

THIRD PARTY LIABILITY

ANALYSIS OF UCC EXPOSURE

- . 1963 - 1977
 - EXPECT 2-3 SETTLEMENTS PER YEAR @ \$60,000 EACH
 - WITH 20 YEAR INCUBATION PERIOD, CLAIMS WOULD BEGIN IN 1983

- . POST 1977
 - ASSUME CLAIMS DROP TO \$40,000 PER YEAR TOTAL

- . RISK FACTOR
 - FIGURE LIABILITY 50% HIGHER THAN ABOVE ESTIMATES

- . ESTIMATE OF UCC EXPOSURE
 - CONTINUED OPERATION CASES -- \$4 MM
 - ABANDONMENT CASE -- \$3.5 MM

THIRD PARTY LIABILITY

ANALYSIS OF UCC EXPOSURE

IMPACT ON STRATEGY RESULTS

1979-1988 IMPACT (ZERO LIABILITY)

	<u>CASH FLOW</u> <u>\$ MM</u>	<u>EARNINGS</u> <u>\$/SHARE</u>	<u>AVERAGE</u> <u>ROA</u>
CONSTANT CAPACITY	12.0	.152	23
SHORT FIBER EXPANSION	8.2	.128	10
VISCOSITY CONTROL EXPANSION	7.8	.144	13
UNIT ABANDONMENT - SHUT DOWN	3.7	(.017)	-
- SELL	8.0	.050	-

1979-1988 IMPACT (ACCRUE FOR LIABILITY)

	<u>CASH FLOW</u> <u>\$ MM</u>	<u>EARNINGS</u> <u>\$/SHARE</u>	<u>AVERAGE</u> <u>ROA</u>
CONSTANT CAPACITY	9.9	.120	18
SHORT FIBER EXPANSION	6.1	.096	8
VISCOSITY CONTROL EXPANSION	5.7	.112	10
UNIT ABANDONMENT - SHUT DOWN	1.9	(.045)	-
- SELL	6.2	.022	-

RECOMMENDED STRATEGY

CONSTANT CAPACITY

- . HIGHEST EARNINGS QUALITY
- . LIMITED CAPITAL INVESTMENT
- . LOW RISK (POTENTIAL THIRD PARTY LIABILITY LARGELY
RELATED TO PRE-'77 OPERATION)