
Scriptographic booklets.

Bethel Comasec, Inc., Niblick Rd., Enfield, CT 06082
Chemical resistant gloves.

Bilsom International Inc., 11800 Sunrise Valley Drive, Reston, VA 22091
Hearing protection devices.

Bio Marine Industries, 45 Great Valley Center, Malvern, PA 19355
Alarms, detectors, and breathing equipment.

Body Guard by Survivair, 3323 W. Warner, Santa Ana, CA 92646
Fireman turnout clothing.

Boss Manufacturing Co., 221 W. First St., Kewanee, IL 61443
Personal protective equipment.

H. L. Bouton Co., Inc., 320 Main St., Buzzards Bay, MA 02532
Industrial eye protection, goggles, and spectacles.

W. H. Brady Co., 2223 W. Camden Rd., Milwaukee, WI 53201
Self-sticking markers and accident prevention signs.

Lester L. Brossard Co., P.O. Box 379, Crystal Lake, IL 60014
Safety mirrors for industrial use. Liquid hand cleaner.

Steward R. Browne Mfg. Co., Dunwoody Park, Suite 127, Atlanta, GA 30341
Portable explosion proof inspection lights.

E. D. Bullard Co., 2680 Bridgeway, Sausalito, CA 94965
Safety hats, caps, and accessories, industrial first aid kits, safety hoist hooks, vehicle alarms, air purifiers, and ear plugs.

Bureau of National Affairs, Inc., 1231 25th St., N.W., Washington, DC 20037
Occupational Safety & Health publications.

BNA Communications, 9401 Decoverly Hall Rd., Rockville, MD 20850
Management development training films and materials.

C.P.P., Inc., 108 Sedgehill Dr., Box 2276, Thomasville, NC 27360
Aprons, vests and sleeves.

CAH Industries, 1595 Brummel Ave., Elk Grove Village, IL 60007
Self-extinguishing waste receptacle.

Cadillac Plastics, A Dayco Co., 15841 Second Ave., Detroit, MI 48232
Personnel & industrial safety equipment.

Calgon Commercial Div., Calgon Corp., 7501 Page Ave., St. Louis, MO 63166
Hand cleaning products.

Canrad-Hanovia, Inc., 100 Chestnut St., Newark, NJ 07105
Glow-in-the-dark signs.

Cardinal Glove Co., Inc., 900 Passaic Ave., E. Newark, NJ 07029
Industrial work gloves.

Centron Educational Films, 1621 W. 9th St., Lawrence, KS 66044
Motion pictures and filmstrips.

Century Glove, Inc. and L.R.C. Products, Ltd., 165 Vanderpool St., Newark, NJ 07114
Rubber, nitrile and work gloves.

Cesco Safety Products, 100 E. 16th St., Kansas City, MO 64108
Safety glasses and lenses, cup goggles, special purpose goggles, welding helmets, face shields, respirators, plastic aprons and hoods.

Chemetron Fire Systems, Rt. 50 & Governors Highway, Monee, IL 60449
Fire fighting equipment.

City Fire Equipment Co., 4400 Martin-Moline Rd., Milbury, OH 43447
Fire fighting equipment.

Otis Clapp & Son, Inc., 143 Albany St., Cambridge, MA 02139
First aid equipment.

David Clark Co., Inc., 360 Franklin St., Worcester, MA 01604
Muff-type ear protection.

Cleanweld Products, Inc., 4000 Medford St., Los Angeles, CA 90063.
Emergency oxygen equipment.

The Coca-Cola Co., P.O. Drawer 1734, Atlanta, GA 30301
Coca-Cola served through the courtesy and cooperation of the Coca-Cola Bottling Company of Chicago.

CM Chain Div., Columbus McKinnon Corp., 160 Fremont St., Tonawanda, NY 14150
Sling chains, hooks, and coupling links.

Commerce Clearing House, 4025 W. Peterson Ave., Chicago, IL 60646
Publications on OSHA regulations.

Control Electronics Co., Inc., 11035 Harry Hines Blvd., #212, Dallas, TX 75229
Traffic safety equipment.

Converse, 55 Fordham Rd., Wilmington, MA 01887
Safety toe rubber footwear, industrial rubber footwear, protective clothing of rubber and neoprene.

Crane Inspection & Certification Bureau, 7200 Lake Ellenor Dr., Suite 245, Orlando, FL 32809
Crane and rigging safety training.

Creative Awards by Lane, 1575 Elmhurst Rd., Elk Grove Village, IL 60007
Incentives and awards.

Data Instruments, Inc., 4 Hartwell Pl., Lexington, MA 02173
Machine guarding.

Dayton Flexible Products, 2210 Arbor Blvd., Dayton, OH 45439
Hand protection.

