Monsanto

FROM (NAME & LOCATION) F. J. Camargo - A2NH

DATE April 6, 1976

SUBJECT PCB

REFERENCE D. Wood memo March 23

TO Mr. R. B. Chapman -G5NJ

CC: D. Wood/B2SD
C. Paton/B2SC
W. J. Fisher/A2NC
N. R. Solberg/E2NE

Attached is self-explanatory. Other than the normal coverage of CIF value, we face significant risks due to spills, as mentioned in the last paragraph. Shipments to Industrias Monsanto Ltda., Brazil and probably Monsanto Comercial S.A., Mexico are involved.

exposure

We have recently learned from N. R. Solberg that due to state tax penalties, our sales contracts are no longer permitting transfer of title at the U.S. port. Risk of loss remains with Seller until the goods reach the foreign port regardless of FOB, FAS or CIF quote.

providing for

In view of the nature of PCB's, this policy may need further analysis as to indent sales to customers.

Please let us have your comments on Monsanto U.S. coverage of the special PCB risks.

F. J. Camargo

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FJC/ek
Attachment

Terry of Wolforth

Bill Stewart - COP

EX P-3171
Page 1 of 1

IN - 10 REV. 1/72

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