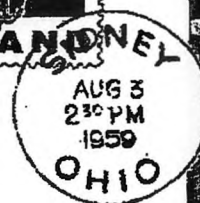


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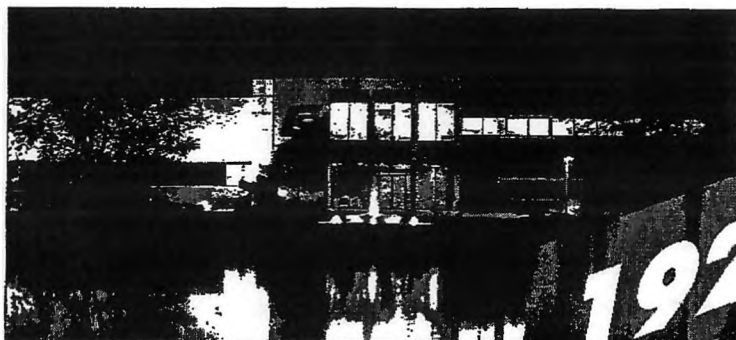
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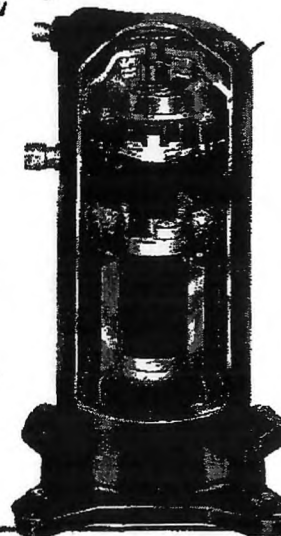
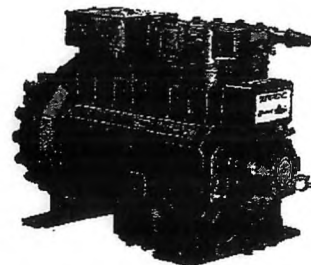
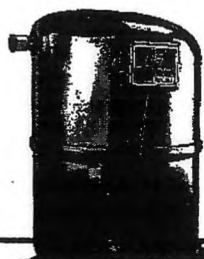
DOCUMENT DESCRIPTION: Annual Report



Hands on today,
Vision for tomorrow



1921 75 1996
YEARS



Seventy-Five Years of Accomplishment

It's 1996. And Copeland Corporation is celebrating our seventy-fifth birthday. But it's more than a mere milestone. This year marks another anniversary of continuous achievement and advancement. Over the past three quarters of a century, Copeland has set the standard for air conditioning and refrigeration compressors around the world. We're the company that all others are measured against for design, value and customer satisfaction.

It's our tradition of vision and innovation that this book celebrates.



Happy Anniversary, Copeland Corporation

As we celebrate the 75th Anniversary of Copeland Corporation, it's remarkable to see how far we've come and all that we've accomplished in the years since 1921. Today, Copeland is the global leader in the production of integral horsepower compressors and condensing units for both refrigeration and air conditioning applications, with sales approaching \$1.5 billion. We supply virtually every well-known manufacturer of commercial and residential air conditioning and heat pump equipment, as well as the major names in refrigeration around the world.

To deliver, Copeland employs more than 6,000 men and women worldwide. In our 27 global manufacturing facilities, we meet the unique product demands of nations around the world. Our sales offices and technical support centers let us serve customers — anywhere — and with the speed and depth of support they demand. We also have 1200 wholesaler branches with approximately 4,800 employees that give us the strongest distribution network in the world.

We've come a long way from Edmund Copeland's original vision. And yet, in some ways, not so far at all. For his dedication to innovation, his pledge to excellence, his commitment to service have always driven Copeland, just as they continue to drive us today and into the future. From the development of the first thermostatic cooling control and the creation of America's first successful automatic household refrigerator, we've literally stretched the boundaries of air conditioning and refrigeration.





The result is Copeland's unparalleled performance in finding new and better ways to help the world control environments: The industry's first compressor shaft seal that prevented gas leaks. The first true heat pump compressor. Compliant Scroll™, the technology that revolutionized our industry. Leadership in the development of a practical program of chlorine-free refrigerants. And that's a track record of success we intend to maintain through Copeland's unconditional commitment to product development and technology.

I take great pride in my nearly 10 years with Copeland. It's been tremendously rewarding to watch this fine company make such an impact on global markets. To see our employees grow both professionally and personally right along with us. To experience their support and that of our suppliers and the communities in which we're located.

Our collective effort has put Copeland's hands firmly on today. And with our vision for tomorrow's compressors, we're shaping the way the world will air condition and refrigerate in the next century and beyond. So, happy anniversary. We have a great future in front of us.

Bob Novello

Robert J. Novello

Chairman and Chief Executive Officer

Copeland



Copeland

COPELAND

REFRIGERATION CORPORATION, DETROIT, MICH.



C Copeland®

COPELAND

REFRIGERATION CORPORATION, DETROIT, MICH.

Copeland

COPELAND

ELECTRIC REFRIGERATION



Before Copeland. Even Before Refrigeration

To truly appreciate just how dramatic Copeland's contributions have been, you have to remember that just a few generations ago — just before Copeland was born — there was no such thing as an electric appliance. Certainly no electric refrigeration. And, of course, no air conditioning.

1921

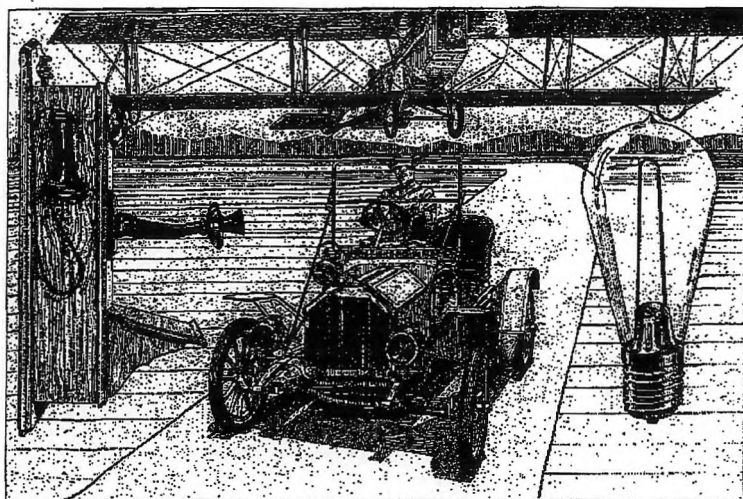
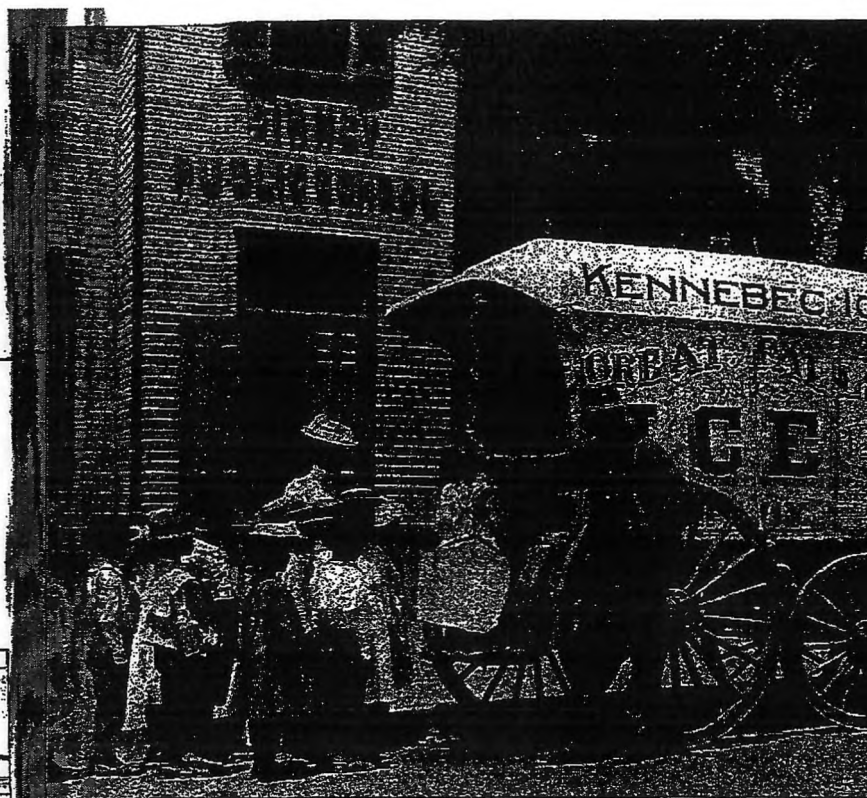
75 1996
YEARS

Automatic cooling — nothing more than a dream at the turn of the century

In contrast to today's abundance of automatic appliances, the world at the start of the Twentieth Century seems almost primitive. The luxuries we today take for granted — heating and cooling at the touch of a finger, refrigeration for home and commercial applications — weren't even dreams as the new century began.

Air conditioning? On hot summer nights you opened the windows wider. Or sat on the front porch fanning yourself.







Refrigeration? Every winter men and boys harvested the frozen lakes of the North. Ice was cut into blocks, taken by horse-drawn carts to insulated sheds and covered with sawdust to protect against melting. From there, other horses and wagons delivered the blocks of ice to homes, schools, groceries or businesses.

Actually, we were well into this century before practical home refrigeration and automatic cooling became a reality. In fact, many of the other inventions that revolutionized the modern world — the automobile, the electric light bulb, even the telephone — had all been created before electric refrigeration.

Our Founder... Our First Visionary

It's not hard to trace back the roots of Copeland's traditions of innovation and vision. It began with the pioneering spirit of Edmund J. Copeland, our founder. He first instilled the Copeland spirit in the company that today bears his name. And his inspiration remains alive in all we do.



Edmund Copeland started more than a company... he helped create an entire industry

Edmund Copeland was born October 12, 1883, on what is now Columbus Day. An appropriate date for a Twentieth Century visionary who dared to explore new worlds of his own.

The oldest of four children in his Jackson, Michigan, home, young Edmund's interest in electrical refrigeration peaked early. In 1914, he met Nathaniel Wales, an engineer from the Massachusetts Institute of Technology who had some ideas for a remarkable new concept: an "iceless" household refrigeration system. And by 1916, Copeland had decided to give up all his other activities and concentrate solely on the future of his "ice machine."

Edmund Copeland was no graduate engineer. In fact, his business experience to that time included clerking in a clothing store, serving as a purchasing agent for the Michigan Central Railway and later for the Buick Motor Company. But he was inventive. And he had helped engineers on a number of projects, including building a tunnel from Detroit to Windsor, Canada.

Edmund Copeland was, by his own admission, a practical man. "I have purely practical experience," he once said. "And purely practical training. I could not sit down and design anything, but I can tell what is good and practical. I could see what works and what does not. I just picked out the things that had merit and developed them."

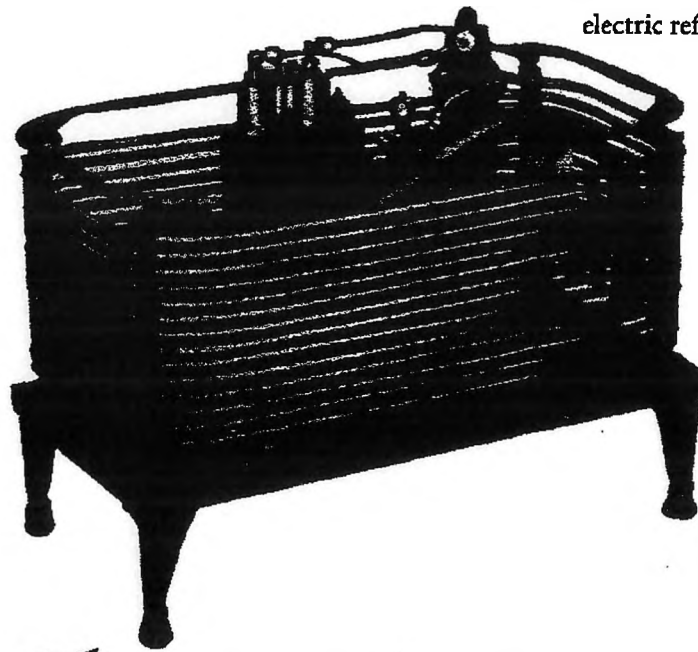


Many credit Edmund Copeland with producing the first "successful automatic household refrigerator." Early in this century, when the home appliance industry was still in its infancy and other inventors were developing similar systems, Copeland held the lead position with his Kelvinator model. Copeland is also recognized for solving two critical technical obstacles that had thwarted the progress of electric refrigeration: thermostatic control to regulate a cooling unit automatically, and a compressor shaft seal to prevent refrigerant leaks.

Although Edmund Copeland left his company just five short years after he founded it, his vision of bringing comfort and convenience to people everywhere guides Copeland Corporation today.

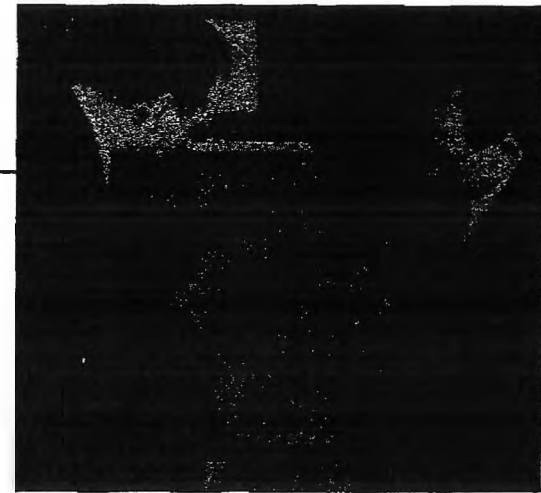
One man's vision — a young company's foundation

Although efforts to create a machine which could provide household refrigeration went back as far as the 1830s, it was left to Edmund Copeland to develop the first truly "successful" system. So in 1914, Copeland and Nathaniel Wales began experimenting with several electric refrigerator models, with little success.

