

Monsanto

Letter H 1

Letter sent out over

period 12-20-71 to 1/72

and in Feb. 1972

MONSANTO INDUSTRIAL CHEMICALS CO.
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone: (314) 694-1000

We are writing to advise you that Monsanto has adopted certain restrictive policies with respect to its further sale and delivery of all polychlorinated biphenyl (PCB's) products used as dielectric fluids in transformers and capacitors including but not limited to those sold under tradenames such as Aroclor[®], Inerteen[®], Pyranol[®], and under the generic term askarel.

Effective 15 January 1972 Monsanto will sell and deliver these products only to manufacturers of transformers or capacitors who have entered into agreement to indemnify and hold harmless Monsanto in the use of these products, and whose financial responsibility makes such agreements meaningful in Monsanto's opinion. Two copies of such an agreement are attached.

As we have previously advised you, studies indicate PCB's may be accumulating in the environment. In some instances, PCB's have been found in food or in the food chain. Because of Monsanto's concern over this problem, we are discontinuing sales of PCB's in all applications except as dielectric fluids for use in transformers and capacitors.

If you have any questions or if you wish to meet with representatives of Monsanto management relative to this agreement, please telephone (314) 694-2455, or write directly to Mr. H. S. Bergen, Monsanto Company, P. O. Box 14617, St. Louis, Missouri 63178. Otherwise, please have the attached two copies of the hold harmless

Page 2

agreement signed on behalf of your company by an authorized officer and return one fully signed copy to Monsanto. If we do not receive a signed copy of the agreement in the form attached by 15 January, it may not be possible to sell further quantities of these products to your company.

We sincerely regret any hardships that this decision may cause you but it is taken in an effort to continue to make available these products for critical electrical applications.

Very truly yours,

A handwritten signature in dark ink, appearing to read "Howard S. Bergen". The signature is fluid and cursive, written over the typed name.

Howard Bergen, Director
Specialty Products Group
Monsanto Industrial Chemical Co.

/jfe

Enclosures

Monsanto

MONSANTO INDUSTRIAL CHEMICALS CO.
800 N. Lindbergh Boulevard
St. Louis, Missouri 63168
Phone: (314) 694-1000

12/21/71

Approved for financial responsibility

We are writing to advise you that Monsanto has adopted certain restrictive policies with respect to its further sale and delivery of all polychlorinated biphenyl (PCB's) products used as dielectric fluids in transformers and capacitors including but not limited to those sold under tradenames such as Aroclor[®], Inerteen[®], Pyranol[®], and under the generic term askarel.

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a unit of Monsanto Company

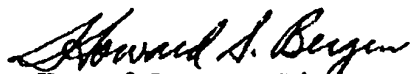
MCL001251

Page 2

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Very truly yours,

A handwritten signature in cursive script, reading "Howard S. Bergen".

Howard Bergen, Director
Specialty Products Group
Monsanto Industrial Chemical Co.

/jif

Enclosures

Monsanto

MONSANTO INDUSTRIAL CHEMICALS CO.
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone: (314) 694-1000

SPECIAL UNDERTAKING BY PURCHASERS OF POLYCHLORINATED BIPHENYLS

Monsanto Company ("Monsanto") manufactures certain polychlorinated biphenyl products ("PCB's") which _____ ("Buyer") desires to purchase. While Buyer desires to purchase PCB's because of certain desirable flame resistant and insulator properties, Buyer acknowledges that it is aware and has been advised by Monsanto that PCB's tend to persist in the environment; that care is required in their handling, possession, use and disposition; that tolerance limits have been or are being established for PCB's in various food products.

Monsanto has therefore adopted certain restrictive policies with respect to its further production, sale and delivery of PCB's, including the receipt of undertakings from its customers as set forth below, and Buyer is willing to agree to such undertakings with respect to sales and/or deliveries of PCB's by Monsanto to Buyer.

Accordingly, Buyer hereby covenants and agrees that, with respect to any and all PCB's sold or delivered by or on behalf of Monsanto to Buyer on or after the date hereof and in consideration of any such sale or delivery, Buyer shall defend, indemnify and hold harmless Monsanto, its present, past and future directors, officers, employees and agents, from and against any and all liabilities, claims, damages, penalties, actions, suits, losses, costs and expenses arising out of or in connection with the receipt, purchase, possession, handling, use, sale or disposition of such PCB's by, through or under Buyer, whether alone or in combination with other substances, including, without implied limitation, any contamination of or adverse effect on humans, marine and wildlife, food, animal feed or the environment by reason of such PCB's.

a unit of Monsanto Company

All existing contracts for the sale of PCB's by Monsanto to Buyer are hereby amended to contain the provisions set forth above.

