PLAINTIFF'S
EXHIBIT
GF-2116

(4)

RUBEROID

INSULATION CEMENTS

For Terms & Conditions and F.O.B. Points see Notes on page 1C-2.

ASBESTOS CEMENT

	ASU	C	X	Z
GRADE 113				
50 lb. Bag (Min. 1200 bags)	$54.00 ton	$59.40 ton	$67.50 ton	$81.00 ton
100 lb. Bag (Min. 600 bags)	44.00 "	48.40 "	55.00 "	76.50 "
50 lb. Bag (Min. 40 bags)	58.00 "	63.80 "	72.50 "	84.50 "
100 lb. Bag (Min. 20 bags)	48.00 "	52.80 "	60.00 "	80.50 "
50 lb. Bag (Any LCL quantity)*	80.00 "	88.00 "	90.90 "	96.80 "
100 lb. Bag (Any LCL quantity)*	70.00 "	78.00 "	80.90 "	91.20 "
GRADE 214				
50 lb. Bag (Min. 1200 bags)	$60.00 ton	$66.00 ton	$75.00 ton	$87.20 ton
100 lb. Bag (Min. 600 bags)	50.00 "	55.00 "	62.50 "	79.65 "
50 lb. Bag (Min. 40 bags)	64.00 "	70.40 "	80.00 "	91.60 "
100 lb. Bag (Min. 20 bags)	54.00 "	59.40 "	67.50 "	82.80 "

* These prices are only for shipments with other insulation products from Gloucester, N. J.

MINERAL WOOL CEMENT

	ASU		C		X		Z	
	CL	LCL	CL	LCL	CL	LCL	CL	LCL
GRADE 313								
50 lb. bag	$3.75	$4.50	$4.13	$3.25	$4.50	$5.68	$5.25	$6.55

SINGLE COAT CEMENT

	ASU		C		X		Z	
	CL	LCL	CL	LCL	CL	LCL	CL	LCL
GRADE 412								
50 lb. bag	$3.75	$4.50	$4.13	$3.25	$4.50	$5.68	$5.25	$6.55

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NOTES

1. ASBESTOS INSULATION CEMENT

1. All carload prices are F.O.B. Morrisville, Vermont.
2. Full minimum carload shipments made only from Morrisville, Vermont.
3. Minimum quantities of one ton can be shipped from Morrisville, Vermont at an additional charge of $4.00 per ton.

2. MINERAL WOOL INSULATION CEMENT

1. All prices are F.O.B. Trenton, New Jersey, with freight allowed up to $0.80 per cwt. on carload and truckload shipments.
2. Carloads consist of 800 bags and truckloads consist of 460 bags.
3. If customer requires a stop-over car in transit, he must absorb extra charges incurred.
4. Freight will be equalized with Joplin, Missouri; Aurora, Illinois; and Pittsburg, California.

3. MISCELLANEOUS

1. At customer's option, LCL quantities of Grades 115 Asbestos Cement, 313 Mineral Wool Cement and 412 Single Coat Cement can be included with carloads of Calsilite shipped from Gloucester and the same equalization points mentioned above for Mineral Wool Cement will apply.
2. There will be no equalization on Asbestos Insulating Cement when shipped in carloads with Calsilite.

4. TERMS OF PAYMENT:

A, D	1% 10 days net 30 days
C, U, X, Z	Net 30 days

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