FILE NAME: Fibreboard (FIB)

DATE: 1968 Nov 8

DOC#: FIB012

DOCUMENT DESCRIPTION: Memo RE Investigating Availability of Unibestos Type Material from South Africa

FIBREBOARD 538

PIF's 12
8-23-84

TO H. W. Hoopes
Capetown

FROM Emeryville

DEPARTMENT Pabco Industrial Products

DATE November 8, 1968

SUBJECT

Dear Harry:

Obviously our letters are crossing in the mails. If each of us writes a letter once a week, the odds are 100 to 1 that they will cross, because it takes one week to get here.

I am assuming that you now have my trip schedule and am counting on you having made a reservation for me at the Basil Street Hotel, with a room available early in the morning so I can take a nap.

During the day on December 3, I think we should plan to see Dick Gage and you might wish to write to him indicating that this is our plan. I have two things in mind, one relates to the asbestos health problem and the current activities of the British Insulation Industries. And, the second one deals with the availability of Amosite fibre if our friends from Ric Wil decide to go ahead with their Belgium plant. From what I can determine the insulation industry is slicing up the business in the foreign market and it is quite possible that they are controlling distribution by means of asbestos supply. I would not want Dick Gage to go to the Darlington people * as we have other plans afoot. You know these people better than I do so use your judgment in making this contact.

Your letter of October 30, indicated you planned to remain in Darlington until returning home on Saturday. If we cannot complete our business in London on December 3, we may find it necessary to come back to London after a day in Darlington.

Jack Tillery needs a better source of supply for material in Australia. I would appreciate it if you would investigate the availability of unibestos type material which I understand is produced in South Africa and approach them on a brokerage basis. If this does not make sense to them, we can have them contact Tillery direct and leave us out of the picture.

October profits returned almost to normal.

Sincerely,

F. A. Nordstrom

* about our plans

FAN:HS

FORM 852-91 (10-64)

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