

J. B. Trotter

GENERAL ELECTRIC COMPANY
100 Woodlawn Avenue, Pittsfield,
Massachusetts

Power Transformer Department
Telephone 8211

USAGE OF TRANSFORMER PYRANOLS

July 30, 1953

Mr. Paul G. Benignus
Aroclor & Special Product Sales
Monsanto Chemical Company
St. Louis 4, Missouri

Dear Mr. Benignus:

In view of your probable change in contractual relations with Hooker Chemical, you have requested our best forecast of transformer Pyranol usage through 1955. We have reviewed this forecast and, for your information, I am sending a copy of Mr. Stebbins' January 15th forecast. It is my understanding that the estimates of the usage by our competitors (Westinghouse, Allis-Chalmers, etc.) were values given to Mr. Stebbins by someone in your organization. Therefore, any revision of these figures should not be made by G.E.

Starting with 1953, our forecast of transformer Pyranol usage is as follows:

1953	-	8,000,000 pounds
1954	-	9,100,000 "
1955	-	7,870,000 "

Since 1470 Pyranol is now on a royalty-free basis, we would expect 1467 usage to drop to zero next year. Therefore, you can proportion the chlorodiphenyl and Tri-tetra Blend in the regular 45-55 ratio in order to determine G.E.'s total requirements from you for the years 1954 and 1955.

In the event you require more detailed information, such as the Rome requirement which forms a part of the total figures given above, please let me know. If you would like to discuss this and other mutual problems, feel free to write us, or we can discuss them when you come here in September.

Yours very truly,

/s/ E. E. Bauer
E. E. BAUER
MANAGER - TRANSFORMER APPARATUS SALES
POWER TRANSFORMER DEPARTMENT

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