DB Enterprises, Box 145, Red Wing, MN 55066
Ladder safety device, fall protection devices.

Descent Control, Inc., 657 W. 19th St., Costa Mesa, CA 92627
Fall protection devices.

The Dimension Weld Corp., 84 Commerce Rd., Stamford, CT 06902
Personal safety reflector.

Direct Safety Co., 511 Osage, Kansas City, KS 66110
Personal protective equipment.

Distribution Services Corp., 3027 E. Las Hermanas St., Compton, CA 90221
Industrial boots, gloves and rainwear.

Dosimeter Corp. of America, 6106 Interstate Circle, Cincinnati, OH 45242
Radiation detection and measurement systems.

Dow Corning Corp., Executive Plaza, South Saginaw Rd., Midland, MI 48640
Lens cleaning products, hand creams, sports bands.

Duff-Norton Co., 100 Pioneer Rd., Box 1719, Charlotte, NC 28201
Hand chain hoists.

E. I. du Pont de Nemours & Co., Inc., (Applied Technology), Wilmington, DE 19898
Air sampling pump, audio dosimeter.

E. I. du Pont de Nemours & Co., Inc., (Nomex Div.), Wilmington, DE 19898
"Nomex" fabric.

Durable Textile Products Co., 313 Arch St., Philadelphia, PA 19106
Dust masks.

Durafab Disposables, Inc., 1102 Kilpatrick St., Cleburne, TX 76031
Industrial & safety disposable apparel.

Dynamation, Inc., 168 Enterprise Dr., Ann Arbor, MI 48103
Carbon monoxide instruments.

E-A-R Corp., 7911 Zionsville Rd., Indianapolis, IN 46268
Self-fitting ear plugs.

Eagle Mfg. Co., 24th & Charles Sts., Wellsburg, WV 26070
Safety cans, cigarette-cigar butt cans, drain cans, drip cans, brass oilers.

Earmark, Inc., 449 Putnam Ave., Hamden, CT 06517
Noise protection products.

Eastern Metal of Elmira, Inc., 1430 Sullivan St., Elmira, NY 14901
Safety signs.

Eastman Kodak Co., 343 State St., Rochester, NY 14650
Audio-visual products.

East Wind Industries, Inc., 200 Elm St., Trenton, NJ 08611
Chemical protective suits.

Eckel Industries, Inc., 155 Fawcett St., Cambridge, MA 02138
Noise control and hearing conservation.

Ecos Electronics Corp., 205 W. Harrison St., Oak Park, IL 60304
Electrical testing equipment.

Edmont-Wilson, 1300 Walnut St., Coshocton, OH 43812
Coated and impregnated work gloves.

Empco-Lite, 399 Hammond Ave., Elgin, IL 60120
Highway warning lights.

Enbionics, 1469 S. Holly, Denver, CO 80222
Health/environment/toxicology consulting and testing.

Encon Mfg. Co., 4914 Dickson St., Houston, TX 77077
Eye wash fountains, emergency showers, personal air conditioning equipment.

Energetics Science Inc., 85 Executive Blvd., Elmsford, NY 10523
Carbon monoxide monitors.

Environmental Technology Corp., 30405 Solon Rd., Cleveland, OH 44139
Audiological testing and reporting.

Erb Safety, Inc., Georgia Highway 5, Woodstock, GA 30188
Personal protective equipment.

ESB Inc., Occupational Safety Marketing Div., Box 622, Reading, PA 19603
Hand, fall, respiratory, hearing, eye and head protection.

Everclear International Ltd., 3612 W. Lincoln Hwy., Olympia Fields, IL 60461
Fog proofing for eyeglasses.

Exel-Silenta, Inc., 18 Cummings Park, Woburn, MA 01801
Hearing protectors.

Exxene Corp., 1775B Cortland Ct., Addison, IL 60101
Anti-fog coating for eyewear.

Falcon Industries, Inc., 401 Isom Rd., #350, San Antonio, TX 78216
Gloves, clothing and rainwear.

Falcon Safety Products, Inc., 1065 Bristol Rd., Mountainside, NJ 07092
Non-skid floor coatings.

Federal Signal Corp., 13625 S. Western Ave., Blue Island, IL 60406
Sirens, horns, bells, and warning lights for visual and audible signalling.

Fendall Co., 2222 Diversey Pkwy., Chicago, IL 60647
Spectacles, face shields, and cup-type and cover goggles.

Ferno-Washington, Inc., 70 Weil Way, Wilmington, OH 45177
Emergency patient handling equipment and accessories for the first aid room.

Fibre-Metal Products Co., Box 248, Concordville, PA 19331
Safety hats and caps, face shields, safety masks, welding helmets, headrest and combination goggles.

