FROM (DEPT. & LOCATION) T. L. Gossage - St. Louis - B23L

DATE February 10, 1972

SUBJECT Dielectric Letters/Customers

REFERENCE

TO : H. S. Bergen
W. R. Corey
F. F. Stapleton
W. B. Papageorge
C. Paton/PGB

cc

The attached letter has been sent to the following customers:

Office of The President
Maryland Electrical Testing Company
3100 Washington Boulevard
Baltimore, Maryland 21230

cc: Mr. John Hoopes

Office of The President
Best Electric Company
P. O. Box 5771
Lake Charles, La. 70601

cc: Mr. Jack Pallone

Office of The President
Detroit Edison Company
2000 Second Avenue
Detroit, Michigan 48226

cc: Mr. Marv Harnois

Office of The President
S. D. Myers Company
2737 Front Street
Cuyahoga Falls, Ohio 44221

cc: Mr. Ed Marsh

Office of The President
Columbus and Southern Ohio
Electric Company
215 N. Front Street
Columbus, Ohio 43215

cc: Mr. Willis, Purchasing

Office of The President
Georgia Power Company
P. O. Box 4545
Atlanta, Georgia 30302

cc: Mr. E. C. Parker

T. L. Gossage

/bi
Attachment

MONS 091901

IM 10 REV 11-65

Monsanto

MONSANTO INDUSTRIAL CHEMICALS CO.
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone: (314) 694-1000

Dear Sir:

We are writing to advise you that Monsanto has adopted certain policies with respect to the further sale and delivery of all polychlorinated biphenyl (PCBs) products including those sold under tradenames such as Aroclor®, Inerteen®, Pyranol®, and under the generic term askarel.

Studies have indicated PCBs may be accumulating in the environment. In some instances PCBs have been found in food or in the food chain. Because of Monsanto's concern over this problem, we have discontinued sales of PCBs in all applications except as dielectric fluids for use in transformers, capacitors, and other electrical equipment and components. In the past, Monsanto has sold these fluids direct to transformer repair shops and to anyone requiring the fluid for top-up of an existing transformer. Monsanto has decided to discontinue direct sales to transformer repair shops and for transformer top-up. For your future requirements of dielectric fluids, we suggest you contact the manufacturer of the transformer for which you desire the fluid.

We sincerely regret any hardships that this decision may cause you, but it has been taken in an effort to continue to make available these products for important electrical applications. If you have any questions relative to this decision, please telephone (314) 694-2513, or write directly to Mr. Paul Benignus, Monsanto Company, P. O. Box 14617, St. Louis, Missouri 63178.

Very truly yours,

T. L. Gossage
Marketing Director
Specialty Products Group

/bi

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