FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Snocap Enamel
CATEGORY: Interior Trim Enamel
COLOR: White
QUALITY: First

	Lbs.	Yield in Gallons	Unit Cost	Total Cost	
Pigment: 45%					
Zinc Sulphide	207	Weight per gallon finished product. Laboratory record 12. lbs.	.085	17.60	
Titanox A	380		.15	57.00	74.60
			Storage & handling cost through loss - 1%		.75
Vehicle: 55%					
Heat Treated Linseed Oil	450		.18	81.00	
Varnish	69		.12	8.28	
Drier	28		.07	1.96	
Mineral Spirits	135		.02	2.70	
Turpentine	31		.10	3.10	97.04
			Storage & handling cost through loss - 3%		2.81
Calculated Yield	1300	108.3			175.20
Manufacturing Loss - 2½%		2.7			
Actual Yield		105.6			

Cost Analysis:

Material cost per gallon	1.66
Direct labor cost per gallon	.24
Factory overhead per gallon	.05
Bulk cost per gallon	1.95
Complete package cost per gallon, including filling charge	.19
Factory cost in package per gallon	2.14

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	4.00
(d) To an independent retailer (Dealer)	3.15
(e) To other (Industrial)	3.20
(Contractor)	3.25

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