Film Communicators, 11136 Weddington St., N. Hollywood, CA 91601
Motion pictures and slide films.

Fire Prevention Through Films, Inc., Box 11, Newton Highlands, MA 02161
Fire prevention and safety films.

Flents Products Co., Inc., 14 Orchard St., Norwalk, CT 06852
Hearing protection.

Frommelt Industries, Inc., 465 Huff St., Dubuque, IA 52001
Wrap-around portable safety welding shield, portable welding screen.

Fyrepel Products, Inc., 951 Buckeye, Newark, OH 43055
High heat protective clothing and equipment for industry, space-military, and fire fighting agencies.

Gastech, Inc., Johnson Instrument Div., 331 Fairchild Dr., Mountain View, CA 94043
Gas and oxygen detectors.

Gateway Safety Products, 4722 Spring Rd., Brooklyn Heights, OH 44131
Personal protection equipment.

GCA Technology Div., Burlington Road, Bedford, MA 01730
Direct readout particulate mass monitors.

General Electric Co., 1 River Road, Schenectady, NY 12345
Watt-ampmeters, leak detectors, monitors.

Genrad, Inc., 300 Baker Ave., W. Concord, MA 01742
Hearing protection equipment and testing.

GenTex Corp., Box 315, Carbondale, PA 18407
Head protection equipment.

Getz Fire Equipment Co., 1615 S.W. Adams St., Peoria, IL 61602
Vacuum filling systems.

Glas-Tex, 14832 Arrow Highway, Baldwin Park, CA 91706
Fiberglass safety signs.

Glendale Optical Co., Inc., 130 Crossways Park Dr., Woodbury, NY 11797
Eye and face protective equipment.

Globe Safety Products, 125 Sunrise Place, Dayton, OH 45407
Resuscitators.

Glover Latex, Inc., 514 S. Rose St., Anaheim, CA 92805
Hand protection.

Guardian Equipment, 660 N. Union St., Chicago, IL 60610
Complete line personnel safety equipment.

Haws Drinking Faucet Co., 1435 Fourth St., Berkeley, CA 94710
Emergency eyewash and showers.

Hampshire Mfg. Corp., Factory St., Nashua, NH 03060
Industrial rubber footwear.

L. G. Harkins & Co., Inc., 239 Fourth Ave., Pittsburgh, PA 15222
Safety banners and posters.

Hazard Controls, Inc., Woodland & Yale Ave., Cherry Hill, NJ 08034
Warning lights, barricades, signs, reflectors, cylinder clamps, lockouts, ladder shoes, can carriers, flags, and barrier rope.

Health Evaluation Programs, Inc., 808 Busse Highway, Park Ridge, IL 60068
Mobile health screening.

Warren Heim Corp., 222 N. 5th Ave., Mt. Vernon, NY 10550
Canvas buckets, bags, and protective covers.

Highcity, 2303 Davis St., North Chicago, IL 60064
Industrial footwear and clothing.

Highway Safety Products, 2584 Grant Ave., San Lorenzo, CA 94580
Highway warning products.

Himco, Inc., P.O. Box 228, Valley Head, AL 35989
Ladders.

Holcomb Safety Garment Co., 328 S. Jefferson St., Chicago, IL 60606
Protective clothing.

Hydro-Test Products, Inc., 85 Hudson Rd., Stow, MA 01775
Hydrostatic test equipment.

Hy-Test Safety Shoes, Div. of Int'l Shoe Co., 1509 Washington Ave., St. Louis, MO 63166
Safety shoes and conductive and nonconductive footwear.

Ikelheimer-Ernst, Inc., 601 W. 26th St., New York, NY 10001
Shipping cases.

Illinois Glove Co., 7120 N. Ridgeway Ave., Lincolnwood, IL 60645
Industrial work gloves and lineman's gloves.

Industrial Health, Inc., 543 Bryant St., Palo Alto, CA 94301
Hearing testing and conservation.

Industrial Hygiene News, 8550 Babcock Blvd., Pittsburgh, PA 15237
Hygiene and pollution control publications.

Industrial Manufacturers, Inc., Box 645, Lexington, NC 27292
Aprons, sleeves and safety vests.

Industrial Products Co., 21 Cabot Blvd., Langhorne, PA 19047
Industrial clothing.

Insta-Mold Prosthetics, Inc., 430 N. Sixth St., Philadelphia, PA 19123
Customized hearing protectors.

Inter-American Safety Council, 33 Park Pl., Englewood, NJ 07631
Educational publications in Spanish.

International Film Bureau, Inc., 332 S. Michigan Ave., Chicago, IL 60604
Safety films.

International Loss Control Institute, Box 345, Loganville, CA 30249
Safety and loss control training aids.