Nothing herein shall create or imply any duty or obligation of Monsanto to sell or deliver any PCB's to Buyer. No conditions, understandings or agreements purporting to modify or vary the terms hereof shall be binding unless hereafter made in writing specifically referring to this agreement and signed by the party to be bound and no modification or variance of the above undertaking shall be effected by the acknowledgment or acceptance of any sale document, purchase order, shipping instruction or other forms containing terms or conditions at variance herewith.

(Buyer)

MONSANTO COMPANY

BY: _____

BY: _____

TITLE: _____

DATE: _____

LETTER TO RESPONSIBLE CUSTOMERS - LETTER NO. 1

	<u>Sent (Date)</u>
Mr. Richard Labrecque General Manager, Manufacturing Moloney Electric Company 5390 Bircher Boulevard St. Louis, Missouri 63120	<i>8/17</i> <i>8/21</i>
Mr. J. L. Grim General Manager Transformer & Rectifier Division I-T-E Imperial 601 East Erie Avenue Philadelphia, Pennsylvania 19134	<i>8/17</i> <i>8/21</i>
Mr. Ray Clark Plant Manager, Electric Components Northwest Industries 902 Crescent Avenue Bridgeport, Connecticut	<i>8/17</i> <i>8/21</i>
Mr. Elmer Hammer Manager, Engineering McGraw-Edison 2201 12th Avenue South Milwaukee, Wisconsin 53172	<i>8/17</i> <i>8/21</i>
Mr. John Hutzler Acrovox 724 Belleville Avenue New Bedford, Massachusetts 02741	<i>8/2</i>
Mr. Fred A. Windover Attorney Sprague Electric 87 Marshall Street North Adams, Massachusetts	<i>8/21</i>
Mr. Duane M. Blough Vice President General Manager Cornell Dubilier 1605 Rodney French Boulevard New Bedford, Massachusetts 02741	<i>8/21</i>

1 21
Allis Chalmers
Columbus & Preble Avenue
Pittsburgh, Pennsylvania 15233

Attn: Mr. William F. Dripps
Chief Engineer

P. R. Mallory
3029 East Washington Avenue
Indianapolis, Indiana 46201

Attn: Mr. Wayne Etter
Group Vice President

Federal Pacific
1200 Piper Drive
Milpitas, California 95035

Attn: Mr. E. Reback

Kuhlman
101 Kuhlman Boulevard
Versailles, Kentucky 40383
Attn: Mr. C. Meyer
*Removed
see T.L.G.
12/21/71
sent
letter #2*

Sangamo Electric Company
9 Rockingham Road
Greenville, S.C. 29606

Attn: Mr. Jules Hydrick
Vice President

Schiff, Hardin, Waite - *lawyers*
Dorschel and Britton *for Sangamo*
213 South LaSalle *electric*
Chicago, Illinois 60604

Attn: Mr. Dean Cameron

LETTER TO RESPONSIBLE CUSTOMERS - LETTER NO. 1

Sent (Date)

12/20, 21 1971

Mr. Richard Labrecque
General Manager, Manufacturing
Moloney Electric Company
5390 Birchier Boulevard
St. Louis, Missouri 63120

Mr. J. L. Grin
General Manager
Transformer & Rectifier Division
I-T-E Imperial
601 East Erie Avenue
Philadelphia, Pennsylvania 19134

✓ Mr. Ray Clark
Plant Manager, Electric Components
Northwest Industries
902 Crescent Avenue
Bridgeport, Connecticut

Mr. Elmer Hammer
Manager, Engineering
McGraw-Edison
2201 12th Avenue
South Milwaukee, Wisconsin 53172

✓ Mr. John Hutzler
Aerovox
724 Belleville Avenue
New Bedford, Massachusetts 02741

change to 12/21

✓ Mr. Fred A. Windover
Attorney
Sprague Electric
87 Marshall Street
North Adams, Massachusetts

✓ Mr. Duane M. Blough
Vice President
General Manager
Cornell Dubilier
1605 Rodney French Boulevard
New Bedford, Massachusetts 02741

