FILE NAME: Thane (THAN)

DATE: 1980 June 4

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DOCUMENT DESCRIPTION: Memo to Kansas City RE Asbestos with Handwritten Note

INTER-OFFICE CORRESPONDENCE

THOMPSON-HAYWARD CHEMICAL CO.

To: Kansas City

Date: 6/4/80

Attention of: Bob Mann - K.C.

Subject: Asbestos

From: Bobby Williford

Customer: U.S. Cylinders, Citronelle, Al.

Branch: Mobile

cc: Joe Ragusa
Liz Wright

Dear Bob:

In reference to discontinuing our third party relationship with Carey Canadian Mines Ltd., I have the following problem with one of our customers.

U.S. Cylinders at Citronelle, Alabama has already placed blanket order with us through 1980. Mike Rayborn who is in charge of their purchasing wishes to leave the orders as placed through Thompson-Hayward for the remainder of this year.

I have instructed Liz to tell him that we will see if this is possible, but we will not participate in 1981.

Bob, please instruct me as to what action to take on the remaining orders through 1980 with this account.

In the meantime, Liz has called Georgia Koalin and talked with Nelson Werner about replacing asbestos with their Koalin.

Very truly yours,

Bobby Williford

Bobby Williford
Branch Manager

BW/mab

Bob- I Know we want out of Asbestos Business As per your letter. The only comment I have is if the order stands this year will give us more time to try to convert them & possibly give us chance to supply the Clay. I don't Know if the risk/liability may be worth it. Please make decision as you are more familiar with Asbestos situation than anyone else.

Regards,
Joe Ragusa

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