DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME					DATE OF CALL
WYNN OIL CO.					5/7/70
CITY AND STATE			DATE RECEIVED		DATE TYPED
Azusa, Ca.			5/11		5/11
CUSTOMER MAILING LIST CHANGES – SERVICE CENTER USE ONLY					
NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES
REGION	SERVICE CENTER		SALESMAN		
Western	L.A.		J. H. Davidson /jb		

TO N. T. Johnson/St. Louis CC R. A. Garcia/Akron

[redacted]

Persons Contacted: M. T. Flaxman/Director of Research
Roger Tumbleson, Purchasing Agent

Purpose of Call: Alert Wynn personnel to the Aroclor pollution situation

Results of Call: I met for approximately 2½ hours with Flaxman and Tumbleson to review all aspects of the Aroclor pollution situation, to explain our position and to alert them to the steps they should be taking to reformulation of products containing Aroclor. The meeting was very successful and while both men [redacted] are concerned about possible reformulations, they are not upset or worried. Discontinuing of Aroclor 1260 causes little if any problem to Wynn since only 9 drums were used last year and usage is not projected to increase. Possible discontinuation of Aroclor 1248, however, does present [redacted] possible serious reformulation problems and it was to this issue that our attention was directed. Aroclor 1248 is used in at least a dozen products with a major use in two products. It has been planned for some time to increase the use of 1248 in several products and with Wynn's growing market, Flaxman has projected double the usage of 1248 in 1970-71.

Out of this meeting came the following things which we must determine in order of importance: (1) Determine definitely whether Aroclor 1248 will be discontinued on 7/1/70. Flaxman will leave for Europe on May 21 and will be gone until the end of June. If reformulation to replace Aroclor 1248 is necessary, research must begin immediately. Flaxman requested a definite answer on this question by 5/15/70. (2) Flaxman requests a status report on Aroclor 1242, i.e., what is Monsanto's candid opinion on whether or not this product will be discontinued and an estimate of when. (I discussed the differences in bio-degradability between Aroclor 1242 and the higher Aroclors, but Flax is understandably concerned about whether this product may be discontinued also in a few [redacted] months.) (3) Samples of the new formulated product candidates to replace Aroclor 1248 are requested as soon as these are available. Initial testing will require only 5 gallons of each candidate. (4) Flaxman would like a status report on the Aroclor situation in Europe, i.e., will we also discontinue selling of Aroclors 1248, 1254, and 1260 on the continent and the timing. Wynn has formulation, facilities in Europe and if the above products will not be sold, he wants to know before his trip to the [redacted] continent.

S-331 (REV. 12/68)

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Monsanto

CALL REPORT – ORGANIC DIVISION

DICTATE IN SEQUENCE:
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3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
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CUSTOMER NAME						DATE OF CALL
WYNN OIL						
CITY AND STATE				DATE RECEIVED		DATE TYPED
(Page 2)						
CUSTOMER MAILING LIST CHANGES – SERVICE CENTER USE ONLY						
NAME AND TITLE		PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES
REGION	SERVICE CENTER	SALESMAN				

TO CC

If Aroclor 1248 is discontinued, the properties most important for the replacement product are as follows: (1) highest reasonable chlorine content.
(2) thermal stability equivalent to 1248.
(3) lowest possible odor.

Flaxman pointed out that odor is important for several of their products, and if the replacement products for 1248 have too high a volatility, he may have to use 1242 as a direct replacement for 1248, at least as a stop gap measure.

(1)
Action: JHD - discuss the questions which must be answered with N. T. Johnson per scheduled phone call on May 11.

(2)
report answers back to Flaxman and Tumbleson by May 15 latest.

S-331 (REV. 12/60)

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