

MOODY'S INDUSTRIAL MANUAL

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MOODY'S INVESTORS SERVICE, INC.

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LONDON: MOODY'S INVESTORS SERVICE, LTD.

Arthur Street, London E.C. 4

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DIVIDEND RIGHTS—Entitled to cumulative dividends at the rate of 7% annually, payable quarterly January 1st, etc., to stock of record about December 12th, etc.

DIVIDEND RESTRICTIONS—See credit agreement above.

Dividend Record

(Calendar Years)					
1918-23	\$7.00	1924---	\$1.75	1925---	nil
1926---	21.00	1927-32	7.00	1933---	\$4.75
1934-35	4.00	1936---	17.00	1937-60	7.00
1961---	nil				

Arrears Jan. 4, 1962, \$8.75 a share.

VOTING RIGHTS—Eight votes per share.

LIQUIDATION RIGHTS—In any liquidation entitled to par plus accrued dividends.

PREEMPTIVE RIGHTS—"No provision in Articles of Incorporation, but as a matter of law preemptive rights appear to exist."

CALLABLE—Not callable.

LISTED—On New York Stock Exchange.

TRANSFER AGENT—Morgan Guaranty Trust Co., New York.

REGISTRAR—Bankers Trust Co., New York.

DIVIDEND DISBURSING AGENT—Company.

OFFERED—(80,000 shares) by J. P. Morgan & Co. in January, 1912.

2. J. I. Case Co. 6½% cumulative second preferred; par \$7:

AUTHORIZED—1,300,000 shares; outstanding, 1,198,895 shares; par \$7.

PREFERENCES—Has second preference for assets and dividends.

DIVIDEND RIGHTS—Entitled to cumulative dividends of 4½ cents per share annually payable quarterly, Jan. 1, etc., to stock of record about Dec. 12, etc.

DIVIDEND RESTRICTIONS—See credit agreement above.

DIVIDEND RECORD—Initial dividend of 9.858 cents paid Apr. 1, 1957. Regular dividends paid quarterly thereafter to Oct. 1, 1960, incl. None thereafter.

Arrears Oct. 31, 1961, 4½ cents per share.

VOTING RIGHTS—Has no voting power except on default of 6 quarterly dividends when second preferred, voting as a class, is entitled to elect 2 directors. Consent of 66 2/3% of second preferred, voting as a class, is required to change terms adversely.

LIQUIDATION RIGHTS—In liquidation, entitled to \$7 per share if involuntary and \$7.35 per share if voluntary; plus dividends.

PREEMPTIVE RIGHTS—"No provision in Articles of Incorporation, but as a matter of law preemptive rights appear to exist."

CALLABLE—As a whole or in part at any time on at least 30 days' notice at \$7.35 per share and dividends.

LISTED—On New York Stock Exchange.

TRANSFER AGENT—Morgan Guaranty Trust Co., New York.

REGISTRAR—Bankers Trust Co., New York.

DIVIDEND DISBURSING AGENT—Company.

ISSUED—Under terms of merger with American Tractor Corp. on basis of ½ common share and one second preferred share for each ATC common share.

3. J. I. Case Co. common; par \$1:

AUTHORIZED—4,000,000 shares; outstanding, 2,863,193 shares; reserved for options, 249,000 shares; reserved for conversion of debentures, 884,839 shares; par \$12.50.

Par changed from \$100 to \$25 Dec. 14, 1943, by 4-for-1 split; from \$25 to \$12.50 Apr. 17, 1952 by 2-for-1 split; from \$12.50 to \$1 Apr. 19, 1962, share for share.

DIVIDEND RESTRICTION—Amended articles provide that no common dividends may be paid in excess of 6% per annum, if assets applicable to payment, would be reduced to less than \$2,000,000. See also long term debt and credit agreement above.

Dividend Record

shares; reserved for conversion of debentures, 884,839 shares; par \$12.50.

Par changed from \$100 to \$25 Dec. 14, 1943, by 4-for-1 split; from \$25 to \$12.50 Apr. 17, 1952 by 2-for-1 split; from \$12.50 to \$1 Apr. 19

J. I. CASE CREDIT CORPORATION

(Controlled by J. I. Case Co.)

History: Incorporated in Wisconsin in March 19, 1957.

Although incorporated in Mar., 1957, company did not commence active operation until later in the year, and then only through gradual introduction to branch offices of Case. Company purchases acceptable dealer and retail paper offered to it in all states of U. S. and in Canada except W. Va. and La., where it only purchases retail receivables. Prior to formation of company, J. I. Case Co. engaged in a similar function using its own general financing resources. Financing by Case is now confined to its repair parts sales and to dealer receivables in two states above mentioned, and foreign markets other than Canada. Case may in future acquire and retain additional receivables for its own account.