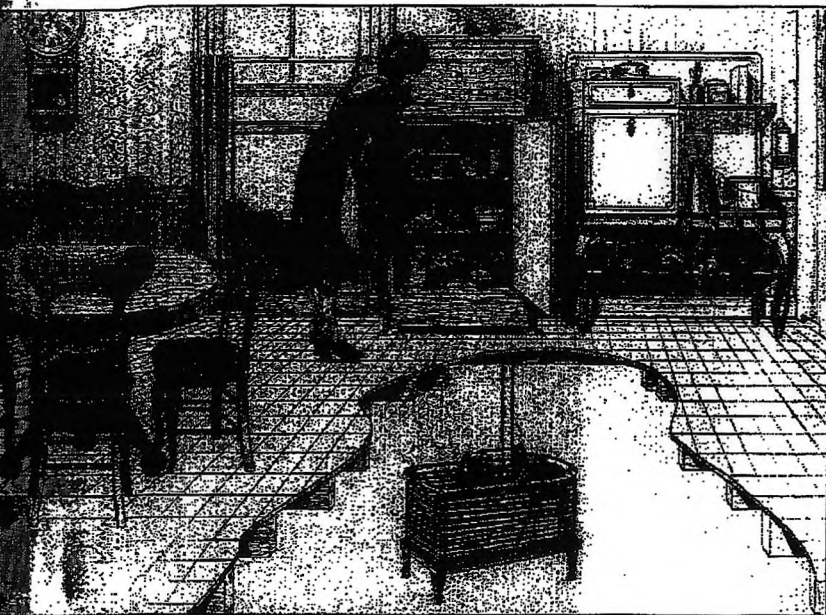


That same year, Copeland approached A.H. Gross, a director at the Chevrolet Motor Company asking for financial support to develop and produce refrigeration units. Their partnership that year formed the Electro-Automatic Refrigeration Company, which by 1917 was renamed Kelvinator Corporation.

In February 1918, Copeland sold the first electric automatic refrigerator ever produced to Joseph T. Schlacks, the retired head of Detroit's McCord Manufacturing Company. After the machine had proved successful, Copeland admitted to Schlacks that the equipment was his initial production unit. Schlacks just grinned and said, "If I had known it was the first machine, I don't believe I would have ever bought it." But it worked wonderfully, and 15 years later Schlacks donated the refrigerator to the Smithsonian Institution, where it still resides.



▲ Edmund Copeland (right) explains the operation of the thermostatic control which he developed at a cost of \$125,000



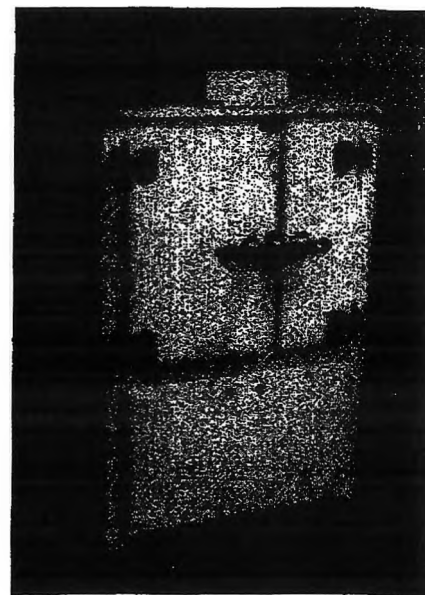
Under Copeland's leadership as its president, Kelvinator produced the first feasible iceless refrigeration units. But not many. The young company built just 67 units in 1918.

In 1921, Copeland left Kelvinator to start his own company — Electriccold Corporation.

He took all he had learned at Kelvinator to his new company, and began producing his own refrigeration equipment — better built and less expensive to operate than its predecessors.

Incorporation papers were filed on December 31, 1921, and signed by Edmund, his sister and brother-in-law.

Two years later the new company moved to Flint, Michigan, and was renamed Copeland Products, Inc. In the mid 1920s, however, Edmund Copeland—along with the rest of the nation—faced financial hardships, including losses in the stock market. Despite the man's struggles, the young company flourished. By the end of the decade, Copeland Products was the nation's third largest producer of household refrigerators.



The Early Years

The Great Depression that gripped the nation in the early 1930s had a dramatic impact on the fledgling Copeland Products company as well. Facing its own financial difficulties, the company would be forced to move its operations, then liquidate its assets, and finally regroup into a stronger force in the industry than ever before.

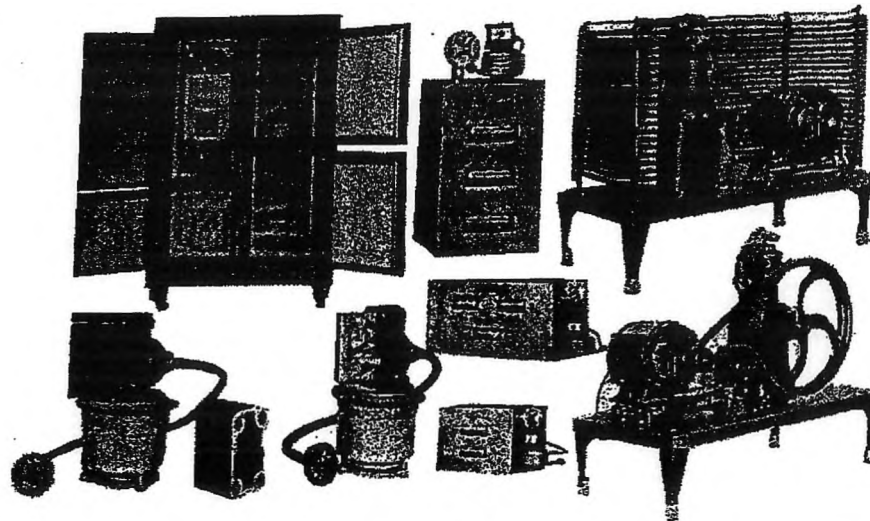
19

21 **75** 1996
YEARS

A great time for Copeland

By 1927, Copeland Products' annual sales had passed the \$1 million mark for the first time. Sales of its household refrigerators remained strong. But trouble was just on the horizon.

Yet that year, the company unveiled its first new product line: automatic water coolers. One model was powered by a $1/6$ horsepower motor, another by a $1/4$ horsepower motor. Both models came complete with a bowl assembly, and attachments for a "spout or bubbler" were standard equipment on the coolers.

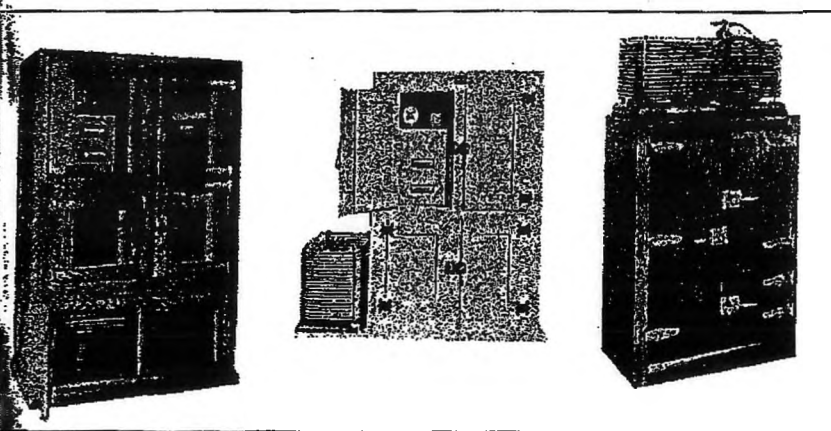




THE SATURDAY
EVENING POST

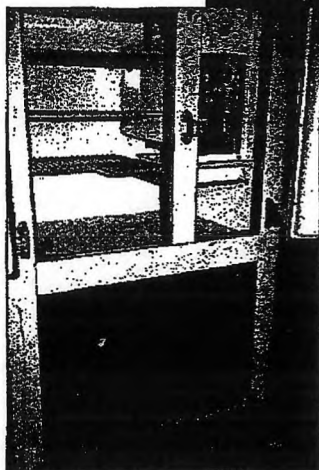
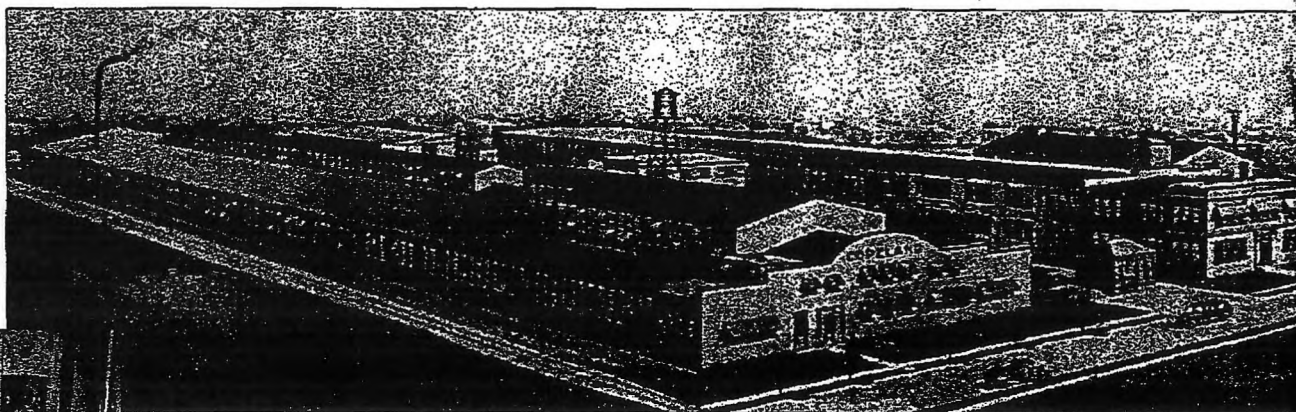
ESTABLISHING NEW STANDARDS

COPELAND
ELECTRIC REFRIGERATION



The stock market collapsed two years later. Still, in 1929 the company was advertising the "greatest year in Copeland's history" and promising "a greater year is just ahead." And it was an exciting year for Copeland.

Product lines expand while a company struggles



The company moved its operations to a new plant in Mt. Clemens, Michigan, near Detroit. The new facility — acquired from the National Candy Company — provided the young company with 50 percent more room than its old plant.

It also improved service, allowing Copeland Products to ship goods from rail sidings that ran the entire length of the building. Louis Ruthenburg, President of Copeland Products, said the move “will shortly be reflected in maximum service to our distributing organization, and in even better products and better earnings.”

Copeland

DEPENDABLE REFRIGERATION



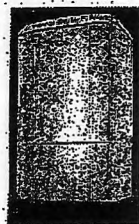
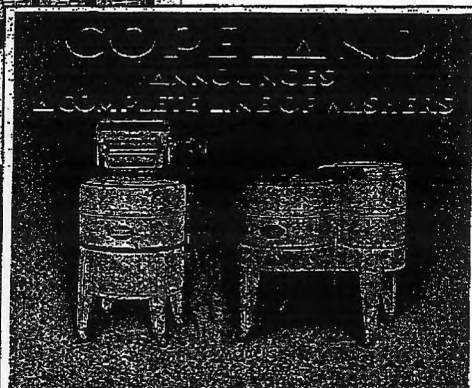
COOLING UNITS



WATER COOLERS



Smart Lady--



...with the most attractive
selling set-up in the industry

It took in the grand month of many months of careful planning—
for when we decided to enter the refrigerator field we knew
that, to succeed, we would have to create a product as
irresistibly styled, as unobtrusively built and as liberally priced
that it would sell easily.

Now, we know that we must offer dealers to find location
which provided for profitable business. Hence, leaving plans
and strong advertising and merchandising support.

So that you can judge how completely we have succeeded in all
this, we invite you to write or visit us for full details. Address:
Mr. J. D. McLean, General Sales Manager, Copeland Refrigeration
Department.

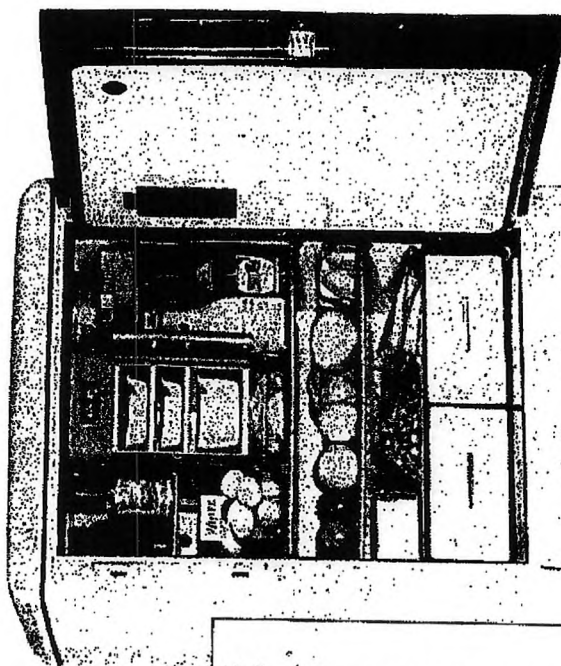
COPELAND

REFRIGERATION DEPARTMENT, WILMINGTON, DEL.

PIONEER MANUFACTURERS OF REFRIGERATION

But his optimism was short lived. By 1933, the collapse of the nation's banks coupled with field problems with a new self-contained refrigerator brought the company to the verge of bankruptcy, denying rumors that it was going out of business. Adding to its problems, Copeland had sold thousands of its refrigerators on credit. And in the midst of the Depression, many of its customers could not meet their payments.

From Copeland Products to Copeland Refrigeration Corporation

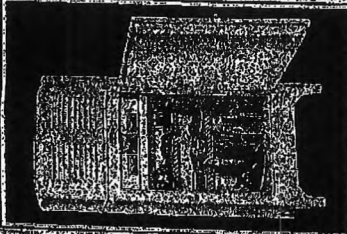


Copeland HUMIDI-PACK
The Latest Scientific Innovation
in Household Refrigeration



The new Copeland Refrigerator with built-in HUMIDI-PACK, patented by Copeland, is the latest development in scientific refrigeration. It features a built-in humidifier which automatically maintains a high humidity in the box and also prevents the loss of moisture from the food.

A new model of complete electric refrigerator for \$215
Revolutionary in design - in service - in price



COPELAND
REFRIGERATION CORPORATION

The smallest of the Copeland family of refrigerators, this model is a complete electric refrigerator for \$215. It is a revolutionary design in every way. It is the smallest of the Copeland family of refrigerators, this model is a complete electric refrigerator for \$215. It is a revolutionary design in every way.

COPELAND
REFRIGERATION CORPORATION

THE MOST IMPORTANT ANNOUNCEMENT IN COPELAND HISTORY

A Statement by Dallas E. Winslow, President

COPELAND is one of the oldest and most highly respected names in the refrigeration industry.

