

PORTLAND

Trade Name: Pioneer Wood Filler
 Category: Paste Wood Filler
 Color: Natural or Light
 Number: 1205
 Quality: First

PIGMENT: 70.4%	Lbs.	Yield In Gals.	Unit Cost	TOTAL COST
Raw Sienna	3	.1	11.24 Cwt.	.34
108 Silica	675	30.65	2.74 "	18.50
106 Talc	33	1.45	1.38 "	.46
Fog Dust	12	1.45	28.04 "	3.36

VEHICLE: 29.6%

V-254 Gloss Oil	65.6	8	.47 Gal.	3.76
3040 Boiled Linseed Oil	124	15	1.10 "	17.60
3026 Mineral Spirits	102	15	.10 "	1.50
V-245 Cobalt Drier	11	1.5	.81 "	1.22

\$46.74

Calculated Yield	1,025.6	74.15
Manufacturing Loss 2.5%	25.6	1.69
Actual Yield	1,000	72.46

COST ANALYSIS:
 (Per Gallon)

Material Cost.....	.619
Direct Labor Cost.....	.063
Factory Overhead.....	.116
Bulk Cost.....	.798
Complete Package Cost.....	.241
Factory Cost in Package.....	1.04

PRICES:

(A) To a Company owned or controlled outlet.....	1.40
(B) To an independent wholesaler.....	1.528
(C) By Company owned or controlled outlet to retail customer..	3.00
(D) To an independent retailer (Dealer).....	1.798
(E) To other (specify).....	2.35 *
	2.00 **

* Small Commercial Buyer
 ** Large Commercial Buyer

N 5202