Business: General business of company is to finance distribution of new products manufactured by J. I. Case Co. to dealers for resale and to finance such dealers' retail time sales of new products manufactured by Case and allied equipment of other manufacturers attached to or sold and used with Case products. Used units of any make acquired by dealers in connection with the sale of new Case products are also financed. Branch Managers and Credit Managers of J. I. Case Co. branches throughout U. S. and Canada have been appointed agents of Case Credit for administrative purposes. Company has its own central staff and traveling representatives, who have their headquarters at Racine, Wisc.

Officers: L. T. Newman, Pres., and Treas.; C. E. McCumsey, Vice-Pres.; H. J. Gefke, Sec.

Directors: W. S. Davis, C. E. McCumsey, L. T. Newman, M. D. Hill, J. L. Ketelsen.

Auditors: Price Waterhouse & Co.

Annual Meeting: Second Thursday in Apr.

General Office: 700 State St., Racine, Wisc.

Income Account, years ended Oct. 31:

	1961	1960
Fin. chgs. to part- and co.	\$8,777,298	\$10,256,203
Other earned fin. chgs., etc.	7,033,611	7,556,670
Total	15,810,909	17,812,873
Interest expenses ..	8,398,779	10,546,774
Prov. for losses	4,444,427	1,986,935
Other expenses	360,321	446,059
Balance	2,607,382	4,835,105
Income taxes	1,400,000	2,600,000
Net income	1,207,382	2,235,105

Balance Sheet, as of Oct. 31:

	1961	1960
Assets:		
Cash	\$8,685,660	\$19,698,381
Due from parent ..	3,716,549	
Notes receivable ..	162,219,744	186,351,431
Unearn. fin. chgs. ..	cr 9,658,152	cr 11,895,921
Allow. for losses ..	cr 4,400,000	cr 2,250,000
Other assets	905,555	1,508,472
Total	\$161,469,356	\$193,412,363

Liabilities:

Notes payable	\$33,714,160	\$62,364,992
Accounts payable ..	298,146	207,183
Due J. I. Case Co. ..		4,731,429
Taxes on income ..	146,287	315,740
Held fr. dealers ..	3,941,813	3,631,451
5½% notes pay.	25,000,000	25,000,000
5½% notes pay.	25,000,000	25,000,000
6½% notes pay.	20,000,000	20,000,000
5½% notes pay.	22,000,000	22,000,000

Capital stock ---- 25,000,000 25,000,000

Retained earnings. 6,363,930 5,161,369

Total ---- \$161,469,356 \$193,412,363

Note: At Oct. 31, 1961, no retained earnings were available for dividends.

Term Loans: (1) Outstanding, Oct. 31, 1961, \$25,000,000 (privately placed) 5½% notes payable \$1,000,000 annually, May 1, 1964-72 and balance, May 1, 1973. Company agrees not to pay cash dividends or reacquire stock if thereafter senior debt would exceed 300% of the capital base, as defined.

(2) Outstanding, Oct. 31, 1961, \$25,000,000 (privately placed) 5½% notes payable \$1,000,000 annually, May 1, 1965-73 and balance, May 1, 1974. Proceeds for working capital. Company may not pay dividends if thereafter senior debt would exceed 300% of sum of subordinated debt, capital debt plus capital stock and surplus.

(3) Outstanding, Oct. 31, 1961, \$20,000,000 6½% notes payable \$1,000,000 annually Feb. 1, 1966-74 and \$11,000,000, Feb. 1, 1975. Proceeds for working capital. Company may not pay cash dividends unless immediately thereafter senior debt would not exceed 300% of capital base.

Subordinated Debt: Outstanding, Oct. 31, 1961, \$22,000,000 5½% notes due May 1, 1974, payable to J. I. Case Co., subordinated to company notes payable to banks and other investors.

Credit Agreement: See J. I. Case Co. preceding statement.

Capital Stock: J. I. Case Credit Corp. stock:

no par:
Authorized and outstanding, 4,100 shares.
no par. All owned by J. I. Case Co.

CAPITAL STRUCTURE

LONG TERM DEBT

Issue
1. Income debenture 3¼s, due 2002 --

CAPITAL STOCK

Issue

1. 3½% cumulative pfd., 1945 series--

2. 3½% cumulative pfd., 1947 series--

3. Common -----

②Range since 1945. ③Range since 1947. ④Privately held. ⑤Range since 2½-for-1 split in 1955; range from 1945 and to the split in 1953

HISTORY

Incorporated in New York Dec. 24, 1936, as a consolidation of a New York company of same name originally incorporated in 1875 and Macbeth-Evans Glass Co. incorporated in Pennsylvania in 1899. Business established in 1851 and 1869.

On Sept. 12, 1945, merged Corning Realty Co., a wholly-owned subsidiary owning Corning Building at Fifth Ave. and 56th St., New York and certain realty at Corning, N. Y.