In 1937 we shall embark upon a program whose purpose is to provide refrigeration dealers with a product which, because of its beauty and cost alone, is 90 per cent sold when it leaves the factory, and likewise to provide practical sales and advertising support which will make Copeland the easiest-to-sell and most profitable refrigerator line in the industry.

These plans have been in development for many months. We have strengthened and will continue to strengthen our force of experienced field men, whose primary activity will be to assist our dealers in multiplying their profits. We have grounded the factory for increased production. We have placed at the command of our engineers, our inspection forces, our manufacturing experts, the very finest and most modern tools, machines and equipment. We have engaged national advertising counsel to carry out our plans for a far more vigorous and more dominating advertising program.

We are adding new popular-sized and popular-priced refrigerators to our line, all equipped with the improved Copeland twin refrigeration unit, so as to give our dealers a complete line.

In the commercial field, in which Copeland has won its greatest laurels, we shall promote equally forward-looking plans for expansion.

To undertake this entire program, we have organized our own factory-controlled sales force, taking over as of December 1, the sales work accomplished by the Truscon Steel Company for Copeland in 1936—a year in which marked progress was made.

In a word, we propose to make Copeland one of the leaders in the industry and we are backing up this purpose with men, management, product and strong financial resources.

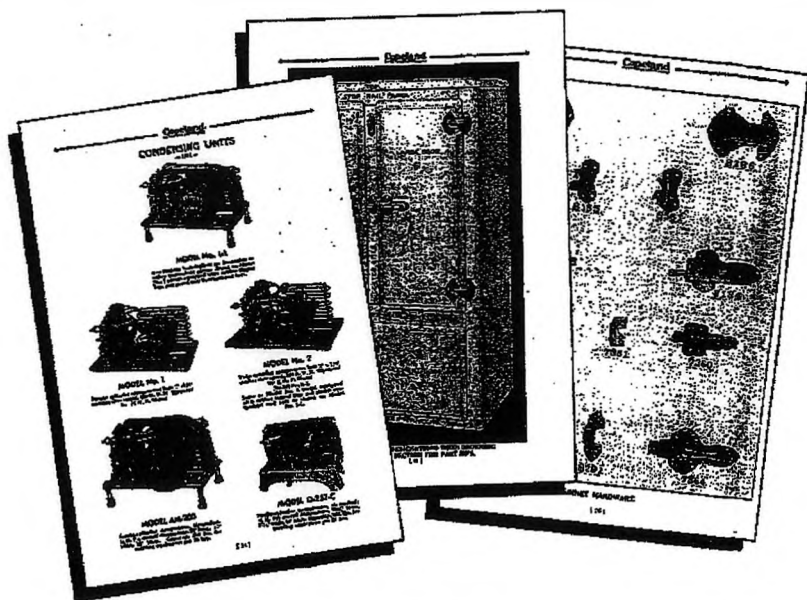
We invite dealers everywhere to join with us in the opportunity which awaits us—and it is our firm conviction that it is the greatest opportunity in our history. We welcome inquiries about our program. Write us today.

COPELAND

REFRIGERATION CORPORATION, DETROIT, MICH.

PROGRESS
FACTORYS OF
REFRIGERATION

So in March 1933, a group of creditors took control of the company. In August it was sold to a group of financiers from Chicago. That deal was never completed, and in September another group of financiers — this one from Detroit — purchased the assets of Copeland Products. That group, the Winslow-Baker-Meyering Corporation, continued to keep Copeland's doors open while it liquidated the company's assets. But now, the company was known as Copeland Refrigeration Corporation.



Copeland

Co



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REFRIGERA

COPELAND

ELECTRIC REFRIGERATION

COP 0021

nd



Harry Thompson

President

1936-1956

ELAND
CORPORATION, DETROIT, MICH.

eland®

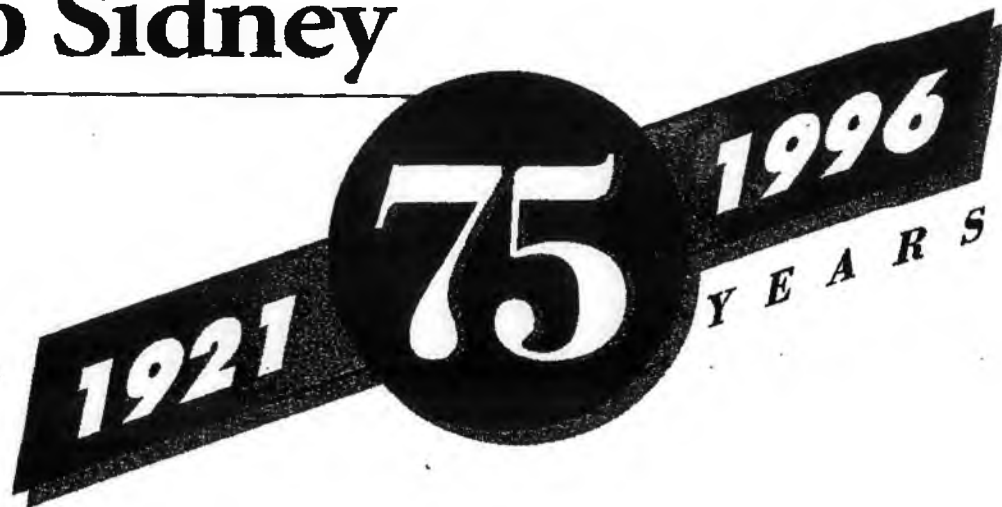
Copeland

Copeland

DEPENDABLE *Electric* REFRIGERATION

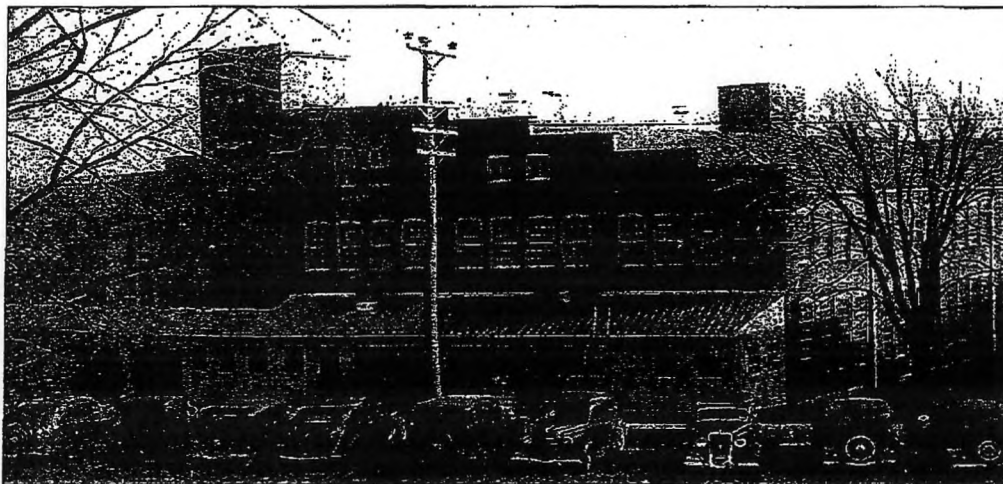
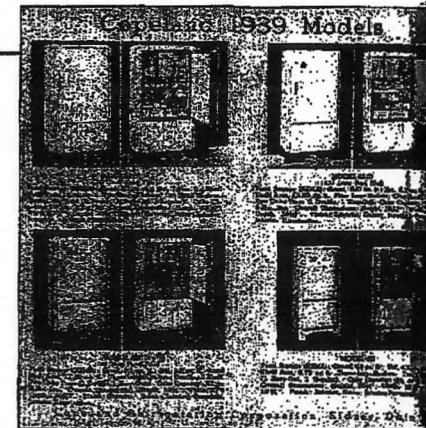
The Move to Sidney

Dallas E. Winslow, president of the liquidating firm that purchased the assets of Copeland Products, could have merely sold off the pieces of the company for profit. Instead, he took steps to ensure it would once again be a thriving operation. And the first step was moving the company yet again, to a new home in Sidney, Ohio.



The Four Horsemen signal a major transition at Copeland

In 1937, encouraged by a group of local businessmen, Dallas Winslow moved Copeland's manufacturing operations and executive offices to Sidney, Ohio, the site of two other Winslow-owned companies. The Sidney businessmen raised nearly \$10,000 to help pay for the relocation.



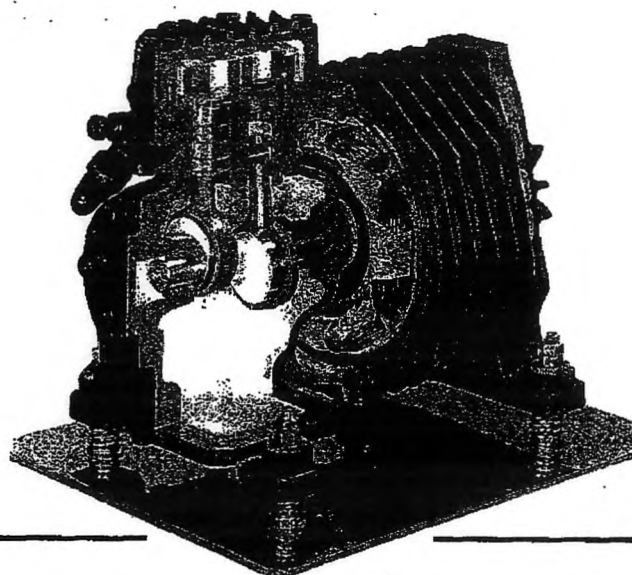
◀ Site of Copeland's first manufacturing operation and executive offices in Sidney, Ohio



on after arriving in Sidney, Winslow began efforts to sell off the company to a quartet of industry pioneers who had worked together at Universal Cooler and Brunner Manufacturing Company. It was a sale that would transform Copeland refrigeration. The four new owners — collectively called “The Four Horsemen” throughout the industry — included, shown above from left to right) Oskar H. Buschmann, Frank J. Gleason, Harry E. Thompson, and Charles L. Curtis. Thompson, who became president and general manager, had once worked for Edmund Copeland in the early days of the company. Thompson also patented the thermostatic control valve, a design that remains virtually unchanged today. At first, the four partners simply wanted to run the company for Winslow, who insisted they purchase it for \$400,000. The four could raise just \$15,000. Winslow loaned them the remaining \$385,000, holding the company as collateral.

Copeland's wholesaler network gets a strong start

Early on, The Four Horsemen made a number of critical decisions that would affect Copeland for decades. First, they retrieved key patents that had been sold by Winslow as he liquidated the old Copeland Products. Among those was the patent for an accessible hermetic compressor design, a design today known as Copelametic®.



Copeland
has No *Expensive*
SALES
Conventions

These SAVINGS Mean
BIGGER PROFITS for YOU!

in Your Store with Copeland Neon Advertising

Neon Sign No. 1858

18 1/2 inches, tested height
Complete with trans-
former and cord, ready to plug in.
Metal construction, with
name shaped in Neon
and backed by silhouette
of refrigerator. Brightly painted. Chro-
mium metal trim, black base.
"Copeland" in red Neon tubing
and "Refrigeration" in white
fluorescent letters with crossed
Neon.

Price \$18.00



SIGN 1858

**COPELAND
REFRIGERATION**

SIGN 1859

Neon Sign No. 1859

An inexpensive sign of high qual-
ity and very effective in ad-
vertising value. Height 12 1/4 inches;
length 22 1/2 inches. Complete with
transformer and cord, ready to
plug in. This sign has a red Neon
border around the entire name
panel.

Price \$9.50

Get
THESE NEON
DEALER
IDENTIFICATION
Signs

Do you have signs in your windows? If not, they should be there.

Hundreds of people living in YOUR trade area are reading
about Copeland continually and YOU can CASH
in on this wire interest by identifying YOURSELF as an
Copeland dealer.

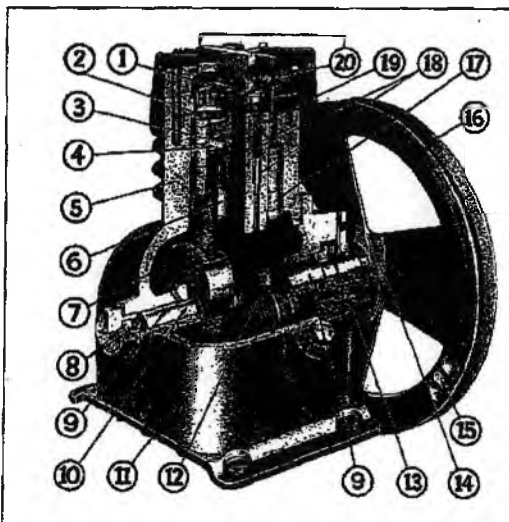
Neon signs are as new as tomorrow's newspaper,
and are handsomely ornamented with chromium trim and
bright colors. Large enough to be seen from across the
street, yet still not bulky or heavy and can be moved about
to accommodate each new display.

Our new owners also began placing emphasis on supplying
components to original equipment manufacturers of commercial
refrigeration equipment instead of building household refrigerators,
a decision that led to the eventual elimination of its original product line.
At the same time, they began organizing a strong wholesale network to
provide field support and replacement compressors and parts.



A focus on commercial refrigeration needs

All these decisions would play a vital role in Copeland's successes over the coming years. As the 1930s ended, Copeland, already a refrigeration pioneer, was quickly turning its attention to two new industries: storing and distributing perishable food and air conditioning. It would not be long before the company would help alter those industries as well.



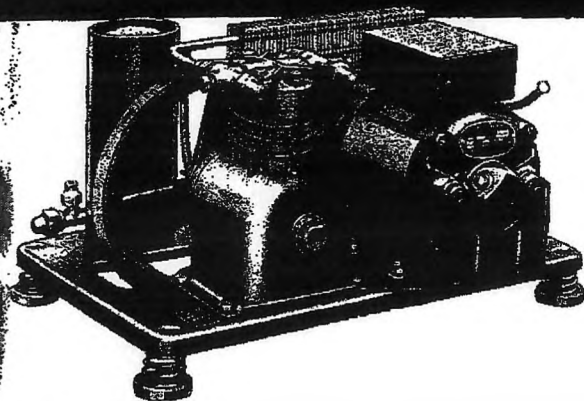
1938

Let's Face
1938's PROFIT
Problems
Squarely



Here's EXTRA VALUE that
only COPELAND offers!

The COPELAND
REFRIGERATING MECHANISM



Engineered and perfected by Copeland, the industry's pioneer, incorporating advantages of design and construction which are the result of an unparalleled experience in the solving of the most difficult problems in the field of industrial and commercial refrigeration.

