

ASBESTOS TEXTILE INSTITUTE

Minutes - GENERAL MEETING - October 10, 1969

The CAROLINA, Pinehurst, North Carolina

In attendance:

AMERICAN ASBESTOS TEXTILE CORP.

J.L. Rainey
J.W. Christenbury
H.H. Walter
O.S. Fabel

GARLOCK INC.

G.E. Houghton
S.G. Dixit
A. Kusmuk

JOHNS-MANVILLE CORP.

E.A. Schuman
R.M. Billings
C.L. Sheckler
I. Barnett
K.A. Roberts

H.K. PORTER COMPANY, INC.

L.E. Moody
D.E. Childers
J.W. Echerd

RAYBESTOS-MANHATTAN, INC.

H.W. Seowcroft
S.R. Zimmerman, Jr.
O.P. Ducker
M.W. Oliver
R.B. Smith
J.W. Hawkins
J.A. Brown, Jr.

ASBESTOS CORPORATION LIMITED

F.E. Leclerc
O.F.A. Brink

BELL ASBESTOS MINES LIMITED

Wm. J.W. Smith
W.H. Smith

LAKE ASBESTOS OF QUEBEC, LTD.

E.A. Farrell

TURNER & NEWALL LTD.

Bernard Lincoln

TURNER BROS. ASBESTOS CO., LTD.

W.M. Deckman

NICOLET INDUSTRIES, INC.

J.R. Whittaker
Geo. Griswold, Jr.
D.J. Frost

UNIROYAL, INC.

B.T. Austin, Jr.
R.P. Clark
P.C. Phillips
E.A. Morris
R.C. Hunt

CADALADER, WICKERSHAM & TAFT

H.C. Roosevelt (Legal Counsel)

ASBESTOS TEXTILE INSTITUTE

H.L. Sunbury (Secretary)

Guests:

J.T. Griffiths, Charlotte, N.C.
J.D. McCluer, H.K. Porter Company, Inc. (Retired)
W.C. Atkinson, Johns-Manville Corp. (Retired)
W.H. Johnston, Atlas Asbestos Company, North Wales, Pa.
J.S. Massenburg, Raleigh, N.C. (Guest speaker)

Note: Those attending committee meetings the previous day, but not the General Meeting, are listed on committee reports.

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1. President Schuman called the meeting to order at 9:30 A.M. and expressed his appreciation for the fine attendance of members (and wives) at this 25th Anniversary Celebration of the founding of ATI.
2. The minutes of the last meeting were presented for reading. Motion by E.A. Farrell to omit reading, seconded by R.A. Billings, so voted.
3. The Financial Report was presented by Treasurer Scowcroft. Moved by J.L. Rainey that report be accepted. Seconded by K.A. Roberts, and so voted. President Schuman stated that the Annual Audit of the Institute's books had been made by Mr. Charles W. Briggs, Jr., of Raybestos-Manhattan, Inc., and read Mr. Briggs's letter of October 2nd certifying that the financial report of September 9, 1969 presents fairly the position of the Institute as of that date. Report attached.
4. Mr. Haven C. Roosevelt, Legal Counsel, addressed the meeting, and a brief summary of his remarks follows:

"In the past twenty-five years various representatives from my firm have outlined to you some of the activities which you may do and which you may not do jointly. With the rules for these activities we are all fairly familiar. However, what you may say to each other as opposed to what you may do together is an increasingly difficult problem. In the recent Greensboro case a number of competitors exchanged information concerning prices charged or quoted to specific customers for corrugated containers. The trial court found that each defendant had exercised his own judgment with respect to taking orders and quoting prices.

On appeal the Attorney General argued that the exchange of information might have deprived customers of some of the benefits of competition -- that absent the exchange of information a lower price might have been quoted. The Supreme Court accepted this argument. The court drew what it called an "irresistible inference" that the exchange of information had an anticompetitive effect. Thus it would appear that any statistical reporting plan having to do with recently charged or quoted prices is in jeopardy. If this type of exchange is suspect then what other types in the future may incur suspicion? Although prices are the most obvious manifestation of product competition other factors are important -- packages; a finish, color or feature; credit; terms of sale; freight; even new products. All exchanges of information should be carefully examined to determine if an "irresistible inference" could be drawn that customers and competition in general might be adversely affected."

5. At this point in the meeting, President Schuman asked each person to stand and identify himself and his company.
6. President Schuman announced that the Board of Governors, at their meeting held on October 9, 1969 had elected officers to serve for the coming year, namely:- President - E.A. Schuman; Vice President - L.F. Moody; Treasurer - M.Q. Scowcroft. New members of the Board of Governors are:- J.K. Whittaker of Nicolet Industries, Inc., and E.A. Morris of Uniroyal, Inc. Mr. Morris replaces R.P. Clark who resigned as Vice President of ATI on the first of September 1969. Mr. Clark's responsibilities at Uniroyal

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having been realigned he is no longer responsible for that company's asbestos textile products. We regret that "Dick" Clark, always an active and popular participant in Institute affairs, is unable to continue attendance at our meetings.

7. The Fibre Producer's Report was given by Mr. Wm. J. W. Smith, Vice President & General Sales Manager of BELL ASBESTOS MINES LIMITED. Mr. Smith reviewed the present situation in respect to the supply of various grades of asbestos fibres, and stated that so far as the spinning grades are concerned the normal inventories maintained by producers have been depleted to such an extent that a serious shortage could develop in the coming year.

At the conclusion of his remarks Mr. Smith extended to the members, on behalf of the Canadian members of the Institute, a most gracious and cordial invitation to attend the ATI meeting to be held at Thetford Mines, Quebec, June 10-12, 1970. Hosts at that meeting will be: Asbestos Corporation Limited; Bell Asbestos Mines Limited; Cassiar Asbestos Corporation Ltd.; Johns-Manville Co. of Canada, Ltd.; and Lake Asbestos of Quebec, Ltd.

8. The committee reports were given by the respective chairmen:

Air Hygiene & Hfg. Committee - H. E. Walter, Chm.
 Technical Committee - J. W. Hawkins, Chm.
 Sales Promotion Committee - H. C. Scowcroft, Chm.
 Fiber Testing Committee - G. F. A. Brink, Chm.
 Environmental Study Committee - C. L. Sheckler, Chm.

Their reports are attached to these minutes.

9. President Schuman presented Certificates of Appreciation to the retiring chairmen; Messrs Walter, Hawkins, Scowcroft and Brink, each of whom had served the normal term of two years, and thanked them on behalf of the Board of Governors and the members for their leadership and assistance in furthering the objectives of the Institute.

10. President Schuman announced that the new committee chairmen would be:

For Air Hygiene & Hfg. Committee - Mr. H. Fleming, Uniroyal, Inc.
 " Technical Committee - Mr. S. G. Dixit, Garlock Inc.
 " Sales Promotion Committee - Mr. R. E. Carpenter, Garlock Inc.
 " Fiber Testing Committee - Mr. D. E. Childers, H. K. Porter Co., Inc.

Note: Currently under consideration is a proposal to change the name of the "Sales Promotion" Committee to more accurately denote its broad range of interests in such matters as public relations, new products, and legislation affecting our industry.

11. Mr. John D. McCluer, a former chairman of our Technical Committee was presented with a beautiful plaque by President Schuman as a tribute to his many years of service in the asbestos textile industry, and his valuable contribution to the work of the Institute. Retired from the H. K. Porter Co., Inc., at the end of last August, Mr. & Mrs. McCluer reside at 1422 Richland Dr., Charlotte, N.C. 28205.