In Aug. 1956 purchased remaining 50% interest in Corning Fibre Box Corp.

On Nov. 28, 1958, merged Steuben Glass Inc., a subsidiary, now a division.

CORNING GLASS WORKS

Rating	Amount	Charges Earned	Interest	Call	Price Range
①---	Outstanding	1961 1960	Dates	Price	1951 1952-4
	\$8,900,000	62.82 36.82	A & O 1	See text	1-----
Par Value	Amount	Earned per Sh.	Divs. per Sh.	Call	Price Range
①---	Outstanding	1961 1960	1961 1960	Price	1951 1952-4
\$100	22,815 shs.	\$479.09 \$386.86	\$3.50 \$3.50	101	89 - 82½ 1949-74
100	31,300 shs.		3.50 3.50	102½	93½ - 85 1954-74
5	6,785,662 shs.	3.79 3.28	2.00 2.00		1944-145½ 1944-44

SUBSIDIARIES & AFFILIATES

Corhart Refractories Co., Inc. (wholly-owned): Organized in Delaware in 1927. Owns and operates refractories plant at Louisville, Ky. and Buckhannon, W. Va. On Dec. 27, 1958, acquired refractories business of parent.

Corning Glass Works of Canada, Ltd. (wholly-owned): Organized in 1945. Owns 105,800 sq. ft. plant at Leaside, Ont. Corning ware for the Canadian market is processed at Leaside; and plant is used as a warehouse and distributing point for Canadian market.

Corning Glass International, S.A. (wholly owned by Corning Glass Works of Canada, Ltd.): Incorporated in Panama in 1959 with

offices at Panama, R.P., Zurich, Switzerland 171 Fifth Ave., New York and Corning, N. Y. to coordinate export of all Corning and Corhart products in all countries outside of the U. S. and Canada.

Corning Glass Works of So. America (Cristalerias Corning de Sud America, S. A.) (wholly-owned): Incorporated under Argentine laws in 1942. Owns Argentinian and Chilean patents of company and 33% of Cristalerias Rigoletau. Latter operates glass plant near Buenos Aires, Argentina. Also owns 22.84% of Cristalerias de Chile, which operates a glass plant at Santiago, Chile, and is exclusive licensee of company's patents in Chile.

Vidras Corning Brazil, S. A. (wholly-owned): Organized in Brazil in 1944. Owns 31% of ordinary shares and 18% of preferred shares of Cia Vidraria Santa Marina, which operates a glass plant at Sao Paulo, Brazil.

Pittsburgh Corning Corp. (50% owned): Organized in Pennsylvania in 1937 in association with Pittsburgh Plate Glass Co. Owns and operates plant at Port Allegheny, Pa., and operates Mo. for manufacture of hollow glass soda-lime blocks, also cellular glass products building under trade name of Foamglas used in refrigeration chambers and as a flotation material.

Owens-Corning Fiberglass Corp. (31.81% owned): See general index.

Dow Corning Corp. (50% owned): Incorporated in Michigan in 1943 in association with Dow Chemical Co. Operates plant at Midland, Mich. for manufacture of electrical insulating materials, greases, fluids and elastomers resembling natural or artificial rubber, all generally known as silicones.

Dow Corning AG (50% owned): Incorporated in Switzerland in 1960 in associate with Dow Chemical Co., to finance and manage certain interests outside U. S.

Industrial Reactor Laboratories, Inc.: Formed jointly with nine other companies to provide facilities for atomic energy research programs of constituent companies. Began operation early in 1959.

Corning Mexicana S. A. (wholly owned): Organized in Mexico in 1951 (inactive).

Corning Fibre Box Corp. (100% owned): Fabricates substantial part of paper packing material used by company in shipping products to customers and distributors.

James A. Jobling Co. Ltd. (England) (40% owned): Stock interest acquired by company in 1954 from Pilkington Brothers, Ltd. Manufactures Pyrex brand ovenware, tableware, chemical ware, and industrial specialties in a plant at Sunderland, England.

Societe des Verreries Industrielles Reunies du Loing "Sovirel" (France) (formerly La Pyrex, S. A.) (32% owned): Manufactures Pyrex brand ovenware, television bulbs, chemical ware and other products at plants at Bagneux-sur-Loing and Aniche, France.

Corning Glass International S. A.: Conducts sale of company products outside U. S. and Canada.

Other associated companies are Cristalerias Rigolleau, S. A. (Buenos Aires), Cia. Vidraria Santa Marina, S. A. (Sao Paulo), Cristalerias de Chile, S. A. (Santiago), and L'Electro Refractaire (Paris).