Twin cylinder, oversized compressor of more than ample capacity.

—Balanced to a hair with bearing surfaces, pistons and all cylinder walls mirror-bored.

—Cylinders and bearings are diamond bored.

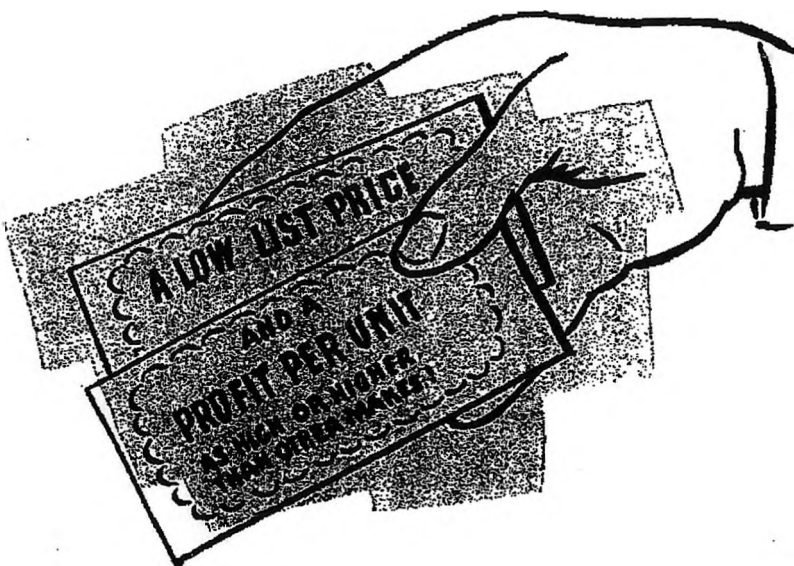
—Uses Methyl Chloride, a harmless, odorless, non-injurious refrigerant with a 20% higher refrigerating efficiency rating.

—Carries Underwriters' Laboratories label.

—Automatic cut-out to protect motor from overload.

—Reduced running time and reduced current consumption.

—Special and exclusive Copeland life-time Oiling System, insuring uniform lubrication of all moving parts and a never-failing, protective film of oil even where pressure is greatest between metal surfaces. Multiplies life of unit many fold.



The War Years

The late Thirties and early Forties saw the new Copeland return to prosperity. Those years between the end of the Great Depression and the beginning of another great war offered the company an opportunity to rejuvenate itself and prepare for unprecedented growth. But not, however, before taking time off to completely, but temporarily, revamp its operations.



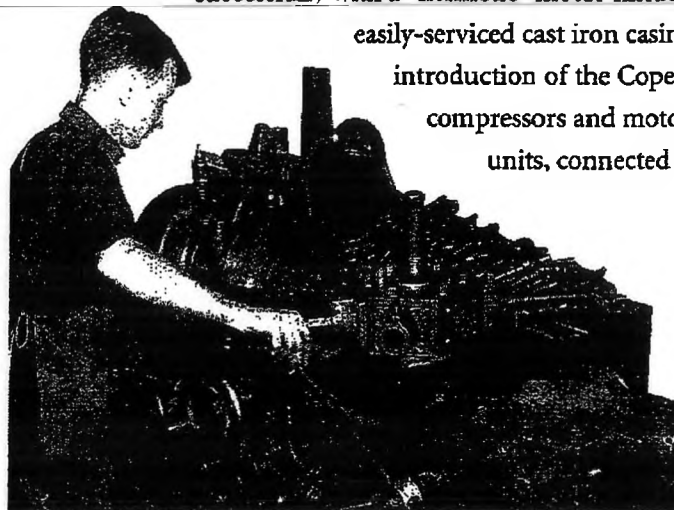
1921 **75** 1996
YEARS

Copeland gears up to support the war effort

The return to profitability following 1937's move to Sidney didn't happen overnight. Copeland continued to show a loss through 1939 before earning the first profit for its new owners in 1940: all of \$34,691 on sales of \$1,474,661.

But Copeland's focus during the pre-war years was on more than its bottom line. The company was investing heavily in research and development activities. It was an investment that paid off in 1941 with the launch of the Copelametic compressor. The Copelametic revolutionized the compressor industry. It was the first compressor to operate successfully with a "hermetic" motor inside a bolt-fastened,

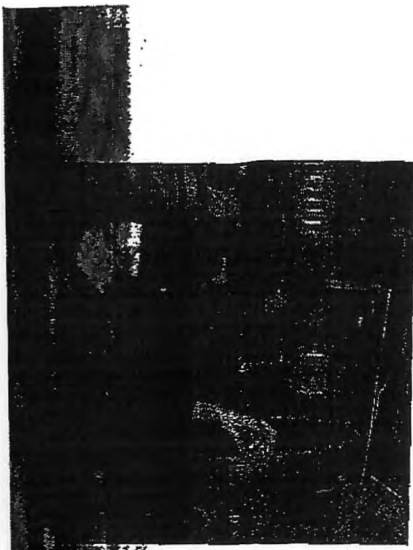
easily-serviced cast iron casing. Before the introduction of the Copelametic, compressors and motors were separate units, connected by belts.



Copeland Refrigeration

Refrigerators, Freezers, Air-Conditioners, and other equipment for the food and pharmaceutical industries. We are the world's largest manufacturer of hermetic compressors. Our products are used in all types of refrigeration systems. We have a complete line of parts and accessories. We are the only company in the world that can supply you with a complete refrigeration system in 24 hours.

Copeland Refrigeration Corporation, Sidney, Ohio

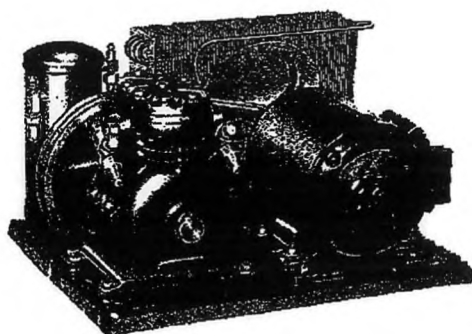
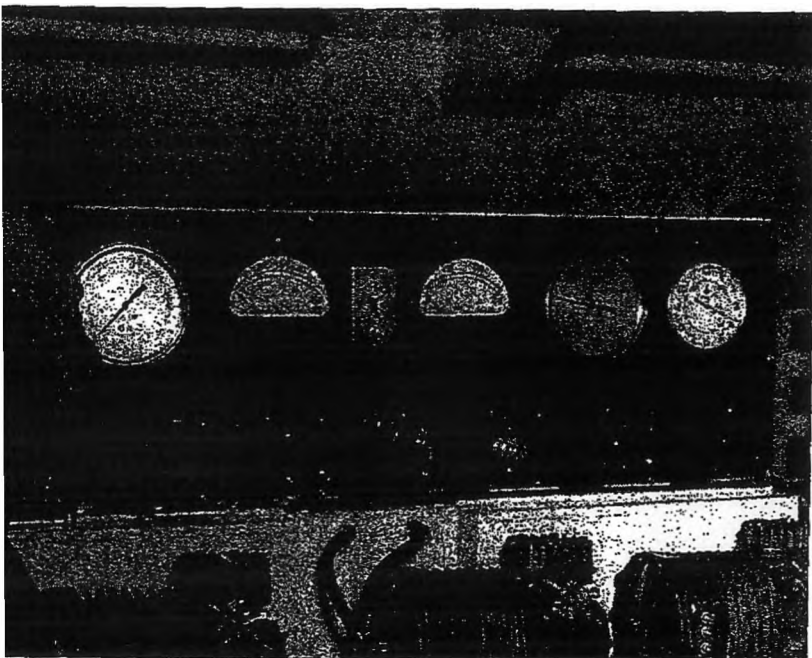


...ent as enthusiasm for the
...anetic was rising, World
...reached Sidney. The
...United States entered the war in
...1941. Early the next year,
...and ceased production of
...civilian product lines and
...its efforts to wartime
...ufacturing. Throughout the
...the company built refrigeration
...equipment for the U.S.

...Navy, Maritime
...mission and other govern-
...agencies. The Sidney plant
...made other war materials
...cks, airplanes and guns.



COP 0031



Sales continue to soar through the '40s

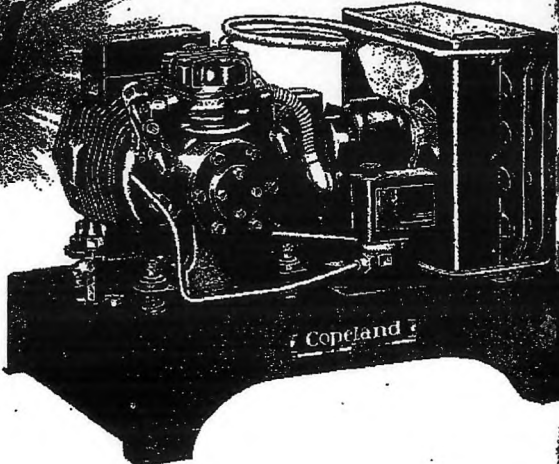
The conversion from war to peacetime production began in 1945, and proceeded effortlessly... and profitably. By the end of the year, Copeland had passed the \$4 million sales mark for the first time. In fact, the company was doing so well that it was strong enough to borrow the money it needed to repay Dallas Winslow the balance of the \$385,000 it had borrowed from him in 1937.

By 1947, sales had more than doubled to nearly \$11 million. And Copeland paid its shareholders its first ever quarterly dividend of 15 cents per share.



REMOTE COPELAMETICS

NEW

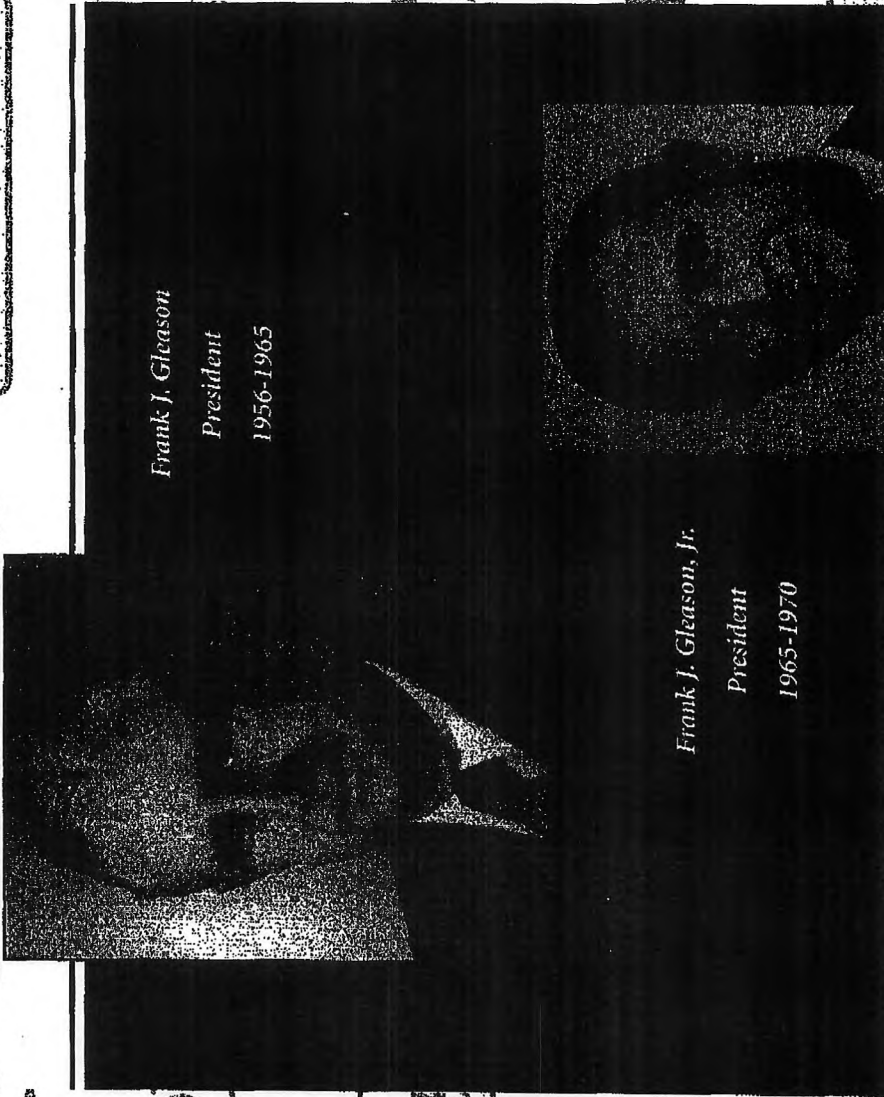


COPELAMETIC The ACCESSIBLE Hermetic



The next year two major milestones were reached. First, the company extended its Copelametic line through 7 1/2 horsepower. And second, Copeland officially dropped its line of household refrigerators, ending production of the product line on which Copeland originally built its success.

Copeland



Frank J. Gleason
President
1956-1965

Frank J. Gleason, Jr.
President
1965-1970

Co



CO

REFRIGERATION

COPELAND

ELECTRIC REFRIGERATION

Copeland

DEPENDABLE Electric REFRIGERATION

The Fifties and Sixties

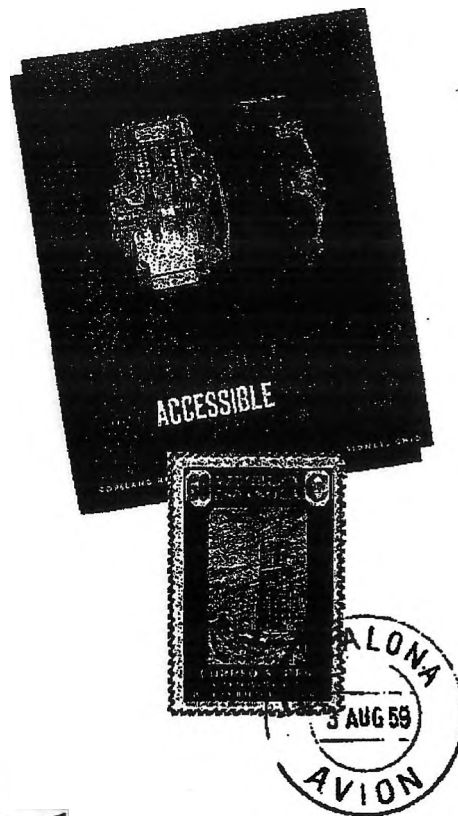
Copeland cruised into the Fifties on the success of its Copelametic line, and by mid-decade launched its original line of hermetic compressors. But the company was also seeking out additional opportunities for expansion and growth. And whether that involved new construction right here at home or exploration beyond the borders of the United States to the potential of global marketing and international sales around the world, Copeland — as it had before — seized the moment.

