Monsanto CALL REPORT — ORGANIC DIVISION

DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME		DATE OF CALL
Products Research & Chemical Corp.		6/2/70
CITY AND STATE	DATE RECEIVED	DATE TYPED
Gloucester City, New Jersey	6/3	6/3

CUSTOMER MAILING LIST CHANGES — SERVICE CENTER USE ONLY

NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES

REGION	SERVICE CENTER	SALESMAN
SE	Wilmington	E. G. McCabe/sm

TO Willis Clark - St. Louis

CC ~~R. E. Lamkin - LA~~
C. P. Farley - SL
~~R. V. Johnson - SL~~
G. W. Spears - SL

Contacted: Joe Giordano - Tech. Director
~~Tom Toomey - Chemist~~
Joe Gelli - Plt. Mgr.
~~Wayne McDonald - Buyer~~

~~Called with: R. N. Brell~~

~~Objectives:~~

~~Discuss the discontinuation of PCBAroclors.~~

~~Results:~~

~~Discussed our plans regarding PCB Aroclors in detail, including recommended replacements~~ for Aroclors effected by new policy.

Giordano was initially upset by our delay in informing P.R.C., but after complete ~~explanation of our position, he was satisfied.~~

~~Attn: W. Clark:~~

~~Will PCB Aroclors be manufactured anywhere in Western Hemisphere? P.R.C. has plants in~~ Canada and Mexico.

Attn: R. E. Lamkin:

Giordano asks that we call on P.R.C. location in Glendale. I understand Glendale was ~~turned over to Central Solvents about a year ago.~~

~~Giordano is planning to coordinate internally between Gloucester and Glendale, but a lot~~ of the necessary reformulating might be done at Glendale.

Urethane Coatings - Flame Retardants:

During lunch, Giordano mentioned that P.R.C. is heavily involved in manufactring Urethanes ~~used in coatings. He told us their coatings were used to cover all wooden aircraft~~ carrier decks with Phenomenal results, and they are now considering non-military markets ~~such as pleasure boats, merchant marine, surface coating for metal road surfaces on~~ bridges, etc.

S-331 (REV. 12/68)

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Monsanto

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-2-					

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REGION	SERVICE CENTER	SALESMAN

TO CC

He is interested in flame retarding the Urethane and we suggested Phosgard 2XC-20.

Polysulfide Flame Retardants:

Giordano told us they have had tremendous difficulty flame retarding Polysulfide, becuase normal products such as phosphates or antimony, do not do the job.

He would not divulge what P.R.C. currently uses, but he is looking for improvment. What can we recommend?

Future Action:

(1) Closely follow reformulation work.

(2) Pursue flame retardant potential.