GP 0-9

June -

GEORGIA-PACIFIC

INTERDEPARTMENTAL COMMUNICATION

DATE: June 16, 1969

TO: All Industrial Sales Managers

LOCATION:

FROM: T. L. Ravins

LOCATION: Portland

SUBJECT: Industrial Plaster Sampling Procedure

PLAINTIFF'S EXHIBIT

GP-1082

Our present sampling procedure is suffering some abuse under the present system. Therefore, I am requesting all Industrial Sales personnel, upon receipt of this memo, to submit all future sample orders to the Franklin Park, Illinois, office for approval. Sample requests for more than 300 pounds should be accompanied by a note explaining the reason for this special request. All sample orders requesting industrial plaster products will bear either Paul Smith's signature or my own.

This procedure should further simplify our sample follow-up procedure, as all records will be in the Chicago office.

T. L. R.

TLR:caa

cc: Gypsum Region/District Managers
Mr. P. G. Smith - Franklin Park
Mr. R. C. Walters - Blue Rapids
Mr. F. T. Burke - St. Louis

SGP 0026118

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