Interscan Corp., 9614 Cozycroft Ave., Chatsworth, CA 91311
Gas monitoring systems.

Interstate Div., Royal Industries, One West Alameda, Burbank, CA 91502
Traffic cones, markers and delineators.

Iron Age Safety Shoe Co., 2406 Woodmere Dr., Pittsburgh, PA 15205
Work and dress-style safety shoes and safety rubber footwear.

Irving/Weather-Rite, Inc., 125 Enterprise Ave., Secaucus, NJ 07094
Hand, body and foot protection.

Jackson Products, 5523 E. Nine Mile Rd., Warren, MI 48091
Goggles, welding helmets, face shields, safety hats and caps.

Jomac Products, Inc., 863 Easton Rd., Warrington, PA 18976
Chemical and protective vinyl clothing and gloves, and terry cloth gloves and products.

Jones and Co., 325 Massasoit Ave., East Providence, RI 02914
Full-vision visor goggles and replaceable lenses.

Josten's, Inc., 7901 Flying Cloud Drive, Eden Prairie, MN 55344
Awards and incentives.

Junkin Safety Appliance Co., Inc., 3121 Millers Lane, Louisville, KY 40216
Interlocking barrier gate guard for power presses, safety shields for grinders, stretcher cases and stretchers.

Justrite Mfg. Co., 2061 N. Southport Ave., Chicago, IL 60614
Safety cans, bench cans, plunger cans. Oily waste cans. Electric lanterns and flashlights for use in hazardous areas.

Kawecki Berylco Industries, Inc., Box 1462, Reading, PA 19603
Non-sparking tools.

Kay Laboratories, Kwik-Kare Div., Box 696, Moberly, MO 65270
First aid.

The Kelch Corp., Tri Tix Div., 6411 W. Mequon Rd., Mequon, WI 53092
Traffic safety devices.

Kelley Technical Coatings, Inc., 1445 S. 15th St., Louisville, KY 40210
Non-skid floor coatings and safety treads.

Klein Tools, Inc., 7200 McCormick, Chicago, IL 60645
Safety tools.

Knapp Safety Shoes, One Knapp Centre, Brockton, MA 02401
Safety shoes.

Koehler Mfg. Co., 123 Felton St., Marborough, MA 01752
Safety lighting.

Lab-Line Instruments, Inc., 15th & Bloomingdale Aves., Melrose Park, IL 60160
Explosion-proof refrigerators and freezers.

Lab Safety Supply Co., 10 S. Locust St., Janesville, WI 53545
Laboratory safety equipment.

La Crosse Rubber Mills, Indian Hill, La Crosse, WI 54601
Water-proof industrial footwear.

Lear Siegler, Inc., Signal Div., 1370 Esperanza, Los Angeles, CA 90023
Traffic safety equipment.

Lectric Lites Co., 2504 W. Vickery St., Ft. Worth, TX 76102
Barricade flasher lights and traffic signs.

Legible Signs, Inc., 2214 Nimtz Rd., Rockford, IL 61110
Safety signs.

Lehigh Safety Shoe Co., 1100 E. Main St., Endicott, NY 13760
Leather and rubber safety footwear including conductive and electrical hazard shoes.

Leisure Sports Sales & Marketing, Box 1125, Hammond, LA 70401
Heat stress beverage.

Lensclean, Inc., 31 Styertowne Rd., Clifton, NJ 07012
Lens cleaning products.

Life Saver Industries, Inc., 6210 Wilshire Blvd., Los Angeles, CA 90048
Vehicle safety device.

Life Support Equipment Corp., 6 Gill St., Woburn, MA 01801
Pulmonary function analyzer.

Lif-O-Gen. Div., U.S. Divers, Woods Rd., Cambridge, MD 21613
Portable oxygen units.

Lind Engineering, Inc., 4432 N. Kedzie, Chicago 60625
Press guards.

Lion Uniform/Janesville Apparel, 2735 Kearns Ave., Dayton, OH 45414
Protective clothing and gloves.

Louisville Ladder Co., 1163 Algonquin Pkwy., Louisville, KY 40207
Fiberglass and aluminum steps, platforms, extension trestles, aluminum planks and stages, steel and warehouse ladders.

Julian A. McDermott Corp., 1639 Stephen St., Ridgewood, Brooklyn, NY 11227
Warning and safety lighting for municipal, industrial and utility use.

McGraw-Hill/ICPE, 4530 W. 77th, Minneapolis, MN 55435
Emergency medical training.

Machinery Center, Inc., 1201 S. 6th St. W., Box 964, Salt Lake City, UT 84110
Sala safety block.

Mack Products, Box 572, Edgewater Branch, Cleveland, OH 44107
Eye protection.