Attn: Mr. William F. Dripps
Chief Engineer
Columbus & Penna Avenue
Pittsburgh, Pennsylvania 15233

Attn: Mr. William F. Dripps
Chief Engineer

✓ P. R. Mallory
3029 East Washington Avenue
Indianapolis, Indiana 46261

✓ Attn: Mr. Wayne Elmer
Group Vice President

✓ Federal Pacific
1200 Piper Drive
Milpitas, California 95035

Attn: Mr. E. Reback

Kuhlman
101 Kuhlman Boulevard
Versailles, Kentucky 40383

changed to H # 2

Attn: Mr. C. Meyer

✓ Sangamo Electric Company
9 Rockingham Road
Greenville, S. C. 29606

Attn: Mr. Jules Hydrick
Vice President

/ Schiff, Hardin, Waite
Dorschel and Britton
213 South LaSalle
Chicago, Illinois 60604

Attn: Mr. Dean Cameron

Office of the President
✓ Axel Electronics
134-20 Jamaica Avenue
Jamaica, New York 11418

letter # 2

Office of the President
Jard Company
P.O. Box 116
Bennington, Vermont 05201

Office of the President
✓ Capacitor Specialists Company
P.O. Box 2052 Del Dios Highway
Escondido, California 92025

Office of the President
Nytrenics Inc.
Orange Street
Darlington, S.C. 29532

Office of the President
Electrical Utilities
2427 St. Vincent Avenue
La Salle, Illinois 61301

Office of the President
Plastic Capacitors
2620 N. Clybourn
Chicago, Illinois 60641

Office of the President
Filttron Company
131-15 Fowles Avenue
Flushing, New York 11395

Office of the President
The Polier Company
1950 Sheridan Road
N. Chicago, Illinois

Office of the President
Gudeman Company
340 West Huron Street
Chicago, Illinois 60610

Office of the President
Tobe Deutschman
550 Turnpike
Canton, Maine 04921

Office of the President
High Energy Inc.
Malvern Industrial Park
Malvern, Pennsylvania 19355

Office of the President
Western Electric
Hawthorne Works
Chicago, Illinois 60623

Office of the President
R. L. Electronics
Oceanside LI, New York 11572

Office of the President
York Electric
104 E. 4th Street
Brooklyn, New York 11211

Office of the President
Condenser Products
P. O. Box 997
Highway 41 South
Brooksville, Florida 33512

Office of the President
American Electric
116-18 11th Avenue
College Point, New York 11355

Letter #2

Office of the President
H.N. Porter
1777 Industrial Way
Belmont, California 94601

Office of the President
Baell Engineering Co., Inc.
253 North Fourth Street
Lebanon, Pennsylvania 17042

Office of the President
Research Cottrell Inc.
P.O. Box 750
Bound Brook, New Jersey 08806

Office of the President
Eriez Manufacturing Company
Ashbury Road at Airport
Erie, Pennsylvania 16512

Office of the President
Sierra Transformer
16625 Norwalk Boulevard
Cerritos, California 90701

Office of the President
Esco Manufacturing Company
P.O. Box 1939
Greenville, Texas 75401

Office of the President
Spokane Transformer
No. 708 Cook
Spokane, Washington 99202

Office of the President
Espy Manufacturing & Electric
Corporation
Congress & Ballston Avenue
Saratoga Springs, New York
12866

Office of the President
Turner Electric Works
1020 East 8th Street
Jacksonville, Florida 32206

Office of the President
Hevi-Duty Electric
Division of Sola Basic Industries
P.O. Box 266
Goldsboro, N.C. 27530

Office of the President
R.E. Uptegraff
Scottdale, Pennsylvania 15088

Office of the President
Niagara Transformer Corporation
P.O. Box 711
Buffalo, New York 14225

Office of the President
Vantran Electric Corporation
1505 Van Tran Avenue
Route 40
Vandalia, Illinois 62471

Trans. Manufacturers 12/20/71

LJB

Office of the President
Niagara Transformer
1747 Dale Road
Buffalo, New York

CS

LETTER TO RESPONSIBLE CUSTOMERS - LETTER NO. 1

Sent (Date)

Mr. Richard Labrecque
General Manager, Manufacturing
Moloney Electric Company
5390 Birchier Boulevard
St. Louis, Missouri 63120

