



Medicine Man

This fierce looking African medicine man is a jack-of-all-trades. He claims to talk with the gods, placate angry spirits, exorcize the devil, drive away evil spirits, cure complicated diseases, make rain, interpret dreams—and, for good measure, divine the future.

You don't believe any one person—especially an ignorant savage—can do all these things? Well, maybe you don't, but I can show you a lot of gullible plant owners, power engineers and operators who swallow bunkum just as impossible.

For example, I've operated in, or visited plants where good hard American dollars are shelled out, year after year, for all kinds of fancy-sounding "cure all" boiler-water treatment.

Engineers who would laugh at a medicine man, go right ahead and let his kind take care of their highly sensitive and expensive boilers.

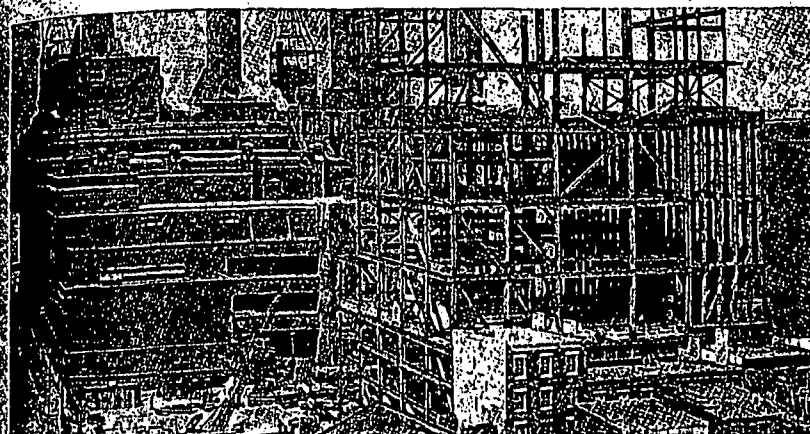
While most firms selling boiler-water treatment chemicals and apparatus are highly reliable, some outfit is always trying to crash the party with a fancy sounding, but nearly worthless product. It's your job to make him give reasonable proof before acting as his guinea pig. A reliable product thrives on intelligent investigation. A cure-all shrivels up and fades away.

Only witch doctors and medicine men claim to master magic. Let them do their stuff in the jungle—your boilers are too vital for peak production demands just now.

George Edwards
Engineer

CHEMICAL CLEANING REMOVED MILL SCALE FROM BOILER AFTER ERECTION

Dowell service gave quick, effective cleaning assuring more efficient operation



To provide more extensive service for its customers, a large power company installed a new 1,370,000 lb. per hour boiler. Specifications on this equipment called for Dowell Chemical Cleaning Service to remove the mill scale from the boiler after erection.

To remove the mill scale, Dowell engineers filled the boiler with solvents especially designed for the job. Using Dowell's equipment, manpower, and pump trucks, the entire cleaning job was performed in a few hours.

The removal of mill scale after equipment is erected can eliminate much of the extra care required in the handling

of previously sand blasted or pickled tubes. It may also substitute for the grease-removing alkaline pre-boil, thus saving considerable time and money. Unless it is removed, mill scale may retard heat transfer, slough off abrading particles, and act as a base for further corrosion.

Maintenance engineers in industrial plants throughout the country have learned to rely on Dowell Service for fast, effective and economical cleaning of their operating equipment. How about you?

Experienced Dowell engineers are available to make estimates on your particular problems. Call Dowell today, or write directly to Tulsa, Dept. B23.

DOWELL SERVICE

Over 100 Offices to Serve You with Chemical Cleaning for:

Boilers • Condensers • Heat Exchangers • Cooling Systems
Pipe Lines • Piping Systems • Gas Washers • Process Towers
Process Equipment • Evaporators • Filter Beds • Tanks

Chemical Services for Oil, Gas and Water Wells

DOWELL INCORPORATED • TULSA 1, OKLAHOMA