BUSINESS & PRODUCTS

Engaged in manufacture of glass products, including fluorescent, electric light, television and radio bulbs, electronic components; tree ornaments, tumblers, lamp chimneys, tubing, vacuum bottle liners, tableware and lighting ware, Steuben line of stemware and art glass, cooking ware, laboratory ware, insulators, lantern globes, optical glass, refractory products for chemical, metallurgical

and electronics industries, etc. Most of company's products are sold under trade marks, Corning, Pyrex, Pyroceram and Vycor.

Sales offices at Corning, N. Y., New York, Chicago, San Francisco, Los Angeles, Dallas, Pittsburgh, Houston, Atlanta, Washington, D. C., Cleveland and Zurich, Switzerland.

PLANT AND PROPERTIES

Main Plant: Corning, N. Y.: Railroad, marine and aviation signal ware; thermometer and other tubing; coffee makers; piping, special industrial glassware; optical ware; and technical glass filters, ovenware, top-of-stove cooking utensils. Pilot Plant No. 1 is located in this plant. Floor space, 1,021,800 sq. ft.

Pressware Plant: Corning, N. Y.: Television bulbs. Floor space, 331,200 sq. ft.

Fall Brook Plant: Corning, N. Y.: Machine-made tubing and small bulbs. Floor space, 253,500 sq. ft.

VYCOR Plant: Corning, N. Y.: VYCOR ware and special products. Floor space, 81,400 sq. ft.

Pilot Plant No. 2: Corning, N. Y.: To study new manufacturing methods under production conditions. Floor space, 55,800 sq. ft.

Glass Center: Corning, N. Y.: Employee's recreation center and Hall of Science and Industry. Floor space, 57,500 sq. ft.

Mechanical Engineering Building: Corning, N. Y.: Central machine shop and machine development departments. Floor space, 57,700 sq. ft.

Houghton Park: Corning, N. Y. Includes in addition to Steuben Plant and Corning Glass Center an administration building, 114,400 sq. ft.; research laboratory, 60,100 sq. ft.; development workshop, 68,200 sq. ft.

Corning Fibre Box Corp. Corning, N. Y.: Fibre boxes. Floor space, 170,000 sq. ft.

Big Flats, N. Y., Plant: Chemical and laboratory glassware and other miscellaneous industrial glassware. Floor space, 152,000 sq. ft.

Wellsboro, Pa., Plant: Machine-made bulbs; Christmas tree ornaments. Floor space, 298,400 sq. ft.

Central Falls, R. I., Plant: Machine-made tubing, bulbs and vacuum bottle liners. Floor space, 441,400 sq. ft.

Charleroi, Pa., Plant: Housewares, tableware, lighting ware, miscellaneous products. Floor space, 612,100 sq. ft.

Bradford, Pa., Plant: Electronic components. Floor space, 142,560 sq. ft.

Parkersburg, W. Va., Plant: Machine-made tubing; chemical and apparatus ware; gauge glasses; miscellaneous industrial ware and piping. Floor space, 272,600 sq. ft.

Muskogee, Okla., Plant: Laboratory and coffee making ware. Floor space 268,600 sq. ft.

Albion, Mich., Plant: Manufacturers' television bulbs. Floor space, 530,300 sq. ft.

Danville, Ky., Plant: Manufactures bulbs and tubing. Floor area, 270,400 sq. ft.

Harrodsburg, Ky., Plant: Manufacturers optical and ophthalmic glass. Floor area, 103,000 sq. ft.

Greenville, O.: Pyrex ware plant. Floor area, 265,000 sq. ft.

Martinsburg, W. Va. Plant: Manufactures Corning Ware skillets, percolators, teamakers. Floor space, 244,000 sq. ft.

Greencastle, Pa. Plant: Final assembly and distribution of all consumer items. Floor space, 600,000 sq. ft.

New York Office: Office building and Steuben retail shop. Company and associates occupy about 33 1/3%, balance leased. Floor space, 345,000 sq. ft.

Danville, Va. Plant: Manufactures Vycor brand glass and other high quality specialty glasses.

Corning Glass Works of Canada, Ltd.: Lease, Ont.: Housewares; warehouse and distributing point. Floor space, 105,800 sq. ft.

Corhart Refractories Co., Louisville, Ky.: Refractories. Floor space, 142,500 sq. ft.

Liverpool, Australia: Small plant for manufacture of bulbs for television tubes. Floor space, 50,000 sq. ft.

New Plants: Late in 1960, company announced plans to construct an electronics plant at Raleigh, N. C.

MANAGEMENT

Officers:

Amory Houghton, Chmn. of Exec. Com.
William C. Decker, Chmn. & Chief Exec. Off.