Mr. J. L. Grim
General Manager
Transformer & Rectifier Division
I-T-E Imperial
601 East Erie Avenue
Philadelphia, Pennsylvania 19134

✓ Mr. Ray Clark
Plant Manager, Electric Components
Northwest Industries
902 Crescent Avenue
Bridgeport, Connecticut

Mr. Elmer Hammer
Manager, Engineering
McGraw-Edison
2201 12th Avenue
South Milwaukee, Wisconsin 53172

✓ Mr. John Hutzler
Aerovox
724 Belleville Avenue
New Bedford, Massachusetts 02741

changed to 11/11/72

✓ Mr. Fred A. Windover
Attorney
Sprague Electric
87 Marshall Street
North Adams, Massachusetts

✓ Mr. Duane M. Blough
Vice President
General Manager
Cornell Dubilier
1605 Rodney French Boulevard
New Bedford, Massachusetts 02741

Columbus & Preble Avenue
Pittsburgh, Pennsylvania 15233

Attn: Mr. William F. Dripps
Chief Engineer

P. R. Mallory
3029 East Washington Avenue
Indianapolis, Indiana 46201

✓ Attn: Mr. Wayne Euer
Group Vice President

✓ Federal Pacific
1200 Piper Drive
Milpitas, California 95035

Attn: Mr. E. Reback

Kuhlman
101 Kuhlman Boulevard
Versailles, Kentucky 40383

Attn: Mr. C. Meyer

✓ Sangamo Electric Company
9 Rockingham Road
Greenville, S.C. 29606

Attn: Mr. Jules Hydrick
Vice President

/ Schiff, Hardin, Waite - *See you*
Dorschel and Britton *See you*
213 South LaSalle *See you*
Chicago, Illinois 60604

Attn: Mr. Dean Cameron

changed to Htr #2

Office of the President
Axel Electronics
134-20 Jamaica Avenue
Jamaica, New York 11418

letter # 2

Office of the President
Jard Company
P.O. Box 650
Bennington, Vermont 05201

Office of the President
Capacitor Specialists Company
P.O. Box 2052 Del Dios Highway
Escondido, California 92025

Office of the President
Nytronics Inc.
Orange Street
Darlington, S.C. 29532

Office of the President
Electrical Utilities
2427 St. Vincent Avenue
La Salle, Illinois 61301

Office of the President
Plastic Capacitors
2620 N. Clybourn
Chicago, Illinois 60614

Office of the President
Filtron Company
131-15 Fowles Avenue
Flushing, New York 11395

Office of the President
The Potter Company
1950 Sheridan Road
N. Chicago, Illinois

Office of the President
Gudeman Company
340 West Huron Street
Chicago, Illinois 60610

Office of the President
Tobe Deutschman
550 Turnpike
Canton, Maine 02021

Office of the President
High Energy Inc.
Malvern Industrial Park
Malvern, Pennsylvania 19355

Office of the President
Western Electric
Hawthorne Works
Chicago, Illinois 60623

Office of the President
R.F. Interonics
Oceanside LI, New York 11572

Office of the President
York Electric
104 S. 4th Street
Brooklyn, New York 11211

Office of the President
Condenser Products
P. O. Box 997
Highway 41 South
Brooksville, Florida 33512

Office of the President
American Rectifier
915-15 15th Avenue
College Point, New York 11358

Letter #2

H. K. Porter
1777 Industrial Way
Belmont, California 94008

Office of the President
Buell Engineering Co., Inc.
253 North Fourth Street
Lebanon, Pennsylvania 17042

Office of the President
Research Control Inc.
P.O. Box 750
Bound Brook, New Jersey 08806

Office of the President
Eriez Manufacturing Company
Asbury Road at Airport
Erie, Pennsylvania 16512

Office of the President
Sierra Transformer
16625 Norwalk Boulevard
Cerritos, California 90701

Office of the President
Esco Manufacturing Company
P.O. Box 1939
Greenville, Texas 75401

Office of the President
Spokane Transformer
No. 708 Cook
Spokane, Washington 99202

Office of the President
Espy Manufacturing & Electric
Corporation
Congress & Ballston Avenue
Saratoga Springs, New York
12866

Office of the President
Turner Electric Works
1020 East 5th Street
Jacksonville, Florida 32206