Mada Medical Products, Inc., 98 Somerset St., Garfield, NJ 07026
Emergency oxygen units.

Magid Glove Mfg. Co., Inc., 2040 N. Kolmar, Chicago, IL 60639
Industrial gloves.

Maico Hearing Instruments, 7375 Bush Lake Rd., Minneapolis, MN 55435
Hearing protection equipment.

Marathon Rubber Products, 510 Sherman St., Wausau, WI 54401
Industrial rainwear.

Marion Health and Safety, Inc., 9233 Ward Pkwy., Kansas City, MO 64114
Personal protective products.

Marlin Industrial Div., 100 Kenna Dr., North Hartford, CT 06473
Employee communications items.

Mar-Mac Mfg. Co., Box 278, McBee, SC 29101
Safety vests and disposable clothing.

Mast Development Co., 2212 E. 12th St., Davenport, IA 52803
Portable monitors.

A. J. Masuen Co., 11 Central Ave., N.W., Le Mars, IA 51031
First aid supplies.

MDA Scientific, Inc., 808 Busse Hwy., Park Ridge, IL 60068
Personal and area monitoring instrumentation.

MDO, Inc., 8 B 320 South St., Morristown, NJ 07960
Mobile health detection.

Media Arts, Inc., 6009 Richmond, Houston, TX 77057
Audio-visuals.

Medical Associates, Int'l, Box 123, Topeka, KS 66601
Emergency medical treatment.

Medique Products, 8050 N. Lawndale, Skokie, IL 60076
Industrial pre-packaged medications.

The Mentholatum Co., 1360 Niagara St., Buffalo, NY 14213
Dermatitis prevention.

Meyer Industries, Inc., Box 114, Red Wing, MN 55066
Safety products for the protection of persons while climbing.

Mine Safety Appliances Co., 600 Penn Center Blvd., Pittsburgh, PA 15235
Complete line of safety equipment for industry and mining.

MOPECO Div., General Cable Corp., 5600 W. 88th Ave., Westminster, CO 80030
Portable ventilating and heating equipment.

John Nageldinger & Son, Inc., 168 Spruce St., Westbury, NY 11590
Emergency oxygen.

National Draeger, Inc., 401 Parkway Drive, Pittsburgh, PA 15205.
Gas detection.

National Fire Hose Corp., 516 E. Oaks St., Compton, CA 90224
Fire hose specialties for industrial fire departments.

National Loss Control Service Corp., Long Gove, IL 60049
Consultation services.

National Mine Service Co., 4900/600 Grant St., Pittsburgh, PA 15219
Drager gas detectors.

National Patent Development Corp., Box 2063, Melville, NY 11746.
Health care products.

National Safety Enterprises, Inc., 18 East Main St., Malone, NY 12953
Industrial rainwear.

Neese Industries, Inc., Box 628, Gonzales, LA 70737
Personal protective clothing.

Newco Mfg. Co., Inc., 13531 Wyandotte St., Kansas City, MO 64145
Linemen's safety equipment.

Nilfisk of America, Inc., 201 King Manor Drive, King of Prussia, PA 19406
Industrial vacuum cleaners.

North American Signal Co., 2700 N. Pulaski Rd., Chicago, IL 60639
Emergency warning lights.

Northeast Advertising, 6 Benson Rd., Oxford, CT 06483
Safety awards and first-aid materials.

Norton Co., Safety Products Div., 2000 Plainfield Pike, Cranston, RI 02920
Personal protective equipment.

Nutheme Co., 2634 Delta Lane, Elk Grove Village, IL 60007
Illustrated safety signs.

Occupational Hazards, 614 Superior Ave. W., Cleveland, OH 44113
Occupational Hazards Magazine.

On Gard Industrial Footwear, Inc., 10513 United Pkwy., Schiller Park, IL 60176
Safety shoes.

Onox, Inc., 240 Hamilton Ave., Palo Alto, CA 94301
Foot protective products.

Optac W. Weltin, Senefelderstr, 17, Rodermark, West Germany, D-6074.
Noise control and respiratory protection.

Osborn Mfg. Co., 960 N. Lake St., Warsaw, IN 46580
Safety pliers, lockout devices, mufflers and stretcher cases.

Oxequip Health Industries, 12601 S. Springfield Ave., Chicago, IL 60658
Resuscitation equipment.

Pac-Kit Safety Equipment Co., 100 Pearl St., Norwalk, CT 06850
First aid kits and supplies.

Parker Pen Co., 219 E. Court St., Janesville, WI 53545
Incentive items.

Patent Scaffolding Co., 2100 S. Kilbourn, Chicago, IL 60623
Aluminum scaffolding, rolling, and wood and aluminum ladders.

