NOTICE: if the film image is less clear than this notice, it is due to the quality of the document being filmed

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THE BOOKLET herewith is sent at the request of the painter whose name is on the cover.

This painter asked us to talk plainly to you about paint. That naturally gives us confidence in him. You probably will feel the same way, for when a painter is anxious to lay the facts about paint before a prospective patron, it is pretty good proof that he believes in square dealing.

It will take only a few minutes to read the booklet. Those few minutes may be the means of saving you many dollars on your painting bills—besides insuring you a satisfaction from the painting such as cannot be redeemed in dollars and cents.

If your property needs painting, inside or outside, now is the time to consider having the work done with good paint by a good painter. Delay means decay, decay means replacement. It is far less costly to repaint now than to replace later on. "Save the surface and you save all."

Very truly yours,

National Lead Company

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