Office of the President
Hevi-Duty Electric
Division of Solz Basic Industries
P.O. Box 266
Goldsboro, N.C. 27530

Office of the President
R.E. Uptegraff
Scottdale, Pennsylvania 15483

Office of the President
Niagara Transformer Corporation
P.O. Box 733
Buffalo, New York 14225

Office of the President
Vantran Electric Corporation
1505 Van Tran Avenue
Route 40
Vandalia, Illinois 62471

Trans. Manufacturers 12/20/71

LJB

Office of the President
Niagara Transformer
1747 Dale Road
Buffalo, New York

Customer THE POTTER COMPANY

Address 1950 Sheridan Road

N. Chicago, Illinois

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) _____

1971 Sales Total Lbs. _____ \$ _____

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer R. F. INTERONICS

Address Oceanside, Long Island

New York 11572

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Printer 1254

1971 Sales Total Lbs. _____ \$ _____

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer AEROVOX

Address 724 Belleville Avenue

New Bedford, Mass. 02741

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Orator 1016, 1242, 1254

1971 Sales Total Lbs. 840,100 \$ 154,886

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer ALLIS CHALMERS
Address Columbus & Preble Avenue
Pittsburgh, Penna. 15233

Letter Sent #1 ☒ #2 ☐ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Section 70-30

1971 Sales Total Lbs. 496,700 \$ 92,883

Hold Harmless Letter Signed _____

Progress of Conversion

<u>Date</u>	<u>Action</u>
-------------	---------------

Customer AMERICAN RECTIFIER

Address 116-15 15th Avenue

College Point, New York 11358

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Pyral A13B3B

1971 Sales Total Lbs. 10,125 \$ 2,278

Hold Harmless Letter Signed _____

Progress of Conversion

<u>Date</u>	<u>Action</u>
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Customer AXEL ELECTRONICS

Address 134-20 Jamaica Avenue

Jamaica, N. Y. 11418

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Arco 1254

1971 Sales Total Lbs. 7,800 \$ 1769

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer BUELL ENGINEERING CO., INC.

Address 253 North Fourth Street

Lebanon, Pennsylvania 17042

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Inertion 70-30

1971 Sales Total Lbs. 80,206 \$ 17,098

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer CAPACITOR SPECIALISTS COMPANY

Address P. O. Box 2052 Del Dios Highway
Escondido, California 92025

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Arco 1242

Arco 1254

1971 Sales Total Lbs. 31,200 \$ 7,275

Hold Harmless Letter Signed _____

Progress of Conversion

<u>Date</u>	<u>Action</u>
-------------	---------------

Customer CONDENSER PRODUCTS
Address P. O. Box 997
Highway 41 South
Brooksville, Florida 33512

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Acetone 1242

1971 Sales Total Lbs. 600 \$ 104

Hold Harmless Letter Signed _____

Progress of Conversion

<u>Date</u>	<u>Action</u>
-------------	---------------

Customer CORNELL DUBILIER (FED. PACIFIC ELECT.)

Address 1605 Rodney French Boulevard
New Bedford, Mass. 02741

Letter Sent #1 ☒ #2 ☐ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) RECORDER 1016
1242
1254

1971 Sales Total Lbs. 1128,800 \$ 203,184

Hold Harmless Letter Signed _____

Progress of Conversion

<u>Date</u>	<u>Action</u>
-------------	---------------

Customer NORTHWEST INDUSTRIES (ELECT. COMPONENTS)

Address 902 Crescent Avenue
Bridgeport, Connecticut

Letter Sent #1 ☒ #2 ☐ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) ACCELER 1016

1242

1971 Sales Total Lbs. 113,000 \$ 203,000

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer ELECTRICAL UTILITIES

Address 2427 St. Vincent Avenue

LaSalle, Illinois 61301

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Proctor 1016

Proctor 1242

1971 Sales Total Lbs. 789,620 \$ 137,316

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer ERIEZ MANUFACTURING COMPANY

Address Asbury Road at Airport

Erie, Pennsylvania 16512

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Diagram A13638

1971 Sales Total Lbs. 24,300 \$ 5,468

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer ESCO MANUFACTURING COMPANY

Address P. O. Box 1039

Greenville, Texas 75401

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Inertia 40-30

1971 Sales Total Lbs. 29,656 \$ 6,376

Hold Harmless Letter Signed _____

Progress of Conversion

<u>Date</u>	<u>Action</u>
-------------	---------------

Customer ESPY MANUFACTURING & ELECTRIC CORP.

