GEORGIA-PACIFIC CORPORATION

GYPSUM DIVISION
PORTLAND, OREGON
DECEMBER, 1977

MARIETTA JOINT SYSTEM PLANT
JOINT SYSTEM STATEMENT OF GROSS PROFIT

	PERCENT NET SALES UNITS			CURRENT MONTH			ANNUAL STANDARD	YEAR TO DATE		
	MO	STD	YTD	UNITS	AMOUNT	AVERAGE		UNITS	AMOUNT	AVERAGE
NET SALES										
READY MIX	86	88	89	1,523	$ 200,318	$ 131.53	$ 119.02	21,261	$ 2,662,461	$ 125.23
CEILING TEXTURE	8	5	6	150	27,219	181.46	170.67	1,544	275,872	178.67
TRIPLE DUTY	1	3	2	15	2,402	160.13	147.50	583	91,023	156.13
ALL OTHER	5	4	2	85	28,071	330.25	242.00	589	220,964	375.15
SALES DEDUCTIONS				1,773	(5,296)	(2.99)	(2.92)	23,977	(79,187)	(3.30)
INTER PLANT SALES				-	-	-	-	26	4,494	172.85
TOTAL NET SALES				1,773	$ 252,714	$ 142.53	$ 124.15 -13	24,003	$ 3,175,627	$ 132.30
COST OF GOODS SOLD										
RAW MATERIAL COST				1,505	$ 81,107	$ 53.89	$ 56.92	22,183	$ 1,207,140	$ 54.42
BAGS AND PAILS				1,505	66,009	43.86	37.12	22,183	905,945	40.84
PROCESSING COST				1,505	17,527	11.65	8.00	22,183	226,689	10.22
TRANSFERS-RECEIPTS				163	26,268	161.15	151.33	1,689	260,317	154.12
REJECTS				2	-	-	-	(75)	-	-
TAPE				23	15,131	657.87	620.00	214	138,626	647.79
INVENTORY - BEGINNING				345	51,088	148.08	-	257	30,149	117.31
INVENTORY - ENDING				(265)	(40,737)	153.72	-	(265)	(40,737)	153.72
TOTAL COST OF GOODS SOLD				1,773	$ 216,393	$ 122.05	$ 108.45	24,003	$ 2,728,129	$ 113.66
GROSS PROFIT				1,773	$ 36,321	$ 20.49	$ 15.70	24,003	$ 447,498	$ 18.64
ANNUAL STANDARD MONTH AND YTD				2,131	$ 33,000			27,700	$ 435,000	

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	PERCENT NET SALES UNITS			CURRENT MONTH			ANNUAL	YEAR TO DATE		
	MO	STD	YTD	UNITS	AMOUNT	AVERAGE	STANDARD	UNITS	AMOUNT	AVERAGE
NET SALES										
READY MIX	88	91	88	1,497	$ 169,626	$ 113.31	$ 111.01	21,443	$ 2,400,434	$ 111.94
CEILING TEXTURE	7	4	6	125	21,001	168.01	173.33	1,446	243,501	168.40
TRIPLE DUTY	2	3	3	28	4,032	144.00	142.50	707	100,298	141.86
ALL OTHER	3	2	3	53	17,950	338.68	335.00	839	228,315	272.13
SALES DEDUCTIONS				1,703	(6,010)	(3.53)	(2.99)	24,435	(76,713)	(3.14)
INTER PLANT SALES				-	-	-	-	94	11,550	122.87
TOTAL NET SALES				1,703	$ 206,599	$ 121.31	$ 116.28	24,529	$ 2,907,385	$ 118.53
COST OF GOODS SOLD										
RAW MATERIAL COST				1,448	$ 74,090	$ 51.17	$ 50.28	22,828	$ 1,111,317	$ 48.68
BAGS AND PAILS				1,448	53,428	36.90	34.84	22,828	812,391	35.59
PROCESSING COST				1,448	10,032	6.93	8.16	22,828	188,706	8.27
TRANSFERS-RECEIPTS				126	17,886	141.95	105.56	1,465	210,168	143.46
REJECTS				(2)	-	-	-	(44)	-	-
TAPE				17	10,833	637.24	620.00	192	119,796	623.94
INVENTORY - BEGINNING				371	40,906	110.26	-	345	40,219	116.58
INVENTORY - ENDING				(257)	(30,149)	117.31	-	(257)	(30,149)	117.31
TOTAL COST OF GOODS SOLD				1,703	$ 177,026	$ 103.95	$ 97.74	24,529	$ 2,452,448	$ 99.98
GROSS PROFIT				1,703	$ 29,573	$ 17.37	$ 18.54	24,529	$ 454,937	$ 18.55
ANNUAL STANDARD MONTH AND YTD				2,008	$ 37,000			26,100	$ 484,000	

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