19



21 **75** **1996**
YEARS

A new Sidney plant becomes Copeland's home base



In the middle of the 1950s Copeland's Copelametic line was so successful that just 20 percent of the compressors it built were the old open belt-driven models. And in 1955, the company introduced its newest line: the original Copelaweld® hermetic compressors. The introduction of two Copelaweld models and the extension of the Copelametic line to 10 horsepower helped the company pass the \$25 million milestone in sales that year.

The late Fifties brought even greater growth to Copeland. Frank Gleason took the reins in 1956 upon the retirement of two of the original "Four Horsemen" — Thompson and Curtis. A year later, the company opened the headquarters facility on Campbell Road, Copeland's home base for almost 40 years. This new plant doubled production capacity. Then in 1959, Copeland expanded its Copelametic line yet again, with the introduction of the four- and six-cylinder models and extension of the product line through 30 horsepower.

"Everybody Sells at Copeland"



In 1958 more than 4,000 persons (our employees and their families — about 20% of Shelby County's population) received a total income of close to \$6,000,000 from the Copeland payroll. Further, this high rate of activity has prompted Copeland to take a substantial part in the development of Sidney through the City Income Tax, United Fund and Hospital Building Program as well as the participation of members of the Copeland organization in civic affairs.

In addition, other local industry and the bankers, the bakers, the millmen and even the baby sters in Sidney shared a part of the

wages earned by our employees from one of the highest payrolls in our history.

The credit for our 1958 showing is shared by every Copeland employee — those who put only cents of people work to the product and sell a good product at a reasonable price.

To promote the prosperity our company enjoys, we have adapted a simple method in place of the Copeland creed. It summarizes the efforts of all of our employees, making their jobs the best they know and help for our continued activity.

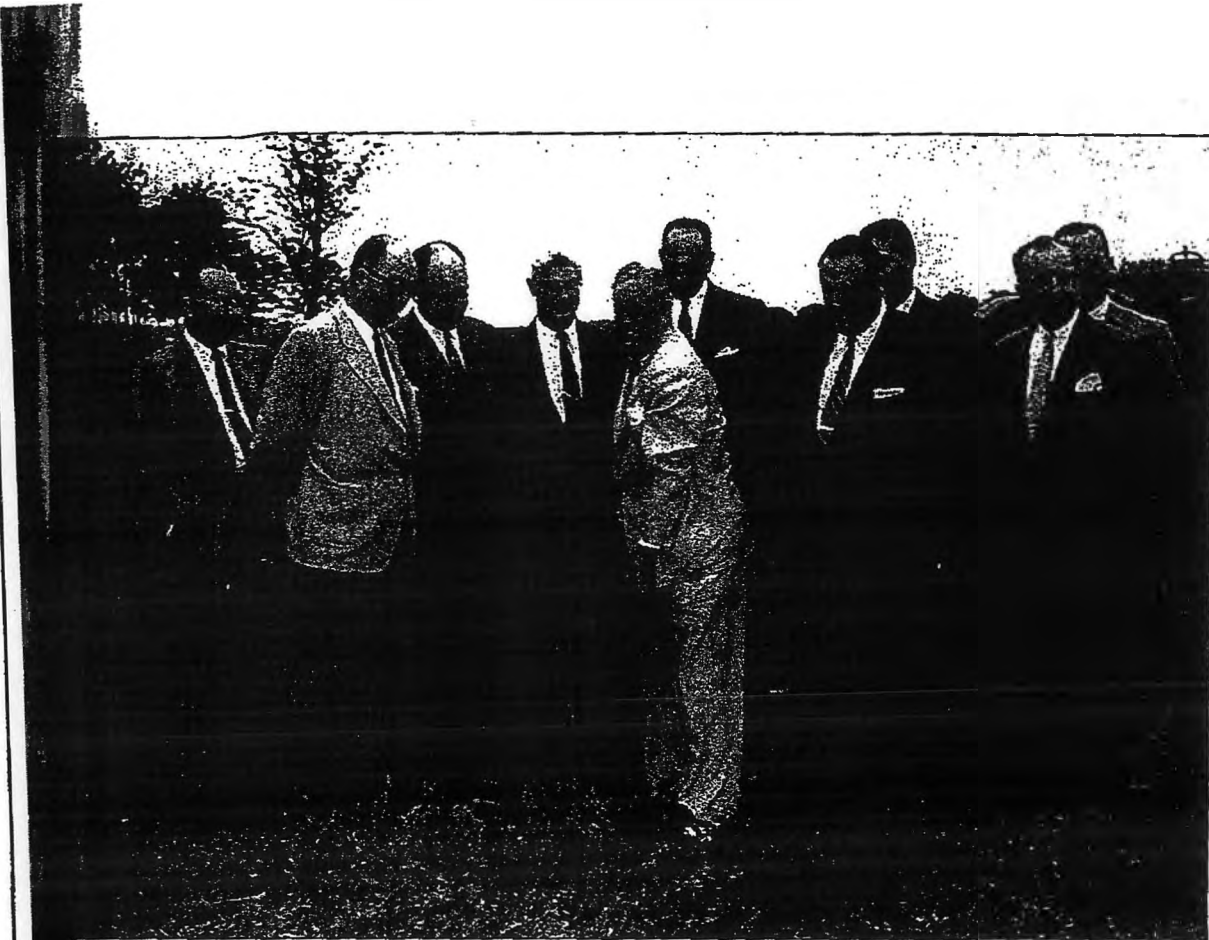
"Everybody Sells at Copeland"

SINCE 1918



CORPORATION, Sidney, Ohio





◀ Ground is broken for a new Sidney, Ohio headquarters and manufacturing facility



Stability and growth in the '60s

By the end of the 1950s, Copeland had seen the vast potential of the international marketplace and begun taking steps to realize it. Among the first of its global marketing efforts was the licensing of companies in Germany, England, France and Spain to produce its product lines. That was followed closely by the formation of a joint venture with three of those companies. By 1960, Copeland also had its own manufacturing operations running in Canada and Mexico. Increasing activity around the world was just a part of a larger expansion effort at Copeland during the turbulent Sixties, a decade that saw the company reach new heights, despite some unique challenges. On June 17, 1960, the company's stock was listed for the first time on the New York Stock Exchange. It would remain there for more than 20 years.



FIRST line of welded hermetics to offer

INTERNAL INHERENT ACROSS-THE-LINE MOTOR PROTECTION

4U Copelaweld.

WELDED HERMETIC MOTOR-COMPRESSORS
Single phase and three phase

The 4U Copelaweld is the first welded motor-compressor in the industry to offer internal, inherent, across-the-line motor protection. It is hermetically sealed inside the shell. It cannot be damaged with liquid or gas. No oil or gas can enter the motor. No external repair or leakage is necessary. Close proximity of the motor to the compressor assures fast and efficient protection and is independent of external ambient conditions.

QUIET, VIBRATION-FREE OPERATION... assured by Copeland's low speed, fan-cooled design, water discharge motor, and internal spring mounting.

LASTING RELIABILITY... made possible by use of high-strength, anti-rust paint, precision lubrication system, and other proven Copeland design features.

Whether you are concerned with improving today's air conditioning and food storage or meeting new demands for the future, you should know what the 4U Copelaweld has to offer. Request Bulletin No. 4000.

Welded Hermetics,
Accessible Hermetics
or Self-Driven
COPELAND has
what it takes!



4 cylinders • 1750 R.P.M.
2 1/2 H.P. • 3 H.P. • 3 1/2 H.P.
4 H.P. ... and now 5 H.P.

SINCE 1919

CORPORATION, Milwau., Wis.

Sidney Daily News

SIDNEY, OHIO, FRIDAY EVENING, JUNE 3, 1964

Daily Circulation

10,967

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Ground Is Broken For Copeland Plant Addition



A major expansion of production facilities at Copeland Refrigeration Corp. was announced Wednesday in connection with groundbreaking ceremonies at the Campbell street plant of the company.

Philip J. Gleason Sr., president of Copeland, is making the announcement, and the expansion project was "necessary to improve working conditions and meet the increasingly competitive market."

The new addition will be located immediately to the east of the present manufacturing facilities on Campbell street at the west city limit of the city. It will face Interstate 75.

In addition to providing additional space for manufacturing, the new addition is also expected to include expanded office space for the company.

Groundbreaking for the new facilities came on the sixth anniversary of the ground-breaking.

Construction of the ground office space is expected to take additional time, Gleason stated.

The Copeland plant has been part of the industrial life of Sidney for approximately 50 years. Operations were started here about 1914, when the company was founded by William H. Gleason, Sr.

Groundbreaking for the new addition is being held by the company in the building now used as the company's main office.

**quiet, compact
packaged air conditioners,
Copeland has what it takes!**

Welded hermetics, 2½, 3, 3½, and 4 H.P. . . .
1750 R.P.M. . . . 4-pole . . . 4-cylinder . . . minimum
space requirements . . . internal spring mounting
for quiet, vibration-free operation . . . inherent
motor-protector internally mounted, hermetically
sealed . . . rotalock service valves rotate 360°
statically and dynamically balanced
crankshaft . . . positive displacement gear oil pump,
automatic reversing . . . heavy duty motor

NEW COPELAWELD welded
hermetics pack more value into
packaged air conditioners

Put "big performance" into your packaged air
conditioners with these four-cylinder Copelaweld
welded hermetic motor-compressors. You'll get full
B.T.U. capacity and operating dependability. For
complete specifications, request Bulletin 5902.

For smaller sizes, investigate Copelaweld two-
cylinder models. ½ through 1½ H.P., and
Copelaweld Space Saver, ½ and ¾ H.P.



Copeland
REFRIGERATION

But in 1965, with sales surpassing \$50 million, a West Virginia businessman began attempting to take over the company. He started buying up Copeland shares with the intention of merging the company into his existing empire. Frank Gleason turned to Henry L. Hillman, a prominent Pittsburgh investor who owned one of Copeland's wholesaler distribution companies, asking him to become a major Copeland stockholder to prevent the hostile takeover. Hillman did, and later bought the stock owned by the raider. In 1968, he was named to the company's Board of Directors.

Meanwhile, Copeland was continuing its rapid growth. It opened a new plant in Fostoria, Ohio, in 1968, to produce condensing units for commercial refrigeration applications. The next year, Copeland completed a remanufacturing subsidiary in Wichita, Kansas, and began construction on another plant in West Union, Ohio. By the end of the decade, sales had reached \$100 million a year. And activity would only speed up in the years ahead.



Copeland



Cop

Carl W. Moeller

President

1970-1975

ND
TROT, MICH.



CO
REFRIGERAT

Matthew O. Diggs, Jr.

President &

Chief Executive Officer

1975-1987

and

COPELAND
ELECTRIC REFRIGERATION



The Seventies

The Seventies brought unprecedented change to Copeland. With Frank Gleason's retirement in 1970, the last of the "Four Horsemen" was gone. Challenged by market demands for even more efficient air conditioning and refrigeration systems, new leaders at Copeland responded with their own visions for the future. Carl Moeller and Matt Diggs moved Copeland to the forefront during the decade. The unveiling of the CR – the most popular compressor ever in its range – and the launch of the Discus® semi-hermetic reciprocating compressor – the "refrigeration workhorse" – established new industry standards for air conditioning and refrigeration and Copeland's leadership in the industry.

192



21 **75** **1996**
YEARS

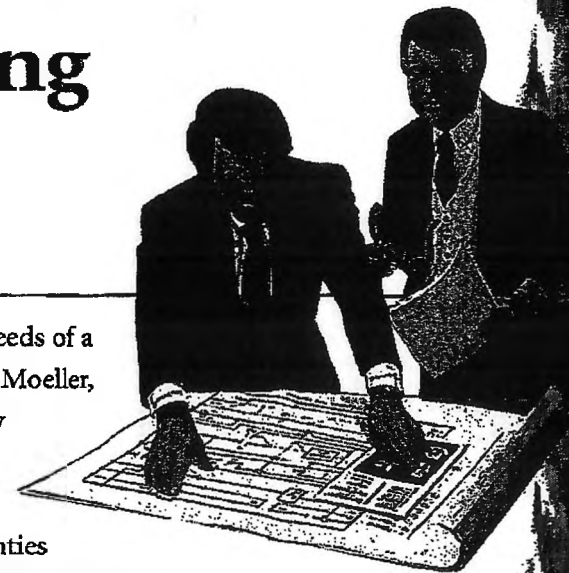
Moving into air conditioning leadership with the CR Compressor

During the early 1970s, Copeland began developing new products to meet the needs of a changing industry. Under the leadership of Henry Hillman, chairman, and Carl Moeller, president and chief executive officer, the company began building high-efficiency welded hermetic compressors, introduced large BR Copelaweld units and expanded the Copelametic line yet again to 40 horsepower.

However, the most significant product development at Copeland in the Seventies not only created a new compressor but ushered in a whole new era of air conditioning efficiency and

reliability. The oil embargo of 1973, growing out of the creation of the Organization of Petroleum Exporting Countries (OPEC) and the region's political instability, challenged Copeland as never before to develop technologically advanced air conditioning and refrigeration products to combat the rising cost of energy. While Copeland responded quickly to make existing products more energy efficient, its real triumph was the new CR Compressor.

Heralded as the compressor for the Eighties, the CR was designed, tested and manufactured to meet specific product demands for high efficiency and reliability in heat pump and air conditioning systems. The CR's performance, coupled with timely delivery, competitive cost and guaranteed customer satisfaction, not only demonstrated Copeland's commitment to the future needs of its customers but moved the company to the forefront of the air conditioning industry.