Address Congress & Ballston Avenue

Saratoga Springs, N. Y. 12866

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Order 1242

Division 70-30

Pyrex 11383B

1971 Sales Total Lbs. 149,314 \$ 31,474

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer FEDERAL PACIFIC

Address 1200 Piper Drive

Milpitas, California 95035

Letter Sent #1 ☒ #2 ☐ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Inertion 70-30

1971 Sales Total Lbs. 235,244 \$ 47,043 (Milpitas)
1,371,144 252,028 (Total Sales)

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer FILTRON COMPANY

Address 131-15 Fowles Avenue

Flushing, New York 11395

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Order 1254

1971 Sales Total Lbs. 46,800 \$ 10,624

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer GUDEXAN COMPANY

Address 340 West Huron Street

Chicago, Illinois 60610

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Order 1016 2,400 # \$ 545

Order 1242 7,200 1,635

Order 1254 (19,200) (3,926)

1971 Sales Total Lbs. (9,600) \$ (1,746)

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer HEVI-DUTY ELECTRIC
DIVISION OF SOLA BASIC INDUSTRIES
Address P. O. Box 268
Goldsboro, N. C. 27530

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Inventen 70-30
Inventen PPO

1971 Sales Total Lbs. 166,478 \$ 38,528

Hold Harmless Letter Signed _____

Progress of Conversion

<u>Date</u>	<u>Action</u>
-------------	---------------

Customer HIGH ENERGY INC.

Address Malvern Industrial Park

Malvern, Penna. 19355

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Order 1016

Order 1242

1971 Sales Total Lbs. 47,400 \$ 10,760

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer I-T-E IMPERIAL

Address 601 East Erie Avenue
Philadelphia, Pennsylvania 19134

Letter Sent #1 ☒ #2 ☐ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Intercon PPO

Intercon 70-30

1971 Sales Total Lbs. 1,988,522 \$ 364,596

Hold Harmless Letter Signed _____

Progress of Conversion

<u>Date</u>	<u>Action</u>
-------------	---------------

Customer JARD COMPANY

Address P. O. Box 650

Bennington, Vermont 05201

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Reactor 1016

Reactor 1342

1971 Sales Total Lbs. 379,800 \$ 78,619

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer KUHLMAN

Address 101 Kuhlman Boulevard

Versailles, Kentucky 40383

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Peppermint # 1363B (Sales for Kuhlman Co.
Exp'd Apr. 1975)

1971 Sales Total Lbs. 233,550 \$ 57,093

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer McGRAW-EDISON

Address 2201 12th Avenue

South Milwaukee, Wis. 53172

Letter Sent #1 ☒ #2 ☐ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Wair 1016, 1242, 1254
Quinton 75-25 Capacitor

1971 Sales Total Lbs. 733 640 \$ 132,083

Hold Harmless Letter Signed _____

Progress of Conversion

<u>Date</u>	<u>Action</u>
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Customer P. R. MALLORY

Address 3029 East Washington Avenue

Indianapolis, Indiana 46201

Letter Sent #1 ☒ #2 ☐ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Proctor 1016

Proctor 1242

1971 Sales Total Lbs. 703,918 \$ 220,545

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer MOLONEY ELECTRIC COMPANY

Address 5390 Bircher Boulevard

St. Louis, Missouri 63120

Letter Sent #1 ☒ #2 ☐ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Section 70-30

Section PPO

1971 Sales Total Lbs. 112,972 \$ 22,644

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer NIAGARA TRANSFORMER CORPORATION

Address P. O. Box 233

Buffalo, New York 14225

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Twelve 70-30

1971 Sales Total Lbs. 393,000 \$ 73,492

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer NIAGARA TRANSFORMER

Address 1747 Dale Road

Buffalo, N. Y.

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Inverter 70-30

1971 Sales Total Lbs. 393,000 \$ 73,492

Hold Harmless Letter Signed _____

Progress of Conversion

<u>Date</u>	<u>Action</u>
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Customer NYTRONICS INC.

Address Orange Street

Darlington, S. C. 29532

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Arco 1254

1971 Sales Total Lbs. 4800 \$ 1088

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer PLASTIC CAPACITORS

Address 2620 N. Clybourn

Chicago, Illinois 60614

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Proctor 1342

1971 Sales Total Lbs. _____ \$ _____

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer H. K. PORTER

Address 1777 Industrial Way

Belmont, California 94002

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Insulin 70-30

1971 Sales Total Lbs. 54.594 \$ 14.082

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer RESEARCH COTTRELL INC.

