FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT#2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS
#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY
#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS
#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

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DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			10 4590 009 PYDRAUL F-9															
0609		E754390	NATL ADVISORY LANGLEY VA	1														
0609		E756080	COMM OFF HUNTSVILLE ALA	1														
0901		G756219	U S INDUSTRIAL PROD															
0384		E756350	U S PLATERS SUPPLY C															
0303		A757844	UNIVERSAL OIL PRODUC															
1018		E764986	VICKERS INC DIV WATERBURY	1														
1018		E774705	THE WALLINGFORD STEEL			1												
1505		A792298	WESTINGHOUSE ELEC PHILA															
4103		G792728	WEYERHAEUSER CO COSMOPOLIS															
1571		E792735	WEYERHAEUSER PLYMOUTH N C															
4405		A808185	WITHROW DIE CASTING CO			4					3				1			1
2806		E812514	WOOSTER DIV BORG WE	1														
2704		G818637	ZANE TOOL GRINDING CO															
0621		G827140	CLAIM ACCOUNT															
0621		G827400	CLAIM ACCOUNT															
0621		E829999	CLAIM ACCOUNTS	1153	846	1570	123	119	95	178	156	151	128	130	168	133	98	105
			104590 909 PYDRAUL F 9 RUST INHIB															
4402		A015850	ALUMINUM COMPANY	14	33	7	7											
				14	33	7	7											
			104591 150 PYDRAUL 150															
0343		A003647	ACME STEEL CO	2														
1102		E015850	ALUMINUM COMPANY	2														
1601		A015850	ALUMINUM COMPANY															
0303		E018124	AM BRAKE SHOE CHICAGO ILL															
4402		A021184	AMERICAN FOUN. LOS ANGEL.	7		1							1					
4402		E023250	AMERICAN METER CO															
4302		E027598	AM SMELTING & REF S FRAN	1														
0303		G028200	AMERICAN STEEL WIRE DIV			1												1
3001		E028200	AMERICAN STEEL & WIRE DIV	3														
2706		A037510	ARMCO STEEL MIDDLETOWN															
4448		G048928	AUTO CONTROL LABS			1						1						
0307		E054245	BALL BROS CO MUNCIE	1														
1101		E054245	BALL BROS CO MUNCIE															
2308		E054245	BALL BROS CO MUNCIE	1														
2706		E054245	BALL BROS CO MUNCIE	1														
4448		G054245	BALL BROS CO MUNCIE			1					1		1					