

SCHEDULE 1
GRADE SPECIFICATIONS
COST AND SELLING PRICES AS OF MARCH 31, 1942

TRADE NAME: Snow White American
CATEGORY: Zinc in oil
COLOR:
NUMBER:
QUALITY: Second

PIGMENT:	LB.	YIELD IN GALS.	UNIT COST	TOTAL
XX Zinc	600	12.6	.0757	45.4
Barytes	150	4.19	.0158	2.4

VEHICLE:

Refined Linseed Oil	179.5	23	1.0245	23.5
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CALCULATED YIELD	929.5	39.79		71.3
MANUFACTURING LOSS 2-1/2%		.99		
ACTUAL YIELD		38.80		

COST ANALYSIS:

Material Cost Per Gallon or Pound	\$ 1.84
Direct Labor Cost Per Gallon, or Pound	.16
Factory Overhead Per Gallon, or Pound	.32
Bulk Cost Per Gallon, or Pound	\$ 2.32
Complete Package Cost Per Gallon, or Pound	.18

Factory Cost in Package Per Gallon, or Pound 2.50

PRICES

Show the highest net unit price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

(A) To a Company owned or controlled outlet	\$ 3.30
(B) To an Independent Wholesaler	
(C) By Company owned or controlled outlet to Retail Customer	4.95
(D) To an Independent Retailer (Dealer)	3.30
(E) To Other (Specify) Painters & Maintenance	3.88