

MSG FROM: TELEXCTR--WMVX
To: MULLIGSS--ISCDCVM3

TO: MULLIGSS--ISCDCVM3

05/06/92 14:30:54

From: TELEXCTR--WMVX A1::TELEXCTR
Subj: TLX

From: NAME: ISD TELEX CENTER
FUNC: ISD-C&NS
TEL: 774-4131 <TELEXCTR AT A1 AT WMVX>
To: NAME: Edward R. McCullough <MCCULLER AT ISCDCVM3>,
NAME: Sandra S Mulligan <MULLIGSS AT ISCDCVM3>,
NAME: John G. Dickinson <DICKINJG AT A1 AT JLCL01>

From: NAME: E I DUPONT DE NEMOURS <E I DUPONT DE N
EMOURS@6717325@10TH AND MARKET STREETS@ISD NG501@WILMINGTON, DE@DUPONT 6
717325@MCI_GATEWAY>
Date: 06-May-1992
Posted-date: 06-May-1992
Precedence: 1
To: NAME: Telex Center <TELEXCTR@A1>

INBOUND MESSAGE RECEIVED ON MAY 06 AT 09:01 -ASSIGNED// CATD3710-
1184374 IMAG IN

MSG NO:926
MAY 6,92

ATTN: MR EDWARD R MCCULLOUGH, MNL,
BRANDYWINE BLDG.

CC'S: MS SANDRA MULLIGAN, MLS DEPT. B14C09,(PLS RELAY)
MR. SHANKARKRISHNA, DUPONT DELHI (BY TLX)
MR. JUGJIV SINGH, DUPONT DELHI (PLS RELAY)
MR. JACK DICKINSON, CNP, CHESTNUT RUN PLAZA,USA. (BY TLX)

FROM : S H CHAUHAN/INDMAG/BBY.

RE : ASIAN PAINTS - R931 TINITING STRENGTH (TS)
YR JBMM 31000,-OUR INDENT NO. 4283 (P2)

AS U ARE AWARE DUPONT HAD ASSURED ASIAN PAINTS, NUMBER ONE CUSTOMER
IN INDIA, ALL FUTURE SUPPLY OF R-931 WITH CONSISTENT TINTING
STRENGTH(TS) OF 102 + - 2.

JUST RECD N+N DOCS FR 104 MT R-931 SHPD PER PRESIDENT TRUMAN V042
WHERE CERTIFICATE OF ANALYSIS FR LOT 28210 T,3-4,6-25,27-42, 44,
47-56 SHOW TS AS 97 AND 101.

ASIAN HV OBJECTED ON LOWER TS AS VARYING TS LEADS TO SHADE MATCHING

PROBLEM FR THEIR WATER BASED PAINTS. CLD U PLS CHECK N ADVISE HOW
R-931 WITH LOWER TS WAS SHPD TO ASIAN. JACK DICKINSON PLANNING TO
CALL ON ASIAN ON MAY 20 DURING HIS INDIA VISIT N THIS ISSUE IS
LIKELY TO COME UP WHEN WE DISCUSS CONTINUED TS PROBLEM.

AWAIT UR REPLY.

BEST REGDS

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to: CDCIL1::ISCDCVM3::MCCULLER,CDCIL1::ISCDCVM3::MULLIGSS
