

MANAGER OF MANUFACTURING TECHNOLOGY

1966 OBJECTIVES

1. Capital Expenditures

- A. Savings and new earnings on capital approvals at division level to be 80% (min.) pre-tax.

Actions: Graph cumulative results monthly, review savings analytically, report status.

- B. Establish budget for Plant Improvement Capital by March, 1966.

Actions: Identify all plant improvement projects as a separate category. Record approvals monthly on a cumulative basis. Report status quarterly.

- C. No approvals delayed at division level on projects that will increase production rates.

Action: Review monthly.

2. Costs

Revised cost sheets to show scheduled costs, actual costs, and variances on a year-to-date basis to be processed to a decision point by December, 1966.

3. Foreign Operations

- A. Cost reports received on a scheduled basis on all common products by December, 1966.

- B. Common product performance comparisons up-to-date.

Action: A reliable comparison of operating results can be furnished on any common product on one day's notice.

- C. Process improvement plans exist for 20 products made in foreign departments (10 by June 1, 10 by October 1).

DSW 551776

STLCOPCB4090193

- D. Comparative quality of five common products defined by December, 1966.

Action: H. O. Hehner can furnish comparison on one day's notice.

- E. Project Summary MCL-2 expedited to decision point by September, 1966.

4. Process Research and Development

- A. Plant process research and development personnel will perform all research work on existing processes where know-how and equipment are available unless specifically exempted for budgetary reasons.

Action: Review June - December.

- B. All process research work in division based upon potential dollar return and statistical odds on success.

Action: Review June - December.

- C. Process research and development consulted on all process improvement plans developed in the division.

Action: Review June - December.

5. Technology

- A. Two hardware improvements defined to certain decision by December, 1966.

Action: Review June - December.

- B. Summarize all cost centers where dollar loss from theory exceeds \$500 M/yr. where we cannot control chemistry from yield or by products. Report by September, 1966.

- C. Attend at least four AICHE local section meetings. (D. B. Hosmer personal)

- D. At least one Technical Production Manager to attend all national AICHE meetings.

DSW 551777

6. Quality

- Actions:
- (a) Furnish plant locations increased quality comparison information 1966 vs. 1965. (H. O. Hehner to report quarterly)
 - (b) Five quality breakthroughs of significant proportion attained during 1966. Identify in MMT's monthly report.
 - (c) Re-examine Competitive Product Examination Program by June, 1966. (Improve, continue as is, or discontinue)

7. Objectives

- A. Hold quarterly meeting to review progress.
- B. Develop technology charter to help clarify objectives. (Complete by June, 1966)
- C. Review with Director of Manufacturing, March, 1966 and September, 1966.

8. Training

All members of the group to participate in at least one formal training program.

- 9. Follow outstanding student recruitment program and evaluate results. (July, 1966 - December, 1966)

D. B. Hosmer

bt
3-7-66