

PRODUCTION FOR 1976

SGP 0002378

PLAINTIFF'S EXHIBIT

GP-578

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
209	10430	4687	11618	7648	4121	2483	6599	9340	3236	6731	6205	5537
209		331					84+		164			10
222	328	329			637			317	317		313	339
235		750	663	674	639	311			318	316	640	358
240		532	1038		330	336	336	509		860	330	
241		538	2211		514		825	502	1375	855	678	
245		1936		4502	929	1298	1293	3470		1602	2875	1620
247X												
246			90	410								
247	1198*	280**	2853	1084	914	1387	1103	957	810	2077	408	540
248	5289	7403	7272	12244	6681	10025	11443	7423	9222	10755	7605	12765
249	3152	5150	5661	2830	6917	6121	4305	7622	4073	4318	6068	7710
250	27641	27452	42028	22422	25819	24635	22249	22271	28471	26732	32597	18467x
250	600			480			1680					
253	311	663		2912		990		958				
270	11764	9116	9396	10326	1268	6372						
270	9362	10646	12891	14052	12488	6725	7500	10833	10377	19137	6107	9578
270	20767	19245	18860	25806	20133	15254	16032	14578	18008	26647	20279	18561
271	1237	1645	871	1107	782	1275	720	1093		438		259
271	713		840		612			235	141			
272			1585				4480		12624	8722	5732	6016
272			1523		1079	2063		1712	836			730
272		159	849		825	1134		2275	1093	1104	2344	2770
277	1770	854						897	579		1188	1680
277	566	515	911		648	819		242		624		437
277	4220	3500	7000	7560	7960	8497	6380	7540	1350	6600	8555++	6090
270P		365	180					216	216			

*Repackaged **Special Formula w/cellofloc + Defective Bags ++ Destroyed 145gals.
x Experimental 350 xx Experimental 290

PRODUCTION FOR 1976 (cont'd)

	Totals	Monthly/ Average	Gallons/ Tons Produced	% of Production
909	87635	7303	1095.44	11.57
909	589	49	14.73	.16
922	2901	342	36.26	.38
935	4669	389	58.36	.62
940	44271	356	85.42	.90
941	7498	625	149.96	1.58
945	19525	1627	244.06	2.58
947	113	9	1.81	.02
946	500	42	10.00	.11
947	13611	1134	217.78	2.30
948	108127	9011	2162.54	22.85
949	63927	5327	1278.54	13.51
950	320784	26732	4009.80	42.37
950	2760	230	26.22	.28
953	5834	486	72.93	.77
970	48215	4018	48215	2.34
970	129696	10808	518784	25.22
970	234170	19514	1170850	56.92
971	9427	786	37708	1.83
971	2541	212	12705	.62
972	39159	3263	39159	1.90
972	7943	662	31772	1.54
972	12553	1046	62765	3.05
977	6968	581	27872	1.35
977	4834	403	24170	1.18
977	78107	6509	78107	3.80
970P	977	81	4885	.25

Total Tonnage-----9463.85 tons
Average Tonnage/Month---630.92 tons/month

Total Gallons-----2,056,992 gallons
Average Gallons/Month-171,416 gal/month

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Continued

SHIPMENTS FOR 1976

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
R909	20	210		140			50	60	180			70
P909	18890	4760	10320	11160	3730	2280	7120	6460	8410	6180	2950	7600
P922	100	480	210	220	240		240	100	320	100	322	120
P935	25	720	250	720	800	240			345	1043	710	520
R940		180	1357		330		672	480		1043	679	90
R941		597	2047		514		780	540	660	1036	576	434
P945	241	385	2020	760	3270	940	770	1283	1470	1725	1620	
R945											275	1960
R946	90	3	140		13	70	64	85	6	25		
R947	362	1016	2265	630	796	1355	1394	1300	831	2070	570	600
R948	4914	4671	8825	11281	6436	10905	9990	8096	8836	10275	9530	13413
R949	4635	4514	5160	4765	5840	8797	2850	6473	3763	5554	6183	7449
P950	29702	27693	42480	22860	24692	24456	23146	25851	28016	28778	27747	25515
V950	600			480			1680					
P953	340	400	200	2936			700	400				
N970	3879	2195	1846	2625	1734	956	549	127				
Q970	9826	10134	14894	13410	11162	6220	6985	10460	10156	18002	7809	9885
Z970	17576	18169	21591	24709	21027	15551	14688	15296	17046	27363	21835	18420
Q971	1352	1404	336	2308	192	1776	1198	1824		144		288
Z971	468	438	509	580	180	216	216	216	108			
N972							438	1009	2406	2553	1744	1534
Z972			1104		960	1551	624	1248	1772			720
Z972	94		504		756	253	612	2412	1139	1085	2268	2880
Q977	192	1248	192	88		288	480	1056	432		1272	1152
Z977	302	1074	288	864	540		108	144	36	288	540	432
P993	350	525	150	240	385	120	240	120	311	472	50	600
P994		1025	205	440	880	170	655	600	681	530		10

