11-1

FILE FILE NUMBER 10305

FIBREBOARD

October 16, 1967

Mr. George Follmer
Armstrong Contracting & Supply Corporation
120 North Lime Street
Lancaster, Pennsylvania 17604

Dear Mr. Follmer:

This will confirm the recent agreement reached between you and Mr. F. A. Nordstrom. Effective October 1, 1967, paragraph 5 of the agreement dated December 11, 1964 for Fibreboard to supply rebrand calcium silicate of your specification is modified in that your price will henceforth be less 12% rather than less 5%.

In consideration for this revised cost schedule you will give Fibreboard first refusal on your rebrand calcium silicate requirements in the territory shown in our contract.

If this agrees with your understanding of the agreement, will you please indicate your company's acceptance of this change by endorsing a copy of this letter and returning it to us.

Very truly yours,

R. F. Gamble, Sales Manager
Pabco Industrial Products Division

RFG/bjs

Endorsement:

Accepted and agreed to this 3rd day of November, 1967.

PLAINTIFF'S EXHIBIT
WV-03839

PLAINTIFF'S EXHIBIT
100280