Address P. O. Box 750

Bound Brook, N. J. 08305

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Acetone 70-30

Acetone PPO

1971 Sales Total Lbs. 346,436 \$ 73,497

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer SANGAMO ELECTRIC COMPANY

Address 9 Rockingham Road

Greenville, S. C. 29606

Letter Sent #1 ☒ #2 ☐ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Arcton 1016

Arcton 1242

Arcton 1254

1971 Sales Total Lbs. 931,920 \$ 159,728

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer SIERRA TRANSFORMER

Address 16625 Norwalk Boulevard

Cerritos, California 90701

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Sierra 70-30

Sierra PPO

1971 Sales Total Lbs. 120,646 \$ 31,261

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer SPOKANE TRANSFORMER

Address No. 703 Cook

Spokane, Washington 99202

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Pyrexal A13B3B

1971 Sales Total Lbs. 18,225 \$ 5,014

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer SPRAGUE ELECTRIC

Address 87 Marshall Street

North Adams, Mass.

Letter Sent #1 ☒ #2 ☐ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Order 1016, 1242, 1254

1971 Sales Total Lbs. 1,053,800 \$ 190,033

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer TOBE DEUTSCHMAN

Address 550 Turnpike

Canton, Maine 02021

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) ironer 1254

1971 Sales Total Lbs. 3000 \$ 680

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer TURNER ELECTRIC WORKS

Address 1020 East 8th Street

Jacksonville, Fla. 32206

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) General H13B3B

1971 Sales Total Lbs. 24,300 \$ 5,225

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer R. E. UPTGRAFF

Address Scottdale,

Pennsylvania 15683

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Inertum 70-30

Inertum PPO

1971 Sales Total Lbs. 146,400 \$ 27,377

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer VANTRAN ELECTRIC CORPORATION

Address 1505 Van. Tran Avenue, Route 40

Vandalia, Illinois 62471

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Inertion 100-42

Dynal A13B3B

1971 Sales Total Lbs. 118,125 \$ 27,183

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer WESTERN ELECTRIC

Address Hawthorne Works

Chicago, Illinois 60623

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) _____

1971 Sales Total Lbs. _____ \$ _____

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer YORK ELECTRIC

Address 104 S. 4th Street

Brooklyn, New York 11211

Letter Sent #1 ☐ #2 ☒ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) Orator 1016 *(Sales for York Capacitors)*
Orator 1242 *(Brooklyn, N.Y.)*

1971 Sales Total Lbs. 79,200 \$ 16,395

Hold Harmless Letter Signed _____

Progress of Conversion

Date

Action

Customer SCHIFF, HARDIN, WAITE
DORSCHER and BRITTON
Address 213 South LaSalle
Chicago, Illinois 60604

Letter Sent #1 ☒ #2 ☐ Date _____

Addressed to _____ (Return Receipt #: _____)

Receipt Received _____ Signed by _____

Product(s) _____

1971 Sales Total Lbs. _____ \$ _____

Hold Harmless Letter Signed _____

Progress of Conversion

<u>Date</u>	<u>Action</u>
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T.L. Gossage - B2SL

January 11, 1972

Companies Receiving Dielectric
Notification

W. R. Corey
C. Paton
W. B. Papageorge B2NK

H. S. Bergen

We have reviewed our Dielectric customer list and have identified several additional companies which should have received our earlier notification. These companies are as follows:

Office of the President
Middlesouth Transformer
Belzoni, Mississippi

Office of the President
Maxwell Labs
9244 Balboa Avenue
San Diego, Calif. 92123

Office of the President
General Instrument Co.
Orange Street
Darlington, S.C. 29532

Office of the President
Dearborn Electronics Inc.
Box 530
Orlando, Florida 32802

Office of the President
Nothelfer Winding Labs
220 Swingville Road
P. O. Box 455
Trenton, N.J. 08603

Office of the President
Condenser Products
Highway 41 South
Brooksville, Florida 33512

The #2 letter (requiring financial information) was sent to these customers on January 7. I have attached the forms for your notebook on each of the companies.

T. L. Gossage

/b1
Attachments