Pedley-Knowles & Co., 533 Second St., San Francisco, CA 94107
Safety and work nets of manila rope and plastic.

Peltor AB, Kvarnliden, 2, Gnosjo, 330 30, Sweden
Health testing services.

Pioneer Industrial Gloves, 1831 Olive St., St. Louis, MO 63103
Industrial gloves.

The Positive Safety Mfg. Co., 34990 Vokes Dr., Eastlake, OH 44094
Power press safety devices.

Professional Health Services, Inc., 83 S. Eagle Rd., Havertown, PA 19083
Mobile health testing programs.

Proctectoseal Co., 225 Foster Ave., Bensenville, IL 60106
Safety containers for the handling, storing and dispensing of flammable liquids.

Pro-Tek Industrial Eyewear, Box 35000, Louisville, KY 40232
Safety eyeglasses.

Protexall Co., P.O. Box 307, Green Lake, WI 54941
Clothing.

Pulmosan Safety Equipment Corp., 30-48 Linden Pl., Flushing, NY 11354
Respirators, eye protection, helmets, protective clothing, asbestos and leather gloves, safety glasses, first aid kits, and face shields.

Pyrotronics, Div. Baker Industries, 8 Ridgedale Ave., Cedar Knolls, NJ 07927
Fire and smoke detection and alarm systems.

Quest Electronics, 510 Worthington St., Oconomowoc, WI 53066
Sound measuring instrumentation.

Racal Airstream, Inc., 5 Research Pl., Rockville, MD 20850
Anti-dust helmets.

Racine Glove Co., Inc., Box 368, Rio, WI 53960
Safety gloves and apparel for industry and fire protection, safety specialty products.

Radiator Specialty Co., 1400 W. Independence Blvd., Charlotte, NC 28201
Traffic guides, cones, lights, flags.

Rainfair, Inc., 1501 Albert St., Racine, WI 53401
Wet weather and safety clothing.

Rajowalt Co., Inc./Camelia Mfg. Co., Ltd., Atwood, IN 46502
First aid supplies.

Ranger Rubber Co., 1100 East Main St., Endicott, NY 13760
Industrial rubber boots.

Ratcliff Hoist Co., 1655 Old County Rd., San Carlos, CA 94070
Safety hoists and load binders.

Record Industrial Co., 1020 8th Ave., King of Prussia, PA 19406
Industrial safety shoes, work clothing and work gloves.

Red Kap Industries, 749 Massman Dr., Nashville, TN 37201
Industrial safety garments.

Reflexite Corp., 199 Whiting St., New Britain, CT 06051
Retroreflective traffic control products.

Remic Corp., 700 Beardsley Ave., Suite 7A, Elkhart, IN 46515.
Communications system.

J. C. Renfroe Sons, Inc., Box 4279, Jacksonville, FL 32201
Safety clamps for lifting steel.

Research Media, Inc., 14 Story St., Cambridge, MA 02138
Self instructional booklets.

Research & Trading Corp., 3103 N. Market St., Wilmington, DE 19802
Emergency escape device.

Roadmarker Div., Carson Mfg. Co., 2676 Bridgeway, P.O. Box 125, Sausalito, CA 94956
Traffic safety products.

Robar Protective Products, 2213 W. Glenwood Ave., Philadelphia, PA 19132
Protective clothing.

Robbins Aviation, Inc., 3817 Santa Fe Ave., Vernon, CA 90058
Compressed respiratory air purification.

Rockford I. C. Webb, Inc., 301 N. Madison St., Rockford, IL 61110
Noise resistant ear protectors.

Rose Mfg. Co., 2775 S. Vallejo St., Englewood, CO 80110
Automotive seat belts, industrial safety belts, lanyards, net and ladder safety devices.

Safety, Inc., Box 400, Exeter, NH 03833
Folding wheel chocks.

Safety First Industries, Inc., 4900 Campbell Rd., Willoughby, OH 44094
Personal protective equipment.

Safety First Shoes, Inc., 9th and Greenleaf Sts., Allentown, PA 18105
Safety shoes for industry, railroad, and military use.

Safe-T-Way, Div., Cooper Industries, Inc., 250 Railroad St., Canfield, OH 44406
Safety storage cans and containers.

Safety & Industrial Net Co., 23 Edgerton St., East Hampton, CT 06424
Safety nets.

The Safety Journal, Anderson, SC 29621
Safety publication.

Safe-Walk, Inc., Box 212, Leola, PA 17540
Safety floor plate.

Safety Product News, One West Olney Ave., Philadelphia, PA 19120
Safety publications.

Sa-So, Inc., 1185 108th St., Grand Prairie, TX 75050
Safety signs, fire extinguishers.