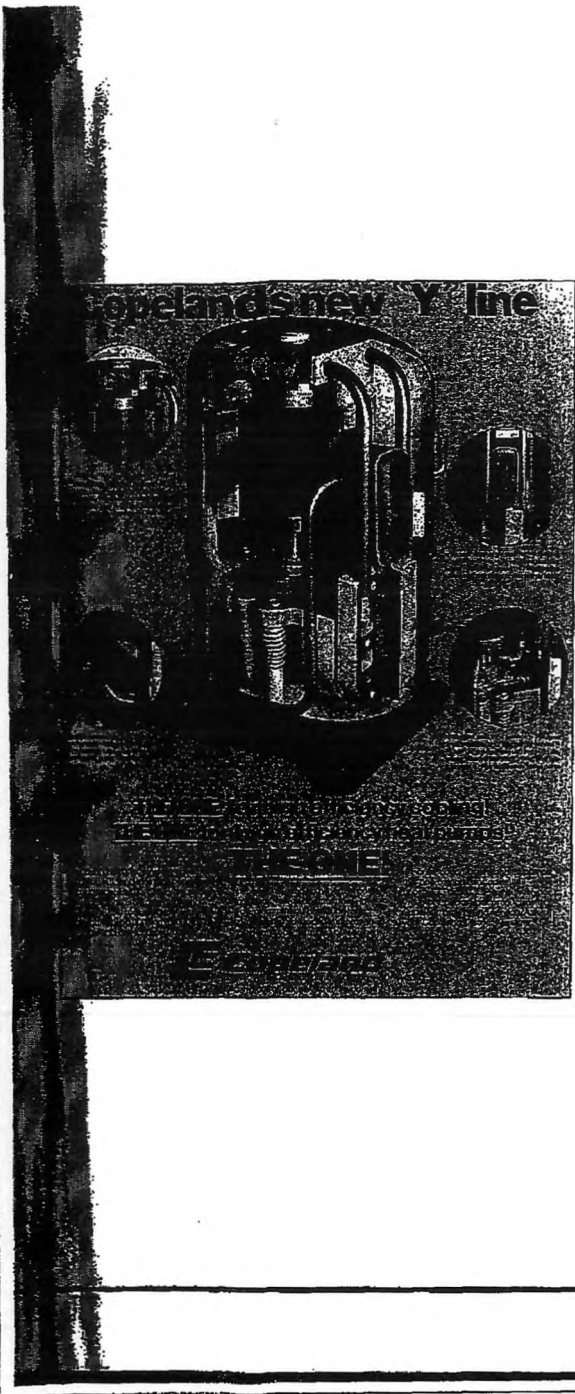
Heat pump designed compressors with efficiencies for the 80's...

Criterion 80

The CR Line

For more information, contact your local distributor or write to: Copeland Compressor Division, P.O. Box 100, Danvers, MA 01923. For a complete list of distributors, write to: Copeland Compressor Division, P.O. Box 100, Danvers, MA 01923. For a complete list of distributors, write to: Copeland Compressor Division, P.O. Box 100, Danvers, MA 01923.

Copeland



Other new additions to its product lines included the first variable-speed Copelaweld CR compressors, an eight-cylinder Copelametic model developed with the company's European joint venture, and an improved Copelaweld compressor.

COP 0043



New leadership and the new Discus® compressors

The tragic crash of Copeland's corporate plane in 1972 killed two senior marketing executives — Vice President Russell Comstock and General Sales Manager Lawrence Baker — and the corporate pilot and co-pilot — Paul Clark and Kenneth Bolten. As a result, Chairman Henry Hillman appointed Matthew O. Diggs, Jr. as Vice President of Marketing. Diggs, who had served Copeland as a consultant since 1969, filled the company's marketing void. Later, in recognition of his vision and leadership, he was named Executive Vice President. Upon Carl Moeller's retirement in 1975, Diggs became President and Chief Executive Officer.

During the Diggs Era, Copeland launched a six-year development program to address changing market conditions and customer needs in commercial refrigeration and air

Copeland has over 360 wholesaler outlets for replacement compressors.



You have one near you.

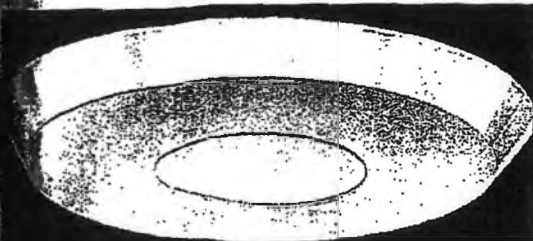
Copeland's over 100 authorized, independent outlets provide a wide range of replacement compressors for all types of commercial refrigeration and air conditioning systems. Each outlet is equipped with a full line of replacement parts and accessories. For more information, contact your nearest Copeland outlet or write to: Copeland Corporation, P.O. Box 100, Danbury, CT 06810.

When you need to replace a compressor, Copeland's independent outlets can provide you with the best quality replacement compressors at the lowest price. They can also provide you with the best quality replacement parts and accessories. For more information, contact your nearest Copeland outlet or write to: Copeland Corporation, P.O. Box 100, Danbury, CT 06810.

Copeland

Group out of our way to do it your way.

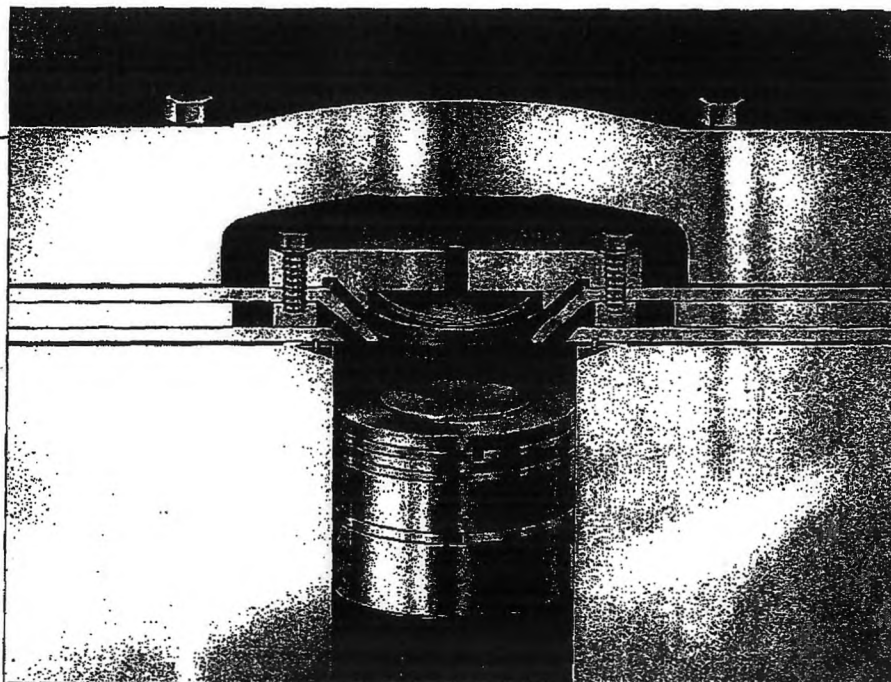
Copeland Corporation • Danbury, CT 06810



THE DISCUS IS HERE!

Copeland

Compressors



conditioning applications. The result was a complete redesign of the Copelametic compressor. The Discus semi-hermetic reciprocating compressor was launched in 1981, bringing to the marketplace Copeland's exclusive Discus Valve that delivered dramatic increases in energy efficiency, capacity, reliability, compressor selections, quality and availability. Known throughout the marketplace as the "refrigeration workhorse" today, Discus compressors are the standard for refrigeration and commercial air conditioning throughout the world.

Focused plants serve specialized product markets

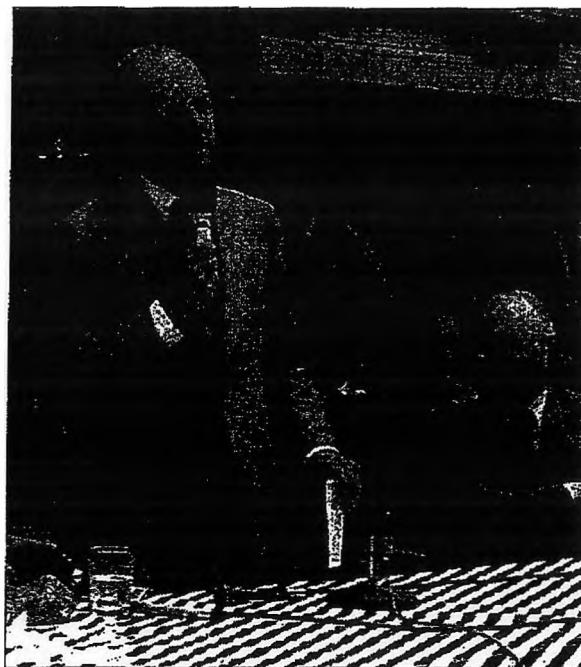
But the Seventies saw Copeland develop more than new products. The company began focusing its manufacturing operations to create plants dedicated to a single product line. This merging of advanced manufacturing processes and plants resulted in ultimate reliability built into the process, high productivity and mass production economics.

In Hartselle, Alabama, Copeland opened a plant in 1978 designed specifically to mass produce standardized CR compressors.

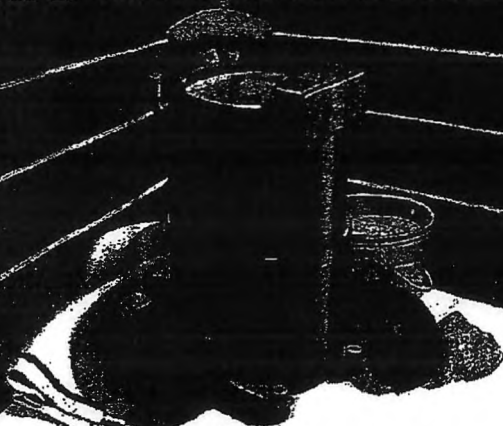
That same year, another focused facility, this one in Rushville, Indiana, opened to specialize in remanufacturing Copelametic compressors for the replacement market.

The synergies of these facilities were so successful that Copeland continued its focused facility approach to manufacturing into the Eighties. The company built a 160,000 square

*Copeland President
Matt Diggs announced
the location of the new
Hartselle, Alabama plant*



HIGH EFFICIENCY VS COST EFFECTIVENESS



Copeland has a WINNER.

Naturally you want higher energy efficiencies in your residential unitary air conditioning. But what about cost effectiveness? Can you afford and do you need a small high efficiency compressor for the competitive, high volume unitary market? We don't think so!

Use our standard Copeland® "S" series. Capacities extend from 16,000 to 34,000 BTU/Hr., the heart of the unitary market. These compressors are delivering efficiencies up to 100%

higher than a year ago. You've already proved their reliability and durability. Today they'll give you more capacity and higher performance. At no reduction in maximum load run-down capability. When you need an even higher EER or a new gas-to-model, it's available, as part of the same proven line.

Energy efficient? Cost effective? You win both ways with Copeland. Ask your Copeland District Sales Manager.

Copeland
Copeland Compressor, Danbury, Conn. 06833

See exhibit at the International Air-Conditioning, Heating, and Refrigeration Exposition, Booth #1511, McGraw-Hill Place, Chicago, Feb. 1-17, 1977.



foot semi-hermetic facility in 1980 in Shelby, North Carolina, that produced Copeland's Copelametic Discus and large reed compressors. A few years later, the company revitalized its headquarters facility in Sidney by splitting it into two distinct operations, a "plant within a plant." One segment of the new facility focused on Copelametic compressors, the other on Copelaweld products. In Welkenraedt, Belgium, Copeland built a focused manufacturing facility to serve the European Market.

Copeland

Cop



COI

REFRIGERATION

Robert J. Novello

Chairman &

Chief Executive Officer

1987-Present

COPELAND

ELECTRIC REFRIGERATION

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Copeland

DEPENDABLE *Electric* REFRIGERATION

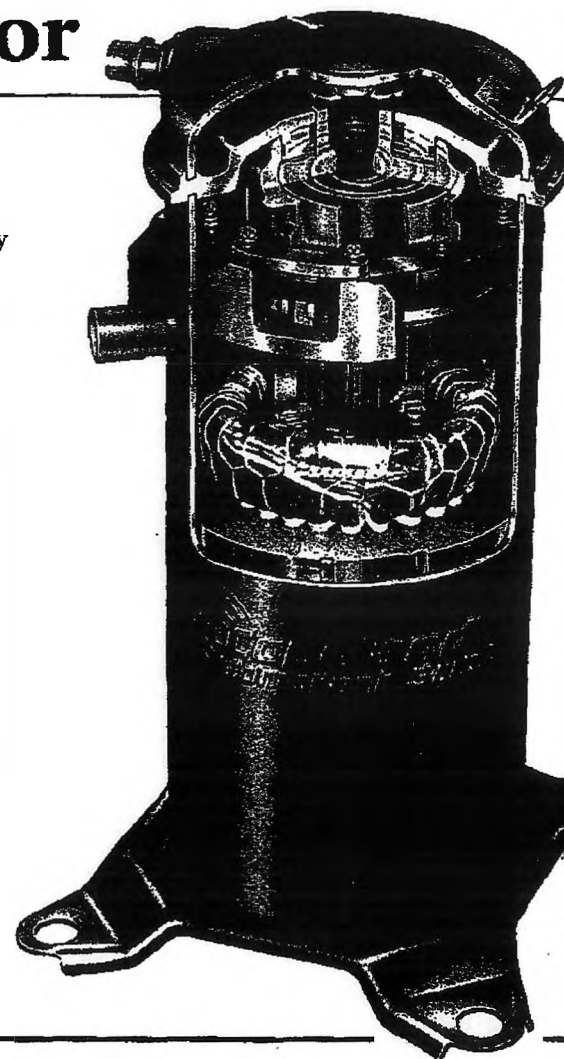
The Eighties... Copeland Revolutionizes the Industry with Compliant Scroll™

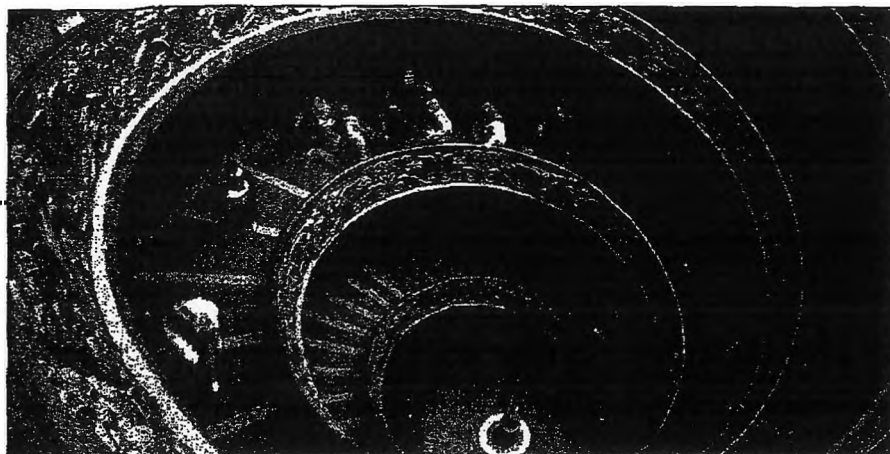
Copeland brought scroll compressor technology to the marketplace in the Eighties, and changed the industry forever with the launch of the Compliant Scroll™ compressor. Its unprecedented acceptance by manufacturers, contractors and homeowners alike established Compliant Scroll as the premier compressor technology. Today, the third generation of Compliant Scroll compressors continue to demonstrate their versatility and superiority in more than seven million air conditioning and heat pump systems worldwide. And it all began with the Eighties.



