

CUSTOMER PROFILE

Date 9-27-76

Customer Name E. J. Bartells Contact Dan Avey - Renton

Headquarters Portland, Oregon

Plant Location(s) Portland; Renton & Spokane, Wash; Salt Lake City

Primary Market Distributor - (some fabricating)

End User Market Refineries, Shipyards, Utilities



1975 Total \$ Purchases from all Sources \$ 317,000

RMIPCO \$ 297,000 Amatex \$ Asberit \$
 Southern \$ Nippon \$ ^{J/M}~~Other~~ \$ 20,000

1975 TOTAL PURCHASES (Pounds)

(According to A.T.I. Product Classification)

	<u>RMIPCO</u>	<u>Southern</u>	<u>Amatex</u>	<u>Nippon</u>	<u>Asberit</u>	<u>J/M</u> <u>Other</u>
Roving	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Lap	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Cable Filler	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Yarn, Non-Met.	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Yarn, Metallic	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Cloth, Asb/Glass	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Cloth, Under 1½ lbs.	<u>9,000^①</u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Cloth, Over 1½ lbs.	<u>40,000</u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Cloth, Metallic	<u>5,000</u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Tape, .010"-.025"	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Tape, 1/32" & heavier	<u>50,000</u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Tubing - Woven & Braided	<u>2,000</u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Rope & Wick	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u>18,000</u>

Notes or Comments:

- ① 9,000 lbs = \$36,000 of NOVATEX cloth.
- ② Long-time J/M textile distributor. We took over when J/M went out of textile business.