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SHIPMENTS FOR 1976 (cont'd)

	Total	Tons Shipped	% of Total Tonnage	
R909	730	18.34	0.08	
P909	89860	1145.72	5.10	
P922	2452	31.26	0.14	
P935	5373	68.51	0.31	
R940	4831	99.64	0.44	
R941	7184	148.17	0.66	
P945	14484	184.67	0.82	
R945	2235	56.15	0.25	Total Tonnage-----22458.73 tons
R946	496	10.23	0.05	
R947	13189	214.32	0.95	
R948	107172	2210.42	9.84	
R949	65983	1360.90	6.06	
P950	330936	4219.43	18.79	
V950	2760	27.60	0.12	
P953	4976	63.44	0.28	
N970	13911	358.21	1.59	
Q970	128943	3223.58	14.35	
Z970	233271	7406.35	32.98	
Q971	10822	270.55	1.20	
Z971	2931	93.06	0.41	
N972	9684	249.36	1.11	
Q972	7979	199.48	0.89	
Z972	12003	381.10	1.70	
Q977	6400	160.00	0.71	
Z977	4616	146.56	0.65	
P993	3563	45.43	0.20	
P994	5196	66.25	0.29	
				Average Tonnage/Month-----831.80 tons/month

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Over 2

RAW MATERIALS USAGE 1976 (cont'd)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept
-1 Gal. Cartons	3001	2279	2695	3486	317	1593	1121		3156
-Gal. Plain Bkts.									
-ndriv	10172	8608	8514	540	564	684	534	592	456
thylene Glycol	411	378	666	486	486	594	405	468	324
ropasol Filmer	736	672	1216	864	864	1072	728	832	576
ivawet	345	315	555	405	405	495	338	390	270
amol	575	525	925	700	700	825	566	650	450
aw Sienna	20	18	37	21	21	29	22	20	14
itanox	10680	15210	22424	19670	17970	22930	18850	18195	16230
latom	1495	1365	2105	1855	1855	2145	1463	1690	975
io-Tex Clay	14375	13125	22125	16875	16875	20625	14062	16250	11250
i Sil	2300	2100	3750	2700	2700	3300	2250	2600	1800
imestone	9200	8400	14800	10800	10800	13200	9000	10400	7200
-50 Sand	13800	12600	22200	16200	16200	19200	13200	15600	10800
nn Sand					450	450			
-40 Sand									
Vermiculite									
Vermiculite	13200	27000	31200	43800	33600	39600	34200	23400	33000
Vermiculite	13800	18600	27000	10200	23400	25200	21000	26400	19200
yrofoam Leads			3000				1750		3250
ilofloc									
rysol			470		340	560	100	730	770
uminum Sulfate			352		260	448	128	672	544
rophyllite			4400		3200	5200	1600	8400	6800
ortland Cement			352		260	448	128	672	544
psum	2371257	2237889	2878833	2648751	2288410	2138422	1972840	2216203	2208211

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Oct	Nov	Dec	Total	Average/ Month
2180	1433	1504	22765	1897
740	691	570	32665	2722
495	522	432	5670	473
814	928	768	10070	839
379	435	375	4707	392
649	725	600	7890	658
20	25	22	269	22
20275	18415	22690	223989	18666
1625	1885	1560	20318	1693
15625	18200	15150	194537	16211
2500	2925	2450	31375	2615
10000	12200	10900	126900	10575
15000	17400	11400	183600	15300
			900	75
	300		300	25
10200	28200	45000	392400	32700
16800	24000	27600	253200	12100
2000	250	250	10500	875
800	200	200	1200	100
268	600	880	4808	401
704	512	672	4292	358
5200	6400	8800	50000	4167
416	512	704	4036	336
2760085	2321649	2264166	28309716	2359143