Amory Houghton, Jr., President
Charles D. LaFollette, Fin. Vice-Pres.
William H. Armistead, Vice-President
L. A. Amylon, Vice-President
Paul T. Clark, Vice-President
John L. Hamigan, Vice-President
R. Lee Waterman, Vice-President
Arthur W. Weber, Vice-President
Thomas S. Wood, Jr., Vice-President
Frederick H. Knight, Secretary
Thomas Waaland, Treasurer
Robert W. Foster, Controller
Henry H. Sayles, Assistant Secretary
William W. Sinclair, Assistant Secretary
C. H. Kruidenier, Assistant Treasurer
Charles S. LaFollette Assistant Controller

Honorary Officers:

Eugene C. Sullivan, Hon. Chairman
Harry M. Hosier, Honorary Vice-Pres.
James T. Littleton, Honorary Vice-Pres.
G. D. Macbeth, Honorary Vice-Pres.

Directors:

W. C. Decker, Corning, N. Y.
Amory Houghton, Corning, N. Y.
Amory Houghton, Jr., Corning, N. Y.
Arthur A. Houghton, Jr., New York
Charles D. LaFollette, Corning, N. Y.
George D. Macbeth, Corning, N. Y.
George Murnane, New York
R. D. Murphy, New York
Howard C. Shepherd, New York
John R. Kimberly, Neenah, Wisc.
Eugene C. Sullivan, Corning, N. Y.

Auditors: Price Waterhouse & Co.

Annual Meeting: Second Tuesday in Apr.

Number of Stockholders: Dec. 15, 1961: Pfd., 1945, 264; pfd., 1947, 138; common, 14,292.

Number of Employees: Dec. 31, 1961, 14,800.

Main Office: Corning, N. Y.

INCOME ACCOUNT

COMPARATIVE CONSOLIDATED INCOME ACCOUNT, YEARS ENDED

	Dec. 31, '61	Jan. 1, '61	Jan. 3, '60	Dec. 28, '58	Dec. 29, '57	Dec. 30, '56	Jan. 1, '56
Net sales	\$229,568,819	\$214,871,286	\$204,887,424	\$159,137,729	\$159,069,721	\$163,053,554	\$157,663,837
Cost of sales	150,958,528	148,931,976	133,887,424	108,092,336	111,329,776	109,015,676	102,830,612
Selling, gen. & adminis. exps.	28,972,485	25,538,706	25,379,666	16,791,054	15,893,734	14,638,269	13,409,574
Research & development expenses	10,714,482	9,360,782	8,132,645	6,903,224	5,630,697	4,792,272	5,319,275
Operating profit	39,823,324	31,039,822	37,861,411	27,351,115	26,215,514	34,607,337	36,104,376
Other income	8,835,473	10,159,769	8,071,216	6,162,427	5,541,296	3,832,717	3,574,689
Total income	48,658,797	41,199,591	45,932,627	33,513,542	31,756,810	38,440,054	39,679,065
Interest, etc.	731,897	710,850	875,728	749,999	723,406	707,301	782,394
Federal income tax	21,490,000	18,026,000	20,300,000	15,600,000	14,500,000	18,900,000	19,900,000
State income tax	511,000	408,000	421,000	-----	-----	400,000	370,000
Net income	25,925,900	22,054,741	24,335,899	17,163,543	16,533,404	18,432,753	18,626,671
Special charge	-----	2,334,924	-----	-----	-----	-----	-----
Net income less special charge	25,925,900	19,719,817	24,335,899	17,163,543	16,533,404	18,432,753	18,626,671
Earned surplus, Jan. 1	85,617,225	79,627,130	66,470,956	59,612,267	53,362,886	44,728,683	54,820,569
Surplus credits	-----	-----	-----	-----	-----	429,735	-----
Preferred dividends	194,133	201,252	216,582	228,351	231,370	236,755	264,647
Common dividends	13,559,728	13,528,470	10,963,143	10,076,503	10,052,653	9,991,530	9,980,655
Surplus charges	-----	-----	-----	-----	-----	-----	18,473,255
Earned surplus, Dec. 31	\$97,789,264	\$85,617,225	\$79,627,130	\$66,470,956	\$59,612,267	\$53,362,886	\$44,728,683

SUPPLEMENTARY P. & L. DATA

Maintenance & repairs	\$16,406,029	\$19,703,401	\$17,052,335	\$12,611,204	\$11,642,565	\$12,944,160	\$11,079,784
Depreciation, depl. & amort.	10,853,435	9,478,793	8,427,873	7,984,072	5,936,242	6,659,124	5,899,031
Taxes, other than income	6,711,882	6,515,625	5,396,080	4,183,082	3,453,004	4,066,298	3,798,631
Rents	2,515,043	3,401,836	1,550,156	851,851	950,000	1,506,675	945,467
Royalties	-----	-----	-----	-----	-----	-----	40,648

1956-55: Include contributions to the Corning Glass Works Foundation (a charitable corporation established during 1952): 1956, \$900,000; 1955, \$1,794,000.

Includes related portions of items shown under "Supplementary p. & l. data" shown below amount.

Transfer to capital in connection with common stock split.

