

ILLINOIS PAINT WORKS
GRADE SPECIFICATIONS
AND COST ANALYSIS

SERO-COTE ENAMEL
INTERIOR TRIM ENAMEL
WHITE
2130
3rd QUALITY

	LB.	YIELD IN GALS.	UNIT COST	TOTAL COST
<u>PIGMENT 47 %</u>				
Lithopone	556	15.5	4.34 Cwt	24.13
<u>VEHICLE 53 %</u>				
Varnish	534	72.3	.64 Gal	46.27
Driers	31	4.5	.34 "	1.53
Mineral Spirits	63	9.7	.08 "	.78
Calculated Yield	1184	102.0		72.71
Mfg. Loss 2%		2.0		
Actual Yield		100.0		

COST ANALYSIS

Material Cost Per Gallon	.727
Direct Labor " "	.048
Factory " "	.234
Bulk Cost " "	1.009
Package Cost " "	.183

Factory Cost Per Gallon in Package 1.19

- (A) TO A COMPANY OWNED OR CONTROLLED OUTLET
(B) TO AN INDEPENDENT WHOLESALER
(C) BY COMPANY OWNED OR CONTROLLED OUTLET TO RETAIL CUSTOMER
(D) TO AN INDEPENDENT RETAILER (DEALER)
(E) TO OTHER (SPECIFY) *PARENT CORPORATION OUTLETS.*

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REPRODUCED AT THE NATIONAL ARCHIVES

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