P. G. Benignus - 7

December 2, 1952

TO: ALL PHOSPHATE DIVISION SALESMEN

SUBJECT: AROCLOR-LINDANE INSECTICIDAL MIXTURES

The attached firms are all interested in lindane, and you will find most of them interested in the Aroclor-lindane mixture on which you received data recently.

Lindane formulations made by these firms include aerosol sprays, solutions, dusts, wettable powders, emulsifiable liquid and powdered concentrates.

The lindane concentration in the products varies from 0.5% up to 25, 50 or 75% in some of the concentrates.

One to four parts of Aroclor per part of lindane will be used to give the desired effect.

This year about 600,000 pounds of lindane (about $5.75/lb.) will be sold and its use is growing rapidly.

The application for Aroclor with lindane suggests many more uses for Aroclors in the insecticidal field, and we will want to cover this industry thoroughly. The Aroclor-lindane project is merely a beginning for what promises to develop into large Aroclor sales in the insecticidal field.

Please call on the firms listed.

P. G. Benignus

rm
Att.

DSW 197478

HARTOLDMON0005484

COMPANY	PRODUCT
The American Agricultural Chem. Co. 50 Church Street New York 7, New York	Aroclor synergist for nicotine.
Agicide, Inc. 1600 Junction Avenue Racine, Wisconsin	Agicide Roach Powder. Lindane Dust.
Agricultural Processing Industries 3501 East 46th Avenue Denver 16, Colorado	API Dairy Spray
California Spray-Chemical Corporation Richmond, California	Lindane-Sulfur Ortho-Lindane Isotox
Carbola Chemical Company Natural Bridge, New York	
Chapman Chemical Company 707 Dermon Building Memphis, Tennessee	Chapman Wettable Lindane
Canadian Industries, Ltd. Agricultural Chemical Division Box 10, Montreal, Canada	
Chemical Insecticide Corporation 57 - 13th Street Brooklyn 15, New York	Chem-Lin
Chipman Chemical Company, Inc. Bound Brook, New Jersey	
Dow Chemical Company Midland, Michigan	Dow Lindane 20% Emulsifiable, 25% Wettable.
E. I. duPont deNemours & Company, Inc. Wilmington, Delaware	DuPont's Barn Insecticide.
Flag Sulfur & Chemical Company Wallace S. Building Tampa, Florida	Flag Lindane Dust
Geigy Company, Inc. 89 Barclay Street New York 8, New York	Lindane Dust Lindane 20E

DSW 197479

HARTOLDMON0005485

COMPANY	PRODUCT
General Chemical Division Allied Chemical & Dye Corporation 40 Rector Street New York 6, New York	
Hooker Electrochemical Company Echota Station Niagara Falls, New York	
Julius Hyman & Company Denver, Colorado	
Lorenz Chemical Company 25th & "L" Streets Omaha 7, Nebraska	Fogicide
C. J. Martin & Sons Box #1133 Austin, Texas	Martin's Lindane
Miller Products Company Ft. of S. W. Caruthers Portland 1, Oregon	Lindusto 100 Lindane 25W, 75W
McLaughlin Gormley King Company 1715 S. E. Fifth Street Minneapolis 14, Minnesota	
Niagara Chemical Division Food Machinery & Chemical Corp. 100 Niagara Street Middleport, New York	Niagara Gamkil
Parsons Chemical Works Box 146 Grand Ledge, Michigan	Parsons Lindane, 25% W
S. B. Penick & Company 50 Church Street New York 7, New York	Pendane
Pennsylvania Salt Manufacturing Co. Widener Building Philadelphia 7, Pennsylvania	Hi-Gam 99, E-20, W-25
Pittsburgh Agricultural Chemical Co. Empire State Building 350 Fifth Avenue New York, New York	Pittsburgh 20% Lindane Spray Concentration

DSW 197480

HARTOLDMON0005486

COMPANY	PRODUCT
Pittsburgh Plate Glass Company Corona Chemical Division E. Pittsburgh Avenue Milwaukee 1, Wisconsin	
John Powell & Company Port Jefferson, L.I., New York	Powco Brand Lindane
Rohm & Haas Company 222 W. Washington Square Philadelphia 5, Pennsylvania	
State College Laboratories, Inc. Box 492 State College, Pennsylvania	College Brand Lindane Spray
Stauffer Chemical Company 420 Lexington Avenue New York 17, New York	Stauffer's Refined BHC Dust Lintox
Thompson Hayward Company Southwest Boulevard Kansas City 8, Missouri	Lindex Dust No. 10, OS-20, 25W, Spray
Tobacco ByProducts & Chemical Corp. 401 East Main Street Richmond, Virginia	Aroclor synergist for nicotine.
U. S. Industrial Chemicals, Inc. 60 East 42nd Street New York 17, New York	
Virginia Smelting Company West Norfolk 10, Virginia	Lethalaire (lindane-methoxychlor)
Woolfolk Chemical Works, Ltd. Fort Valley, Georgia	

DSW 197481

HARTOLDMON0005487