1956: Represents undistributed earned surplus of wholly-owned subsidiary consolidated during year.

Jan. 1, 1961: Loss on disposition of investments in domestic associated companies.

Included with interest, etc. in 1958 and 1957.

Includes payroll taxes (1961, \$3,621,455).

General: (a) Company's equity in undistributed earnings of its major domestic affiliated companies (Dow Corning Corp., Owens-Corning Fibreglas Corp., Pittsburgh Corning Corp. and from 1957, Sylvania-Corning Nuclear Corp.) was: 1961, \$3,243,105; 1960, \$3,310,209; 1959, \$2,372,730; 1958, \$2,227,736; 1957, \$2,509,732; 1956, \$4,412,688; 1955, \$5,323,607.

(b) Company's share in undistributed earnings of its wholly owned foreign associates and subsidiary companies not consolidated was: 1961, \$1,045,964; 1960, \$1,028,099; 1959, \$1,436,319; 1958, \$314,580; 1957, \$631,086; 1956, \$359,928; 1955, \$43,964.

(c) Commencing Jan. 1, 1954, parent company adopted the sum-of-the-years-digits method of computing depreciation of fixed assets as permitted by the Internal Revenue Code of 1954. The effect of this change on income for 1954 was not material.

Also owned 140,000 shares of Container Corp. of America (see general index), 351,790 shares of Monsanto Chemical Co. (see general index) and 74,428 shares of Pennsylvania Glass Sand Corp. (see general index). Company also has majority interest in Actien-Gesellschaft der Gerresheimer Glashüttenwerke vorm. Ferd. Heye (Germany) and Compagnie Internationale de Gobeletterie Ineborechable, S. A. "Durober" (Belgium); and minority interest in Companhia Industrial Sao Paulo E Rio "Cispar" (Brazil).

BUSINESS AND PRODUCTS

The general organization is composed of an administrative division and several operating divisions and subsidiaries.

Glass Container Division—Comprises largest part of company's business, with manufacturing plants located to serve all sections of the country. Operates container factories and sales offices east of the Rocky Mountains. Products include glass containers sold under the trade-mark Duraglas. These are used for packaging prepared and processed food, medicinal, health, dairy, household, toiletry and cosmetic products, beer, carbonated beverages, liquor and wine. Major plants of this division also produce corrugated shipping cases for their own use.

Pacific Coast Division—Independent operating division with glass container factories, sand plants, closure plant, and sales offices, located west of the Rocky Mountains. Operations in the West parallel those of Glass Container Division in the East.

Closure Division—Manufactures metal and plastic closures and plastic fittings for glass containers.

Plastic Products Division—Manufactures blown and pressed plastic containers and other plastic products.

Libbey Glass Division—Produces Libbey Safedge glass tumblers, stemware, and tableware for the retail trade and for hotels, restaurants, cafes, clubs, bars and soda fountains; cut and engraved glassware. Also makes tumblers used as jars for packing food products, "melamine" plastic dinnerware.

Forest Products Division—Makes wide line of corrugated and solid shipping boxes and paper bags for sale to others.

Blown and Tubular Products Division—Manufactures glass tubing and rod and products made from them, including ampuls, vials, syringe cartridges, etc.

Industrial and Electronics Products Division—Manufactures and sells glass television

bulbs, bulbs for power and X-ray tubes and for special electronic devices, glass-metal seal assemblies, sintered glass products, glass block, and communication insulators.

International Division—The division handles all company business outside the Continental United States, including sales, manufacturing, investments, licensing, and sale or lease of machinery and equipment. It is also responsible for operations of Owens-Illinois Inter-America Corp. which sells company's products in Western Hemisphere outside of the United States, and for Owens-Illinois of Panama S.A., which has responsibility for investments in Central and South American countries.

PRINCIPAL PLANTS & PROPERTIES

Operating facilities are located as follows:

Alton, Ill.
Atlanta, Ga.
Aurora, Ind.
Big Island, Va.
Bradford, Pa.
Bridgeton, N. J.
Bristol, Pa.
Brookport, N. Y.
Charleston, W. Va.
Charlotte, N. C.
Chicago, Ill.
Chicago Heights, Ill.
Cincinnati, O.
City of Industry, Cal.
Clarion, Pa.
Columbus, O.
Corona, Cal.
Dallas, Tex.
Detroit, Mich.
Durham, N. C.
Fairmont, W. Va.
Flint, Mich.
Gas City, Ind.
Glassboro, N. J.
Godfrey, Ill.
Huntington, W. Va.
Ione, Cal.
Jacksonville, Fla.
Jatte, O.
Jersey City, N. J.
Kansas City, Mo.
Lake City, Pa.
Lg. Island, City, N. Y.
Los Angeles, Cal.
Madison, Ill.
Memphis, Tenn.
Mercedes, Tex.
Miami, Fla.
Milwaukee, Wisc.
Minneapolis, Minn.
Muncie, Ind.
New Orleans, La.
Newark, N. J.
Newburyport, Mass.
North Bergen, N. J.
Oakland, Cal.
Pacific Grove, Cal.
Portland, Ore.
Riverdale, N. J.
St. Charles, Ill.
Salisbury, N. C.
San Jose, Cal.
St. Louis, Mo.
So. Rockwood, Mich.
Streator, Ill.
Toledo, O.
Tomahawk, Wisc.
Toronto, Can.
Tracy, Cal.
Valdosta, Ga.
Valencia, Venezuela
Vineland, N. J.
Waco, Tex.
Warsaw, Ind.