Copeland launches the first scroll compressor

The Eighties brought new leadership once again when Copeland became a subsidiary of Emerson Electric Company in 1986, and Robert J. Novello was named Chairman and Chief Executive Officer in 1987. Later that year, on November 14, Copeland officially became the first U.S. manufacturer to develop compressors using scroll technology, producing the first Compliant Scroll compressor.





People working in real comfort — this is Copeland Compliant Scroll on the job.

The Compliant Scroll compressor is the most significant advance in scroll technology in decades. It's the only scroll compressor that can handle the full range of refrigerants, from R-22 to R-410A, and it's the only scroll compressor that can handle the full range of operating pressures, from 100 to 200 psi.

It's the only scroll compressor that can handle the full range of operating pressures, from 100 to 200 psi. It's the only scroll compressor that can handle the full range of operating pressures, from 100 to 200 psi.

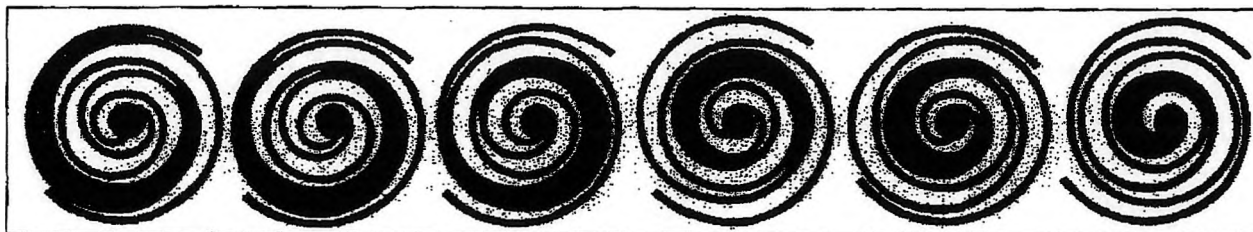
It's the only scroll compressor that can handle the full range of operating pressures, from 100 to 200 psi. It's the only scroll compressor that can handle the full range of operating pressures, from 100 to 200 psi.

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Copeland
Compliant Scroll

The following year, Copeland made its first significant investment in dedicated scroll manufacturing, when the company selected Sidney as the primary manufacturing site for a \$250 million Compliant Scroll program. The 285,000 square foot facility brought state-of-the-art advanced machining and assembly equipment to scroll manufacturing, and was the first American plant to produce scroll compressors for the residential air conditioning and heat pump market.



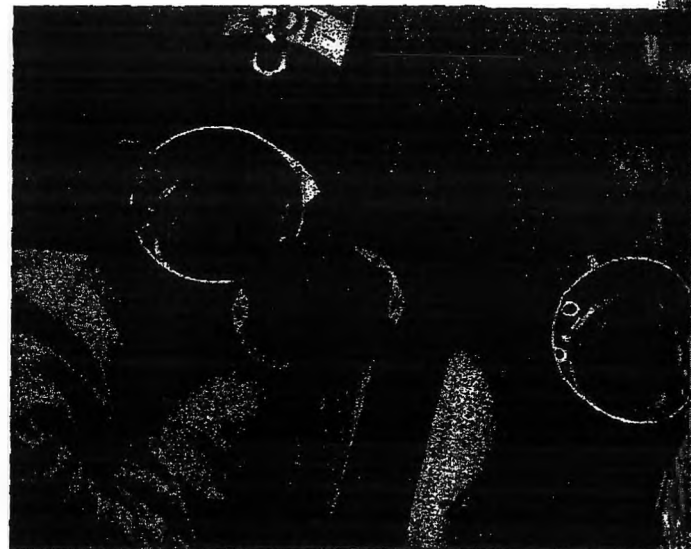
▲ The Compliant Scroll technology is conceptually simple. Two spiral shaped members fit together—forming crescent shaped gas pockets. Several pockets of gas compressed simultaneously provide a smooth, nearly continuous compression cycle.

Copeland's vision for scroll



▲ *Bob Novello, Matt Diggs and Dean Ruwe cut ribbon to open the first scroll production plant in North America*

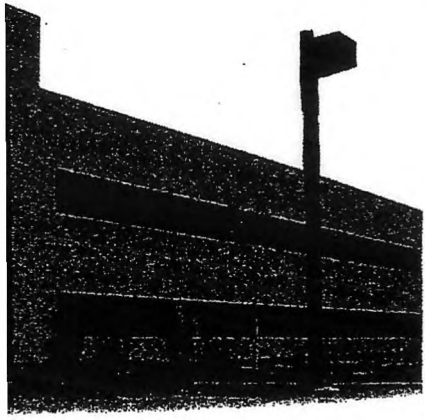
Copeland always understood the inherent superiority of Scroll compressor technology and its potential for air conditioning and refrigeration applications. But bringing scroll's higher efficiencies, quieter operation, lower applied costs and greater reliability to the commercial market took over seven years of design, engineering and manufacturing research. Copeland found the answer in compliance, the method in which the two scroll members interact to achieve simultaneously both high efficiency and durability.



The result was Copeland Compliant Scroll, the scroll compressor which set the industry performance standards for scroll technology.



COP 0053



Copeland Leadership for the Nineties

Copeland's industry leadership continued to grow as its compressors moved into more and more applications around the globe. In this ever-more-aggressive international economy, the company realized it must produce the finest products in the world. So it launched Vision for the Nineties, an 11-point quality program. Committing itself to reaching the twenty-first century as the premiere quality compressor producer in the world. The company implemented a major organizational change in 1993, divisionalizing its business operations by refrigeration and air conditioning segments and added two global divisions. The objective was to apply better focus on each market and deliver increased customer responsiveness.



Copeland realizes the scroll dream

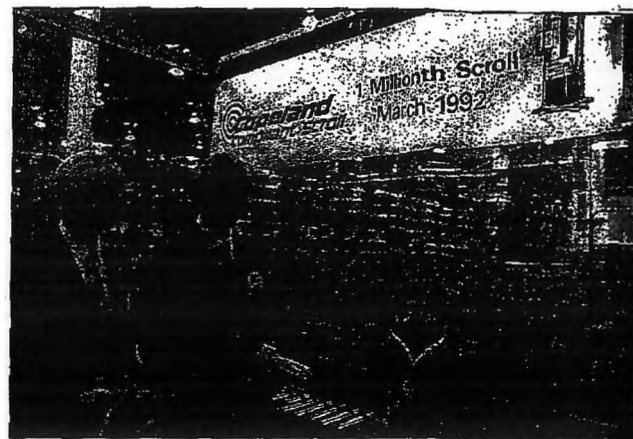
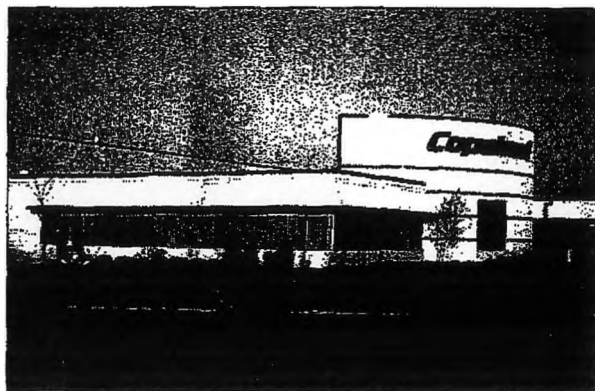
The final decade of the Twentieth Century began in the midst of a national recession and with another new sales record for Copeland in 1991. Although the Sidney plant doubled its output of scroll compressors between 1990 and 1991, the company could not keep pace

with customer demands. So it built a second state-of-the-art, dedicated scroll facility in Lebanon, Missouri.

The Lebanon plant alone increased manufacturing capacity for Compliant Scroll compressors to more than two million pieces annually for the residential market. These operations brought advanced machining and assembly equipment, exclusive scroll element manufacturing processes and research facilities for future product development, thereby ensuring the expansion of Compliant Scroll into new markets with new customers.

Scroll technology has emerged as the compressor design of the future, and the Glacier™ line of refrigeration scroll compressors, introduced in 1995, represents Copeland's vision for the future of the refrigeration industry. Glacier's advanced design and smooth

▼ *Copeland's Compliant Scroll Manufacturing Plant in Lebanon, Missouri*



A high-contrast, black and white photograph of a mechanical device, possibly a pump or engine component. The image is very dark, with only the bright, metallic surfaces of the machinery visible. A large, horizontal cylindrical tank or pipe is prominent at the top. Below it, various other pipes, valves, and structural components are visible, though their details are obscured by the high contrast and shadows. The overall appearance is that of a technical or industrial photograph.

THE *Scarf*
DIFFERENCE *inside*

ABOUT THE
 NEWEST...
 INCLUDING...
 FROM...

A more efficient failure. A great example of this is the fact that the computer can now be used to design a more efficient failure. The computer can now be used to design a more efficient failure. The computer can now be used to design a more efficient failure.

in addition to the 2.4 GHz component, the 2.4 GHz component is present and the 2.4 GHz component is present and the 2.4 GHz component is present.

Copeland
Compliant Seal.

The only compliant seal designed with the entire lip of the seal in contact with the mating surface. The Copeland Compliant Seal conforms, contacts your mating surface for full lubrication.

Call 1-800-849-8800.



If it works like a dream, it works like a Rheem.

7. *Revised for the 1994 edition of the book, the author has added a new chapter on the role of the state in the development of the economy.*

A black and white photograph of four men standing side-by-side, facing forward. They are all wearing dark suits, white shirts, and patterned ties. The man on the far left has his hands in his pockets. The man second from the left has his hands in his pockets. The man third from the left has his hands in his pockets. The man on the far right has his hands in his pockets. They are standing on a light-colored surface against a dark, textured background.

Copeland compressors cover the globe

Much of the Nineties saw Copeland expanding its role in and commitment to a global economy. In 1991, Copeland completed the purchase of the remaining minority interest in Copeland Europe.

More importantly, the company increased its international presence. Establishing sales offices and technical support centers in every corner of the world — Canada, South America, Europe, Asia, Australia — brought the company closer to its customers and their unique and specific needs for air conditioning and refrigeration solutions. Building new focused manufacturing operations ensured not only the largest product offering available globally but a steady stream of quality products for international customers.

**Better
Compressors
for a
Better World.**



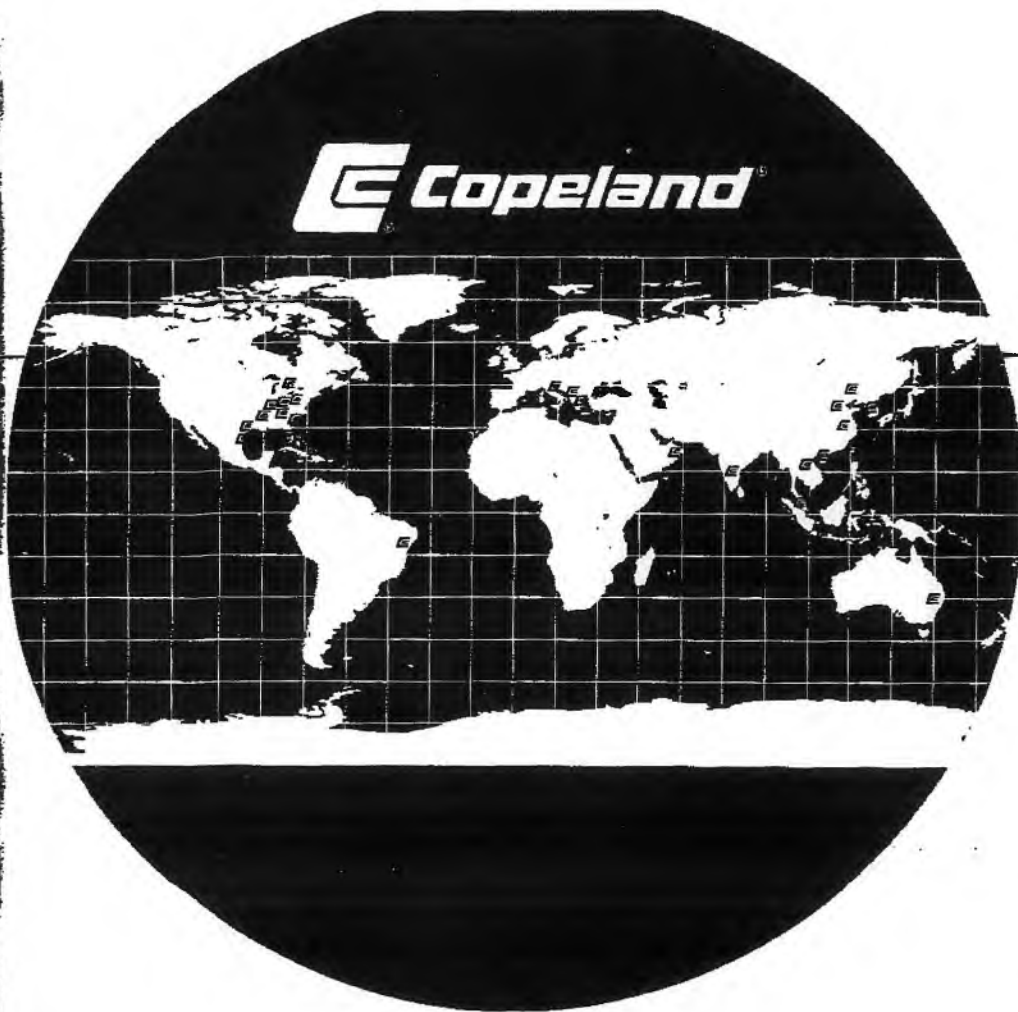
Depend on it.

