FORM NO. 776-0
REV. 3/67

SALES SUMMARY

ORGANIC #2 | #1 SALESMEN'S SALES BY CUSTOMER | #2 PRODUCT SALES BY CUSTOMER | #3 DISTRICT PRODUCT SALES BY CUSTOMER | #4 CUSTOMER SALES BY PRODUCTS

MONTH: DEC. | YEAR: 1968 | PAGE NO.: 916

16 1050 200 TRANS INORTEON PPD

			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
13 37 G 010776	HARRY ALEXANDER WASH DC				1,348	254		
15 30 G 014007	ALLIS CHALMERS NORWOOD				674	127		
15 31 A 014014	ALLIS CHALMERS PITTS PA	1500			1,050,712	161,038	1,079,400	165,441
19 32 J 014014	ALLIS CHALMERS PITTS PA							201-
13 37 A 020213	AM CYANAMID BOUNDBROOK				190	55		
13 37 J 023890	AMERICAN OPTICAL CO	1						
15 53 A 030845	ANACONDA WIRE MUSKEGON						60	17
13 33 J 031595	ANDERSON ELECTRIC CORP				4,044	762	4,044	762
19 32 J 035418	ARBUCKLE ELECTRICAL				2,520	488		
15 34 A 036425	ARGONNE NATL LEMONT ILL				2,696	381	1,348	254
19 32 A 037510	ARMCO STEEL MIDDLETOWN				674	127		
13 37 A 054998	BALTIMORE GAS AND ELEC	2			2,925	845	2,080	593
15 30 J 055742	BANKS MILLER SUPPLY CO I	1						
13 37 G 063308	BAY & ZIMMERMAN PA				674	127		
15 31 A 063726	EARL B BEACH CO						2,022	381
19 32 J 068658	BELL & ZOLLER COAL CO				1,348	254		
13 37 J 069642	BELYEN CO JERSEY CITY NJ						1,348	254
19 32 A 070255	BENDIX CORP KAN CITY MO				120	35	180	52
15 34 G 075050	BETHLEHEM STEEL CORP				4,044	762		
19 36 A 075050	BETHLEHEM STEEL CORP				674	161	674	161
19 32 A 080640	BLACK HILLS POWER &						60	17
15 31 A 083485	E W BLISS CO						1,348	234
19 36 G 086732	BOEING CO UTAH				120	35		
13 37 J 087114	BOGUE ELEC PATERSON NJ						2,217	437
19 36 G 087363	BOISE CASCADE VANC WASH				6,740	1,439		
06 09 G 087375	BOISE PROJECT BRD IDAHO				60	17	-	-
13 37 G 090245	BOSTON EDISON DORCH MASS				2,400	792		
19 36 G 095780	BROYER ELECT CALIF				2,022	482		
13 33 J 098688	BRISTOL TENN ELECTRIC						674	127
13 37 G 100975	BROWN BOVERI CO		16,176	3,049	16,176	3,049		
13 33 G 104275	BRUNSWICK P & P				674	127		
13 37 J 104782	BUCHANAN ELECTRICAL						130	38
13 52 G 108974	BURLINGTON TESTING CO N				674	127		
19 36 J 113954	CALIFORNIA ELECTRIC CO						180	52
13 37 A 116648	CAMPBELL TAYLOR INC						180	52
13 33 J 123744	CAROLINA TRANSFORMER CO	3			674	127	674	127

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