Fourteen factories of foreign companies, in which company holds a majority interest, are located as follows: Germany (9), Belgium (2), and one each in Switzerland and Columbia.

Company has in West Virginia, an undivided half interest in 155,783 acres of gas rights, on which there are 699 producing wells supplying gas requirements of Charleston plant.

Company owns or leases 1,200,000 acres of timberlands in Fla., Ga., Mich., Va., Wis. and Bahamas.

MANAGEMENT

Officers

J. P. Levis, Chmn. of Bd. & Exec. Com. & Chief Exec. Off.
C. R. Megowen, Vice-Chmn. & Chmn. Exec. Committee
H. C. Laughlin, Exec. Vice-President
R. H. Mulford, Pres. & Chief Oper. Off.
S. L. Rairdon, Exec. Vice-President
C. G. Bensinger, Vice-President
G. S. Babcock, Vice-President
O. G. Burch, Vice-President
E. D. Dodd, Vice-President
H. S. Wade, Vice-President
W. J. Stewart, Vice-President
A. M. Turner, Vice-President
P. W. Hancock, Vice-President
R. E. Graham, Vice-President
G. B. Skinta, Vice-President
M. G. Beishline, Vice-President
F. M. Canter, Vice-President
S. F. Davis, Vice-President
W. B. Owen, Vice-President
E. R. Owens, Vice-President
E. E. Smith, Treasurer
C. F. Babbs, Secretary
W. F. Spengler, Jr., Comptroller

Directors

C. G. Bensinger, Toledo
H. E. Collin, Toledo
A. J. Hettinger, Jr., New York
Fritz Heye, Dusseldorf, Ger.
J. A. Hill, Hartford, Conn.
C. E. Janssen, Brussels, Belgium
H. C. Laughlin, Toledo
J. P. Levis, Toledo
W. E. Levis, Toledo
G. P. MacNichol, Jr., Toledo
C. R. Megowen, Toledo
J. T. Rohr, Toledo
C. S. Root, Daytona Beach, Fla.
R. L. Snideman, Chicago
Member of Executive Committee.
Directors Emeritus
W. H. Boshart, H. K. Kimble, W. W. Knight
Auditors: Arthur Young & Co.
General Counsel: Fred E. Fuller.

Annual Meeting: Third Wednesday in April at Toledo, O.

No. of Stockholders: Dec. 31, 1961: Preferred, 7,994; common, 25,996.

No. of Employees: Dec. 31, 1961, 37,491.
General Office: Owens-Illinois Bldg., Madison Ave., Toledo 1, O.

INCOME ACCOUNTS

COMPARATIVE CONSOLIDATED INCOME ACCOUNT, YEARS ENDED DEC. 31

(Taken from reports filed with Securities and Exchange Commission)

