H. J. Day - Gen'l. Offices

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SOLID AROCLORS

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Shown below are the solid aroclor forecasts through 1973 based on the 2/15/69 sales forecasts. (All figures are in thousands of pounds.)

Important we get approvals at Krummed.

	4/1/69 to 3/31/70	1970	1971	1972	1973
1268	369	402	802	902	1,102
2565	31	35	35	35	35
4465	1,393	1,457	1,559	1,663	1,767
5060	782	800	850	850	850
5442	142	160	185	210	230
5460	12,679	14,300	15,700	17,000	18,200
	15,396	17,154	19,131	20,660	22,184

Since Aroclor 4465 will be made by the blend process, the net demand becomes the following. (Half of 4465 is Aroclor 1262.)

	15,396	17,154	19,131	20,660	22,184
	697	728	780	832	884
Net Solids	14,699	16,426	18,351	19,828	21,300

The new standard being submitted for solid aroclors, considering production in the solid unit plus one-third of the liquid unit, will show 1.3 million per month or 15.6 million per year (when fully instrumented, which should be by April 1).

If we can maintain a balance of liquid aroclor demand between WGK and Anniston such that 1/3 the liquid capacity at Anniston can stay on solids (which may require further shifts to WGK if business increases), we should be able to handle the solid aroclor demand at least through 1969.

If liquid aroclor business zooms and freedom to switch to WGK does not exist, then some solid supply problems could result.

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/s iw

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