Schuberth Corp., 1510 Albon Rd., Holland, OH 43528
Safety hats and caps, face shields, accessories. Helmets, safety goggles, and wrap-around protective goggles.

Scott Aviation Div. A-T-O, 225 Erie St., Lancaster, NY 14086
Respirators, inhalators, and environmental protection equipment.

Seiberling Latex Products, 4500 S.E. 59th St., Oklahoma City, OK 73135
Industrial rubber gloves,

Sellstrom Mfg. Co., P.O. Box 355, Palatine, IL 60067
Eye and face protective equipment.

Seron Mfg. Co., 254 Republic Ave., Joliet, IL 60435
Eye glass guards.

Services & Materials Co., Inc., 13333 Britton Park Rd., Noblesville, IN 56060
Traffic safety products.

The Servus Rubber Co., 1136 Second St., Rock Island, IL 61201
Rubber footwear of all types.

Clyde A. Short Co., 4205 E. Dixon Blvd., Shelby, NC 28150
Safety awards.

Signal Press, 1730 Chicago Ave., Evanston, IL 60201
Alcohol education materials.

Silicone Paper Co. of America, 100 Bickford St., Rochester, NY 14606
Lens cleaning products.

Simpson Electric Co., 853 Dundee Ave., Elgin, IL 60120
Sound level meters and dosimeters.

Singer Safety Products, 444 N. Lake Shore Dr., Chicago, IL 60611
Gloves, portable welding screens.

Anatole J. Sipin Co., 425 Park Ave. S., New York, NY 10016
Air sampling devices.

SKC, Inc., R.D. #1, 395 Valley View Rd., Eighty-Four, PA 15332
Air sampling instrumentation.

Smith System, 3235 Hancock St., San Diego, CA 92110
Driver training.

Smokeless Tobacco Council, 2066 E. Main St., Peekskill, NY 10566
Safety posters.

Speakman Co., 301 E. 30th St., Wilmington, DE 19899
Emergency eyewash and showers.

Standard Safety Equipment Co., 431 N. Quentin Rd., Palatine, IL 60067
Acid and chemically resistant clothing.

Sta-Put Enterprises, Inc., 201 Willow St., Massapequa Park, NY 11762
Wheel chocks.

Statitrol Corp., 140 S. Union Blvd., Lakewood, CO 80228
Smoke detectors.

Steel Grip Safety Apparel Co., Inc., 700 Garfield St., Danville, IL 60832
Hand and body protection.

Stephenson Industries, Inc., Box 1000, Farmingdale, NJ 07727
Resuscitators.

Stewart Oxygen Service, 13291 Northend Ave., Oak Park, MI 48237
Emergency oxygen.

Stokely-Van Camp, Inc., 941 N. Meridian St., Indianapolis, IN 46206
Gatorade thirst quencher.

Stonehouse Signs, Inc., 5550 W. 60th St., Arvada, CO 80002
Accident prevention signs and tags.

Sugar Beet Products Co., 302 Waller St., Saginaw, MI 48605
Industrial skin cleaners.

Super Vacuum Mfg. Co., 1202 Madison Ave., Loveland, CO 80537
Electric exhaust fans.

Surety Rubber Co., North High St., Box 97, Carrollton, OH 44615
Safety apparel, gloves, sleeves, aprons, and specialized protective equipment.

Surty Mfg. Co., Route 3, Gleason, WI 54935
Press guards.

Survivair, Div. of U.S. Divers Co., 3323 W. Warner Ave., Santa Ana, CA 92702
Self-contained bearing equipment. Wet pick-up vacuum unit. Voice amplifiers.

Synthetic Surfaces, Inc., 1566 W. Mason, Green Bay, WI 54303
Changeable safety signs.

3M Company, 3M Center, St. Paul, MN 55101
Face masks, personal environment systems, static eliminators, projectors.

Tasco Corporation, 22 Almeida Ave., E. Providence, RI 02914
Personal hearing protectors.

Teledyne Big Beam, 290 E. Prairie St., Crystal Lake, IL 60014
Lighting.

Titmus Optical Co., Inc., 1015 Commerce St., St. Petersburg, VA 23803
Safety frames, safety lenses and vision tester.

Toledo Pressed Steel Co., 397 Phillips Ave., Toledo, OH 43612
Highway safety products.

Tonemaster Mfg. co., 7807 N. Pioneer Lane, Peoria, IL 61614
Back-up alarms and specialized alarm specials.

Tracor, Inc., 6500 Tracor Lane, Austin, TX 78721
Hearing protection and testing equipment.

Underwriters' Laboratories, Inc., 207 E. Ohio St., Chicago, IL 60611
An independent testing organization for public safety.

Union Engineering Corp., W. Main St., South Hadley, MA 01075
Blow guns.