	1961	1960	1959	1958	1957	1956	1955
Net sales & other operating rev....	\$596,424,616	\$561,042,319	\$552,676,933	\$508,459,931	\$510,486,850	\$495,974,236	\$370,347,666
Cost of sales, royalties paid, etc....	480,474,567	447,018,037	420,919,431	395,884,012	396,440,245	378,699,937	287,810,152
Selling, general & adm. expenses....	58,892,022	56,514,281	53,425,878	49,278,249	47,660,666	46,370,575	29,539,134
Operating profit	57,058,027	57,510,001	78,331,624	63,297,670	66,385,939	70,903,724	52,998,380
Dividends received	3,641,048	3,663,415	2,938,575	3,073,383	2,942,313	2,533,272	2,171,570
Interest received	1,895,775	2,166,035	1,974,545	767,392	434,240	767,653	503,116
Miscellaneous other income	3,697,073	1,672,971	1,514,553	1,005,729	998,195	1,339,706	56,554
Total	66,291,923	65,012,422	84,759,297	68,144,174	70,760,687	75,544,355	55,729,620
Provision for bad debts	278,126	81,754	42,508	280,643	150,175	429,523	-----
Interest expense	3,733,975	3,474,236	3,581,940	3,350,070	2,723,433	2,717,112	1,554,246
Sundry expenses & losses (net)	420,911	169,327	1,103,495	1,972,866	399,762	258,502	53,064
Total income before taxes	61,858,911	61,287,105	80,031,354	62,540,595	67,487,317	72,139,218	54,122,310
Provision for Federal income tax	27,500,000	28,100,000	39,200,000	29,800,000	32,800,000	35,840,000	26,900,000
State & foreign income taxes	-----	-----	-----	-----	600,000	950,000	200,000
Net income	34,358,911	33,187,105	40,831,354	32,740,595	34,087,317	35,349,218	27,022,310
Special item	-----	3,747,122	-----	cr 5,031,410	cr 1,722,700	-----	-----
Net income to surplus	34,358,911	29,439,983	40,831,354	37,772,005	35,810,017	35,349,218	27,022,310
Earned surplus beginning of year	184,517,247	176,577,590	156,936,517	140,322,819	125,662,983	136,871,613	86,064,518
Surplus credits	1,047,088	-----	-----	-----	-----	1,526,674	-----
Preferred dividends	3,291,724	3,291,864	3,291,964	3,291,964	3,291,964	1,001,946	-----
Common dividends	18,244,088	18,208,462	17,898,317	17,866,343	17,858,217	17,581,871	12,991,714
Stock dividends	-----	-----	-----	-----	-----	1,041,614	-----
Other surplus debits	-----	-----	-----	-----	-----	28,459,291	-----
Earned surplus, end of year	\$ 198,387,434	184,517,247	176,577,590	156,936,517	140,322,819	125,662,983	100,095,114

SUPPLEMENTARY P. & L. DATA

Deprec., depl. & amortization	\$22,725,692	\$19,490,367	\$17,689,496	\$18,196,439	\$17,319,473	\$15,255,826	\$9,444,679
Molds charged to expense	10,297,399	11,402,208	8,244,310	8,686,520	9,514,725	8,073,506	7,003,852
Maintenance & repairs	31,092,212	31,463,059	27,477,988	23,813,041	23,882,185	22,349,107	14,448,883
Taxes (other than income)	5,498,153	14,409,221	12,691,098	9,716,294	9,161,625	8,365,556	5,516,995
Rents	3,886,325	3,682,040	3,528,139	3,252,501	3,344,491	3,379,745	2,515,414
Royalties	592,472	1,221,046	1,148,283	928,710	1,035,289	1,128,471	1,298,331
Includes foreign subsidiaries not previously consolidated.							
Adjusted to include foreign subsidiaries: Net sales, \$569,395,656; net income, \$33,793,411; retained earnings, \$185,564,335.							
Includes payroll taxes, (1961, \$8,271,339).							
Cost of sales and other operating expenses (including depreciation, depletion and amortization): 1961, \$21,304,449; 1960, \$18,213,882; 1959, \$16,941,544; 1958, \$17,611,936; 1957, \$16,615,728; 1956, \$15,120,935; 1955, \$9,198,637; and research and engineering expenses: 1961, \$13,915,270; 1960, \$13,165,747; 1959, \$12,321,631; 1958, \$11,747,430; 1957, \$12,700,246; 1956, \$11,350,433).							
Includes related portions of items shown under "Supplementary P. & L. Data" below statement.							
At Dec. 31, 1961, \$73,375,000 of earned surplus was restricted as to cash dividends on common stock.							
Includes, for entire year, operations of National Container Corp., merged Oct. 4, 1956.							
1961: Includes \$1,290,000 prior years adjustments.							
1957: Includes \$1,040,000 deferred income taxes provided in amounts equal to reduction in current taxes due to excess of accelerated amortization over book depreciation.							
No depreciation is provided on molds. The amount at which molds are carried in the company's accounts represents the value thereof at Dec. 31, 1930 as determined by independent appraisal plus (a) certain additions for molds acquired from companies whose assets were purchased and (b) additions for molds for new products, minus (c) molds specifically allocated to plants sold in their entirety. All other new molds or mold replacements are charged to expense.							
1956: \$100,095,114 Owens-Illinois Glass Co. and \$36,776,499 National Container Corp.; total, \$136,871,613.							
1961: Retained earnings of foreign subsidiaries not previously consolidated.							
1956: Transfer from equity in surplus of non-consolidated on acquisition of minority interest by National Container Corp.							
1956: On National Container Corp. preferred prior to Oct. 5, 1956, \$214,755; on Owens-Illinois Glass Co. preferred subsequent to Oct. 4, 1956, \$787,191; total, \$1,001,946.							
1956: Includes \$1,653,660 paid on National Container Corp. common prior to Oct. 5, 1956.							
1956: 1% stock dividend paid June 8, 1956 on National Container Corp. common.							
1956: Charges arising from merger with National Container Corp.							
1961-58: Included in costs and expenses above.							
1960: Loss on Cuban investment, receivables and inventories, less related reduction in provision for federal income taxes (\$4,031,423).							