

WILLARD A. SELLE, INC.

TELEPHONE 533-1438 • 215 N. POPLAR ST.

EL PASO, TEXAS 79901

April 17, 1967

**PLAINTIFF'S
EXHIBIT**

ASA-54

American Smelting & Refining Co.
P.O. Box 1111
El Paso, Texas 79947

Attention: Mr. Joe English

Re: 1952 Reverb - Roaster Plate
Treater

Gentlemen:

We are pleased to quote the total sum of \$2,291.00 to furnish and apply insulation in connection with the above referenced project. Our quotation is based on a complete insulation job as shown on your drawing Number EP 7932 and shall be limited to the west side of the Plate Treater that is exposed to the weather. We will furnish all materials, labor, tools, scaffolding, etc. necessary for a complete job as outlined in our proposal.

We propose to remove all existing insulation and replace it with Owens-Corning Fiberglas Corp's PF615 Rigid Industrial Insulation, 2" thick, impaled over mechanical fasteners. A skim coat of insulating cement shall be applied over the insulation. The insulated surfaces shall be weatherproofed with mastic and glass cloth membrane reinforcing.

An alternate method to the one outlined above would be to tack weld a 13 gauge expanded metal lath to the protruding columns and beams, forming an envelope, and then wiring the insulation to the lath. All other procedures would be the same as outlined above. The total price for this method would be \$4,623.00.

Applicable state taxes are included in our quotation.

We appreciate very much the opportunity to quote on this project. We hope we may be of service to you.

Respectfully submitted,

WILLARD A. SELLE, INC.

Bob Crockett

Bob Crockett

BC/p

Distributors For

OWENS-CORNING FIBERGLAS CORPORATION - JAMES HENNING

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