

2. AD-8024 can be combined with other Accopac products to build volume discounts on the entire line. It can be a big discount builder.

Market

The market already exists for asbestos-paper. Your gasket fabricator now serves these markets with competitive products. Our initial job is to replace these competitive products at each fabricator now.

The primary users of Asbestos Paper and the major applications are:

Electrical Manufacturers	-- Mechanical Shields
Appliance Manufacturers	-- Heat Insulators
Engine Manufacturers	-- Header Gaskets
Lighting Industry	-- Heat Shields

Samples

A printed sample is attached outlining the features of our product. Additional printed samples were sent to each district office today for your promotional efforts. A limited supply of additional samples exists and can be requisitioned in the normal manner from Lancaster.

Prices

Prices for 1/32" and 1/16" gauge roll goods are attached. Prices for laminated 1/8" available upon request.

Inventory

Both gauges are now in stock and orders can be shipped within two weeks. As volume develops, this item will be added to Instant Service Program.

AD-8024 -- Asbestos-Paper can be sold now. No spec work involved -- let's get it moving!

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