FORM NO. 776-0
REV. 3/67

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO.
					DEC.	1968	922

16 1050 200 Transformer Inerteen PPO

				SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
				POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
13 37 G 722636	SYLVANIA EL MONTSVLE,PA					674	127		
13 37 G 723468	TMC SYS SPRINGFIELD					65	19		
13 33 J 724500	TAMPA ARMATURE WORKS					360	70	360	70
13 33 G 724510	TAMPA ELECTRIC CO					130	38		
19 32 A 724929	TARRANT ELECTRICAL							674	127
13 33 G 728195	TENN CORP US PHOS DIV					130	38		
13 33 A 728300	TENN EASTMAN CO							7,414	1,398
13 33 J 728600	THE UNIV OF TENN KNOXVLE							2,022	381
13 33 J 728650	TENN VALLEY AUTHORITY							4,718	889
15 53 A 739678	TRANSFORMER SERV DETROIT					720	208	3,416	648
15 53 G 739849	TRANTER MANUFACTURING					240	69		
15 30 J 748588	UNION CARBIDE CORP NY NY							1,348	254
15 30 A 748592	UNION CARBIDE KOKOMO IND							2,696	508
19 36 G 750207	UNION OIL SANTE FE CAL					6,740	1,607	-	-
13 37 A 753953	SUPPLY OFFICE							1,348	254
13 33 A 753956	U S GOVERNMENT							360	70
19 36 G 753994				120	35	120	35		
19 36 G 754364	ACCTG & FIN OFF HILL AFB					1,800	341		
06 09 A 754568	U S GOVT FT IRWIN CAL							660	231
06 09 G 754580	NAVAL AIR STA OAK HARBOR					120	35		
06 09 J 754731	SUPPLY OFFICE							6,066	1,446
19 36 A 754731	SUPPLY OFFICE							2,022	482
13 37 J 755003	U S DEPT NA WASH DC							1,348	254
13 33 J 755004	FINANCE & ACCTG OFF GA							674	127
13 37 J 755025	NAVY SUPPLY DEPOT BRKLYN							2,696-	600-
13 37 A 755026	UNITED STATES DEPT							2,696	600
06 09 J 755048	U S DEPT NAVY VA							9,436	1,779
13 37 J 755092	OFF ARCH CAPITOL WASH DC							360	70
13 37 J 755101	BASE FINANCE OFF MASS							674	127
19 36 G 755108	SUPP OFF USS LO G BEACH								
06 09 J 755370	US GT NVL CTR PT HNEME C							1,348	322
06 09 J 755406	U S GOVT WASH							240	68
19 36 J 755452	U S NAVEL AIR STATION					240	89	360	104
06 09 J 756038	DISBURSING OFFICER							120	41
13 38 G 756082	UNITED STATES GOVERNMENT					674	106		
15 31 J 756866	U S STEEL LORAIN OHIO							130	38

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