

Schedule I

Grade Specifications

Cost and Selling Prices as of March 31, 1942

Grade Name: Tuscar House Paint
 Category: Exterior
 Color: White
 Number: 18-25
 Quality: Third

	Lbs.	Yield in Gals.	Unit Cost	Total Cost
PIGMENT - 46%:				
35% Leaded Zinc Oxide	136	2.90	.0707 per lb.	9.62
Lithopone High Strength	172	5.00	.0591 per lb.	10.17
Talc	230	10.26	.0104 per lb.	2.39
VEHICLE - 54%:				
Raw Linseed Oil	151	19.43	.1313 per lb.	19.33
Raw Soya Bean Oil	76	9.86	.1208 per lb.	9.18
Blown Soya Bean Oil	151	18.36	.1288 per lb.	19.45
Drier	30	4.11	.0536 per lb.	1.61
Mineral Spirits	84	12.86	.0144 per lb.	1.21
Turkey Red Oil in Solution	72	8.59	.0227 per lb.	1.63
Aqua	72	8.63	—	—
Calculated Yield	1174	100.		\$ 75.09
Manufacturing Loss 1%		<u>1</u>		<u>99</u>

Cost Analysis:

Material Cost Per Gallon	\$. 7542
Direct Labor Cost per gallon	.0093
Factory Overhead per gallon	.0005
Bulk Cost per gallon	.3632
Complete Package Cost per gallon (Container plus filling expense)	1.1272
Factory Cost in Package per gallon	\$ 1.0032

PRICES

(a) To a Company owned or controlled outlet	\$. 75
(b) To an independent wholesaler	no sales
(c) By Company owned or controlled outlet to retail customer	1.68
(d) To an independent retailer (Dealer)	1.22
(e) Painter and Maintenance Buyers	1.41

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