Copeland is changing the world of air conditioning and refrigeration. We've secured the broadest product lines available today with the refrigerant solutions of tomorrow. It's a combination with a clear, focused goal: providing our customers with a powerful, practical program for chlorine-free refrigerants that preserve the environment. So we're not just making a world re-different with our compressors - we're making a difference in the world.

 **Copeland**

1973 by Copeland Corporation, Danvers, MA 01923

For information contact your nearest Copeland office.



Copeland executives: (from left) Eric Evans, Senior Vice President; Egon Wiethoff, President-Copeland Europe; and Ajeet Singh, President-Asia





Today, with plants in Thatchum, England; Welkenraedt, Belgium; Berlin, Germany; Shenyang, China; and Karad, India, Copeland has installed more compressors worldwide than any other manufacturer. New international scroll plant locations are under construction in Rayong, Thailand and Belfast, Northern Ireland. Copeland will continue to respond to the demands of a global marketplace, with scroll plants on the drawing board for China, Mexico, and a third plant in Asia.

◀ Emerson Electric Company Chairman and Chief Executive Officer Charles F. Knight lays the cornerstone for Copeland's Scroll Plant in Rayong, Thailand

▼ Copeland facility grand opening near Tokyo, Japan

Copeland コープラント
Subsidiary, Emerson Electric Co. 大船事業所



▲ Copeland's Scroll Manufacturing Plant in Northern Ireland

INVESTING WORLDWIDE TO MEET CUSTOMER DEMAND FOR COMPLIANT SCROLLS

First to
Market



Sidney, Ohio
USA



Lebanon, Missouri
USA



Wolzerau, Belgium



Rayong, Thailand



Shelby, North Carolina
USA



Cookstown, Northern
Ireland



Ash

Today Over Eight Million
Compliant Scroll Compressors
Are Installed Worldwide

1987

1996

2000

With 75 years behind us, we're just getting started

The years leading up to the next century, and all those beyond, hold exciting promise. New products like Star™ and Summit™ — scroll compressors that will let Copeland expand into new markets such as room air conditioning and large commercial air conditioning applications — are already in production. And in 1997, the company will build its 25 millionth CR reciprocating compressor and maintain its leadership in the development and use of new environmentally-responsible refrigerants.

Copeland will also intensify its commitment to the global marketplace by expanding its people, products, and plants, thereby ensuring the delivery of superior products, value-added customer service and comprehensive support wherever and whenever they're needed throughout the world.

The keys to Copeland's future success are the very ones that have guided us throughout our 75 year history: innovation and excellence. We hold today firmly in our hands because of Copeland's heritage. Because we bring the best to our customers wherever they may be. Because we commit ourselves to breakthrough technologies, superior products and unequalled service. Because Copeland employees are the industry's most dedicated men and women. Because we work with great suppliers and for great customers. And that's not only a legacy unequalled in this century. It's a vision for tomorrow.

Master

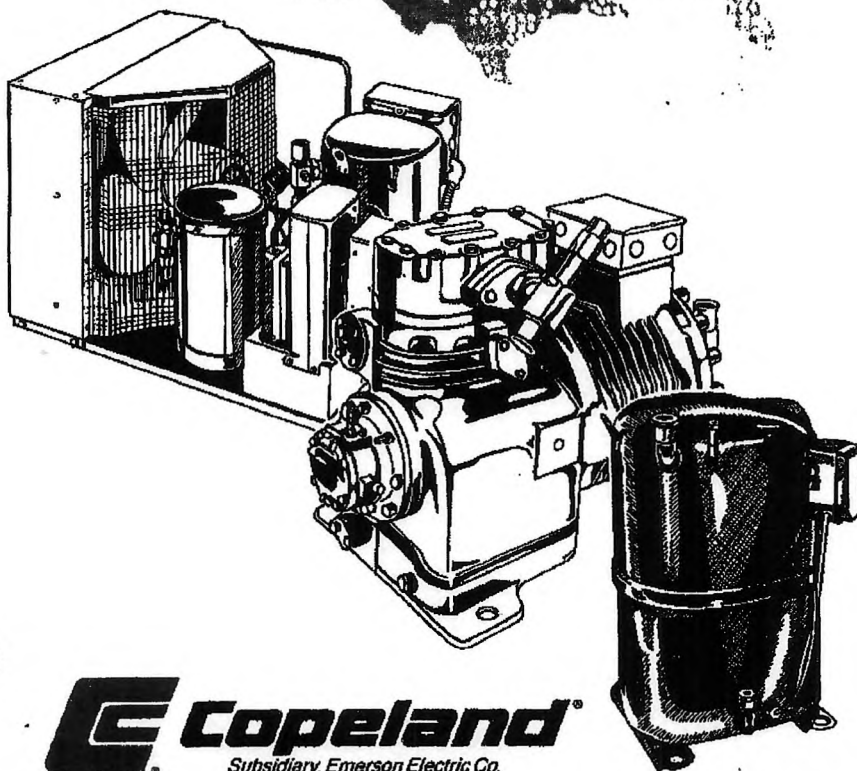
1989 Directory of Authorized Wholesalers

**CERTIFIED
COPELAND**

SM

Certified Copeland

**Our Product
Service
Commitment
To Our
Wholesalers
And
Customers**



Copeland®
Subsidiary, Emerson Electric Co.

COP 0062

COPELAND WHOLESALERS

HAWAII

HONOLULU
Pamco-Aire
420 Keawe St. (96813)
P.O. Box 333 (96808)
Phone: 808-536-4484

IDAHO

BOISE
Pamco-Aire
426 S. 10th St. (83702)
Phone: 208-342-6834

Thermal Supply, Inc.
3100 Pleasanton Ave. (83702)
P.O. Box 6498 (83707)
Phone: 208-336-0590

IDAHO FALLS
Pamco-Aire
1395 N. Gate Mill Road (83401)
Phone: 208-522-3270

POCATELLO
Pamco-Aire
953-B S. Main St. (83204)
Phone: 208-233-4201

ILLINOIS

ALSIP (CHICAGO)
H - Chase Supply Co.
4100 W. 127th St. (60658)
Phone: 312-785-0500

ARLINGTON HEIGHTS (CHICAGO)
Sid Harvey Midwest, Inc.
3104 N. Arlington Hgts. Rd. (60004)
Phone: 312-253-8503

AURORA
Sid Harvey Midwest, Inc.
918 Industrial Drive (60506)
Phone: 312-892-7700

BELLEVILLE
Crescent Parts & Equip. Co.
1525 S. 59th St. (62221)
Phone: 618-277-0770

BLOOMINGTON
United States Electric Co.
804 S. Burn St. (61701)
Phone: 308-827-6194

CALUMET PARK (CHICAGO)
Sid Harvey Midwest, Inc.
12534 S. Ashland Avenue (60643)
Phone: 312-389-0347

CHAMPAIGN
Duncan Supply Co., Inc.
217 S. Locust St. (61820)
Phone: 217-352-7888

H - Rogers Supply Co., Inc.
350 N. Walnut St.
P.O. Box 279 (61820)
Phone: 217-356-0168

CHICAGO
Chase Supply Co.
3008 Montross Ave. (60618)
Phone: 312-588-4050

Sid Harvey Midwest, Inc.
3680 N. Milwaukee Ave. (60641)
Phone: 312-777-8181

DANVILLE
General Refgn. Supply Co., Inc.
124 N. Hazel St. (61832)
Phone: 217-442-6807

DECATUR
Rogers Supply Co., Inc.
333 E. Wabash (62523)
Phone: 217-429-9151

EAST ST. LOUIS
Crescent Parts & Equip. Co.
540 Wimmer Place (62205)
Phone: 818-271-2500

ELMHURST (CHICAGO)
Chase Supply Co.
758 Industrial Dr. (60126)
Phone: 312-834-8433

KANKAKEE
Rogers Supply Co., Inc.
194 N. Alma Ave. (60901)
Phone: 815-939-0333

LINCOLNWOOD
Chase Supply Co.
6815 N. Lincoln Avenue (60646)
Phone: 312-877-8181

LOMBARD
Sid Harvey Midwest, Inc.
641 N. Main Street (60148)
Phone: 312-627-6810

MARION
H - Crescent of Marion, Inc.
205 Commercial Dr. (62959)
Phone: 618-997-5608

MATTOON
National Temperature Control
Centers, Inc.
213 South 21st St. (61938)
Phone: 217-235-1414

MELROSE PARK (CHICAGO)
H - Service Parts Co.
2811 Lake St.
P.O. Box 1128 (60161)
Phone: 312-344-0810

MOLINE
Dennis Co.
2815-17 23rd Avenue (61265)
Phone: 308-782-0438

MOUNT VERNON
National Temperature Control
Centers, Inc.
816 S. 17th St.
P.O. Box 761 (62864)
Phone: 618-242-5580

NAPIERVILLE
Chase Supply Co.
1815 Diehl Road
Suite 300 (60540)
312-420-7400

PEORIA
H - Polar Supply Corp.
422 N.E. Adams St. (61603)
P.O. Box 1486 (61655)
Phone: 309-674-9245

QUINCY
H - Crescent of Quincy, Inc.
635 N. 3rd St. (62301)
Phone: 217-223-9760

ROCKFORD
Gustave A. Larson Co.
3016 Eastrock Dr. (61109)
Phone: 815-398-4922

SKOKIE
Service Parts Co.
5425 W. Fargo Ave. (60077)
Phone: 312-583-1321

SOUTH HOLLAND
Service Parts Co.
695 W. 172nd St. (60473)
Phone: 312-596-0290

SPRINGFIELD
H - United States Electric Co.**
301 N. 1st St. (62702)
Phone: 217-522-3347

United States Electric Co.
1475 S. Taylor Avenue (62707)
Phone: 217-528-9643

H - Wholesaler Headquarters Location
() - City in parentheses represents adjacent city. Primary listing denotes actual location.
* Outlet for Copeland products only
** Administrative office, not a store outlet.

COPELAND WHOLESALERS

INDIANA

BLOOMINGTON
National Temperature Control
Centers, Inc.
2051 Vernal Pike (47401)
Phone: 812-333-8848

EVANSVILLE
National Temperature Control
Centers, Inc.
1500 N. Heidelberg Ave. (47711)
P.O. Box 4 (47701)
Phone: 812-422-3204

FORT WAYNE
F.H. Langeenkamp Co., Inc.
3801 Northrop St. (46805)
Phone: 219-484-1585

GARY
Chase Supply Co.
4120 Broadway (46408)
Phone: 219-887-5181

INDIANAPOLIS
H - Duncan Supply Co., Inc.
910 N. Illinois St. (46204-1087)
Phone: 317-634-1335

H - F.H. Langeenkamp Co., Inc.
915 S. Meridian St.
P.O. Box 1106 (46206)
Phone: 317-636-4321

KOKOMO
Duncan Supply Co., Inc.
1100 S. Ohio St. (46902)
Phone: 317-452-5628

LAFAYETTE
H - General Refgn. Supply Co., Inc.
2100 N. 9th St. (47904)
P.O. Box 734 (47902)
Phone: 317-423-5356

MUNCIE
Duncan Supply Co., Inc.
601 E. 15th St. (47302)
Phone: 317-288-5549

SOUTH BEND
F.H. Langeenkamp Co., Inc.
1139 Mishawaka Ave. (46815)
Phone: 219-233-8222

TERRE HAUTE
National Temperature Control
Centers, Inc.
1633 Harding
P.O. Box 1076 (47808)
Phone: 812-232-3715

VINCENNES
National Temperature Control
Centers, Inc.
21 S. 13th St. (47591)
Phone: 812-882-3820

IOWA

CEDAR RAPIDS
Dennis Co., Inc.
203 30th St. Dr., S.E. (52403)
Phone: 319-366-3351

COUNCIL BLUFFS
Dennis Supply Co.
3326 Nebraska Ave.
P.O. Box 1546 (51501)
Phone: 712-322-8824

DAVENPORT
Dennis Co., Inc.
3016 Brady St.
P.O. Box 2774 (52809)
Phone: 319-324-0435

DES MOINES
H - Wayne Dennis Supply Co.
319 New York Ave.
P.O. Box 4100 H.P. Stn. (50333)
Phone: 515-244-1105

SIOUX CITY
H - Dennis Supply Co.
300 W. 7th St. (51103)
P.O. Box 3376 (51102)
Phone: 712-255-7637

WATERLOO
Wayne Dennis Supply Co.
326 W. 8th St. (50702)
Phone: 319-291-2061

KANSAS

OVERLAND PARK (KANSAS CITY)
Superior Supply Co.
10701 El Monte (66211)
Phone: 913-381-4053

SALINA
Superior Supply Co., Inc.
225 N. 5th St.
P.O. Box 883 (67401)
Phone: 913-825-2171

TOPEKA
Superior Supply Co.
2935 Van Buren (66611)
Phone: 913-266-3571

WICHITA
H - Superior Supply Co., Inc.
215 Laura Street
P.O. Box 1147 (67211)
Phone: 316-263-6212

KENTUCKY

BOWLING GREEN
Brock-McVey Refgn. Supply
704 31-W Bypass
P.O. Box 1540 (42101)
Phone: 502-782-0484

CORBIN
Brock-McVey Refgn. Supply
U.S. 25 By-Pass
P.O. Drawer G (40701)
Phone: 606-528-0740

FLORENCE
Williams & Co., Inc.
7944 Tanners Gate (41042)
Phone: 606-525-0040

HOPKINSVILLE
National Temperature Control
Centers, Inc.
2418 Ft. Campbell Blvd. (42240)
Phone: 502-886-8879

LEXINGTON
H - Brock-McVey Refgn. Supply
1100 Brock McVey Dr.
P.O. Box 5487 (40555)
Phone: 606-255-1412

LOUISVILLE
H - S.W.H. Supply Co., Inc.
242 E. Main St. (40202)
Phone: 502-589-9287

Williams & Co., Inc.
1109 S. Preston St. (40203)
Phone: 502-582-3321

MAYSVILLE
Brock-McVey Company
1109 Forest Avenue
P.O. Box 160
Phone: 606-564-3335

OWENSBORO
National Temperature Control
Centers, Inc.
412 E. 12th St. (42301)
Phone: 502-883-5336

PADUCAH
National Temperature Control
Centers, Inc.
3000 Clark St. (42001)
P.O. Box 360 (42002-0360)
Phone: 502-442-3547

PRESTONSBURG
Brock-McVey Refgn. Supply
374 S. Lake Dr. (41653)
Phone: 606-886-8801

H - Wholesaler Headquarters Location
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