Uniroyal, Inc., 58 Maple St., Naugatuck, CT 06770
Safety footwear.

United Health Systems, Inc., 194-A Skokie Valley Rd., Highland Park, IL 60035
Mobile health testing.

U.S. Forgecraft Corp., Box 387, Fort Smith, AR 72901
Safety hardware.

United States Safety Service Co., 1535 Walnut St., Kansas City, MO 64108
Industrial eyewear and hearing protection.

U.S. Mat & Rubber Co., Inc., 93 Pleasant St., Brockton, MA 02401
Floor matting.

U.S. Safety Trolley Corp., 1070 Banksville Rd., Pittsburgh, PA 15216
Safety trolley.

Uvex Winter Optical, Inc., 232 W. Exchange St., Providence, RI 02903
Industrial eye protection.

Vidaro Corp., 333 Martinel Dr., Kent, OH 44240
Work clothing.

Vulcan Industrial Packaging, Ltd., 15 Bethridge Rd., Rexdale, Ontario M 9W 1M6.
Safety containers.

Warning Lites of Illinois, Inc., 844 Kay Ave., Addison, IL 60101
Highway warning devices.

R. D. Werner Co., Box 580, Greenville, PA 16125
Safety ladders.

Western Drinking Fountains, Inc., Glen Riddle, PA 19037
Eye wash fountains and drench showers.

Westex, Inc., 4580 N. Elston Ave., Chicago, IL 60630
Fire resistant fabrics.

Wheeler Protective Apparel, Inc., 224 W. Huron St., Chicago, IL 60610
Industrial safety apparel.

Whelen Engineering Co., Inc., 3 Winter St., Deep River, CT 06417
Emergency and wiring lights, flashers, and beacons.

White-Haines Optical Co., 82 N. High St., Columbus, OH 43216
Safety eyewear.

Williams Jewelry and Mfg. Co., 3152 Morris St. N., St. Petersburg, FL 33713
Safety plaques, trophies, awards, emblems, badges, and incentives.

The Wilson Sales Co., 732 N. San Gabriel Blvd., Rosemead, CA 91770
Welding curtains.

Wolverine World Wide, 209 E. Fifth St., Reed City, MI 49677
Hand and head protection.

Work Area Protection Corp., 712 S. Westgate Dr., Addison, IL 60101
Traffic equipment.

Work Glove Manufacturers Association, 547 N. Milwaukee Ave., Libertyville, IL 60048
Hand protection information.

Worklon, Inc., 63 New York Ave., Huntington, NY 11743
Special purpose clothing—acid-resistant, lint-free, static-free and fire-resistant.

Zee Medical Products Co., Inc., 16641 Hale Ave., Irvine, CA 92705
First aid kits and supplies.

EDUCATIONAL EXHIBITORS

American Conference of Government Industrial Hygienists, Box 1937, Cincinnati, OH 45201
Information on the publications of ACGIH.

American Industrial Hygiene Association, 66 S. Miller Rd., Akron, OH 44313
Monthly journal.

American National Red Cross, 18th & D Sts., N.W., Washington, DC 20006
First aid.

Chicago Police Department, 54 W. Hubbard St., Chicago, IL 60610
Traffic safety.

Conference of State and Local Safety Organizations, 444 N. Michigan Ave., Chicago, IL 60611
Information on location and services offered by state and local safety councils.

International Hazard Control Manager Certification Board, Box 50101, Washington, DC
Information on supervisor certification.

Medic Alert Foundation, Intl., 1000 N. Palm, Turlock, CA 95380
Information on the Medic Alert Program.

National Institute for Occupational Safety & Health, 4676 Columbia Pkwy., Cincinnati, OH 45226
Information about NIOSH activities.

National On-Site Consultation Program, 160 N. LaSalle St., Rm. 318, Chicago, IL 60601
On-site consultation.

National Safety Management Society, 6060 Duke St., Alexandria, VA 22304
Information about society activities.

System Safety Society, IIT Research Institute, Chicago, IL 60616
Society information.

United States Coast Guard, 2100 2nd St., S.W., Washington, DC 20590
Boating safety.

Occupational Safety and Health Administration, U.S. Dept. of Labor, Washington, DC 20210
OSHA.

National Safety Council

A Membership Organization Dedicated to Protecting Life and Promoting Health

March 21, 2001

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To Whom It May Concern:

The attached records are kept and maintained in the regular course of business of the National Safety Council, and it is the regular course of business of the National Safety Council to keep and maintain the attached records.

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National Safety Council, Chicago, IL.

Respectfully,

Robert J. Marecek

Robert J. Marecek
Manager, Library

Marilyn P. Pettersen

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MARILYN P. PETTERSEN
Notary Public, State of Illinois
My Commission Expires 10/26/03